## Spring 2010 Graduate Courses

### ACCOUNTANCY

**ACC 9110**  
FINANCIAL ACCOUNTING  
3.0CRS  3.0HRS  3.0EQ CRS  
ACC 9110 REPLACES ACC 9100 FOR STUDENTS ADMITTED PRIOR TO FALL 2003 WHO HAVE NOT YET TAKEN ACC 9100.  
OPEN TO GRADUATE STUDENTS  

<table>
<thead>
<tr>
<th>Section Code</th>
<th>Days</th>
<th>Time</th>
<th>Instructor</th>
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</thead>
<tbody>
<tr>
<td>0090</td>
<td>PR13A</td>
<td>MW</td>
<td>12:50PM-2:05PM</td>
</tr>
<tr>
<td>0091</td>
<td>TR6A</td>
<td>TTH</td>
<td>6:00PM-7:15PM</td>
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THIS SECTION IS LINKED WITH CIS 9000. IN ORDER TO REGISTER FOR BOTH SECTIONS, USE THE CIS 9000 4 DIGIT CODE 0371 OR 0372.  

<table>
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<tr>
<th>Section Code</th>
<th>Days</th>
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<th>Instructor</th>
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<tbody>
<tr>
<td>0092</td>
<td>TR6U</td>
<td>TTH</td>
<td>6:00PM-7:15PM</td>
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<tr>
<td>0093</td>
<td>TR73A</td>
<td>TTH</td>
<td>7:35PM-8:50PM</td>
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REGISTERING FOR THIS COURSE WILL AUTOMATICALLY REGISTER YOU FOR THE COREQUISITE CIS 9000 TR6A.  

<table>
<thead>
<tr>
<th>Section Code</th>
<th>Days</th>
<th>Time</th>
<th>Instructor</th>
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<tbody>
<tr>
<td>0094</td>
<td>TR73U</td>
<td>TTH</td>
<td>7:35PM-8:50PM</td>
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**ACC 9112**  
FIN ACC: INTENSIVE  
3.0CRS  4.0HRS  3.0EQ CRS  
AS OF SPRING 2007, ACC 9112 REPLACES ACC 9110 FOR MBA AND MS IN ACCOUNTANCY STUDENTS.  
OPEN TO GRADUATE STUDENTS  

<table>
<thead>
<tr>
<th>Section Code</th>
<th>Days</th>
<th>Time</th>
<th>Instructor</th>
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<tbody>
<tr>
<td>0096</td>
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REGISTERING FOR THIS SECTION WILL AUTOMATICALLY REGISTER YOU FOR THE COREQUISITE CIS 9000 MW73A.  

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<tr>
<td>1981</td>
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<td>0097</td>
<td>MW54U</td>
<td>MW</td>
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**ACC 9115**  
MANAGERIAL ACCTNG  
2.0CRS  2.0HRS  2.0EQ CRS  
PREREQ: ACC 9110  

MBA IN ACCOUNTANCY MAJORS SHOULD TAKE ACC 9115 IN PLACE OF ACC 9110. STUDENTS MAY NOT RECEIVE CREDITS FOR BOTH ACC 9115 AND ACC 9110.  
OPEN TO GRADUATE STUDENTS  

<table>
<thead>
<tr>
<th>Section Code</th>
<th>Days</th>
<th>Time</th>
<th>Instructor</th>
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<tbody>
<tr>
<td>0098</td>
<td>HL13H</td>
<td>M</td>
<td>10:20AM-12:00PM</td>
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**ACC 9804**  
INTERMEDIATE FIN ACC  
4.0CRS  4.0HRS  4.0EQ CRS  
PREREQ: ACC 9112 OR ACC 9110 WITH DEPARTMENT PERMISSION  

<table>
<thead>
<tr>
<th>Section Code</th>
<th>Days</th>
<th>Time</th>
<th>Instructor</th>
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<tr>
<td>0099</td>
<td>MW54A</td>
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<tr>
<td>0100</td>
<td>UX13A</td>
<td>MW</td>
<td>2:55PM-4:35PM</td>
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**ACC 9805**  
ADVANCED FIN ACC  
4.0CRS  4.0HRS  4.0EQ CRS  
PREREQ: ACC 9804  

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<tr>
<th>Section Code</th>
<th>Days</th>
<th>Time</th>
<th>Instructor</th>
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<td>0103</td>
<td>UX13A</td>
<td>MW</td>
<td>2:55PM-4:35PM</td>
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**ACC 9807**  
CONTMP TOPICS IN ACC  
4.0CRS  4.0HRS  4.0EQ CRS  
PREREQ: ACC 9805 OR DEPARTMENT PERMISSION.  

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<thead>
<tr>
<th>Section Code</th>
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<td>0104</td>
<td>TR54A</td>
<td>TTH</td>
<td>5:40PM-7:20PM</td>
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**ACC 9811**  
MANAG ACC THEORY PRC  
4.0CRS  4.0HRS  4.0EQ CRS  
PREREQ: ACC 9110 OR ACC 9100 OR ACC 9112. STUDENT MAY NOT RECEIVE CREDITS FOR BOTH ACC 9115 & ACC 9111. TITLE: MANAGERIAL ACCOUNTING THEORY AND PRACTICEND STUDENTS MAY RECEIVE CREDIT FOR ACC 9811 OR ACC 9115 BUT NOT BOTH.  
OPEN TO GRADUATE STUDENTS  
OPEN TO BUSINESS MAJORS  

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<tr>
<th>Section Code</th>
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<tr>
<td>0105</td>
<td>TR54A</td>
<td>TTH</td>
<td>5:40PM-7:20PM</td>
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</table>

**ACC 9821**  
AUDITING  
4.0CRS  4.0HRS  4.0EQ CRS  
PREREQ: ACC 9804  

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<th>Section Code</th>
<th>Days</th>
<th>Time</th>
<th>Instructor</th>
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<tbody>
<tr>
<td>0106</td>
<td>MW74A</td>
<td>MW</td>
<td>7:40PM-9:20PM</td>
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### BUSINESS ORGANIZATION AND MANAGEMENT

**BUS 9100**  
SOCIETAL&GOV ENV Bus  
3.0CRS  3.0HRS  3.0EQ CRS  

<table>
<thead>
<tr>
<th>Section Code</th>
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<tr>
<td>0107</td>
<td>MW74A</td>
<td>MW</td>
<td>7:40PM-9:20PM</td>
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BUS 9100  SOCIETAL&GOV ENV BUS  3.0CRS  3.0HRS  3.0EQ CRS
1893  MW73A  MW  7:35PM-8:50PM  STAUFFER
1894  TR73A  TTH  7:35PM-8:50PM  TULIMIERI
1892  X213A  MW  4:10PM-5:25PM  STAUFFER

BUS 9200  BUSINESS POLICY  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: ALL REQUIRED MBA CORE COURSES, PLUS 12 CREDITS BEYOND CORE.

