

Spring 2010 Graduate Courses

ACC 9805 ADVANCED FIN ACC 4.0CRS 4.0HRS 4.0EQ CRS

PREREQ: ACC 9804

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0101 MW54A MW 5:40PM- 7:20PM NURNBERG

ACC 9807 CONTMP TOPICS IN ACC 4.0CRS 4.0HRS 4.0EQ CRS

PREREQ: ACC 9805 OR DEPARTMENT PERMISSION.

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OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0102 MW54A MW 5:40PM- 7:20PM STRAUSS
0103 UX13A MW 2:55PM- 4:35PM STRAUSS

ACC 9811 MANAG ACC THEORY PRC 4.0CRS 4.0HRS 4.0EQ CRS

PREREQ: ACC 9110 OR ACC 9100 OR ACC 9112.
STUDENT MAY NOT RECEIVE CREDIS FOR BOTH ACC 9115 & ACC 9811.
TITLE: MANAGERIAL ACCOUNTING THEORY AND PRACTICEND STUDENTS MAY
RECEIVE CREDIT FOR ACC 9811 OR ACC 9115 BUT NOT BOTH.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0104 TR54A TTH 5:40PM- 7:20PM VAYSMAN

ACC 9816 ACCT AUDT ASPT COMP 4.0CRS 4.0HRS 4.0EQ CRS

PREREQ: ACC 9110 OR ACC 9100 OR ACC 9112
OPEN TO GRADUATE STUDENTS

0105 TR54A TTH 5:40PM- 7:20PM DENKER

ACC 9821 AUDITING 4.0CRS 4.0HRS 4.0EQ CRS

PREREQ: ACC 9804

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OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0106 MW74A MW 7:40PM- 9:20PM FLOCH

***** BUSINESS ORGANIZATION AND MANAGEMENT *****

BUS 9100 SOCIETAL&GOV ENV BUS 3.0CRS 3.0HRS 3.0EQ CRS

***** SPECIAL REGISTRATION NOTE *****
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OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE -- 270
CLOSED TO MAJOR CODE -- 298
CLOSED TO MAJOR CODE -- 313
CLOSED TO MAJOR CODE -- 315
CLOSED TO MAJOR CODE -- 385
CLOSED TO MAJOR CODE -- 350

***** ACCOUNTANCY *****

ACC 9110 FINANCIAL ACCOUNTING 3.0CRS 3.0HRS 3.0EQ CRS

ACC 9110 REPLACES ACC 9100 FOR STUDENTS ADMITTED PRIOR
TO FALL 2003 WHO HAVE NOT YET TAKEN ACC 9100.
OPEN TO GRADUATE STUDENTS

0090 PR13A MW 12:50PM- 2:05PM MARQUARDT
0091 TR6A TTH 6:00PM- 7:15PM DAVIS

THIS SECTION IS LINKED WITH CIS 9000. IN ORDER TO REGISTER FOR BOTH
SECTIONS, USE THE CIS 9000 4 DIGIT CODE 0371 OR 0372.

0092 TR6U TTH 6:00PM- 7:15PM DAVIS

THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE CIS 9000

0093 TR73A TTH 7:35PM- 8:50PM DAVIS

REGISTERING FOR THIS COURSE WILL AUTOMATICALLY REGISTER YOU FOR THE
COREQUISITE CIS 9000 TR6A.

