ARTS & SCIENCES AD HOC MAJOR
LIST OF APPROVED ZICKLIN COURSES

PLEASE NOTE:

- Students including Zicklin (ZBUS) courses in their Ad Hoc major must have their proposal fully approved before they will be given permission to enroll in any of these courses.
- You should receive permission at least one week prior to the start of registration to take any of these courses.
- You must complete all course prerequisites before you will be allowed to enroll.

The following Zicklin courses may be included in an Ad Hoc major to provide support and/or supplementation to a strong liberal arts concept. No more than 3 Zicklin courses (3000-level and above) may be used in a Weissman Ad Hoc major.

**Stan Ross Department of Accountancy**
Accountancy (ACC) courses **may not be included in an Ad Hoc major**

**Bert W. Wasserman Department of Economics & Finance**
(Neither Finance (FIN) nor Insurance (INS) courses may be included in an Ad Hoc major)

All Economics (ECO) courses at the 3000-level

**Department of Law**
All LAW courses at the 3000 and 4000-level

**Department of Management**
MGT 3120 Fundamentals of Management
MGT 3300 Management: A Behavioral Approach
MGT 3800 Management and Society
MGT 3960 Entrepreneurship Management (formerly MGT 3860)
MGT 4400 Human Resource Management
MGT 4420 The Management of Compensation
MGT 4430 Employee Development and Training
MGT 4460 Labor Relations and Collective Bargaining
MGT 4480 Conflict Management Procedures
MGT 4864 Social Entrepreneurship
MGT 4961 Entrepreneurial Experiences
MGT 4962 Family Business Management
MGT 4967 Technology, Innovation, and Design in Entrepreneurship
MGT 4968 Critical Conversations for Entrepreneurs: Selling and Negotiating
MGT 4969 Social Entrepreneurship
MGT 4971 Women and Entrepreneurship
MGT 4978 Entrepreneurship: Managing Ventures within the Corporation
Department of Marketing & International Business
MKT 3000  Marketing Foundations
MKT 3400  International Business Principles
MKT 3520  Advertising and Marketing Communications
MKT 3600  Marketing Research
MKT 3605  Consumer Behavior
MKT 4123  Web Analytics
MKT 4555  Internet Marketing
MKT 4561  Marketing Analytics
MKT 4966  Social Media Marketing

Department of Real Estate
RES 3000  Real Estate Law, Markets and Institutional Settings
RES 3700  Real Estate Management
RES 3800  Real Estate Construction Process: Building, Cost, and Management Issues

Paul H. Cook Department of Information Systems and Statistics
CIS 3100  Object-Oriented Programming I
CIS 3400  Database Management Systems I
CIS 3444  e-Business Technologies
CIS 3500  Networks & Telecommunications I
CIS 3630  Multimedia: Theory and Applications
CIS 3367  Microcomputer Applications in Business I
CIS 4100  Object-Oriented Programming II
OPR 3300  Quantitative Methods for Accounting
OPR 3450  Quantitative Decision Making for Business I
STA 3154  Business Statistics II
STA 3155  Regression and Forecasting Models for Business Applications

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