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1892  XZ13A  MW  7:35PM-8:50PM  STAUFFER

BUS 9800  GRADUATE INTERNSHIP  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: WRITTEN DEPARTMENT PERMISSION REQUIRED. OPEN TO ZICKLIN SCHOOL OF BUSINESS STUDENTS ONLY. MBA STUDENTS MUST HAVE COMPLETED A MINIMUM OF 24 CREDITS. ZICKLIN MS STUDENTS MUST HAVE COMPLETED 12 OF THE CREDITS TOWARDS THEIR RESPECTIVE DEGREES. SPECIAL CONDITIONS APPLY TO INTERNATIONAL MS STUDENTS. ALL STUDENTS MUST MEET WITH THE ZICKLIN GRADUATE CAREER MANAGEMENT CENTER AND WITH THE APPROPRIATE GRADUATE ADVISOR. PREREQ: SUCCESSFUL COMPLETION OF BUS 9801.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1892  XZ13A  MW  7:35PM-8:50PM  KORN

BUS 9801  GRAD INTERN MODULE 1  1.0CRS  1.0HRS  1.0EQ CRS
PREREQ: PERMISSION OF FACULTY INTERNSHIP COORDINATOR AND GRADUATE CAREER MANAGEMENT CENTER REQUIRED. OPEN TO FULL-TIME AND PART-TIME MBA AND MS STUDENTS WHO HAVE COMPLETED A MINIMUM OF 12 CREDITS TOWARDS THEIR GRADUATE DEGREE, OR BY APPROVAL OF THE INTERNSHIP COMMITTEE. (STUDENTS ON F-1 VISAS MUST HAVE BEEN LAWFULLY ENROLLED ON A FULL-TIME BASIS FOR ONE ACADEMIC YEAR PRIOR TO CPT. DIFFERENT CONDITIONS MAY APPLY TO STUDENTS ON OTHER VISAS.) ALL STUDENTS MUST BE IN GOOD ACADEMIC STANDING. PREREQ: SUCCESSFUL COMPLETION OF BUS 9802.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1892  XZ24H  TTH  4:10PM-5:25PM  KORN

BUS 9802  GRAD INTERN MODULE 2  1.0CRS  1.0HRS  1.0EQ CRS
THIS IS THE SECOND OF THREE ONE-CREDIT MODULES. PREREQ: SUCCESSFUL COMPLETION OF BUS 9801.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1892  XZ24H  TTH  4:10PM-5:25PM  KORN

BUS 9803  GRAD INTERN MODULE 3  1.0CRS  1.0HRS  1.0EQ CRS
THIS IS THE THIRD OF THREE ONE-CREDIT MODULES. PREREQ: SUCCESSFUL COMPLETION OF BUS 9802.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0268  ECO  DAY(S) AND HOURS TO BE ARRANGED  STAFF

CIS 9000  INFO SYS FOR MANAGER  3.0CRS  3.0HRS  3.0EQ CRS
PRE/Coreq: ACC 9110 OR 9112 OR ECO 9708 OR EQUIVALENTS.

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0268  ECO  DAY(S) AND HOURS TO BE ARRANGED  STAFF

CIS 9230  GLOBALIZATION/TECHOL  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: NONE. THIS COURSE IS AN INTERNATIONAL BUSINESS ELECTIVE CHOICE FOR MBA STUDENTS.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0268  ECO  DAY(S) AND HOURS TO BE ARRANGED  STAFF

CIS 9340  PRIN OF DATABASE MGT  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: NONE

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0268  ECO  DAY(S) AND HOURS TO BE ARRANGED  STAFF
CIS 9350  NETWORKS & TELECOMM  3.0CRS  3.0HRS  3.0EQ CRS
PRE/CO-REQ: CIS 9000

*************************** SPECIAL REGISTRATION NOTE *******************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO BUSINESS MAJORS

0375  MW73A  MW  7:35PM- 8:50PM  SCHWARTZ

CIS 9365  OPERATING SYS PRINC  3.0CRS  3.0HRS  3.0EQ CRS
PRE/CO-REQ: CIS 9000

*************************** SPECIAL REGISTRATION NOTE *******************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO BUSINESS MAJORS

CIS 9340  OBJECT ORIENT PRO II  3.0CRS  3.0HRS  3.0EQ CRS
PRE/CO-REQ: CIS 9310

*************************** SPECIAL REGISTRATION NOTE *******************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO BUSINESS MAJORS

0377  TR6A  TTH  6:00PM- 7:15PM  CROKER

CIS 9444  E-BUSINESS PRI & TECH  3.0CRS  3.0HRS  3.0EQ CRS
PRE/CO-REQ: CIS 9000

*************************** SPECIAL REGISTRATION NOTE *******************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO BUSINESS MAJORS

CIS 9490  SYS ANALYSIS&DESIGN  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: CIS 9000, ACC 9110 OR ACC 9100 OR EQUIVALENT, FIN 9770.

*************************** SPECIAL REGISTRATION NOTE *******************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO BUSINESS MAJORS

0379  TR73A  TTH  7:35PM- 8:50PM  FRENCH

CIS 9556  RISK MANAGEME SYSTEM  3.0CRS  3.0HRS  3.0EQ CRS
PREREQUISITE: STA 9708; FIN 9770 OR CIS 9555 OR PERMISSION OF THE INSTRUCTOR.
WRITTEN DEPT PERMISSION REQUIRED
OPEN TO GRADUATE STUDENTS

OPEN TO BUSINESS MAJORS

0380  MW6A  MW  6:00PM- 7:15PM  DONEFER

CIS 9590  INFO SYSTEMS DEV PRO  3.0CRS  3.0HRS  3.0EQ CRS
COMPLET TITLE IS: INFORMATION SYSTEMS DEVELOPMENT PROJECT
PREREQ: CIS 9490 OR EQUIVALENT; CIS 9340 OR EQUIVALENT

*************************** SPECIAL REGISTRATION NOTE *******************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO BUSINESS MAJORS

0381  TR73A  TTH  7:35PM- 8:50PM  SCHWARTZ

CIS 9771  SPEC TOPIC INFO TECH  3.0CRS  3.0HRS  3.0EQ CRS

*************************** SPECIAL REGISTRATION NOTE *******************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO BUSINESS MAJORS

CIS 9781  LEGAL/ETHICAL ISSUES  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: CIS 9490 OR EQUIVALENT; CIS 9340 OR EQUIVALENT

*************************** SPECIAL REGISTRATION NOTE *******************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO BUSINESS MAJORS

0382  TR6A  TTH  6:00PM- 7:15PM  TAKSA

CIS 9905  MEDIA ANALYSIS  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: ECO 8000 OR EQUIVALENT
OPEN TO GRADUATE STUDENTS

OPEN TO BUSINESS MAJORS

0383  TR73A  TTH  7:35PM- 8:50PM  AVCILAR

COM 9108  COMM&INFO TECHNOLOGY  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: COMMUNICATION AND INFORMATION TECHNOLOGIES
THIS IS THE SAME COURSE AS PAF 9108; STUDENTS WILL RECEIVE CREDIT FOR
PAF 9108 OR COM 9108, NOT BOTH.

0477  R6  TH  6:00PM- 8:30PM  STAFF

COM 9139  COMMUNIC STRATEGY  3.0CRS  3.0HRS  3.0EQ CRS
THIS IS THE SAME COURSE AS PAF 9139. STUDENTS WILL RECEIVE CREDIT FOR
PAF 9139 OR COM 9139, NOT BOTH. COMPLETE TITLE IS: COMMUNICATION STRATEGY

OPEN TO GRADUATE STUDENTS
OPEN ONLY TO MAJOR CODE 355

0478  T6  TH  6:00PM- 8:30PM  MEDVED

COM 9505  MEDIA ANALYSIS  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: MEDIA ANALYSIS FOR CORPORATE COMMUNICATION AND
BUSINESS JOURNALISM.
PREREQ: ECO 8000 OR EQUIVALENT
OPEN TO GRADUATE STUDENTS

OPEN TO BUSINESS MAJORS

0479  W6  W  6:00PM- 8:30PM  BODDY

COM 9510  LEGALETHICAL ISSUES  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: LEGAL AND ETHICAL ISSUES IN BUSINESS JOURNALISM AND
CORPORATE COMMUNICATION. THIS IS THE SAME COURSE AS ENG 9510.
STUDENTS WILL RECEIVE CREDIT FOR COM 9510 OR ENG 9510, NOT BOTH.
OPEN ONLY TO MAJOR CODE 355 OR PERMISSION OF DEPT
OPEN ONLY TO MAJOR CODE 355

0480  M6  M  6:00PM- 8:30PM  GANDER
THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.

PREREQ: ECO 9708

OPEN TO BUSINESS MAJORS
OPEN TO GRADUATE STUDENTS
ADMITTED PRIOR TO FALL 2003.

