Spring 2009
Graduate Courses

ACCOUNTANCY

ACC 9110 FINANCIAL ACCOUNTING 3.0CRS 3.0HRS 3.0EQ CRS
ACC 9110 REPLACES ACC 9100 FOR STUDENTS ADMITTED PRIOR TO FALL 2003 WHO HAVE NOT YET TAKEN ACC 9100.

1949 TR6A TTH 6:00PM-7:15PM DAVIS
SECTION TR6A IS LINKED TO CIS 9000 TR73A AND TR73B TO REGISTER FOR BOTH COURSES USE THE CIS 9000 4 DIGIT CODE (1316) OR (2110)

1950 TR6U TTH 6:00PM-7:15PM DAVIS
0862 TR73A TTH 7:35PM-8:50PM DAVIS
SECTION ACC 9110 TR73A WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE CIS 9000 TR6A (CODE 1315)
0864 TR73U TTH 7:35PM-8:50PM DAVIS
THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE CIS-9000

ACC 9112 FIN ACC: INTENSIVE 3.0CRS 4.0HRS 3.0EQ CRS
AS OF SPRING 2007, ACC 9112 REPLACES ACC 9110 FOR MBA AND MS IN ACCOUNTANCY STUDENTS.

0865 MW54A MW 5:40PM-7:20PM MAINDIRATT
REGISTERING FOR SECTION MW54A WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE CIS 9000 MW73A (CODE 1314)
0866 MW54U MW 5:40PM-7:20PM MAINDIRATT
THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE CIS-9000

ACC 9804 INTERMEDIATE FIN ACC 4.0CRS 4.0HRS 4.0EQ CRS
PREREQ: ACC 9112 OR ACC 9110 WITH DEPARTMENT PERMISSION
************** SPECIAL REGISTRATION NOTE **************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

0871 MW74A MW 7:40PM-9:20PM FLOCH

BUSINESS ORGANIZATION AND MANAGEMENT

BUS 9100 SOCIETAL&GOV ENV BUS 3.0CRS 3.0HRS 3.0EQ CRS
************** SPECIAL REGISTRATION NOTE **************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
CLOSED TO MAJOR CODE -- 270, 298, 313, 315, 385, 350

1178 MW73A MW 7:35PM-8:50PM FRIEDLANDE
1179 TR73A TTH 7:35PM-8:50PM STAUFFER
1175 XZ24A TTH 4:10PM-5:25PM STAUFFER

BUS 9200 BUSINESS POLICY 3.0CRS 3.0HRS 3.0EQ CRS
PREREQ: ALL REQUIRED MBA CORE COURSES, PLUS 12 CREDITS BEYOND CORE.
************** SPECIAL REGISTRATION NOTE **************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

1182 MW6A MW 6:00PM-7:15PM DAS
1183 TR73A TTH 7:35PM-8:50PM GENC
1181 XZ13A MW 4:10PM-5:25PM BRINBERG
CIS 9000  INFO SYS FOR MANAGER  3.0CRS  3.0HRS  3.0EQ CRS

PRE/CO-REQ: ACC 9110 OR 9112 OR ECO 9708 OR EQUIVALENTS.

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

1314  MW73B  MW  7:35PM- 8:50PM  FRENCH
REGISTRATION FOR SECTION MW73A WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE ACC 9112 MW54A (CODE 0865)

2145  MW73U  MW  7:35PM- 8:50PM  STAFF
THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE ACC 9112

CIS 9000  INFO SYS FOR MANAGER  3.0CRS  3.0HRS  3.0EQ CRS (CONT)

2143  TR6U  TTH  6:00PM- 7:15PM  STAFF
REGISTRATION FOR SECTION TR6A WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE ACC 9110 TR73A REG CODE (CODE 0862)

2155  TR78U  TTH  7:35PM- 8:50PM  STAFF
THIS SECTION IS FOR STUDENT WHO DO NOT REQUIRE ACC 9110

CIS 9000  INFO SYS FOR MANAGER  3.0CRS  3.0HRS  3.0EQ CRS

PRE/CO-REQ: ACC 9110

REGISTERING FOR SECTION TR73A WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE ACC 9110 TR6A (CODE 1949)

2110  TR73B  TTH  7:35PM- 8:50PM  DENKER

REGISTERING FOR SECTION TR73B WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE ACC 9110 TR6A (CODE 1949)

2144  TR73U  TTH  7:35PM- 8:50PM  STAFF

THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE ACC 9110

CIS 9230  GLOBALIZATION/TECHOL  3.0CRS  3.0HRS  3.0EQ CRS

PRE/REQ: NONE.

THIS COURSE IS AN INTERNATIONAL BUSINESS ELECTIVE CHOICE FOR MBA STUDENTS.

OPEN TO GRADUATE STUDENTS

2067  MW6A  MW  6:00PM- 7:15PM  KUMAR

CIS 9340  PRIN OF DATABASE MGT  3.0CRS  3.0HRS  3.0EQ CRS

PRE/CO-REQ: CIS 9000

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS

1318  MW6A  MW  6:00PM- 7:15PM  TANSEL

CIS 9350  NETWORKS & TELECOMM  3.0CRS  3.0HRS  3.0EQ CRS

OPEN TO GRADUATE STUDENTS

1319  MW73A  MW  7:35PM- 8:50PM  SCHWARTZ

CIS 9365  OPERATING SYS PRINC  3.0CRS  3.0HRS  3.0EQ CRS

PRE/CO-REQ: CIS 9000

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS

1320  MW6A  MW  6:00PM- 7:15PM  WINE

CIS 9410  OBJECT ORIENT PRO II  3.0CRS  3.0HRS  3.0EQ CRS

PRE/REQ: CIS 9310

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS

1321  TR6A  TTH  6:00PM- 7:15PM  CROKER
CIS 9444  E-BUSINES PRI & TECH  3.0CRS  3.0HRS  3.0EQ CRS
PRE/CO-REQ: CIS 9000

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TOPIC: PUBLIC RELATIONS MANAGEMENT.