0094 TR73U TTH 7:35PM- 8:50PM DAVIS

THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE CIS 9000

0095 TV13A MW 2:30PM- 3:45PM MARQUARDT

ACC 9112 FIN ACC: INTENSIVE 3.0CRS 4.0HRS 3.0EQ CRS

AS OF SPRING 2007, ACC 9112 REPLACES ACC 9110 FOR MBA AND MS IN
ACCOUNTANCY STUDENTS.
OPEN TO GRADUATE STUDENTS

0096 MW54A MW 5:40PM- 7:20PM LUSTGARTEN

REGISTERING FOR THIS SECTION WILL AUTOMATICLALY REGISTER YOU FOR THE
COREQUISITE CIS 9000 MW73A

1981 MW54B MW 5:40PM- 7:20PM WEISSMAN
0097 MW54U MW 5:40PM- 7:20PM LUSTGARTEN

THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE CIS 9000

ACC 9115 MANAGERIAL ACCTNG 2.0CRS 2.0HRS 2.0EQ CRS

PREREQ: ACC 9110

MBA IN ACCOUNTANCY MAJORS SHOULD TAKE ACC 9811 IN PLACE OF ACC 9115.
STUDENTS MAY NOT RECEIVE CREDITS FOR BOTH ACC 9811 AND ACC 9115.
OPEN TO GRADUATE STUDENTS

0098 HL13H M 10:20AM-12:00PM SWEENEY

ACC 9804 INTERMEDIATE FIN ACC 4.0CRS 4.0HRS 4.0EQ CRS

PREREQ: ACC 9112 OR ACC 9110 WITH DEPARTMENT PERMISSION

***** SPECIAL REGISTRATION NOTE *****
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OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0099 MW54A MW 5:40PM- 7:20PM GHOSH
0100 UX13A MW 2:55PM- 4:35PM GHOSH

BUS 9100 SOCIETAL&GOV ENV BUS 3.0CRS 3.0HRS 3.0EQ CRS

1893	MW73A	MW	7:35PM- 8:50PM	STAUFFER
1894	TR73A	TTH	7:35PM- 8:50PM	TULIMIERI
1892	XZ13A	MW	4:10PM- 5:25PM	STAUFFER

BUS 9200 BUSINESS POLICY 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: ALL REQUIRED MBA CORE COURSES, PLUS 12 CREDITS BEYOND CORE.

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OPEN TO GRADUATE STUDENTS

OPEN TO BUSINESS MAJORS

1897	MW6A	MW	6:00PM- 7:15PM	DAS
1898	TR73A	TTH	7:35PM- 8:50PM	KORN
1895	XZ13A	MW	4:10PM- 5:25PM	DAS
1896	XZ24H	TTH	4:10PM- 5:25PM	KORN

BUS 9800 GRADUATE INTERNSHIP 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: WRITTEN DEPARTMENT PERMISSION REQUIRED. OPEN TO ZICKLIN SCHOOL OF BUSINESS STUDENTS ONLY. MBA STUDENTS MUST HAVE COMPLETED A MINIMUM OF 24 CREDITS. ZICKLIN MS STUDENTS MUST HAVE COMPLETED 12 OF THE CREDITS TOWARDS THEIR RESPECTIVE DEGREES. SPECIAL CONDITIONS APPLY TO INTERNATIONAL MS STUDENTS. ALL STUDENTS MUST MEET WITH THE ZICKLIN GRADUATE CAREER MANAGEMENT CENTER AND WITH THE APPROPRIATE GRADUATE ADVISOR BEFORE REGISTERING FOR THE COURSE. STUDENTS WHO PREFER TO DO A 1-CREDIT INTERNSHIP OVER A PERIOD OF THREE SEMESTERS FOR A TOTAL OF 3 CREDITS SHOULD SEE BUS 9801, BUS 9802, AND BUS 9803 LISTED BELOW. STUDENTS REGISTERING FOR THIS COURSE MUST BE IN GOOD ACADEMIC STANDING. WRITTEN DEPT PERMISSION REQUIRED
OPEN TO BUSINESS MAJORS

