

Real Estate (MBA)

For additional program information see the [Zicklin School website](#)

The real estate major consists of one required course and three electives. While the required course focuses on real estate finance, the electives allow students to explore a variety of issues related to real estate. These include valuation and market analysis, capital markets, real estate law and transactions, urban economics, and investment analysis and strategies. The [MS program](#) delivers not only core business knowledge and management skills but also knowledge and technical training specific to the real estate industry.

[View MBA degree requirements](#)

| Major Courses (12 credits) | | |
|--|--|-----------|
| Required | | |
| RES 9776 | Real Estate Finance (FIN 9776) | 3 credits |
| Choose three courses from: | | |
| RES 9790 | Law of Real Estate Transactions and Land Use Regulations (LAW 9790) | 3 credits |
| RES 9800 | Real Estate Valuation and Market Analysis | 3 credits |
| RES 9850 | Real Estate Capital Markets | 3 credits |
| RES 9860 | Real Estate Development | 3 credits |
| RES 9900 | Advanced Real Estate Investment Analysis | 3 credits |
| RES 9930 | Real Estate Taxation (TAX 9930) | 3 credits |
| RES 9940 | Real Estate Marketing | 3 credits |
| RES 9960 | Real Estate and Urban Economics* | 3 credits |
| RES 9980 | Real Estate Entrepreneurship (MGT 9975) | 3 credits |
| RES 9990 | Real Estate Research and Project | 3 credits |
| ECO 9774 | Economics of Urban Areas* | 3 credits |
| *Either RES 9960 or ECO 9774 may be used to fulfill the major requirement, not both. | | |