0229  T6A  T  6:00PM- 8:30PM  SINGLETARY

OPEN TO GRADUATE STUDENTS

COM 9108  COMM&INFO TECHNOLOGY  3.0CRS  3.0HRS  3.0EQ CRS

COMPLETE TITLE IS: COMMUNICATION AND INFORMATION TECHNOLOGIES

CUSTOM COURSE TITLE CHANGE FROM: "ELECTRONIC COMMERCE"

THIS IS THE SAME COURSE AS PAF 9108; STUDENTS WILL RECEIVE CREDIT FOR PAF 9108 OR COM 9108, NOT BOTH.

0222  R6A  TH  6:00PM- 8:30PM  HIRSCH

CIS 9490  SYS ANALYSIS&DESIGN  3.0CRS  3.0HRS  3.0EQ CRS

PREREQ: CIS 9000, ACC 9110 OR ACC 9100 OR EQUIVALENT, FIN 9770.

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OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
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OPEN TO BUSINESS MAJORS

1322  TR6A  TTH  6:00PM- 7:15PM  VRAGOV

COM 9139  COMMUNIC STRATEGY  3.0CRS  3.0HRS  3.0EQ CRS

THIS IS THE SAME COURSE AS PAF 9139; STUDENTS WILL RECEIVE CREDIT FOR PAF 9139 OR COM 9139, NOT BOTH.

0223  T6A  T  6:00PM- 8:30PM  MEDVED

CIS 9556  RISK MANAGEME SYSTEM  3.0CRS  3.0HRS  3.0EQ CRS

PREREQUISITE: STA 9708; FIN 9770 OR CIS 9555 OR PERMISSION OF THE INSTRUCTOR.

OPEN TO GRADUATE STUDENTS

2068  MW6A  MW  6:00PM- 7:15PM  DONEFER

COM 9635  QNTV RES IN CORP COM  3.0CRS  3.0HRS  3.0EQ CRS

TITLE: QUANTATIVE RESEARCH IN CORPORATE COMMUNICATION.

OPEN TO GRADUATE STUDENTS

0224  M6A  M  6:00PM- 8:30PM  GANDER

CIS 9590  INFO SYSTEMS DEV PRO  3.0CRS  3.0HRS  3.0EQ CRS

COMPLETE TITLE IS: INFORMATION SYSTEMS DEVELOPMENT PROJECT

PREREQ: CIS 9490 OR EQUIVALENT; CIS 9340 OR EQUIVALENT

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OPEN TO BUSINESS MAJORS

1323  TR73A  TTH  7:35PM- 8:50PM  FRENCH

COM 9652  CRISIS COMMUNICATION  3.0CRS  3.0HRS  3.0EQ CRS

OPEN TO GRADUATE STUDENTS

0221  W6A  W  6:00PM- 8:30PM  MERKIN

CIS 9771  SPEC TOPIC INFO TECH  3.0CRS  3.0HRS  3.0EQ CRS

*********************************************************************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
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OPEN TO BUSINESS MAJORS

1326  TR6A  TTH  6:00PM- 7:15PM  TAKSA

TOPIC: IT PROJECT MANAGEMENT

COM 9656  INTL BUSINESS COMMUN  3.0CRS  3.0HRS  3.0EQ CRS

THIS IS THE SAME COURSE AS IBS 9756; STUDENTS WILL RECEIVE CREDIT FOR COM 9656 OR IBS 9756, NOT BOTH. IBS STUDENTS MAY TAKE THIS COURSE TO SATISFY AN ELECTIVE WITHIN THEIR MAJOR; IT CANNOT BE TAKEN TO SATISFY THE GENERAL ELECTIVE REQUIREMENT.

OPEN TO GRADUATE STUDENTS

0227  M6A  M  6:00PM- 8:30PM  GAREIS

COM 9660  SEL TOPICS/CORP COMM  3.0CRS  3.0HRS  3.0EQ CRS

OPEN TO GRADUATE STUDENTS

0229  T6A  T  6:00PM- 8:30PM  SINGLETARY

TOPIC: PUBLIC RELATIONS MANAGEMENT.
FIN 9770  
**FIN DECISION MAKING**  3.0CRS  3.0HRS  3.0EQ CRS

PREREQ: ACC 9110 OR 9100 OR 9112; STA 9708 OR EQUIVALENT
STUDENTS ADMITTED PRIOR TO FALL 2003 WHO DID NOT TAKE
STA 9708 SHOULD CONTACT THE OFFICE OF GRADUATE ACADEMIC
SERVICES FOR PERMISSION. 646 312-3140.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY;
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1032  MW6  MW  6:00PM- 7:15PM  HARRAZ
1033  TR6  TTH  6:00PM- 7:15PM  HESSEL
1034  TR73  TTH  7:35PM- 8:50PM  HESSEL
1035  XZ13  MW  4:10PM- 5:25PM  HAZARIKA

FIN 9774  
**VENTR CPTL & ENTRP F**  3.0CRS  3.0HRS  3.0EQ CRS

PREREQ: FIN 9770
NEW TITLE: VENTURE CAPITAL AND ENTREPRENEURIAL FINANCE
TITLE CHANGED PER 04/08/05 GRAD CURR. MEETING
OLD TITLE: ENTREPRENEURIAL FINANCE
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1036  TR6  TTH  6:00PM- 7:15PM  NAHATA

FIN 9776  
**REAL ESTATE FINANCE**  3.0CRS  3.0HRS  3.0EQ CRS

PREREQ: FIN 9770 OR EQUIVALENT
NOT OPEN TO STUDENTS WHO HAVE COMPLETED REA 9785 OR
FIN 9790 (REAL ESTATE FINANCE) STUDENTS WILL RECEIVE
CREDIT FOR EITHER FIN 9776 OR RES 9776; NOT BOTH.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1037  MW73  MW  7:35PM- 8:50PM  STAFF
1038  TR6  TTH  6:00PM- 7:15PM  WANG

