MBA Programs

The Zicklin MBA features a core curriculum that spans all the major business areas and allows students to explore specific fields in greater depth. At Zicklin, you can study on a full-time or part-time basis:

- Full-Time
- Part-Time
- Accelerated Part-Time (APT)

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MBA Degree Requirements

Note: Students who enrolled prior to fall 2011 should refer to the online 2009 - 2012 Graduate Bulletin

Core Courses

Students who have completed twelve undergraduate credits, with a grade in each course of at least B, in a Zicklin core course area within five years prior to enrolling in Zicklin's part-time MBA program may petition the Zicklin Office of Graduate Programs to substitute an advanced course in the same area for the core course requirement. This option is not available to students in Zicklin's cohort programs: Full-Time MBA, Executive MBA, and MBA in Healthcare Administration.

Required Core (12 courses; 24 credits)

Course	Title	Credits
ACC 9110	Financial Accounting*	3
	or	
ACC 9112	Financial Accounting: Intensive**	3
BUS 9551	Business Communication I	0
	and	
BUS 9552	Business Communication II: Communicating Quantitative and Technical Information (Prerequisite: BUS 9551)	0
	or	
BUS 9553	Business Communication II: Leadership Communication: Writing and Speaking with Authority (Prerequisite: BUS 9551)	0
	or	
BUS 9554	Business Communication II: Enhanced Oral and Written Communication (Prerequisite: BUS 9551)	0

CIS 9001	Information Systems for Managers I	1.5
ECO 9730	Fundamentals of Microeconomics	1.5
FIN 9770	Financial Decision Making (Prerequisites: ACC 9110 or ACC 9112; STA 9708)	3
IBS 9600	International Business Fundamentals	1.5
MGT 9300	Management: A Behavioral Approach	3
MGT 9702	Service Operations I (Prerequisite: STA 9708)	1.5
MKT 9703	Marketing Management	3
STA 9708	Applied Statistical Analysis for Business Decisions	3
BUS 9200	Business Policy (Capstone) (Prerequisites: All required and flexible core courses, plus 12 additional credits)	3
Note: Students who completed CIS9000 will not receive credit for CIS 9001; students who completed ECO 9708 will not receive credit for ECO 9730; students who completed MGT 9700 will not receive credit for MGT 9702. * Not open to accountancy majors. **Accountancy majors take ACC 9112 in place of ACC 9110. Students considering an accountancy major are also advised to take ACC 9112 in preparation for required courses in the major.		
Flexible Core (minimum of 3 courses; minimum of 6 credits)		
Choose at least one of two below:		
LAW 9000	Legal and Ethical Environment of Business	3
BUS 9100	Business and Society	3
Choose additionally from:		
ACC 9125	Fundamentals of Managerial Accounting**** (Prerequisite: ACC 9110 or ACC 9112)	1.5
MGT 9704	Service Operations II (Prerequisite: MGT 9702)	1.5
ECO 9740	Fundamentals of Macroeconomics	1.5
CIS 9002	Information Systems for Managers II: Managing and Harnessing Technology	1.5

Note: Students who completed CIS 9000 will not receive credit for CIS 9002; students who completed ECO 9709 will not receive credit for ECO 9730; students who completed MGT 9700 will not receive credit for ECO 9740.

****Not open to accountancy majors. Accountancy majors are required to take ACC 9811 (4 credits) in their major and can use this course to replace ACC 9125 as a flexible core choice.

Major (12 - 18 credits)

Students choose from a wide array of MBA majors, and may pursue a single or a double major, or the can tailor a program to their specific needs through a self-designed major. In order to satisfy the current requirements for New York State CPA certification, accountancy majors require additional courses as determined by the Stan Ross Department of Accountancy.

Electives (Minimum of 3 courses; 9 - 15 credits)

Students customize their program by selecting a minimum of three elective courses (9 credits) from among any 9000-level courses given by departments offering courses in the MBA program (or interdisciplinary courses). Students can use electives for a second major or to pursue course work in areas outside of their major, including study abroad, and can include one graduate-level course in either the School of Public Affairs or the Weissman School of Arts and Sciences, with permission of these schools. Eligible students may seek a graduate internship to satisfy elective credit. Special conditions apply to the 150-credit-hour accountancy program.

Programs