Real Estate (MS)

For additional program information see the Zicklin School website

The Master of Science in Real Estate delivers core real estate business knowledge and management skills including knowledge and technical training specific to the real estate industry. Students who earn the MS degree in real estate complete a 31.5-credit curriculum consisting of 19.5 credits (6 courses) of required study and 12 credits (4 courses) of elective study. The 30-credit MS Program in Real Estate is available as a Zicklin School flex-time program, which allows candidates to take courses on either a part-time or full-time schedule each semester. Graduates are typically positioned for many varied and promising positions with real estate investment and development firms in the country and abroad, as well as appraisal and market and financial analysis consulting firms, property accounting firms, insurance companies, pension funds, banks and financial institutions, investment banks, real estate investment trusts, mortgage security underwriters, commingled real estate funds, regulatory agencies, and firms with large real estate holdings.

English Language Proficiency*		
Students who completed their undergraduate education in a non-English speaking country will be required to take non-credit bearing modules in Grammar Troubleshooting and American English Pronunciation offered by the Division of Continuing and Professional Studies. These modules may be waived based on a waiver exam. The modules are not required for students who completed a four-year degree in an English-speaking country		
Preliminary Courses (6 credits)		
Students with appropriate academic preparation will be able to reduce the number of credits in preliminary requirements.		
ACC 9110**	Financial Reporting	3 credits
STA 9708	Managerial Statistics	3 credits
Courses in Specialization (31.5 credits)		
Required Courses (19.5 credits)		
BUS 9551*	Business Communication I	1.5 credits
RES 9776	Real Estate Finance (FIN 9776)	3 credits
RES 9790	Law of Real Estate Transactions and Land Use Regulations (LAW 9790)	3 credits
RES 9850	Real Estate Capital Markets	3 credits
RES 9860	Real Estate Development	3 credits
RES 9900	Advanced Real Estate Investment Analysis	3 credits
RES 9990	Real Estate Research and Project	3 credits
Elective Courses (12 credits)		
Choose four courses from:		
RES 9800	Real Estate Valuation and Market Analysis	3 credits
RES 9910	Analytical Skills for Real Estate Decision Making	3 credits

RES 9920	Project Management and Construction	3 credits
RES 9930	Real Estate Taxation (TAX 9930)	3 credits
RES 9940	Real Estate Marketing	3 credits
RES 9950	International Real Estate	3 credits
RES 9960+	Real Estate and Urban Economics	3 credits
RES 9980	Real Estate Entrepreneurship (MGT 9875)	3 credits
FIN 9770++	Corporate Finance	3 credits
ECO 9774+	Economics of Urban Areas	3 credits

*Effective for all MS-Real Estate students admitted in spring 2016 or later. Students admitted prior to spring 2016 should consult their preliminary course evaluation and/ or waiver exam results, since other requirements and conditions may apply.

** Formerly ACC 9110 Financial Accounting; new course title effective Spring 2017.

*** Formerly STA 9708 Applied Statistics Analysis for Business Decision; new course title effective Spring 2017.

+Either RES 9960 or ECO 9774 may be used to fulfill the specialization requirement, not both.

++Formerly FIN 9770 Financial Decision Making; new course title effective Spring 2017.