

Baruch COLLEGE

BBA IN MARKETING GENERAL MARKETING TRACK

42 Pathways Credits

24 Pre-Business Credits

21 Business Base Credits

24 Major Credits

13 Elective Credits

The degree map is a term-by-term sample course schedule to make it easier for you to understand how to graduate in four years with a General Marketing major. Use the Degree Map along with DegreeWorks as tools to assist you in planning your academic path to graduation. Your specific program of study could, and probably will, look different. You need to customize your Degree Map to fit your individual needs.

NOTE: A minimum 124 credits is required for the Bachelor of Business Administration (BBA) degree. A minimum of 62 liberal arts credits is required for the BBA. FYS 1000 is a requirement for the first term at Baruch College and MUST be completed in order to graduate.

DEGREE MAP

FALL

| | |
|---|------|
| ENG 2100 Writing I ENGLISH COMPOSITION I | 3 CR |
| MTH 2003 Pre-calculus and Elements of Calculus MATH & QUANTITATIVE REASONING | 3 CR |
| Flexible Core Course PATHWAYS REQUIREMENT | 3 CR |
| Flexible Core Course PATHWAYS REQUIREMENT | 3 CR |
| Flexible Core Course PATHWAYS REQUIREMENT | 3 CR |
| FYS 1000 First Year Seminar DEGREE REQUIREMENT | 0 CR |

SPRING

| | |
|---|------|
| ENG 2150 Writing II ENGLISH COMPOSITION II | 3 CR |
| MTH 2205 Applied Calculus II PRE-BUSINESS REQUIREMENT | 3 CR |
| LAW 1101 Fundamentals of Business Law PRE-BUSINESS REQUIREMENT | 3 CR |
| BUS 1011 Business Fundamentals BUSINESS BASE REQUIREMENT | 3 CR |
| Flexible Core Course PATHWAYS REQUIREMENT | 3 CR |

FRESHMAN

15 FALL CREDITS + 15 SPRING CREDITS = 30 CREDITS

FALL

| | |
|---|------|
| CIS 2200 Intro to Information Systems & Tech PRE-BUSINESS REQUIREMENT | 3 CR |
| COM 1010 Speech Communication PRE-BUSINESS REQUIREMENT | 3 CR |
| ECO 1001 Microeconomics PRE-BUSINESS REQUIREMENT | 3 CR |
| ENG 2800, CMP 2800, ENG 2850, or CMP 2850 Great Works of Literature I or II PATHWAYS REQUIREMENT | 3 CR |
| STA 2000 Business Statistics PRE-BUSINESS REQUIREMENT | 3 CR |

SPRING

| | |
|--|------|
| ACC 2101 Principles of Accounting PRE-BUSINESS REQUIREMENT | 3 CR |
| ECO 1002 Macroeconomics PRE-BUSINESS REQUIREMENT | 3 CR |
| Liberal Arts Minor Course College Option Course #4 PATHWAYS REQUIREMENT | 3 CR |
| Life and Physical Sciences Natural Sciences Lab Course PATHWAYS REQUIREMENT | 3 CR |
| Scientific World Natural Sciences Lecture Course PATHWAYS REQUIREMENT | 3 CR |

SOPHOMORE

30 PRIOR CREDITS + 15 FALL CREDITS + 15 SPRING CREDITS = 60 CREDITS

*Free Electives can be any business, liberal arts, or public affairs course

FALL

SPRING

JUNIOR

| | |
|--|------|
| Liberal Arts Minor Course College Option Course #3 PATHWAYS REQUIREMENT | 3 CR |
| MGT 3120 Fundamentals of Management BUSINESS BASE REQUIREMENT | 3 CR |
| ACC 2203 Managerial Accounting for Non-Accounting Majors BUSINESS BASE REQUIREMENT | 3 CR |
| MKT 3000 Marketing Foundations BUSINESS BASE REQUIREMENT | 3 CR |
| MKT 3400 International Business Principles MAJOR REQUIREMENT | 3 CR |

| | |
|---|------|
| MKT 3600 Marketing Research MAJOR REQUIREMENT | 3 CR |
| MKT 3605 Consumer Behavior MAJOR REQUIREMENT | 3 CR |
| Major Elective MAJOR REQUIREMENT | 3 CR |
| Flexible Core Course PATHWAYS REQUIREMENT | 3 CR |
| FIN 3000 Principles of Finance BUSINESS BASE REQUIREMENT | 3 CR |

