

MBA Degree Requirements Effective Spring 2017, Subject to Approval of the New York State Education Department

The MBA program was recently revised and the changes are pending approval of the New York State Education Department, effective spring 2017. The new MBA curriculum allows students the flexibility to design a program to suit their career objectives whether they are going part-time or full-time, whether or not they have an undergraduate business degree, and whether they are switching careers or advancing in their existing careers. Through advisement from the Office of Graduate Programs, the Graduate Career Management Center (GCMC), and academic departments prospective and current students would be informed of the potential career paths to which different combinations of courses could lead. Students will graduate with a general MBA with a concentration/specialization of their own design.

Required Foundational/Fundamental Skills(9 courses; 18 credits)

Course	Title	Credits
Bus 9551	Business Communication I	1.5
and		
BUS 9552	Business Communication II: Leadership Communicating Quantitative and Technical Information	1.5
or		
BUS 9553	Business Communication II: Leadership Communication: Writing and Speaking with Authority	1.5
ECO 9730	Firms in the Global Economy	1.5
IBS 9600	Introduction to International Business	1.5
LAW 9201	Overview of Business Law and Ethics	1.5
MGT 9200	Business and Society Relationships	1.5
MGT 9301	Managing People and Organizations	3
MGT 9600	Managing People and Organizations	3
STA 9708	Managerial Statistics	3
Functional Skills(At least 4 courses, determined based on a student's background; 12 credits)*		
ACC 9110	Financial Reporting	3
or		
ACC 9112**	Financial Accounting Intensive	3
CIS 9000	Information Technology Strategy	3

CIS 9557	Business Analytics	3
Fin 9770	Corporate Finance	3
MGT 9700	Managing Business Operations	3
MGT 9973	Managing Creativity, Ideation and Innovation in Start-ups and Corporations	3
MKT 9703	Marketing Management	3

*Students in the Full-Time MBA program will take BUS 9601 Business Consulting (3 credits) as one of their four required functional skills courses.

**Accountancy students will take ACC 9112 in place of ACC 9110.

Electives (18 credits)

Students customize their program by selecting 18 credits from among any 9000-level courses given by departments offering courses in the MBA program (or interdisciplinary courses), including study abroad. Students may select Functional Skills courses in addition to the four courses required in that category. Eligible students may seek a graduate internship to satisfy elective credit. Special conditions apply to the 150 credit hour accountancy program.