ECO 9723 ECOMTR-THEO&APPLIC I 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: ECO 9705 OR (ECO 9708 AND ECO 9709) AND STA 9708 OR EQUIVALENT
THIS COURSE IS A QUANTITATIVE ELECTIVE CHOICE FOR MBA STUDENTS
OPEN TO BUSINESS MAJORS
OPEN TO GRADUATE STUDENTS
ADMITTED PRIOR TO FALL 2003 WHO DID NOT TAKE STA 9708 SHOULD CONTACT THE OFFICE OF GRADUATE ACADEMIC SERVICES FOR PERMISSION, 646 312-3140.

ECO 9741 INTERNATIONAL ECO I 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: ECO 9708

THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.

FIN 9795 MERGERS&ACQUSITIONS 3.0CRS 3.0HRS 3.0EQ CRS

PRE-COREQUISITE: FIN 9781

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

FIN 9770 FIN DECISION MAKING 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: ACC 9110 OR 9100 OR 9112 ;STA 9708 OR EQUIVALENT STUDENTS
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OPEN TO BUSINESS MAJORS
OPEN TO BUSINESS MAJORS
OPEN TO GRADUATE STUDENTS

ECO 9741 INTERNATIONAL ECO I 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: ECO 9708

THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.

--------------------------- SPECIAL REGISTRATION NOTE ---------------------------
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

ECO 9723 ECOMTR-THEO&APPLIC I 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: ECO 9705 OR (ECO 9708 AND ECO 9709) AND STA 9708 OR EQUIVALENT
 THIS COURSE IS A QUANTITATIVE ELECTIVE CHOICE FOR MBA STUDENTS
ADMITTED PRIOR TO FALL 2003
OPEN TO BUSINESS MAJORS
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

ECO 9741 INTERNATIONAL ECO I 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: ECO 9708

THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.

--------------------------- SPECIAL REGISTRATION NOTE ---------------------------
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

ECO 9723 ECOMTR-THEO&APPLIC I 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: ECO 9705 OR (ECO 9708 AND ECO 9709) AND STA 9708 OR EQUIVALENT
 THIS COURSE IS A QUANTITATIVE ELECTIVE CHOICE FOR MBA STUDENTS
ADMITTED PRIOR TO FALL 2003
OPEN TO BUSINESS MAJORS
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

ECO 9741 INTERNATIONAL ECO I 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: ECO 9708

THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.
FIN 9781 MANAGERIAL FINANCE  3.0CRS  3.0HRS  3.0EQ CRS CONT
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0819 MW76 MW 6:00PM- 7:15PM HARPAZ
0820 TR6 TTH 6:00PM- 7:15PM KATZ

FIN 9783 INVESTMENT ANALYSIS  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: FIN 9770; ECO 9709 OR EQUIVALENT (ECO 8000)
0821 TR73 TTH 7:35PM- 8:50PM HESSSEL
0822 XZ13 MW 4:10PM- 5:25PM FRANCIS

FIN 9784 MGT OF FIN INST  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: FIN 9781 OR FIN 9783
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0821 TR73 TTH 4:10PM- 5:25PM FRANCIS
0822 XZ13 MW 7:35PM- 8:50PM HOCHBAUM

FIN 9786 INT FINANCIAL MKTS  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: FIN 9770; ECO 9709 OR EQUIVALENT (ECO 8000)
FULL TITLE: THE GLOBAL COMPETITIVENESS OF THE U.S. ECONOMY
0824 MW6 MW 6:00PM- 7:15PM LEE

FIN 9788 INT CORP FINANCE  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: FIN 9770; ECO 9709 OR EQUIVALENT (ECO 8000)
FULL TITLE: HISTORY OF ASSET BUBBLES, ADJUSTMENTS AND SOLUTIONS: 1690-
0825 XZ13 TTH 4:10PM- 5:25PM PADNANI

FIN 9789 SEMINAR IN FINANCE  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: FIN 9781 AND FIN 9783
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0827 MW73 MW 7:35PM- 8:50PM ARONSON
0826 M6 M 6:00PM- 7:15PM RODMAN

FIN 9981 SEL TOPICS CORP FIN  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: ECO 9723, FIN 9781
OPEN TO GRADUATE STUDENTS
0829 W6 W 6:00PM- 8:30PM BARNWELL
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0830 TR73 TTH 7:35PM- 8:50PM PALICKA
FULL TITLE: STUDENT MANAGED INVESTMENT PROGRAM
PREREQUISITES: FIN 9783 AND COMPLETION OF 24 CREDITS OF 9000-LEVEL
COURSEWORK BY TERM ENDING FALL 2009 ADDITIONAL INFORMATION WILL BE
SENT TO STUDENTS

FIN 9983 SEL TOPIC INVESTMENT  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: ECO 9723, FIN 9783
FULL TITLE: CORPORATE RESTRUCTURING AND TURNOVERMANAGEMENT
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0828 TR6 TTH 6:00PM- 7:15PM KARNIK

FIN 9790 OPTIONS MARKETS  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: FIN 9781 AND FIN 9783
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0827 MW73 MW 7:35PM- 8:50PM ARONSON
0826 M6 M 6:00PM- 7:15PM RODMAN

FIN 9794 INTL BUS ANALYSIS  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: ECO 9723, FIN 9781
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0904 TR6 TTH 6:00PM- 7:15PM TSURUMI

FIN 9797 SEL TOPIC INVESTMENT  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: ECO 9723, FIN 9783
FULL TITLE: THE GLOBAL COMPETITIVENESS OF THE U.S. ECONOMY
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0825 XZ13 TTH 4:10PM- 5:25PM PADNANI

FIN 9798 GLOBAL COMPET U.S.  3.0CRS  3.0HRS  3.0EQ CRS
FULL TITLE: THE GLOBAL COMPETITIVENESS OF THE U.S. ECONOMY
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0904 TR6 TTH 6:00PM- 7:15PM TSURUMI
IBS 9762   GLOBAL COMPET U.S.  3.0CRS  3.0HRS  3.0EQ CRS

********************************** LAW **************************************

IBS 9767   FOREIGN MKTS-CULTURE   3.0CRS  3.0HRS  3.0EQ CRS

LAW 9770   LABOR EMPLOYMENT LAW   3.0CRS  3.0HRS  3.0EQ CRS

PRE/CO-REQ: IBS 9760 OR ECO 9741 OR DEPARTMENTAL PERMISSION. THIS COURSE REPLACES BUS 9300 FOR IBS AND IMK MAJORS IN "OLD" PROGRAM.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0905 TR73 TTH 7:35PM-8:50PM TSURUMI

IBS 9768   ADV TOP IN INTL BUS   3.0CRS  3.0HRS  3.0EQ CRS

IBS 9767   FOREIGN MKTS-CULTURE   3.0CRS  3.0HRS  3.0EQ CRS

LAW 9800   INTENSIVE SURVEY LAW   4.0CRS  4.0HRS  4.0EQ CRS

PRE/CO-REQ: IBS 9760 OR ECO 9741;

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0906 MW73 MW 7:35PM-8:50PM CHAO

IBS 9769   INTNL BUS STRATEGY   3.0CRS  3.0HRS  3.0EQ CRS

0907 EL6 S 9:05AM-12:00PM NACHUM

FULL TITLE: EMERGING MARKETS AND GLOBAL BUSINESS ENVIRONMENT

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0908 MW6 MW 6:00PM-7:15PM NACHUM

****************************************************************************************************

OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;

*************************** SPECIAL REGISTRATION NOTE *******************************
COMPLETE TITLE IS: FOREIGN MARKETS, CULTURES & REGIMES. THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.