FIN 9781  
**MANAGERIAL FINANCE**  3.0CRS  3.0HRS  3.0EQ CRS

PREREQ: FIN 9770

************** SPECIAL REGISTRATION NOTE **************
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************** SPECIAL REGISTRATION NOTE **************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1039  MW73  MW  7:35PM- 8:50PM  HARRAZ
1040  TR5  TTH  6:00PM- 7:15PM  KATZ

FIN 9783  
**INVESTMENT ANALYSIS**  3.0CRS  3.0HRS  3.0EQ CRS

PREREQ: FIN 9770; ECO 9709 OR EQUIVALENT (ECO 8000)
************** SPECIAL REGISTRATION NOTE **************
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************** SPECIAL REGISTRATION NOTE **************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1041  MW6  MW  6:00PM- 7:15PM  FRANCIS
1042  TR73  TTH  7:35PM- 8:50PM  KATZ

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FIN 9759  
**MERGERS&ACQUISITIONS**  3.0CRS  3.0HRS  3.0EQ CRS

PRE-COREQUISITE: FIN 9781

************** SPECIAL REGISTRATION NOTE **************
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OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE --  270
CLOSED TO MAJOR CODE --  298
CLOSED TO MAJOR CODE --  313
CLOSED TO MAJOR CODE --  315
CLOSED TO MAJOR CODE --  385
CLOSED TO MAJOR CODE --  350
1031  MW6  MW  6:00PM- 7:15PM  PONIACHEK

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Baruch College/CUNY  4  Spring 2009
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<td>1043 MW73 MW 7:35PM-8:50PM HOCHBAUM</td>
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<td>FIN 9786</td>
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<td>1044 MW6 MW 6:00PM-7:15PM LEE</td>
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<td>FIN 9788</td>
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<td>1045 TR73 TTH 7:35PM-8:50PM PERLIN</td>
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<td>FIN 9790</td>
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<td>1047 MW6 W 7:15PM MAN TOPIC: DEVELOPMENT OF THE CAPITAL MARKETS LATE 1980'S TO DATE</td>
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<td>1046 MW73 MW 7:35PM-8:50PM ARONSON TOPIC: TECHNICAL ANALYSIS</td>
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<td>1048 TR6 TTH 6:00PM-7:15PM WU</td>
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<td>1049 MW73 MW 7:35PM-8:50PM BARNWELL TOPIC: CORPORATE RESTRUCTURING AND TURNOVER MANAGEMENT AND ABILITY TO CREATE FINANCIAL MODELS USING MICROSOFT EXCEL</td>
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<td>1050 TR73 TTH 7:35PM-8:50PM PALICKA TOPIC: STUDENT MANAGED INVESTMENT PROGRAM</td>
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<td>1383 TR6 TTH 6:00PM-7:15PM TSURUMI</td>
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<td>GLOBAL COMPET U.S.</td>
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<td>1384 TR7 TTH 7:35PM-8:50PM TSURUMI</td>
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<td>IBS 9767</td>
<td>FOREIGN MKTS-CULTURE</td>
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<td>3.0HRS</td>
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<td>PREREQ: FIN 9770; ECO 9709 OR EQUIVALENT (ECO 8000)</td>
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<td>1385 EL6 S 9:05AM-12:00PM CHAO SECTION EL6 INCLUDES A 25 MINUTE BREAK WITHIN THE CLASS MEETING TIME</td>
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</table>

Baruch College/CUNY 5 Spring 2009
IBS 9769  INTNL BUS STRATEGY  3.0CRS  3.0HRS  3.0EQ CRS
PRE/CO-REQ: IBS 9760 OR ECO 9741;
************* SPECIAL REGISTRATION NOTE *************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.
************* SPECIAL REGISTRATION NOTE *************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1386  MW6  MW  6:00PM- 7:15PM  NACHUM

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LAW 9104  SECUR LAW/BUS CRIME  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: SECURITIES LAW AND BUSINESS CRIME.
OPEN TO GRADUATE STUDENTS
1957  MW6  MW  6:00PM- 7:15PM  DIMEO CALV

LAW 9106  LAW AND ENVIRONMENT  3.0CRS  3.0HRS  3.0EQ CRS
OPEN TO GRADUATE STUDENTS
1958  TR6  TTH  6:00PM- 7:15PM  WATNICK

LAW 9740  INTL TRADE & INV LAW  3.0CRS  3.0HRS  3.0EQ CRS
THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA
STUDENTS.
************* SPECIAL REGISTRATION NOTE *************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.
************* SPECIAL REGISTRATION NOTE *************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1541  TR6  TH  7:15PM  NER

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LAW 9770  LABOR/EMPLOYMENT LAW  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: MGT 9400 OR EQUIVALENT AND MGT 9460 OR EQUIV-
ALENT OR WRITTEN DEPARTMENT PERMISSION.
************* SPECIAL REGISTRATION NOTE *************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.
************* SPECIAL REGISTRATION NOTE *************
CLOSED TO MAJOR CODE – 270
CLOSED TO MAJOR CODE – 298
CLOSED TO MAJOR CODE – 313
CLOSED TO MAJOR CODE – 315
CLOSED TO MAJOR CODE – 385
CLOSED TO MAJOR CODE – 350
1959  W6  W  6:00PM- 8:50PM  LEIBOWITZ

