

Dave Gallagher's Bio

Dave Gallagher is currently Vice President for College Advancement at Baruch College where he is personally responsible for all College fundraising, marketing and communications, government relations, and alumni relations. He leads a team of forty people with a divisional operating budget of \$4,500,000. During his tenure as VP, he has personally solicited and closed gifts of \$25 million, \$12 million, \$10 million, \$5 million, and thirteen additional gifts at the \$1 million plus range. He has supervised The Campaign for Baruch - raising \$180 million on a goal of \$150 million (through the terms of five College Presidents.) The College also grew the its unrestricted annual giving program from \$1.2 million in FY 2001 to \$4 million in cash in FY 2005 and simulataneously doubled alumni participation from 4% to 9% during the same period (Baruch has 100,000 living alumni.) Dave's team increased cash received from \$6 million in FY 2001 to \$18 million in FY 2005. He also assisted with the marketing and positioning of the College and the rollout of Baruch's branding campaign: The American Dream Still Works.

Before joining Baruch fulltime in 2001, Dave was Vice President at Community Counselling Service Company (CCS), the nation's largest fundraising consulting firm where he managed multi-million dollar capital campaigns for numerous clients including: Baruch College, the State University of New York, LeMoyne College, The United Nations Foundation, Hebrew Union College - Jewish Institute of Religion, Monmouth University, The Pontifical University of St. Thomas Aquinas, The Vatican Observatory, National Center for Disability Services, Keystone College, and the Pennsylvania School for the Deaf.

Before CCS, Dave was Director of Alumni Relations and Special Assistant to the President for St. John's University where he also earned his BA and MA degrees in Modern World History.

He and his wife Helene have two children and live in Newtown, PA.

Beginning in January, Dave will launch his own fundraising consulting practice, Harvest Fundraising Counsel working with non-profits in New York, New Jersey, and Pennsylvania.

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