****************************************************************************************************

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0905 TR73 TTH 7:35PM-8:50PM TSURUMI

1005 TR6 TTH 6:00PM-7:15PM LIPNER
MGT 9302  DEV MANAGERIAL SKILL  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: MGT 9300 OR PSY 9788

*************************** SPECIAL REGISTRATION NOTE ***************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1961 TR73A TTH  7:35PM- 8:50PM VREDENBURG

MGT 9300  LEADRSHP&MANAGERIAL  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: LEADERSHIP AND MANAGERIAL EFFECTIVENESS
PREREQ: MGT 9300 OR PSY 9788

*************************** SPECIAL REGISTRATION NOTE ***************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE --  270
CLOSED TO MAJOR CODE --  298
CLOSED TO MAJOR CODE --  313
CLOSED TO MAJOR CODE --  315
CLOSED TO MAJOR CODE --  385
CLOSED TO MAJOR CODE --  350
1904 TR73A TTH  7:35PM- 8:50PM STAFF

MGT 9340  ORG DEVELOPMENT  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: MGT 9300 OR PSY 9788

*************************** SPECIAL REGISTRATION NOTE ***************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
1905 WT3A W  7:35PM-10:15PM DAVIS

MGT 9420  MGT OF COMPENSATION  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: MGT 9400 OR EQUIVALENT

*************************** SPECIAL REGISTRATION NOTE ***************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
ON BUSINESS MAJORS

1906 M6MSI M  6:00PM- 8:45PM DILCHERT
1907 TR73A TTH  7:35PM- 8:50PM BOOKE

MGT 9494  SEMINAR IN LABOR REL  3.0CRS  3.0HRS  3.0EQ CRS
COORDINATING SEMINAR IN LABOR RELATIONS: "THE STATE OF THE UNIONS" OPEN TO GRADUATE STUDENTS
1909 W6MSI W  6:00PM- 8:45PM PEPPER

MGT 9495  CAPSTONE RESEARCH SE  3.0CRS  3.0HRS  3.0EQ CRS
TITLE: CAPSTONE RESEARCH SEMINAR
OPEN TO GRADUATE STUDENTS IN MSILR PROGRAM ONLY.
OPEN TO GRADUATE STUDENTS
1910 M6MSI M  6:00PM- 8:45PM LEIBOWITZ

MGT 9500  MANAGEMENT SCIENCE  3.0CRS  3.0HRS  3.0EQ CRS
NOT OPEN TO STUDENTS WHO HAVE COMPLETED OPR 9721
THIS COURSE MAY BE SELECTED TO SATISFY MBA QUANTITATIVE ELECTIVE REQUIREMENT FOR STUDENTS ADMITTED PRIOR TO FALL 2003.

*************************** SPECIAL REGISTRATION NOTE ***************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

PREREQ: STA 9708 OR EQUIVALENT.
STUDENTS ADMITTED PRIOR TO FALL 2003 WHO DID NOT TAKE STA 9708 SHOULD CONTACT THE OFFICE OF GRADUATE ACADEMIC SERVICES FOR PERMISSION, 646-312-3140. CREDITS GIVEN FOR MGT 9500 IR OPR 9721, NOT BOTH.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1911 TR73A TTH  7:35PM- 8:50PM SPHICAS

MGT 9660  NEGOTIATION  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: NONE
OPEN TO GRADUATE STUDENTS

1912 PV6A S  1:00PM- 3:45PM RUA

MGT 9700  INTRO OPERATIONS MGT  3.0CRS  3.0HRS  3.0EQ CRS

*************************** SPECIAL REGISTRATION NOTE ***************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

PREREQ: STA 9708
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1915 MW6A MW  6:00PM- 7:15PM GROH
1916 TR6A TTH  6:00PM- 7:15PM SCHNELLER
1914 XZ24A TTH  4:10PM- 5:25PM SCHNELLER

MGT 9720  SVC MGT STRATEGIES  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: MGT 9700

*************************** SPECIAL REGISTRATION NOTE ***************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
MGT 9720 SVC MGT STRATEGIES 3.0CRS 3.0HRS 3.0EQ CRS
1917 TR6A TTH 6:00PM-7:15PM HWONG

MGT 9721 STRATEGIC PLANNING 3.0CRS 3.0HRS 3.0EQ CRS
PREREQ: MGT 9703 AND BUS 9100
(FORMERLY HCA 9321)
THIS IS THE SAME COURSE AS HCA 9721. STUDENTS WILL RECEIVE CREDIT FOR
MGT 9721 OR HCA 9721, NOT BOTH.
OPEN TO GRADUATE STUDENTS

MGT 9730 PROJECT MANAGEMENT 3.0CRS 3.0HRS 3.0EQ CRS
COMPLETE TITLE IS: PROJECT MANAGEMENT: STRATEGIC DESIGN AND
IMPLEMENTATION.
PREREQ: MGT 9700
********************************** SPECIAL REGISTRATION NOTE **********************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
***************************************************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

MGT 9722 TECH INNOV & DESIGN 3.0CRS 3.0HRS 3.0EQ CRS
FULL TITLE: TECHNOLOGY, INNOVATION, AND DESIGN IN HIGH-GROWTH VENTURES
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

MGT 9731 PROJECT MANAGEMENT 3.0CRS 3.0HRS 3.0EQ CRS
COMPLETED TITLE IS: PROJECT MANAGEMENT: STRATEGIC DESIGN AND
IMPLEMENTATION.
PREREQ: MGT 9700
********************************** SPECIAL REGISTRATION NOTE **********************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
***************************************************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

MGT 9723 INTROD. TO MGT STRATEGIC PLANNING 3.0CRS 3.0HRS 3.0EQ CRS
THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.
********************************** SPECIAL REGISTRATION NOTE **********************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
***************************************************
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

MKT 9702 MARKETING RESEARCH 3.0CRS 3.0HRS 3.0EQ CRS
PREREQ: MGT 9703; STA 9708 OR EQUIVALENT.
IN MARKETING STUDENTS AND MBA STUDENTS ADMITTED PRIOR TO FALL 2003
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES. (THIS COURSE IS
OPEN ONLY TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
FULL TITLE: ENTREPRENEURIAL COMMUNICATIONS: SELLING AND NEGOTIATING
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

MGT 9979 ENTREPRENEURSHIP SEM 3.0CRS 3.0HRS 3.0EQ CRS
FULL TITLE: SEMINAR IN ENTREPRENEURSHIP
PRE-REQUISITE: DEPARTMENTAL PERMISSION REQUIRED FORMERLY MGT 9864
WRITTEN DEPT PERMISSION REQUIRED
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

MGT 9964 ENTREPRENEURIAL ENTR 3.0CRS 3.0HRS 3.0EQ CRS
THIS CLASS IS FORMERLY MGT 9861 FULL TITLE: MANAGING THE
ENTREPRENEURIAL ENTERPRISE PRE-REQUISITE: MGT 9960 (FORMERLY MGT
9860).  THIS COURSE IS NOT OPEN TO STUDENTS WHO HAVE COMPLETED MGT
9868.  OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
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OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

**Special Registration Note:***

- **MKT 9702**: Open to graduate students in the Zicklin School of Business only; others with permission of the Zicklin Office of Graduate Studies.
- **MKT 9703**: Open to graduate students in the Zicklin School of Business only; others with permission of the Zicklin Office of Graduate Studies.
- **MKT 9715**: Open to graduate students in the Zicklin School of Business only; others with permission of the Zicklin Office of Graduate Studies.
- **MKT 9728**: Open to graduate students in the Zicklin School of Business only; others with permission of the Zicklin Office of Graduate Studies.
- **MKT 9736**: Open to graduate students in the Zicklin School of Business only; others with permission of the Zicklin Office of Graduate Studies.
- **MKT 9750**: Open to graduate students in the Zicklin School of Business only; others with permission of the Zicklin Office of Graduate Studies.
- **MKT 9751**: Open to graduate students in the Zicklin School of Business only; others with permission of the Zicklin Office of Graduate Studies.
- **MKT 9756**: Open to graduate students in the Zicklin School of Business only; others with permission of the Zicklin Office of Graduate Studies.
MKT 9764 INTRNT MKT & GLB BUS 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE: INTERNET MARKETING AND GLOBAL BUSINESS