---------------------------------------------------------------------

LAW 9790  REAL ESTATE/LAND REG  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: LAW OF REAL ESTATE TRANSACTIONS AND
LAND USE REGULATION
NOT OPEN TO STUDENTS WHO HAVE COMPLETED RES 9790,
STUDENTS WILL RECEIVE CREDITS FOR EITHER LAW 9790 OR
RES 9790; NOT BOTH.
OPEN TO GRADUATE STUDENTS
1960  TR6  TTH  6:00PM- 7:15PM  SCHWARTZ
THIS SECTION IS CROSS-LISTED WITH RES 9750 (2043)

---------------------------------------------------------------------

LAW 9800  INTENSIVE SURVEY LAW  4.0CRS  4.0HRS  4.0EQ CRS
COMPLETE TITLE IS: INTENSIVE SURVEY OF BUSINESS CONTR-
ACTS AND LAW OF CORPORATIONS
NO CREDIT FOR STUDENTS WHO HAVE COMPLETED EQUIVALENT
COURSE WORK
************* SPECIAL REGISTRATION NOTE *************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.
************* SPECIAL REGISTRATION NOTE *************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1543  TR74  TTH  7:40PM- 9:20PM  BARRETT

---------------------------------------------------------------------

MGT 9300  MGT A BEHAVIORAL APP  3.0CRS  3.0HRS  3.0EQ CRS
THIS IS THE SAME COURSE AS PSY 9788 AND PAF 9124.
STUDENTS MAY RECEIVE CREDIT FOR ONLY ONE OF THE FOLLOW-
ING: MGT 9300, PSY 9788, OR PAF 9124; BUSINESS STUDENTS
TAKE MGT 9300 OR PSY 9788, NOT OPEN TO STUDENTS WHO
HAVE COMPLETED PAF 9120.
************* SPECIAL REGISTRATION NOTE *************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.
************* SPECIAL REGISTRATION NOTE *************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
2171  MW6B  MW  6:00PM- 7:15PM  THOMPSON
1186  MW73A  MW  7:35PM- 8:50PM  EDEN
1187  TR6A  TTH  6:00PM- 7:15PM  THOMSON
1188  TR73A  TTH  7:35PM- 8:50PM  BANAI

MGT 9302  DEV MANAGERIAL SKILL  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: MGT 9300 OR PSY 9788
************* SPECIAL REGISTRATION NOTE *************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION FROM THE ZICKLIN
OFFICE OF GRADUATE STUDIES.
************* SPECIAL REGISTRATION NOTE *************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1189  MW6A  MW  6:00PM- 7:15PM  CAHN
1190  TR6A  TTH  6:00PM- 7:15PM  VREDEBURG

MGT 9330  LEADERSHIP & MANAGERIAL  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: LEADERSHIP AND MANAGERIAL
EFFECTIVENESS
PREREQ: MGT 9300 OR PSY 9788
************* SPECIAL REGISTRATION NOTE *************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.
************* SPECIAL REGISTRATION NOTE *************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1187  TR6A  TTH  6:00PM- 7:15PM  VREDEBURG

Baruch College/CUNY  Spring 2009
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Title</th>
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<th>Hours</th>
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<td>MGT 9340</td>
<td>ORG DEVELOPMENT</td>
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<td>3.0HRS</td>
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<td>MGT 9400</td>
<td>HUMAN RESOURCE MGT</td>
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<td>CRS</td>
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<td>MGT 9470</td>
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<td>CRS</td>
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<td>MGT 9495</td>
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<td>3.0HRS</td>
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<tr>
<td>MGT 9500</td>
<td>MANAGEMENT SCIENCE</td>
<td>3.0</td>
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<td>3.0HRS</td>
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<tr>
<td>MGT 9541</td>
<td>STRATEGY FORMULATION</td>
<td>3.0</td>
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<tr>
<td>MGT 9700</td>
<td>INTRO OPERATIONS MGT</td>
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<td>CRS</td>
<td>3.0HRS</td>
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<td>MGT 9720</td>
<td>SVC MGT STRATEGIES</td>
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<td>PROJECT MANAGEMENT</td>
<td>3.0</td>
<td>CRS</td>
<td>3.0HRS</td>
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- **MGT 9340 ORG DEVELOPMENT**
  - Prerequisite: MGT 9300 or PSY 9788
  - Special Registration Note
  - Open to graduate students in the Zicklin School of Business only; others with permission of the Zicklin Office of Graduate Studies.
  - Open to undergraduate students

- **MGT 9400 HUMAN RESOURCE MGT**
  - Prerequisite: MGT 9300 or PSY 9788
  - Special Registration Note
  - Open to graduate students in the Zicklin School of Business only; others with permission of the Zicklin Office of Graduate Studies.
  - Open to undergraduate students

- **MGT 9420 MGT OF COMPENSATION**
  - Prerequisite: MGT 9400 or equivalent
  - Special Registration Note
  - Open to graduate students in the Zicklin School of Business only; others with permission of the Zicklin Office of Graduate Studies.

- **MGT 9470 EMPLOYEE DEVELO & TRNG**
  - Prerequisite: MGT 9400
  - Special Registration Note
  - Open to graduate students in the Zicklin School of Business only; others with permission of the Zicklin Office of Graduate Studies.

- **MGT 9494 SEMINAR IN LABOR REL**
  - Coordinating seminar in labor relations: "The State of the Unions"
  - Open to graduate students

- **MGT 9495 CAPSTONE RESEARCH SE**
  - Title: Capstone Research Seminar
  - Open to graduate students in MSLR program only.
  - Open to graduate students

- **MGT 9500 MANAGEMENT SCIENCE**
  - Not open to students who have completed OPR 9721
  - This course may be selected to satisfy MBA quantitative elective requirement for students admitted prior to Fall 2003.
  - Special Registration Note
  - Open to graduate students in the Zicklin School of Business only; others with permission of the Zicklin Office of Graduate Studies.

- **MGT 9541 STRATEGY FORMULATION**
  - Complete title is: Strategy Formulation and Implementation.
  - Prerequisite: ECO 9708, ECO 9709, FIN 9770, MGT 9300 and MKT 9703.