0265	ECO	DAY(S) AND HOURS TO BE ARRANGED	STAFF
1920	HTBA	DAY(S) AND HOURS TO BE ARRANGED	STAUFFER

BUS 9801 GRAD INTERN MODULE 1 1.0CRS 1.0HRS 1.0EQ CRS

PREREQ: PERMISSION OF FACULTY INTERNSHIP COORDINATOR AND GRADUATE CAREER MANAGEMENT CENTER REQUIRED. OPEN TO FULL-TIME AND PART-TIME MBA AND MS STUDENTS WHO HAVE COMPLETED A MINIMUM OF 12 CREDITS TOWARD THEIR GRADUATE DEGREE, OR BY APPROVED OF THE INTERNSHIP COMMITTEE. (STUDENTS ON F-1 VISAS MUST HAVE BEEN LAWFULLY ENROLLED ON A FULL-TIME BASIS FOR ONE FULL ACADEMIC YEAR PRIOR TO CPT. DIFFERENT CONDITINOS MAY APPLY TO STUDENTS ON OTHER VISAS.) ALL STUDENTS MUST BE IN GOOD ACADEMIC S. STANDING (CUM GPA 3.0) STUDENTS MAY TAKE UP TO THREE 1-CREDIT INTERNSHIPS (BUS 9801, 9802, 9803) AND MAY APPLY THE CREDITS TOWARDS A GENERAL ELECTIVE. HOWEVER, STUDENTS CANNOT TAKE MORE THAN 1 CREDIT PER SEMESTER. STUDENTS ON F-1 VISAS CANNOT EXTEND THE DURATION OF THE PROGRAM IN ORDER TO COMPLETE AN INTERNSHIP. STUDENTS MAY NOT USE THEIR CURRENT OR PRIOR EMPLOYMENT FOR AN INTERNSHIP. WRITTEN DEPT PERMISSION REQUIRED
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0266	ECO	DAY(S) AND HOURS TO BE ARRANGED	STAFF
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BUS 9802 GRAD INTERN MODULE 2 1.0CRS 1.0HRS 1.0EQ CRS

THIS IS THE SECOND OF THREE ONE-CREDIT MODULES.

PREREQ: SUCCESSFUL COMPLETION OF BUS 9801.

OPEN TO GRADUATE STUDENTS

WRITTEN DEPT PERMISSION REQUIRED

OPEN TO BUSINESS MAJORS

0267	ECO	DAY(S) AND HOURS TO BE ARRANGED	STAFF
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BUS 9803 GRAD INTERN MODULE 3 1.0CRS 1.0HRS 1.0EQ CRS

THIS IS THE THIRD OF THREE ONE-CREDIT MODULES.
PREREQ: SUCCESSFUL COMPLETION OF BUS 9802.
STUDENTS ON F-1 VISAS CANNOT EXTEND THE DURATION OF THEIR PROGRAM IN ORDER TO COMPLETE AN INTERNSHIP. STUDENTS MAY NOT USE THEIR CURRENT OR PREVIOUS EMPLOYMENT FOR AN INTERNSHIP.
OPEN TO GRADUATE STUDENTS
WRITTEN DEPT PERMISSION REQUIRED
OPEN TO BUSINESS MAJORS

0268	ECO	DAY(S) AND HOURS TO BE ARRANGED	STAFF
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******* COMPUTER INFORMATION SYSTEMS *******

CIS 9000 INFO SYS FOR MANAGER 3.0CRS 3.0HRS 3.0EQ CRS

PRE/COREQ:ACC 9110 OR 9112 OR ECO 9708 OR EQUIVALENTS..