-------------------------------------------------------------------------------- Special Registration Note ---------------------------------------------
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS. OPEN TO BUSINESS MAJORS

1097 TR73 TTH 7:35PM- 8:50PM AUERBACH

MKT 9766 INTL MKT MANAGEMENT 3.0CRS 3.0HRS 3.0EQ CRS

PRE/Coreq: MKT 9703; IBS 9760 OR ECO 9741

-------------------------------------------------------------------------------- Special Registration Note ---------------------------------------------
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1098 TR6 TTH 6:00PM- 7:15PM FISCHER

MKT 9799 INDEPENDENT STUDY 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: INDEPENDENT STUDY
WRITTEN DEPT PERMISSION REQUIRED
OPEN TO GRADUATE STUDENTS

1099 HTBA DAY(S) AND HOURS TO BE ARRANGED STAFF

------------------------------- MATHEMATICS -----------------------------------------------

MTH 9845 MKT & CRDT RISK MGT 3.0CRS 3.0HRS 3.0EQ CRS

TOPIC: MARKET AND CREDIT RISK MANAGEMENT
BHE APPROVAL PENDING;
OPEN TO GRADUATE STUDENTS

1257 T6A T 6:00PM- 8:30PM STAFF

MTH 9848 ELMNTS OF STRUCT FIN 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: ELEMENTS OF STRUCTURED FINANCE

1258 W6A W 6:00PM- 8:30PM RAYNES

MTH 9852 NUM METH PDE/FINANCE 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: NUMERICAL METHODS FOR PDE’S IN FINANCE
PREREQ: FIN 9801, MTH 9813, MTH 9821, AND MTH 9831
OPEN TO GRADUATE STUDENTS

1259 M6A M 6:00PM- 8:30PM STEFANICA

MTH 9862 STOCHASTIC FINANCE 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: STOCHASTIC PROCESSES IN FINANCE
PREREQ: FIN 9801, MTH 9813, MTH 9821, AND MTH 9831
OPEN TO GRADUATE STUDENTS

1260 R6A TH 6:00PM- 8:30PM KOSYGINA

MTH 9901 SPEC TOPICS INTERNSH 3.0CRS 3.0HRS 3.0EQ CRS

1261 HTB1 DAY(S) AND HOURS TO BE ARRANGED STAFF
1262 HTB2 DAY(S) AND HOURS TO BE ARRANGED STAFF
1263 HTB3 DAY(S) AND HOURS TO BE ARRANGED STAFF

MTH 9903 CAPSTONE PROJECT/PRE 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: MTH 9852 AND MTH 9862
COREQ: MTH 9871
OPEN TO GRADUATE STUDENTS

1264 HOW DAY(S) AND HOURS TO BE ARRANGED HOWARD
1265 KOSY DAY(S) AND HOURS TO BE ARRANGED KOSYGINA
1266 MAYO DAY(S) AND HOURS TO BE ARRANGED MAYO
1267 MOREO DAY(S) AND HOURS TO BE ARRANGED MORENO
1268 RAYNES DAY(S) AND HOURS TO BE ARRANGED RAYNES
1269 STEFANICA DAY(S) AND HOURS TO BE ARRANGED STEFANICA
1270 WANG DAY(S) AND HOURS TO BE ARRANGED WANG
1271 ZAMFIRESCU DAY(S) AND HOURS TO BE ARRANGED ZAMFIRESCU

---------------------------- OPERATIONS RESEARCH ------------------------------------------

OPR 9730 SIMUL MODEL & ANALY 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY STA 9730
PREREQ: STA 9708 OR EQUIVALENT; PRE-OR COREQ: OPR/STA 9750 OR WRITTEN DEPARTMENT PERMISSION. COMPLETE TITLE IS: SIMULATION MODELING AND ANALYSIS
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1991 TR6A TTH 6:00PM- 7:15PM GOTTLIEB

OPR 9773 SPEC TOPICS IN OPR 3.0CRS 3.0HRS 3.0EQ CRS

OPEN TO GRADUATE STUDENTS

1279 MW73A MW 7:35PM- 8:50PM BLAU

OPR 9783 STOCH PROC BUS APPLI 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: STOCHASTIC PROCESSES FOR BUSINESS APPLICATIONS
PREREQ: STA 9715 OR STA 703, OR INSTRUCTORS PERMISSION
THIS IS THE SAME COURSE AS STA 9783 FORMERLY OPR 9723
CREDIT GIVEN FOR OPR-9783 OR STA-9783, NOT BOTH.
OPEN TO GRADUATE STUDENTS

1280 MT7A SU 12:05PM- 2:45PM HAREL

---------------------------- PUBLIC AFFAIRS -----------------------------------------------

PAF 9100 INTRO PUBLIC AFFAIRS 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9400; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9400
OPEN TO ALL MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS

CLOSED TO MAJOR CODE -- 276
CLOSED TO MAJOR CODE -- 235
CLOSED TO MAJOR CODE -- 236

1295 M6A M 6:00PM- 8:30PM SULLIVAN
1296 T23 W 2:30PM- 5:25PM JARVIS
2037 T6A T 6:00PM- 8:30PM GUYOT
1297 W6A W 6:00PM- 8:30PM KRONEBUSCH
PAF 9103 COMM PUBLIC SETTINGS 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: COMMUNICATION IN PUBLIC SETTINGS OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.

OPEN TO GRADUATE STUDENTS

1298 R6A TH 6:00PM- 8:30PM BORRILLO
1300 TZ1 M 2:30PM- 5:25PM MAIN
1301 W6A W 6:00PM- 8:30PM WINOKUR

PAF 9112 ADMIN LAW & REGULAT 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9612 (PUB 9401); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9612 (PUB 9401). THIS IS THE SAME COURSE AS LAW 9741; STUDENTS WILL RECEIVE CREDIT FOR PAF 9612 OR LAW 9741, BUT NOT BOTH.

PREREQ: GRAD 8 STATUS IN MPA PROGRAM OR WRITTEN DEPART-
OPEN ONLY TO PROGRAM CODE -- G8
OPEN TO GRADUATE STUDENTS

1302 TZ4 TH 2:30PM- 5:25PM MARCUS

PAF 9117 PUB PERSONNEL & HRM 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9711 (PUB 9425); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9711. COMPLETE TITLE IS: PUBLIC PERSONNEL AND HUMAN RESOURCE MANAGEMENT.

PREREQ: COMPLETION OF INTRODUCTORY SEQUENCE IN MPA CURRICULUM
OPEN TO GRADUATE STUDENTS

1303 R6A TH 6:00PM- 8:30PM SMITH

PAF 9120 PUB/NON PROF MGT I 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: PUBLIS AND NONPROFIT MANAGEMENT I
FORMERLY PUB 9420; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9420, MGT 9300 OR PSY 9788.
STUDENTS WILL RECEIVE CREDIT FOR ONLY ONE OF THE FOLLOWING: PAF 9120, PAF 9124, PAF 9300, PAF 9302, PAF 9309, MGT 9300, PSY 9788, OR PUB 9420.