- **MGT 9700 INTRO OPERATIONS MGT**
  - Prerequisite: STA 9708

- **MGT 9720 SVC MGT STRATEGIES**
  - Prerequisite: MGT 9700

- **MGT 9730 PROJECT MANAGEMENT**
  - Complete title is: Project Management: Strategic Design and Implementation.
  - Prerequisite: MGT 9700

Baruch College/CUNY  
Spring 2009
This course is an international elective choice for MBA students.

**TOPIC: ECHO COMPETITION**

**2260**
**MW73**
**MW**
**7:35PM- 8:50PM**
**DEVINE**

**MKT 9707**
**MARKETING MANAGEMENT**

**3.0CRS**
**3.0HRS**
**3.0EQ CRS**

**PREREQ:** MKT 9703; STA 9708 OR EQUIVALENT.

**OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.**

**DESCRIPTION:**
Managing competition through an understanding of the central concepts in selling and negotiation. They will develop confidence in the negotiation process as an effective means for resolving conflict in organizations. Topics covered will include entrepreneurial conversations, persuasion and influence, distributive and integrative bargaining, interest-based selling and negotiating, and working with multiple parties and interests.

**OPEN TO GRADUATE STUDENTS**

**1905**
**TR6A**
**MW**
**6:00PM- 7:15PM**
**BANAI**
MKT 9716  CONSUMER BEHAVIOR  3.0CRS  3.0HRS  3.0EQ CRS
PRE- OR COREQ: MKT 9703
*************** SPECIAL REGISTRATION NOTE ***************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.
*************** SPECIAL REGISTRATION NOTE ***************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1438  TR6  TTH  6:00PM- 7:15PM  SEN

MKT 9728  MEDIA PLAN & ANALYS  3.0CRS  3.0HRS  3.0EQ CRS
PRE/CO-REQ: MKT 9703 (RECOMMENDED MKT 9701)
*************** SPECIAL REGISTRATION NOTE ***************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.
*************** SPECIAL REGISTRATION NOTE ***************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1439  TR6  TTH  6:00PM- 7:15PM  STAFF

MKT 9736  DIRECT MARKETING II  3.0CRS  3.0HRS  3.0EQ CRS
TITLE: DIRECT MARKETING II: DATABASE MARKETING AND
MANAGING THE CREATIVE PROCESS.
PREREQ: MKT 9726 OR DEPARTMENT PERMISSION.
OPEN TO GRADUATE STUDENTS
1955  XZ13  MW  4:10PM- 5:25PM  BOWEN

MKT 9750  MARKETING STRATEGY  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: MKT 9703
*************** SPECIAL REGISTRATION NOTE ***************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.
*************** SPECIAL REGISTRATION NOTE ***************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1441  TR73  TTH  7:35PM- 8:50PM  HORNE

MKT 9751  NEW PROD DESIGN/DEV  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: NEW PRODUCT DESIGN AND DEVELOPMENT
PREREQ: MKT 9703
*************** SPECIAL REGISTRATION NOTE ***************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.
*************** SPECIAL REGISTRATION NOTE ***************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
2259  MW6A  MW  6:00PM- 7:15PM  DEVINE

MKT 9764  INTNRT MKT & GLB BUS  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE: INTERNET MARKETING AND GLOBAL BUSINESS
*************** SPECIAL REGISTRATION NOTE ***************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.
*************** SPECIAL REGISTRATION NOTE ***************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1443  TR73  TTH  7:35PM- 8:50PM  REJAUD

MKT 9766  INTL MKT MANAGEMENT  3.0CRS  3.0HRS  3.0EQ CRS
PRE/CO-REQ: MKT 9703; IBS 9760 OR ECO 9741
*************** SPECIAL REGISTRATION NOTE ***************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.
*************** SPECIAL REGISTRATION NOTE ***************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1444  EL6  S  9:05AM-12:00PM  GOLDBERG
SECTION EL6 INCLUDES A 25 MINUTE BREAK WITHIN THE CLASS MEETING TIME

MKT 9799  INDEPENDENT STUDY  3.0CRS  3.0HRS  3.0EQ CRS
TITLE: INDEPENDENT STUDY
WRITTEN DEPT PERMISSION REQUIRED
OPEN TO GRADUATE STUDENTS
1445  HTBA  DAY  HOURS TO BE ARRANGED  STAFF

MTH 9845  MKT & CRDT RISK MGT  3.0CRS  3.0HRS  3.0EQ CRS
TITLE: MARKET AND CREDIT RISK MANAGEMENT
BHE APPROVAL PENDING;
OPEN TO GRADUATE STUDENTS
0124  M6A  M  6:00PM- 8:30PM  STAFF

MTH 9849  DEAL THR & STUCT ANL  3.0CRS  3.0HRS  3.0EQ CRS
TITLE: DEAL THEORY AND STRUCTURED ANALYSIS
PREREQ: 9848
0125  W6A  W  6:00PM- 8:30PM  STAFF

MTH 9852  NUM MTH PDE/FINANCE  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: NUMERICAL METHODS FOR PDE'S IN
FINANCE
PREREQ: FIN 9801, MTH 9813, MTH 9821, AND MTH 9831
OPEN TO GRADUATE STUDENTS
0126  R6A  TH  6:00PM- 8:30PM  STEFANICA

MTH 9862  STOCHASTIC FINANCE  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: STOCHASTIC PROCESSES IN FINANCE
PREREQ: FIN 9801, MTH 9813, MTH 9821, AND MTH 9831
OPEN TO GRADUATE STUDENTS
0127  T6A  T  6:00PM- 8:30PM  ZAMFIRESCU
Baruch College/CUNY

