

Real Estate (MS)

[For additional program information see the Zicklin School website](#)

Students who earn the MS degree in real estate complete a 30-credit curriculum consisting of 18 credits (six courses) of required study and 12 credits (four courses) of elective study. The program allows candidates to take courses on either a part-time or full-time schedule, depending on their needs each semester.

The MS program in real estate delivers not only core business knowledge and management skills but also knowledge and technical training specific to the real estate industry. Graduates are positioned for many varied and lucrative positions with real estate development firms, appraisal and consulting firms, accounting firms, insurance companies, pension funds, banks and financial institutions, investment banks, real estate investment trusts, mortgage security underwriters, commingled real estate funds, regulatory agencies, and firms with large real estate holdings.

An MS and MBA program are offered through the Department of Real Estate. The MBA provides students with a broad set of management skills, as well as some advanced knowledge in real estate. It is a generalist program. The MS is for students who have decided on a career in real estate as a high-level manager, analyst, or real estate entrepreneur. This program provides training in the use of advanced analytical tools and cutting-edge knowledge as applied to real estate fields. It is a specialist program.

Preliminary Courses (6 credits) Students with appropriate academic preparation will be able to reduce the number of credits in preliminary requirements.		
ACC 9110	Financial Accounting	3 credits
STA 9708	Applied Statistical Analysis for Business Decisions	3 credits
Courses in Specialization (30 credits) Required		
RES 9776	Real Estate Finance (FIN 9776)	3 credits
RES 9790	Law of Real Estate Transactions and Land Use Regulations (LAW 9790)	3 credits
RES 9850	Real Estate Capital Markets	3 credits
RES 9860	Real Estate Development	3 credits
RES 9900	Advanced Real Estate Investment Analysis	3 credits
RES 9990	Real Estate Research and Project	3 credits
<i>Choose four courses from:</i>		
RES 9800	Real Estate Valuation and Market Analysis	3 credits
RES 9910	Analytical Skills for Real Estate Decision Making	3 credits
RES 9920	Project Management and Construction	3 credits
RES 9930	Real Estate Taxation (TAX 9930)	3 credits
RES 9940	Real Estate Marketing	3 credits
RES 9950	International Real Estate	3 credits

RES 9960	Real Estate and Urban Economics*	3 credits
RES 9980	Real Estate Entrepreneurship (MGT 9875)	3 credits
FIN 9770	Financial Decision Making	3 credits
ECO 9774	Economics of Urban Areas*	3 credits

*Either RES 9960 or ECO 9774 may be used to fulfill the specialization requirement, not both.