OPEN TO GRADUATE STUDENTS

1304 M6A M 6:00PM- 8:30PM CHEN
1306 TZ3 W 2:30PM- 5:25PM SMITH
1305 T6A T 6:00PM- 8:30PM SMITH
1307 W6A W 6:00PM- 8:30PM STARK

PAF 9123 PROGRAM EVALUATION 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9719 (PUB 9492); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9719
PREREQ: GRAD 8 STATUS IN MPA PROGRAM. OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS

1308 KR3 W 11:10AM- 1:40PM STAFF
2039 XMPA S 1:00PM- 3:30PM SOFAER

PAF 9130 ECO AN & PUB POLICY 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9450; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9450, ECO 9705 OR EQUIVALENT OR PAF 9760. COMPLETE TITLE IS: ECONOMIC ANALYSIS AND PUBLIC POLICY OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS

1309 M6A M 6:00PM- 8:30PM STAFF
1310 R6A TH 6:00PM- 8:30PM KORENMAN
1311 TZ4 TH 6:00PM- 8:30PM GIBSON

PAF 9132 GOVERNING N. Y. CITY 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9632 (PUB 9409); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9632 (PUB 9409). 2 HOURS PLUS CONFERENCE.
PREREQ: GRAD 8 STATUS IN MPA PROGRAM OR WRITTEN DEPARTMENT PERMISSION
OPEN TO GRADUATE STUDENTS

1312 TZ1 M 2:30PM- 5:25PM REGAN

PAF 9133 ECO PUB SECTOR&FINAN 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: ECONOMICS IN THE PUBLIC SECTOR AND PUBLIC FINANCE
PREREQ: PAF 9130 OR PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
GRAD 8 STATUS REQUIRED.
OPEN ONLY TO PROGRAM CODE -- G8
OPEN TO GRADUATE STUDENTS

1313 T6A T 6:00PM- 8:30PM GIBSON

PAF 9139 COMMUNICATION STRAT 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: COMMUNICATION STRATEGY
PREREQ: PAF 9103
THIS IS THE SAME COURSE AS SPE 9139; STUDENTS WILL RECEIVE CREDIT FOR SPE 9139 OR PAF 9139, NOT BOTH.

1314 R6A TH 6:00PM- 8:30PM WINOKUR

PAF 9140 BUDGET ACC/FIN ANALY 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9510 (PUB 9426); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9510 (PUB 9426).
COMPLETE TITLE IS: BUDGETING, ACCOUNTING AND FINANCIAL ANALYSIS OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS. KNOWLEDGE OF SPREADSHEETS IS STRONGLY RECOMMENDED.
OPEN TO GRADUATE STUDENTS

1315 M6A M 6:00PM- 8:30PM MERCADO
1317 TZ4 TH 2:30PM- 5:25PM WILLIAMS
1316 T6A T 6:00PM- 8:30PM WILLIAMS
1318 W6A W 6:00PM- 8:30PM MERCADO

PAF 9151 ADMIN NOT-FOR-PROFIT 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9651; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9651. COMPLETE TITLE IS: ADMINISTRATION OF NOT-FOR-PROFIT AND VOLUNTARY AGENCIES
PREREQ: GRAD 8 STATUS IN MPA PROGRAM
OPEN ONLY TO PROGRAM CODE -- G8
OPEN TO GRADUATE STUDENTS

1320 M6A M 6:00PM- 8:30PM HALL

PAF 9152 FUND RAISING & GRANT 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9652 (PUB 9432); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9652 (PUB 9432). COMPLETE TITLE IS: FUND RAISING AND GRANTS ADMINISTRATION IN NOT-FOR-PROFIT AND VOLUNTARY ORGANIZATIONS.
PREREQ: GRAD 8 STATUS IN MPA PROGRAM
OPEN TO GRADUATE STUDENTS

1321 W6A W 6:00PM- 8:30PM STAFF

PAF 9153 BUDGET/FIN NONPROFIT 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: BUDGETING AND FINANCE FOR NONPROFITS
PREREQ: PAF 9140 OR PERMISSION OF INSTRUCTOR.
OPEN ONLY TO PROGRAM CODE -- G8

1322 T6A T 6:00PM- 8:30PM CALABRESE
PAF 9156  EMRG PREP RESP & REC  3.0CRS  3.0HRS  3.0EQ CRS
TITLE: EMERGENCY PREPAREDNESS, RESPONSE AND RECOVERY
1323  T24  TH  2:30PM- 5:25PM  KRAUSKOFF

PAF 9160  PUB/NONPROFIT MGT II  3.0CRS  3.0HRS  3.0EQ CRS
FORMERLY PUB 9530 (PUB 9430); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9530 (PUB 9430)
PREREQ: PAF 9120 OR PAF 9302 OR PAF 9310 OR DEPARTMENT PERMISSION. OPEN TO GRADUATE STUDENTS
1324  R6A  TH  6:00PM- 8:30PM  TANKSLEY-W

PAF 9163  LDRSHP & STRATEGY  3.0CRS  3.0HRS  3.0EQ CRS
TITLE: LEADERSHIP AND STRATEGY IN PUBLIC AFFAIRS
GRAD 8 STATUS OR PERMISSION OF THE OFFICE OF GRADUATE ADMISSIONS AND STUDENT SERVICES OF SPA OR PERMISSION OF THE INSTRUCTOR. OPEN ONLY TO PROGRAM CODE -- G8
1326  W6A  W  6:00PM- 8:30PM  SERMIER

PAF 9170  RESEARCH AND ANALYSIS  3.0CRS  3.0HRS  3.0EQ CRS
FORMERLY PUB 9550 (PUB 9490); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9550 (PUB 9490)
COMPLETE TITLE IS: APPLYING INFORMATION, RESEARCH AND ANALYSIS I. PREREQ: OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS
1327  M6A  M  6:00PM- 8:30PM  ROSS
1328  T6A  T  6:00PM- 8:30PM  AGIOUTANTI
1329  W6A  W  6:00PM- 8:30PM  ROSENBERG

PAF 9172  RESEARCH/ANALYSIS II  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: OPEN TO ALL STUDENTS WHO HAVE COMPLETED PAF 9170 OR PAF 9317; OTHERS WITH PERMISSION OF SCHOOL OF PUBLIC AFFAIRS OFFICE OF ACADEMIC ADVISEMENT. NOT OPEN TO STUDENTS WHO HAVE COMPLETED STA 9172.
OPEN TO GRADUATE STUDENTS
1330  M6A  M  6:00PM- 8:30PM  BLUM
1331  R6A  TH  6:00PM- 8:30PM  STAFF
1333  T23  W  2:30PM- 5:25PM  BALK
1332  T6A  T  6:00PM- 8:30PM  CARESS
1334  W6A  W  6:00PM- 8:30PM  BLUM

PAF 9190  CAPSTONE SEMINAR  3.0CRS  3.0HRS  3.0EQ CRS
TOPIC: ADMINISTRATIVE SERVICES IN COLLEGES AND UNIVERSITIES.
PREREQ: PAF 9330 OR DEPARTMENTAL PERMISSION. OPEN TO GRADUATE STUDENTS
1337  TZ1  M  2:30PM- 5:25PM  FIRSTENBER
1335  T22  T  2:30PM- 5:25PM  CHEN
1338  T24  TH  2:30PM- 5:25PM  STARK
1336  T6B  T  6:00PM- 8:30PM  JARVIS
1339  W6A  W  6:00PM- 8:30PM  MAIN
2049  XMFA  S  8:00AM- 5:00PM  SULLIVAN

PAF 9195  P.A. INTERNSHIP  3.0CRS  3.0HRS  3.0EQ CRS
REQUIRED FOR STUDENTS IN MPA PROGRAMS WHO DO NOT HAVE SIGNIFICANT WORK EXPERIENCE. NOT OPEN TO STUDENTS WHO HAVE COMPLETED PAF 9191. THIS COURSE MAY NOT BE REPEATED.
OPEN TO GRADUATE STUDENTS
1340  T22  T  2:30PM- 5:25PM  FELLER

PAF 9199  SELECTED TOPICS P.A.  3.0CRS  3.0HRS  3.0EQ CRS
FORMERLY PUB 9699 (PUB 9499)
OPEN TO GRADUATE STUDENTS
1341  M6A  M  6:00PM- 8:30PM  STARK
FULL TITLE: TOPICS IN MUNICIPAL FINANCE

