

# Real Estate (MS)

- [For additional program information see the Zicklin School website](#)

Students who earn the MS degree in real estate complete a 30-credit curriculum consisting of 18 credits (six courses) of required study and 12 credits (four courses) of elective study. The program allows candidates to take courses on either a part-time or full-time schedule, depending on their needs each semester.

The MS program in real estate delivers not only core business knowledge and management skills but also knowledge and technical training specific to the real estate industry. Graduates are positioned for many varied and lucrative positions with real estate development firms, appraisal and consulting firms, accounting firms, insurance companies, pension funds, banks and financial institutions, investment banks, real estate investment trusts, mortgage security underwriters, commingled real estate funds, regulatory agencies, and firms with large real estate holdings.

An MS and MBA program are offered through the Department of Real Estate. The MBA provides students with a broad set of management skills, as well as some advanced knowledge in real estate. It is a generalist program. The MS is for students who have decided on a career in real estate as a high-level manager, analyst, or real estate entrepreneur. This program provides training in the use of advanced analytical tools and cutting-edge knowledge as applied to real estate fields. It is a specialist program.

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| <b>Preliminary Courses</b> (6 credits)<br>Students with appropriate academic preparation will be able to reduce the number of credits in preliminary requirements. |                                                                                                |           |
| <a href="#">ACC 9110</a>                                                                                                                                           | Financial Accounting                                                                           | 3 credits |
| <a href="#">STA 9708</a>                                                                                                                                           | Applied Statistical Analysis for Business Decisions                                            | 3 credits |
| <b>Courses in Specialization</b> (30 credits)<br>Required                                                                                                          |                                                                                                |           |
| <a href="#">RES 9776</a>                                                                                                                                           | Real Estate Finance<br>(<br><a href="#">FIN 9776</a><br>)                                      | 3 credits |
| <a href="#">RES 9790</a>                                                                                                                                           | Law of Real Estate Transactions and Land Use Regulations<br>(<br><a href="#">LAW 9790</a><br>) | 3 credits |
| <a href="#">RES 9850</a>                                                                                                                                           | Real Estate Capital Markets                                                                    | 3 credits |
| <a href="#">RES 9860</a>                                                                                                                                           | Real Estate Development                                                                        | 3 credits |
| <a href="#">RES 9900</a>                                                                                                                                           | Advanced Real Estate Investment Analysis                                                       | 3 credits |
| <a href="#">RES 9990</a>                                                                                                                                           | Real Estate Research and Project                                                               | 3 credits |
| <i>Choose four courses from:</i>                                                                                                                                   |                                                                                                |           |
| <a href="#">RES 9800</a>                                                                                                                                           | Real Estate Valuation and Market Analysis                                                      | 3 credits |
| <a href="#">RES 9910</a>                                                                                                                                           | Analytical Skills for Real Estate Decision Making                                              | 3 credits |
| <a href="#">RES 9920</a>                                                                                                                                           | Project Management and Construction                                                            | 3 credits |

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| <a href="#">RES 9930</a> | Real Estate Taxation<br>(<br><a href="#">TAX 9930</a><br>)         | 3 credits |
| <a href="#">RES 9940</a> | Real Estate Marketing                                              | 3 credits |
| <a href="#">RES 9950</a> | International Real Estate                                          | 3 credits |
| <a href="#">RES 9960</a> | Real Estate and Urban Economics*                                   | 3 credits |
| <a href="#">RES 9980</a> | Real Estate Entrepreneurship<br>(<br><a href="#">MGT 9875</a><br>) | 3 credits |
| <a href="#">FIN 9770</a> | Financial Decision Making                                          | 3 credits |
| <a href="#">ECO 9774</a> | Economics of Urban Areas*                                          | 3 credits |

\*Either RES 9960 or ECO 9774 may be used to fulfill the specialization requirement, not both.