10  
Spring 2009

MTH 9903  CAPSTONE PROJECT/PRE  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: MTH 9852 AND MTH 9862
COREQ: MTH 9871
OPEN TO GRADUATE STUDENTS
0128 HOW  DAY  HOURS TO BE ARRANGED  HOWARD
0129 MAYO  DAY  HOURS TO BE ARRANGED  MAYO
0130 MORENO  DAY  HOURS TO BE ARRANGED  MORENO
0131 STEFANICA  DAY  HOURS TO BE ARRANGED  STEFANICA
0132 ZAMFIRESCU  DAY  HOURS TO BE ARRANGED  ZAMFIRESCU

------------------------------- OPERATIONS RESEARCH ------------------------------

OPR 9730  SIMUL MODEL & ANALYZ  3.0CRS  3.0HRS  3.0EQ CRS
FORMERLY STA 9730
PREREQ: STA 9708 OR EQUIVALENT; PRE-OR COREQ: OPR/STA 9750 OR WRITTEN DEPARTMENT PERMISSION.
COMPLETE TITLE IS: SIMULATION MODELING AND ANALYSIS
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1332 TR6A  TTH  6:00PM-7:15PM  GOTTLIEB

OPR 9783  STOCH PROC BUS APPLI  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: STOCHASTIC PROCESSES FOR BUSINESS APPLICATIONS
PREREQ: STA 9715 OR STA U703, OR INSTRUCTORS PERMISSION
THIS IS THE SAME COURSE AS STA 9783
FORMERLY OPR 9723
CREDIT GIVEN FOR OPR-9783 OR STA-9783, NOT BOTH.
OPEN TO GRADUATE STUDENTS
1333 MW6A  W  6:00PM-7:15PM  T  STAFF

OPR 9850  ADVANCED STAT COMPUT  3.0CRS  3.0HRS  3.0EQ CRS
THIS IS THE SAME COURSE AS STA 9850.
PREREQ: STA/OPR 9750 OR EQUIVALENT; STA 9000 OR 9700
CREDIT GIVEN FOR OPR-9850 OR STA-9750, NOT BOTH.
OPEN TO GRADUATE STUDENTS
1334 MW6A  MW  6:00PM-7:15PM  WU

-------------------------- PUBLIC AFFAIRS -----------------------------

PAF 9010  ETHICS & PUBLIC DCSN  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: GRAD 8 STATUS OR PERMISSION FROM THE OFFICE OF GRADUATE ADMISSIONS AND STUDENT SERVICES, SCHOOL OF PUBLIC AFFAIRS.
COMPLETE TITLE IS: ETHICS AND PUBLIC DECISION MAKING.
OPEN ONLY TO PROGRAM CODE -- G8
OPEN TO GRADUATE STUDENTS
1764 M6A  M  6:00PM-8:30PM  WILLIAMS

PAF 9100  INTRO PUBLIC AFFAIRS  3.0CRS  3.0HRS  3.0EQ CRS
FORMERLY PUB 9420; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9420.
OPEN TO ALL MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE -- 276
CLOSED TO MAJOR CODE -- 235
CLOSED TO MAJOR CODE -- 236

PAF 9100  INTRO PUBLIC AFFAIRS  3.0CRS  3.0HRS  3.0EQ CRS (CONT)
1765 M6A  M  6:00PM-8:30PM  SULLIVAN
1766 T6A  T  6:00PM-8:30PM  GUYOT
1767 W6A  W  6:00PM-8:30PM  GUYOT

PAF 9103  COMM PUBLIC SETTINGS  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: COMMUNICATION IN PUBLIC SETTINGS OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS
1769 M6A  M  6:00PM-8:30PM  DAVIS
1770 R6A  TH  6:00PM-8:30PM  DAVIS
1771 W6A  W  6:00PM-8:30PM  HOFFMAN

PAF 9120  PUB/NON PROF MGT I  3.0CRS  3.0HRS  3.0EQ CRS
TITLE: PUBS AND NONPROFIT MANAGEMENT I
FORMERLY PUB 9420; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9420.
OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS
1772 M6A  M  6:00PM-8:30PM  CHEN
1774 T2Z  T  2:30PM-5:25PM  MARWELL
SECTION T2Z INCLUDES A 25 MINUTE BREAK WITHIN THE CLASS MEETING TIME
1775 UW7  T  6:00PM-8:30PM  MARWELL
1776 W6A  W  6:00PM-8:30PM  STAFF
1777 XMP24  DAY  TBA  SOFAER

PAF 9123  PROGRAM EVALUATION  3.0CRS  3.0HRS  3.0EQ CRS
FORMERLY PUB 9719 (PUB 9422); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9719.
OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS
1778 M6A  M  6:00PM-8:30PM  SOFAER

PAF 9130  ECO AN & PUB POLICY  3.0CRS  3.0HRS  3.0EQ CRS
FORMERLY PUB 9450; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9450.
OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS
1779 R6A  TH  6:00PM-8:30PM  BAILEY
1780 T6A  T  6:00PM-8:30PM  GIBSON
2232 EL7A  SU  9:05AM-12:00PM  YIN
SECTION EL7A INCLUDES A 25 MINUTE BREAK WITHIN THE CLASS MEETING TIME

PAF 9133  ECO PUB SECTOR & FINAN  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: ECONOMICS IN THE PUBLIC SECTOR AND PUBLIC FINANCE
PREREQ: PAF 9130 OR PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO ALL MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS
1781 R6A  TH  6:00PM-8:30PM  GIBSON
**PAF 9140**  BUDGET ACC/FIN ANALY  3.0CRS  3.0HRS  3.0EQ CRS

Formerly PUB 9510 (PUB 9426); not open to students who have completed PUB 9510 (PUB 9426) complete title is: Budgeting, Accounting and Financial Analysis. Open to MPA students; others require permission from the Office of Academic Advisement, School of Public Affairs. Knowledge of spreadsheets is strongly recommended.