PAF 9201  URBAN SCHL COMM LEAD  3.0CRS  3.0HRS  3.0EQ CRS
FORMERLY Edu 9501; NOT OPEN TO STUDENTS WHO HAVE COMPLETED Edu 9501 COMPLETE TITLE IS: URBAN SCHOOL COMMUNITY LEADERSHIP.
PREREQ: OPEN TO ALL MS IN ED., ADVANCED CERTIFICATE PROGRAM, AND MPA STUDENTS THIS COURSE INCLUDES 25 HOURS OF FIELD WORK. THESE FIELD WORK HOURS WILL COUNT TOWARD YOUR ADMINISTRATIVE INTERNSHIP.
OPEN TO GRADUATE STUDENTS
1344  R6A  TH  6:00PM- 8:30PM  CASEY
1345  W6A  W  6:00PM- 8:30PM  HALL

PAF 9208  ADM SRCV IN COL/UNIV  3.0CRS  3.0HRS  3.0EQ CRS
FORMERLY Edu 9502; NOT OPEN TO STUDENTS WHO HAVE COMPLETED Edu 9502, 9120 OR 9309. COMPLETE TITLE IS: ORGANIZATION BEHAVIOR IN COLLEGES AND UNIVERSITIES.
OPEN ONLY TO STUDENTS IN THE MSED HIGHER EDUCATION PROGRAM ONLY.
OPEN TO GRADUATE STUDENTS
OPEN ONLY TO MAJOR CODE -- 315
1346  T6A  T  6:00PM- 8:30PM  MARCUS
2051  W6A  W  6:00PM- 8:30PM  SHIPPS

PAF 9212  LAW EDUC ADMINISTRAT  3.0CRS  3.0HRS  3.0EQ CRS
FORMERLY Edu 9512; NOT OPEN TO STUDENTS WHO HAVE COMPLETED Edu 9512, 9120 OR 9309. COMPLETE TITLE IS: LAW EDUCATION ADMINISTRATION.
OPEN TO GRADUATE STUDENTS
OPEN TO GRADUATE STUDENTS
OPEN TO GRADUATE STUDENTS
OPEN TO GRADUATE STUDENTS
1348  R6A  TH  6:00PM- 8:30PM  KAUFMAN
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<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
<th>Hours</th>
<th>Equivalent Credits</th>
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<td>PAF 9317</td>
<td>Seminar Research Adm</td>
<td>3.0</td>
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<td></td>
<td>Formerly Edu 9177; Not open to students who have completed Edu 9177</td>
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<td>Prerequisite: completion of 15 graduate credits.</td>
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<td>Open to graduate students.</td>
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<td>Open only to major code: 315</td>
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<td>1351</td>
<td>M6A M 6:00PM-8:30PM</td>
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<td>1352</td>
<td>R6A TH 6:00PM-8:30PM</td>
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<td>PAF 9319</td>
<td>Intro School Finance</td>
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<td>Prerequisite: open to all MPA or MS in education or advanced certificate program students</td>
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<td>Open to graduate students.</td>
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<td>1353</td>
<td>W6A W 6:00PM-8:30PM</td>
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<tr>
<td>PAF 9322</td>
<td>Internship Higher Ed</td>
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<td>Formerly Edu 9522. The internship must be approved by faculty advisor.</td>
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<td>1354</td>
<td>MCGA Day(s) and hours to be arranged</td>
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<tr>
<td>PAF 9330</td>
<td>Structure of US Hed</td>
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<td></td>
<td>Title changed from &quot;the organization and administration of U.S. higher education.&quot;</td>
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<td>Open to graduate students.</td>
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<td>W6A W 6:00PM-8:30PM</td>
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<tr>
<td>PAF 9331</td>
<td>History of U.S. H Ed</td>
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<td>Formerly Edu 9531. Open to students who have completed Edu 9531.</td>
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<td>New title: history of U.S. higher education.</td>
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<td>Open to graduate students.</td>
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<td>1356</td>
<td>MCGA open only to major code: 315</td>
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<tr>
<td>PAF 9335</td>
<td>Community College Ad</td>
<td>3.0</td>
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<td>Formerly Edu 9535. Not open to students who have completed Edu 9535.</td>
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<td></td>
<td>Complete title is: the community college: purposes, programs, and administration.</td>
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<td></td>
<td>Prerequisite: PAF 9330 and PAF 9331 or Dept. permission.</td>
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<td>Open to graduate students.</td>
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<td>W6A W 6:00PM-8:30PM</td>
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<tr>
<td>PAF 9336</td>
<td>Student Services</td>
<td>3.0</td>
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<td>Formerly Edu 9536. Not open to students who have completed Edu 9536.</td>
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<td>Complete title is: student services in higher education.</td>
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<td>Open to graduate students.</td>
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<td>1358</td>
<td>R6A TH 6:00PM-8:30PM</td>
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<tr>
<td>PAF 9339</td>
<td>Finance of Higher Ed</td>
<td>3.0</td>
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<td>Prerequisite: PAF 9330. Open to graduate students.</td>
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<td>1360</td>
<td>T6A T 6:00PM-8:30PM</td>
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<tr>
<td>PAF 9399</td>
<td>Sel Top: Edu Admin</td>
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<td></td>
<td>title: selected topics in educational administration.</td>
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<td>Prerequisite: Grad 8 status or permission of the office of graduate admissions and student services of the school of public affairs.</td>
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<td>This course can be taken two times.</td>
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<td>Open only to program code: G8</td>
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<td>Open to graduate students.</td>
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<td>1362</td>
<td>T6A T 6:00PM-8:30PM</td>
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<td>PAF 9610</td>
<td>Environmental Policy</td>
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<td>Prerequisite: Grad 8 status or permission of the office of graduate admissions and student services of the school of public affairs.</td>
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<td>Open to graduate students.</td>
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<td>1363</td>
<td>R6A TH 6:00PM-8:30PM</td>
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<tr>
<td>PAF 9715</td>
<td>Health Care Policy</td>
<td>3.0</td>
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<td>Pre/corequisite: PAF 9710. Open to graduate students.</td>
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<td>Open only to program code: G8</td>
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<td>2055</td>
<td>M6A M 6:00PM-8:30PM</td>
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<tr>
<td>PAF 9799</td>
<td>Sel Topics Hlth Poli</td>
<td>3.0</td>
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<td>Prerequisite: Grad 8 status and PAF 9710. Topic will vary from semester to semester.</td>
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<td>Open only to program code: G8</td>
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<td>Open to graduate students.</td>
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<td>2056</td>
<td>T2Z T 2:30PM-5:25PM</td>
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<tr>
<td>PSY 9760</td>
<td>Psychometric Methods</td>
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<td>1608</td>
<td>W6 W 6:00PM-8:30PM</td>
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<td>PSY 9786</td>
<td>Sem Cont Psy Topics</td>
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<td>1609</td>
<td>M6 M 6:00PM-8:30PM</td>
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<td>1610</td>
<td>R6 TH 6:00PM-8:30PM</td>
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<td>PSY 9789</td>
<td>Sem Indus Or Org Psy</td>
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<td>R6 TH 6:00PM-8:30PM</td>
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<td>PSY 9797</td>
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<td>PSY 9800</td>
<td>Internship in I/O Psy</td>
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<td>1614</td>
<td>H1 Day (s) and hours to be arranged</td>
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<td>PSY 99002</td>
<td>Eval Psy Res Sem II</td>
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<td>Prerequisite: PSY 99001 and permission of program director or graduate academic services office (646) 312-4490. Open only to grad 4 status.</td>
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<td>Open only to grad 4 status.</td>
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**Note:** The course PAF 9715 is not open to students who have completed EDU 9535. The course PSY 9797 is not open to students who have completed EDU 9517.
OPEN TO GRADUATE STUDENTS
WRITTEN DEPT PERMISSION REQUIRED

1615    SCHER  DAY(S) AND HOURS TO BE ARRANGED  SCHERBAUM
1616    W6    W  6:00PM-8:30PM  ARTISTICO

PSY 99301  RES MH/D FOR THESIS  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: GRAD 4 STATUS
PERMISSION REQUIRED FROM THE OFFICE OF GRADUATE STUDIES, WEISSMAN SCHOOL OF ARTS AND SCIENCES (646) 312-4490 OR DR. HAROLD GOLDSTEIN.
OPEN ONLY TO PROGRAM CODE --    G4
OPEN TO GRADUATE STUDENTS
WRITTEN DEPT PERMISSION REQUIRED