***** SPECIAL REGISTRATION NOTE *****

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS

OPEN TO BUSINESS MAJORS

2028	APEL6	S	9:05AM-12:00PM	STAFF
0368	EG24A	TTH	9:05AM-10:20AM	BENBUNAN-F
0369	MW73A	MW	7:35PM- 8:50PM	KOUFARIS

REGISTERING FOR THIS SECTION WILL AUTOMATICALLY REGISTER YOU FOR THE COREQUISITE ACC 9112 MW54A

1943	MW73U	MW	7:35PM- 8:50PM	KOUFARIS
0370	TR6A	TTH	6:00PM- 7:15PM	PALLEY

REGISTERING FOR THIS COURSE WILL AUTOMATICALLY REGISTER YOU FOR THE COREQUISITE ACC 9110 TR73A

1939 TR6U TTH 6:00PM- 7:15PM PALLEY
THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE ACC 9110.

1941	TR7AU	TTH	7:35PM- 8:50PM	DENKER
1942	TR7BU	TTH	7:35PM- 8:50PM	LANG
0371	TR73A	TTH	7:35PM- 8:50PM	DENKER

REGISTERING FOR THIS SECTION WILL AUTOMATICALLY REGISTER YOU FOR THE COREQUISITE ACC 9110 TR6A

0372 TR73B TTH 7:35PM- 8:50PM LANG
REGISTERING FOR THIS SECTION WILL AUTOMATICALLY REGISTER YOU FOR THE COREQUISITE ACC 9110 TR6A

CIS 9230 GLOBALIZATION/TECHOL 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: NONE.
THIS COURSE IS AN INTERNATIONAL BUSINESS ELECTIVE CHOICE FOR MBA STUDENTS.

OPEN TO GRADUATE STUDENTS

0373	MW73A	MW	7:35PM- 8:50PM	JAIN
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CIS 9340 PRIN OF DATABASE MGT 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: NONE

***** SPECIAL REGISTRATION NOTE *****

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OPEN TO GRADUATE STUDENTS

OPEN TO BUSINESS MAJORS

0374	MW6A	MW	6:00PM- 7:15PM	TANSEL
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CIS 9350 NETWORKS & TELECOMM 3.0CRS 3.0HRS 3.0EQ CRS

PRE/COREQ: CIS 9000

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OPEN TO GRADUATE STUDENTS
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0375 MW73A MW 7:35PM- 8:50PM SCHWARTZ

CIS 9365 OPERATING SYS PRINC 3.0CRS 3.0HRS 3.0EQ CRS

PRE/CO-REQ: CIS 9000

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0376 MW6A MW 6:00PM- 7:15PM STAFF

CIS 9410 OBJECT ORIENT PRO II 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: CIS 9310

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OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0377 TR6A TTH 6:00PM- 7:15PM CROKER

CIS 9444 E-BUSINES PRI & TECH 3.0CRS 3.0HRS 3.0EQ CRS

PRE/CO-REQ: CIS 9000

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COURSE TITLE CHANGE FROM: "ELECTRONIC COMMERCE"
OPEN TO BUSINESS MAJORS
OPEN TO GRADUATE STUDENTS

0378 TR6A TTH 6:00PM- 7:15PM STAFF

CIS 9490 SYS ANALYSIS&DESIGN 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: CIS 9000, ACC 9110 OR ACC 9100 OR EQUIVALENT, FIN 9770.

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OPEN TO BUSINESS MAJORS
OPEN TO GRADUATE STUDENTS

0379 TR73A TTH 7:35PM- 8:50PM FRENCH

CIS 9556 RISK MANAGEME SYSTEM 3.0CRS 3.0HRS 3.0EQ CRS

PREREQUISITE: STA 9708; FIN 9770 OR CIS 9555 OR
PERMISSION OF THE INSTRUCTOR.
WRITTEN DEPT PERMISSION REQUIRED
OPEN TO GRADUATE STUDENTS

0380 MW6A MW 6:00PM- 7:15PM DONEFER

CIS 9590 INFO SYSTEMS DEV PRO 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: INFORMATION SYSTEMS DEVELOPMENT PROJECT
PREREQ: CIS 9490 OR EQUIVALENT; CIS 9340 OR EQUIVALENT

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0381 TR73A TTH 7:35PM- 8:50PM SCHWARTZ

CIS 9771 SPEC TOPIC INFO TECH 3.0CRS 3.0HRS 3.0EQ CRS

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0382 TR6A TTH 6:00PM- 7:15PM TAKSA
FULL TITLE: INFORMATION SYSTEMS IN BUSINESS INTELLIGENCE

0383 TR73A T TH 7 :35PM- 8:50PM AVCILAR

***** COMMUNICATION STUDIES *****

COM 9108 COMM&INFO TECHNOLOGY 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS : COMMUNICATION AND INFORMATION TECHNOLOGIES
THIS IS THE SAME COURSE AS PAF 9108; STUDENTS WILL RECEIVE CREDIT FOR
PAF 9108 OR COM 9108, NOT BOTH.

