

# MBA Programs

The Zicklin MBA features a core curriculum that spans all the major business areas and allows students to explore specific fields in greater depth. At Zicklin, you can study on a full-time or part-time basis:

- [Full-Time](#)
- [Part-Time](#)
- [Accelerated Part-Time \(APT\)](#)

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## MBA Degree Requirements

**Note:** Students who enrolled prior to fall 2011 should refer to the online [2009 - 2012 Graduate Bulletin](#)

## Core Courses

There are no waivers or core course substitutions granted for required and flexible core courses. Special requirements apply to accountancy majors.

## Required Core (12 courses; 24 credits)

Course	Title	Credits
<a href="#">ACC 9110</a>	Financial Accounting*	3
<i>or</i>		
<a href="#">ACC 9112</a>	Financial Accounting: Intensive**	3
<a href="#">BUS 9551</a>	Business Communication I	0
<i>and</i>		
<a href="#">BUS 9552</a>	Business Communication II: Communicating Quantitative and Technical Information (Prerequisite: <a href="#">BUS 9551</a> )	0
<i>or</i>		
<a href="#">BUS 9553</a>	Business Communication II: Leadership Communication: Writing and Speaking with Authority (Prerequisite: <a href="#">BUS 9551</a> )	0
<i>or</i>		
<a href="#">BUS 9554</a>	Business Communication II: Enhanced Oral and Written Communication (Prerequisite: <a href="#">BUS 9551</a> )	0
<a href="#">CIS 9001</a>	Information Systems for Managers I	1.5
<a href="#">ECO 9730</a>	Fundamentals of Microeconomics	1.5

<a href="#">FIN 9770</a>	Financial Decision Making (Prerequisites: <a href="#">ACC 9110</a> or <a href="#">ACC 9112</a> ; <a href="#">STA 9708</a> )	3
<a href="#">IBS 9600</a>	International Business Fundamentals	1.5
<a href="#">MGT 9300</a>	Management: A Behavioral Approach	3
<a href="#">MGT 9702</a>	Service Operations I (Prerequisite: <a href="#">STA 9708</a> )	1.5
<a href="#">MKT 9703</a>	Marketing Management	3
<a href="#">STA 9708</a>	Applied Statistical Analysis for Business Decisions	3
<a href="#">BUS 9200</a>	Business Policy (Capstone) (Prerequisites: All required and flexible core courses, plus 12 additional credits)	3

\* Not open to accountancy majors.

\*\*Accountancy majors take [ACC 9112](#) in place of [ACC 9110](#). Students considering an accountancy major are also advised to take ACC 9112 in preparation for required courses in the major.

### Flexible Core (minimum of 3 courses; minimum of 6 credits)

Choose at least one of two below:

<a href="#">LAW 9000</a>	Legal and Ethical Environment of Business	3
<a href="#">BUS 9xxx</a>	Business and Society***	3

Choose additionally from:

<a href="#">ACC 9125</a>	Fundamentals of Managerial Accounting**** (Prerequisite: <a href="#">ACC 9110</a> or <a href="#">ACC 9112</a> )	1.5
<a href="#">MGT 9704</a>	Service Operations II (Prerequisite: <a href="#">MGT 9702</a> )	1.5
<a href="#">ECO 9740</a>	Fundamentals of Macroeconomics	1.5
<a href="#">CIS 9002</a>	Information Systems for Managers II: Managing and Harnessing Technology	1.5

\*\*\*Course under development.

\*\*\*\*Not open to accountancy majors. Accountancy majors are required to take [ACC 9811](#) (4 credits) in their major and can use this course to replace [ACC 9125](#) as a flexible core choice.

### Major (12 - 18 credits)

Students choose from a wide array of MBA majors, and may pursue a single or a double major, or they can tailor a program to their specific needs through a self-designed major. In order to satisfy the current requirements for New York State CPA certification, accountancy majors require additional courses as determined by the Stan Ross Department of Accountancy.

## **Electives (Minimum of 3 courses; 9 - 15 credits)**

Students customize their program by selecting a minimum of three elective courses (9 credits) from among any 9000-level courses given by departments offering courses in the MBA program (or interdisciplinary courses). Students can use electives for a second major or to pursue course work in areas outside of their major, including study abroad, and can include one graduate-level course in either the School of Public Affairs or the Weissman School of Arts and Sciences, with permission of these schools. Eligible students may seek a graduate internship to satisfy elective credit. Special conditions apply to the 150-credit-hour accountancy program.

## **Programs**