1617    COHEN  DAY(S) AND HOURS TO BE ARRANGED  COHEN-CHAR
1618    H3    DAY(S) AND HOURS TO BE ARRANGED  STAFF

PSY 99302  THESIS  3.0CRS  3.0HRS  3.0EQ CRS
IF PSY 99001 WAS COMPLETED, PERMISSION OF ADVISOR AND DEPARTMENT CHAIRPERSON REQUIRED.
PREREQ: GRAD 4 STATUS
OPEN ONLY TO PROGRAM CODE --    G4
OPEN TO GRADUATE STUDENTS
WRITTEN DEPT PERMISSION REQUIRED

1619    O'BRIE  DAY(S) AND HOURS TO BE ARRANGED  O'BRIEN
1620    SOMM  DAY(S) AND HOURS TO BE ARRANGED  SOMMER

----------------------------- REAL ESTATE -----------------------------

RES 9776  REAL ESTATE FINANCE  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: FIN 9770 OR EQUIVALENT.
NOT OPEN TO STUDENTS WHO HAVE COMPLETED REA 9785, FIN 9776 OR EQUIVALENT. STUDENTS WILL RECEIVE CREDITS FOR EITHER RES 9776 OR FIN 9776, NOT BOTH.
OPEN TO GRADUATE STUDENTS

1659    MW6    MW  6:00PM-7:15PM  WANG
1660    TR73    TTH  7:35PM-8:50PM  YAO

RES 9790  LAW OF REAL ESTATE  3.0CRS  3.0HRS  3.0EQ CRS
TOPIC: LAW OF REAL ESTATE TRANSACTIONS AND LAND USE REGULATIONS.
NOT OPEN TO STUDENTS WHO HAVE COMPLETED LAW 9790. STUDENTS WILL RECEIVE CREDITS FOR EITHER RES 9790 OR LAW 9790, NOT BOTH.
OPEN TO GRADUATE STUDENTS

1661    MW6    MW  6:00PM-7:15PM  WEISER

RES 9800  RES VALUATIMKT ANLS  3.0CRS  3.0HRS  3.0EQ CRS
TOPIC: REAL ESTATE VALUATION AND MARKET ANALYSIS
OPEN TO GRADUATE STUDENTS

1662    MW73    MW  7:35PM-8:50PM  SCRIBNER

RES 9850  RES CAPITAL MARKETS  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: FIN 9770
NOT OPEN TO STUDENTS WHO HAVE COMPLETED REA 9785 OR EQUIVALENT, OR FIN 9776 PRIOR TO SPRING 2007.
OPEN TO GRADUATE STUDENTS

1663    MW73    MW  7:35PM-8:50PM  WELKE

RES 9860  REAL ESTATE DEVLPMNT  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ/COREQ: RES 9776 (FIN 9776)

----------------------------- STATISTICS -----------------------------

STA 9000  REGRSSION&FORECAST  3.0CRS  3.0HRS  3.0EQ CRS
COMPLETE TITLE IS: REGRESSION AND FORECASTING MODELS FOR BUSINESS APPLICATIONS CREDIT WILL BE GRANTED FOR STA 9000 OR STA 9700, BUT NOT BOTH. THIS COURSE MAY BE SELECTED TO SATISFY THE MBA MULTI-Requirement.
OPEN TO GRADUATE STUDENTS

1737    MW73A    MW  7:35PM-8:50PM  GILL

STA 9705  MULTVRT STAT METHODS  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: STA 9700 OR THE EQUIVALENT.
********************************************************** SPECIAL REGISTRATION NOTE **********************************************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
********************************************************** SPECIAL REGISTRATION NOTE **********************************************************
OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE --    270
CLOSED TO MAJOR CODE --    298
CLOSED TO MAJOR CODE --    313
CLOSED TO MAJOR CODE --    315
1738  MW73A  MW  7:35PM- 8:50PM  YUE

STA  9708  APL STA ANAL-BUS DEC  3.0CRS  3.0HRS  3.0EQ CRS

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;

PREREQUISITE: STA 9700
OPEN TO BUSINESS MAJORS

1739  EL6A  S  9:05AM-12:00PM  ANDERSON
1741  MW6A  MW  6:00PM- 7:15PM  KOENIGSBER

REGISTERING FOR SECTION MW6A WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE MKT 9703 MW73 (1085)

1949  MW6U  MW  6:00PM- 7:15PM  STAFF

THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE MKT 9703

1742  MW73A  MW  7:35PM- 8:50PM  TATUM

REGISTERING FOR SECTION MW73A WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE MKT 9703 MW6 (1084)

1950  MW73U  MW  7:35PM- 8:50PM  STAFF

THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE MKT 9703

1740  M68A  M  6:00PM- 8:45PM  PARK
1743  TR6A  TTH  6:00PM- 7:15PM  SABBAN

REGISTERING FOR SECTION TR6A WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE MKT 9703 TR73 (1086)

1951  TR6U  TTH  6:00PM- 7:15PM  STAFF

THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE MKT 9703

1744  W68A  W  6:00PM- 8:40PM  BIALAS

STA  9710  STAT METH/SAMPL & AUD  3.0CRS  3.0HRS  3.0EQ CRS

PREREQ: STA 9708

CREDITS WILL BE GIVEN FOR EITHER STA 9710 OR STA 9785 NOT BOTH.

THIS COURSE MAY BE SELECTED TO SATISFY THE MBA QUANTITATIVE ELECTIVE FOR STUDENTS ADMITTED PRIOR TO FALL 2003

**********************************************TAX *******************************************

TAX  9862  FEDRAL INCOME TAX  4.0CRS  4.0HRS  4.0EQ CRS

OPEN TO GRADUATE STUDENTS IN THE ZIPCKLIN SCHOOL OF BUSINESS ONLY;

PREREQ: TAX 9866

**************************************************SPECIAL REGISTRATION NOTE****************************************************

OPEN TO GRADUATE STUDENTS IN THE ZIPCKLIN SCHOOL OF BUSINESS ONLY;

PREREQ: TAX 9866

**************************************************SPECIAL REGISTRATION NOTE****************************************************

OPEN TO GRADUATE STUDENTS IN THE ZIPCKLIN SCHOOL OF BUSINESS ONLY;

1749  MT7A  SU  12:05PM- 2:45PM  HAREL

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TAX 9878 TAXATION OF BUSINESS ENTITIES  3.0CRS  3.0HRS  3.0EQ CRS
TITLE: TAXATION OF BUSINESS ENTITIES
PREREQ: TAX 9862 OR TAX 9863 OR ACC 4300 OR EQUIVALENT
OPEN TO GRADUATE STUDENTS

TAX 9900 TAX PROCEDURE/PRACTICE  3.0CRS  3.0HRS  3.0EQ CRS
TITLE: TAX PROCEDURE AND PROFESSIONAL RESPONSIBILITY IN TAX PRACTICE.
PRE- OR COREQUISITE: TAX 9863 OR TAX 9862.
*************************** SPECIAL REGISTRATION NOTE *******************************
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
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OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

TAX 9930 REAL ESTATE TAXATION  3.0CRS  3.0HRS  3.0EQ CRS
PREREQ: NONE
CREDIT WILL NOT BE GRANTED FOR BOTH TAX 9930 AND TAX 9871. NOT OPEN TO
STUDENTS WHO HAVE COMPLETED RES 9930.
OPEN TO GRADUATE STUDENTS

Due to early publication of the class schedule, course information may change prior to the beginning of classes. See the Class Schedule on the Web for the most current information.

www.baruch.cuny.edu/schedule
www.baruch.cuny.edu/registrar
www.cuny.edu