60 PRIOR CREDITS + 15 FALL CREDITS + 15 SPRING CREDITS = 90 CREDITS

FALL

SPRING

SENIOR

| | |
|--|------|
| Major Elective MAJOR REQUIREMENT | 3 CR |
| Major Elective MAJOR REQUIREMENT | 3 CR |
| Liberal Arts Minor Capstone College Option Course #2 PATHWAYS REQUIREMENT | 3 CR |
| MGT 3121 Service Operations Management BUSINESS BASE REQUIREMENT | 3 CR |
| Liberal Arts Elective ELECTIVE REQUIREMENT | 3 CR |
| Liberal Arts Elective ELECTIVE REQUIREMENT | 3 CR |

| | |
|---|------|
| MKT 5750 Marketing Strategy MAJOR REQUIREMENT | 3 CR |
| Major Elective MAJOR REQUIREMENT | 3 CR |
| BPL 5100 Business Policy BUSINESS BASE REQUIREMENT | 3 CR |
| Free Elective* ELECTIVE REQUIREMENT | 3 CR |
| Free Elective* ELECTIVE REQUIREMENT | 4 CR |

90 PRIOR CREDITS + 18 FALL CREDITS + 16 SPRING CREDITS = 124 CREDITS

*Free Electives can be any business, liberal arts, or public affairs course

THINGS TO TAKE NOTE OF

General Notes

- All Zicklin School of Business majors require completion of at least 62 credits of liberal arts courses
- Your major must be at least 24 credits
- **Be sure to consult with the Zicklin website for major requirements:** <https://zicklin.baruch.cuny.edu/>
- You must complete a liberal arts minor as part of the College Option requirement to graduate
- You must maintain a 2.0 Baruch GPA in order to remain in Good Academic Standing. You must also maintain a 2.0 major GPA in order to graduate
- FYS 1000 (First Year Seminar) is a required course for all students who entered as new freshmen. Transfer students are not required to take this course
- Consult with the Undergraduate Bulletin to check course descriptions for prerequisites and restrictions: <https://www.baruch.cuny.edu/bulletin/>

The following subjects are considered liberal arts
and can be taken at any level to satisfy liberal arts electives:

| | | | | | | |
|-----|-----|-----|-----|------|-----|-----|
| AAS | ANT | ART | BIO | BLS | CHM | COM |
| CMP | ECO | ENG | ENV | FLM | FPA | HED |
| HIS | HSP | IDC | JRN | LACS | LIB | LTT |
| LTS | MSC | MTH | PHI | PHY | POL | PSY |
| | REL | SOC | THE | NSC | WSM | |

The following courses are **not** considered liberal arts:

| | | | | | |
|----------|----------|----------|----------|----------|----------|
| ART 3059 | ART 5010 | ART 5011 | COM 4059 | ECO 5010 | ECO 5011 |
| FPA 5070 | FPA 5071 | HED 1810 | HED 2920 | MSC 2061 | MSC 2062 |
| MSC 2063 | MSC 2064 | MSC 5050 | MSC 5051 | SOC 4085 | SOC 4086 |
| | | THE 3046 | THE 3056 | | |

Notes about the Major

- MKT 5100 (Internship) may be taken as a free elective, but it cannot be taken to satisfy the requirements for the track.
- MKT 4093, 4493, and 4593 may be taken more than once if a different topic is dealt with. Topics are announced in the Schedule of Classes.
- Students may take up to two non-marketing courses as part of their track.