Open to graduate students

- 1792  W6A  W  6:00PM- 8:30PM  Chen
- 1793  R6A  Th  6:00PM- 8:30PM  Staff
- 1794  T21  M  2:30PM- 5:25PM  Chen

**PAF 9151**  ADMIN NOT-FOR-PROFIT  3.0CRS  3.0HRS  3.0EQ CRS

Formerly PUB 9651; not open to students who have completed PUB 9651 complete title is: Administration of Not-for-Profit and Voluntary Agencies. Prereq: Grad 8 Status in MPA Program. Open only to Program Code -- G8. Open to graduate students.

- 1785  U7W  Th  6:00PM- 8:30PM  Hall

**PAF 9152**  FUND RAISING & GRANT  3.0CRS  3.0HRS  3.0EQ CRS

Formerly PUB 9652 (PUB 9432); not open to students who have completed PUB 9652 (PUB 9432) complete title is: Fund Raising and Grants Administration in Not-for-Profit and Voluntary Organizations. Prereq: Grad 8 Status in MPA Program.

- 1786  W6A  W  6:00PM- 8:30PM  Aubry
- 2233  X24  HTBA  HTBA  Aubry

**PAF 9153**  BUDGET/FIN NONPROFIT  3.0CRS  3.0HRS  3.0EQ CRS

Complete title is: Budgeting and Finance for Nonprofits. Prereq: PAF 9140 or permission of instructor. Open only to Program Code -- G8.

- 1787  T6A  T  6:00PM- 8:30PM  Sermier

**PAF 9160**  PUB/NONPROFIT MGT II  3.0CRS  3.0HRS  3.0EQ CRS

Formerly PUB 9530 (PUB 9430); not open to students who have completed PUB 9530 (PUB 9430) Prereq: PAF 9120 or PAF 9302 or PAF 9310 or Department Permission. Open to graduate students.

- 1788  NUF9A  Day Hours to be arranged  Sivas
- 1789  NUF9B  Day Hours to be arranged  Sivas

**PAF 9163**  LDRSHP & STRATEGY  3.0CRS  3.0HRS  3.0EQ CRS

Title: Leadership and Strategy in Public Affairs. Grad 8 Status or permission of the Office of Graduate Admissions and Student Services of SPA or permission of the Instructor. Open only to Program Code -- G8.

- 1790  W6A  W  6:00PM- 8:30PM  Muzzio

**PAF 9170**  RESEARCH AND ANALYSIS  3.0CRS  3.0HRS  3.0EQ CRS

Formerly PUB 9550 (PUB 9490); not open to students who have completed PUB 9550 (PUB 9490) complete title is: Applying Information, Research and Analysis I. Prereq: Open to MPA students; others require permission from the Office of Academic Advisement, School of Public Affairs. Open to graduate students.

- 1791  M6A  M  6:00PM- 8:30PM  Biladwalla
- 1792  T6B  T  6:00PM- 8:30PM  Biladwalla

**PAF 9172**  RESEARCH/ANALYSIS II  3.0CRS  3.0HRS  3.0EQ CRS

Prereq: Open to all students who have completed PAF 9170 or PAF 9317; others with permission of School of Public Affairs Office of Academic Advisement. Not open to students who have completed STA 9172. Open to graduate students.

- 1793  R6A  M  6:00PM- 8:30PM  Blum
- 1794  R6A  Th  6:00PM- 8:30PM  Korenman
- 1795  T3Z  W  2:30PM- 5:25PM  Staff

Section T3Z includes a 25 minute break within the class meeting time.

- 1796  T6A  T  6:00PM- 8:30PM  Blum
- 1797  W6A  W  6:00PM- 8:30PM  Staff
- 1798  XMP25  Day Hours to be arranged  Remler

**PAF 9180**  POLICY ANALYSIS  3.0CRS  3.0HRS  3.0EQ CRS

Formerly PUB 9570 (PUB 9440); not open to students who have completed PUB 9570 (PUB 9440) 2 hours plus conference. Prereq: Grad 8 Status in MPA Program or written Department Permission. Open only to Program Code -- G8. Open to graduate students.

- 1799  NUF9A  Day Hours to be arranged  Smith
- 1800  NUF9B  Day Hours to be arranged  Botein
- 1801  XMP24  Day Hours to be arranged  Botein

**PAF 9181**  COMPARATIVE PUBL ADM  3.0CRS  3.0HRS  3.0EQ CRS

Formerly PUB 9681 (PUB 9406); not open to students who have completed PUB 9681 (PUB 9406) Change to 3 credits, 3 hours. Prereq: Grad 8 Status in MPA Program or written Department Permission. Open to graduate students.

- 1802  W6A  8:30PM  Ey
- 1803  XMP25  Day Hours to be arranged  Casey

**PAF 9190**  CAPSTONE SEMINAR  3.0CRS  3.0HRS  3.0EQ CRS

Formerly PUB 9910 (PUB 99001); not open to students who have completed PUB 9910 (PUB 99001) Prereq: 33 credits completed and Grad 8 Status Open only to Program Code -- G8. Open to graduate students.

- 1804  M6A  M  6:00PM- 8:30PM  Main
- 1805  NUF9A  Day Hours to be arranged  Botein
- 1806  NUF9B  Day Hours to be arranged  Smith
- 1807  NUF9C  Day Hours to be arranged  Krasuskof
- 1808  R6A  Th  6:00PM- 8:30PM  Firstenber
- 1810  T6A  T  6:00PM- 8:30PM  Staff
- 1809  W6A  W  6:00PM- 8:30PM  Main
- 1811  XMP24  Day Hours to be arranged  Sullivan

**PAF 9192**  URBAN/RURAL FELLOWSHIP  6.0CRS  6.0HRS  6.0EQ CRS

Formerly PUB 9691 (PUB 9498); not open to students who have completed PUB 9691 Written Dept permission required. Open to graduate students.

