

Real Estate

For additional program information see the [Zicklin School website](#)

The Master of Science in Real Estate delivers core real estate business knowledge and management skills including knowledge and technical training specific to the real estate industry. Students who earn the MS degree in real estate complete a 31.5-credit curriculum consisting of 19.5 credits of required study and 12 credits of elective study. Students may take courses on either a part-time or full-time schedule each semester. Graduates are typically positioned for many varied and promising positions with real estate investment and development firms in the country and abroad, as well as appraisal and market and financial analysis consulting firms, property accounting firms, insurance companies, pension funds, banks and financial institutions, investment banks, real estate investment trusts, mortgage security underwriters, commingled real estate funds, regulatory agencies, and firms with large real estate holdings.

Preliminary Courses (6 credits)		
Students with appropriate academic preparation will be able to reduce the number of credits in preliminary requirements.		
STA 9708	Applied Statistical Analysis for Business Decisions	3 credits
Courses in Specialization (31.5 credits)		
Required Courses (19.5 credits)		
BUS 9551*	Business Communication I	1.5 credits
RES 9776	Real Estate Finance	3 credits
RES 9790	Law of Real Estate Transactions and Land Use Regulations (LAW 9790)	3 credits
RES 9850	Real Estate Capital Markets	3 credits
RES 9860	Real Estate Development	3 credits
RES 9900	Advanced Real Estate Investment Analysis	3 credits
RES 9910	Analytical Skills for Real Estate Decision Making	3 credits
Elective Courses (12 credits)		
<i>Choose four courses from:</i>		
RES 9800	Real Estate Valuation and Market Analysis	3 credits
RES 9901	Special Topics in Real Estate	3 credits
RES 9920	Project Management and Construction	3 credits
RES 9930	Real Estate Taxation (TAX 9930)	3 credits

RES 9950	International Real Estate	3 credits
RES 9960	Real Estate and Urban Economics**	3 credits
RES 9980	Real Estate Entrepreneurship (MGT 9875)	3 credits
FIN 9770	Financial Decision Making	3 credits
ECO 9774	Economics of Urban Areas**	3 credits

*Effective spring 2016.

**Either RES 9960 or ECO 9774 may be used to fulfill the specialization requirement, not both.