

# Business Minors for Non-Business Majors

Non-business majors are limited to one business minor. Each minor consists of 9-12 credits.

## Description

Students in the Weissman School of Arts and Sciences or in the Marx School of Public and International Affairs who wish to take business courses may do so by declaring a minor in business. Before declaring the minor, they must choose one of the following tracks, and complete either Bus 1001 (1 credit) or have previously completed BUS 1011 (3 credits). To be awarded the minor, students must have a GPA of 2.0 or more in the courses included in the minor. Eligibility to declare such a minor is restricted to students who have an overall GPA of 2.0 or more at time they declare the minor. Courses that apply to the minor may not be used for any other requirement. These minors do not fulfill the requirement to complete a liberal arts minor.

Required course		
<a href="#">BUS 1001</a>	Introduction to Business for Non-Business Majors	1 credit

Students must choose 3 courses from one of the following tracks:

Entrepreneurship (3 courses)		
<a href="#">MGT 3960</a>	Entrepreneurship Management (MGT 3860)	3 credits
Plus two of the following:		
<a href="#">MGT 4961</a>	Entrepreneurial Experiences (MGT 4862)	3 credits
<a href="#">MGT 4962</a>	Family Business Management (MGT 4867)	3 credits
<a href="#">MGT 4968</a>	Critical Conversations for Entrepreneurs: Selling and Negotiating	3 credits
<a href="#">MGT 4969</a>	Social Entrepreneurship (MGT 4864)	3 credits
Human Resources (3 courses)		
Psychology Majors		
<a href="#">MGT 3120</a>	Fundamentals of Management	3 credits
<a href="#">MGT 4400</a>	Human Resource Management	3 credits
Plus one elective		
<a href="#">MGT 4420</a>	The Management of Compensation	3 credits
<a href="#">MGT 4430</a>	Employee Development and Training	3 credits
<a href="#">MGT 4460</a>	Labor Relations and Collective Bargaining	3 credits
<a href="#">MGT 4480</a>	Conflict Management Procedures	3 credits
Other Non-Business Majors		

MGT 3120	Fundamentals of Management	3 credits
MGT 3300	Management: A Behavioral Approach	3 credits
MGT 4400	Human Resource Management	3 credits
<b>International Business (3 courses)</b>		
MKT 3400	International Business Principles	3 credits
LAW 3111	Law and International Business	3 credits
MKT 4460	International Supply Chain Management	3 credits
ECO 3250	International Economics and Finance	3 credits
MKT 4410	International Trade Operations	3 credits
<b>Law &amp; Business (3 courses)</b>		
<p>Students in the Weissman School of Arts and Sciences or in the Marx School of Public and International Affairs who wish to take business courses may do so by declaring a minor in law and business. Before declaring the minor, they must complete either BUS 1001 (1 credit) or have previously completed BUS 1011 (3 credits) or previously completed BUS 1011 (3 credits). To be awarded the minor, students must have a GPA of 2.0 or more in the courses included in the minor. Eligibility to declare such a minor is restricted to students who have an overall GPA of 2.0 or more at the time they declare the minor. Courses that apply to the minor may not be used for any other requirement. This minor does not fulfill the requirement to complete a liberal arts minor. Students may choose any three courses (9 credits) from the 3000-level courses offered by the Law Department offerings (subject to satisfaction of prerequisites).</p>		
<b>Marketing (3 courses)</b>		
MGT 3000	Marketing Foundations	3 credits
MKT 3400	International Business Principles	3 credits
MKT 4555	Internet Marketing	3 credits
MKT 4711	Business Marketing Management	3 credits
MKT 4511	Marketing Channels	3 credits
<b>Real Estate (3 courses)</b>		
RES 3000	Real Estate Law, Markets and Institutional Settings	3 credits
RES 3100	Decision Making in Real Estate Markets	3 credits
RES 3650	Building Cities: Markets and Government	3 credits
RES 3700	Real Estate Management	3 credits
RES 3800	Real Estate Construction Process: Building, Cost and Management Issues	3 credits
<b>Statistics and Quantitative Modeling (3 courses)</b>		
STA 3154	Business Statistics II	3 credits

<a href="#">STA 3155</a>	Regression and Forecasting Models for Business Applications	3 credits
<a href="#">OPR 3450</a>	Quantitative Decision Making for Business I	3 credits
<a href="#">OPR 3000</a>	Quantitative Methods for Accounting	3 credits
<a href="#">CIS 3100</a>	Object-Oriented Programming I	3 credits
<b>Technology, Business and the Internet (3 courses)</b>		
<a href="#">LAW 3108</a>	Law and the Computer	3 credits
<a href="#">MKT 4555</a>	Internet Marketing	3 credits
<a href="#">CIS 3100</a>	Object-Oriented Programming I	3 credits
<a href="#">CIS 3367</a>	Spreadsheet Applications in Business	3 credits
<a href="#">CIS 3444</a>	e-Business Technologies	3 credits
<a href="#">CIS 3400</a>	Database Management Systems I	3 credits
<a href="#">CIS 3630</a>	Principles of Web Design	3 credits
<a href="#">CIS 4800</a>	Systems Analysis and Design	3 credits

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