- 1812  NUF9A  Day Hours to be arranged  Frucher
- 1813  NUF9B  Day Hours to be arranged  Sauvigne

**PAF 9195**  P.A. INTERNSHIP  3.0CRS  3.0HRS  3.0EQ CRS

Required for students in MPA programs who do not have significant work experience. Not open to students who have completed PAF 9191 this course may not be repeated. Open to graduate students.

- 1814  HTBA  Day Hours to be arranged  Feller
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<th>Credits</th>
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**Baruch College/CUNY**

Spring 2009
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<td>PREREQ: FIN 9770 OR EQUIVALENT, NOT OPEN TO STUDENTS WHO HAVE COMPLETED REA 9785, FIN 9776 OR EQUIVALENT. STUDENTS WILL RECEIVE CREDITS FOR EITHER RES 9776 OR FIN 9776, NOT BOTH. OPEN TO GRADUATE STUDENTS</td>
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RES 9990  RES RESEARCH & PROJ  3.0CRS  3.0HRS  3.0EQ CRS

TITLE: REAL ESTATE RESEARCH AND PROJECT
PREREQUISITE: RES 9776 (FIN 9776) AND TWO OTHER
9000-LEVEL RES COURSES, OR DEPARTMENTAL PERMISSION.
OPEN TO GRADUATE STUDENTS

2047 XZ13 MW 4:10PM-5:25PM STAFF

----------------------------------------------------------- STATISTICS -----------------------------------------------------------

STA 9000  REGRESSION&FORECAST  3.0CRS  3.0HRS  3.0EQ CRS

COMPLETE TITLE IS: REGRESSION AND FORECASTING MODELS
FOR BUSINESS APPLICATIONS CREDIT WILL BE GRANTED FOR STA 9000 OR STA
9700, BUT NOT BOTH. THIS COURSE MAY BE SELECTED TO SATISFY THE MBA
QUANTITATIVE ELECTIVE REQUIREMENT FOR STUDENTS ADMITTED PRIOR TO FALL 2003.

********** SPECIAL REGISTRATION NOTE **********
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.

PREREQ: STA 9000, STA 9700 OR THE EQUIVALENT.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1355 MW73A MW 7:35PM-8:50PM GILL

STA 9705  MULTVRT STAT METHODS  3.0CRS  3.0HRS  3.0EQ CRS

PREREQ: STA 9000, STA 9700 OR THE EQUIVALENT.

********** SPECIAL REGISTRATION NOTE **********
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF
BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN
OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE -- 270
CLOSED TO MAJOR CODE -- 298
CLOSED TO MAJOR CODE -- 313
CLOSED TO MAJOR CODE -- 315
CLOSED TO MAJOR CODE -- 350

1356 MW73A MW 7:35PM-8:50PM MARCHEV

STA 9708  APL STA ANAL-BUS DEC  3.0CRS  3.0HRS  3.0EQ CRS

NOT OPEN TO STUDENTS REQUIRED TO TAKE OR WAIVED FROM
STA 9470. THIS IS A QUANTITATIVE ELECTIVE CHOICE FOR
MBA STUDENTS ADMITTED PRIOR TO FALL 2003. IT IS A
CORE COURSE FOR STUDENTS ADMITTED IN FALL 2003 OR LATER.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1358 MW6A MW 6:00PM-7:15PM MARCHEV
REGISTRATION FOR SECTION MW6A WILL AUTOMATICALLY
REGISTER YOU FOR THE CO-REQUISITE MKT 9703 MW73
(CODE 1432)

2150 MW6U MW 6:00PM-7:15PM STAFF
THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE
MKT 9703

1359 MW73A MW 7:35PM-8:50PM KOENINGSBER
REGISTRATION FOR SECTION MW73A WILL AUTOMATICALLY
REGISTER YOU FOR THE CO-REQUISITE MKT 9703 MW6
(CODE 1431)

2151 MW73U MW 7:35PM-8:50PM STAFF
THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE MKT 9703

Baruch College/CUNY 14  Spring 2009
STA 9850  ADV STATISTICAL COMP  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: STA/OPR 9750 OR EQUIVALENT. STA 9700 OR STA 9000
THIS IS THE SAME COURSE AS OPR 9850.
CREDIT GIVEN FOR STA 9850 OR OPR 9750, NOT BOTH.
OPEN TO GRADUATE STUDENTS
1366  MW6A  MW  6:00PM- 7:15PM  WU

TAX 9862  FEDERAL INCOME TAX  4.0CRS  4.0HRS  4.0EQ CRS
*********** SPECIAL REGISTRATION NOTE ***********
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
PREREQ: NONE; STUDENTS WHO TAKE TAX 9862 FROM SPRING 2007 ONWARD WILL NOT RECEIVE CREDIT FOR BOTH TAX 9862 AND TAX 9863.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0878  MW74A  MW  7:40PM- 9:20PM  GOLDBERG

TAX 9867  CORPORATE TAX II  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: TAX 9866
*********** SPECIAL REGISTRATION NOTE ***********
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0879  W54A  W  5:40PM- 8:10PM  CENEDELLA

TAX 9868  PARTNERSHIP TAXATION  3.0CRS  3.0HRS  3.0EQ CRS
PRE OR COREQUISITE: TAX 9863 OR TAX 9862.
*********** SPECIAL REGISTRATION NOTE ***********
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0880  M54A  M  5:40PM- 8:10PM  MEISLER

TAX 9877  STATE & LOCAL TAXES  3.0CRS  3.0HRS  3.0EQ CRS
PRE OR COREQUISITE: TAX 9863 OR TAX 9862.
OPEN TO GRADUATE STUDENTS
0881  R54A  TH  5:40PM- 8:10PM  KESTENBAUM

Due to early publication of the class schedule, course information may change prior to the beginning of classes. See the Class Schedule on the Web for the most current information.

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