0477 R6 TH 6:00PM- 8:30PM STAFF

COM 9139 COMMUNIC STRATEGY 3.0CRS 3.0HRS 3.0EQ CRS

THIS IS THE SAME COURSE AS PAF 9139. STUDENTS WILL RECEIVE CREDIT FOR
PAF 9139 OR COM 9139, NOT BOTH. COMPLETE TITLE IS: COMMUNICATION
STRATEGY

OPEN TO GRADUATE STUDENTS
OPEN ONLY TO MAJOR CODE -- 355

0478 T6 T 6:00PM- 8:30PM MEDVED

COM 9505 MEDIA ANALYSIS 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: MEDIA ANALYSIS FOR CORPORATE COMMUNICATION AND
BUSINESS JOURNALISM.

PREREQ: ECO 8000 OR EQUIVALENT
OPEN TO GRADUATE STUDENTS

0479 W6 W 6:00PM- 8:30PM BODDY

COM 9510 LEGAL/ETHICAL ISSUES 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: LEGAL AND ETHICAL ISSUES IN BUSINESS JOURNALISM AND
CORPORATE COMMUNICATION. THIS IS THE SAME COURSE AS ENG 9510.
STUDENTS WILL RECEIVE CREDIT FOR COM 9510 OR ENG 9510, NOT BOTH.
OPEN ONLY TO MAJOR CODE 355 OR PERMISSION OF DEPT
OPEN ONLY TO MAJOR CODE -- 355

0480 M6 M 6:00PM- 8:30PM GANDER

COM 9620 CORP.COMMUNICATION 3.0CRS 3.0HRS 3.0EQ CRS

OPEN ONLY TO MAJOR CODE -- 355
OPEN TO GRADUATE STUDENTS

0481 R6 TH 6:00PM- 8:30PM GOODMAN

COM 9635 QNTV RES IN CORP COM 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: QUANTATIVE RESEARCH IN CORPORATE COMMUNICATION.
OPEN ONLY TO MAJOR CODE 355 OR PERMISSION OF DEPT
OLD TITLE: RESEARCH METHODS IN CORPORATED COMMUNICATIONS
OPEN ONLY TO MAJOR CODE -- 355
OPEN TO GRADUATE STUDENTS

0482 R6 TH 6:00PM- 8:30PM HOUSEHOLDE

COM 9652 CRISIS COMMUNICATION 3.0CRS 3.0HRS 3.0EQ CRS

OPEN ONLY TO MAJOR CODE 355 OR PERMISSION OF DEPT
OPEN ONLY TO MAJOR CODE -- 355

0483 T6 T 6:00PM- 8:30PM LOPEZ

COM 9653 INVESTOR RELATIONS 3.0CRS 3.0HRS 3.0EQ CRS

OPEN ONLY TO MAJOR CODE 355 OR PERMISSION OF DEPT
OPEN ONLY TO MAJOR CODE -- 355

0484 W6 W 6:00PM- 8:30PM GOODMAN

COM 9660 SEL TOPICS/CORP COMM 3.0CRS 3.0HRS 3.0EQ CRS

OPEN TO GRADUATE STUDENTS

0485 M6 M 6:00PM- 8:30PM SINGLETARY

FULL TITLE: PUBLIC RELATIONS MANAGEMENT

***** ECONOMICS *****

ECO 9708 MICROECONOMICS 2.0CRS 2.0HRS 2.0EQ CRS

OPEN TO GRADUATE STUDENTS

0550 EH6 S 9:05AM-10:45AM RAMIN

ECO 9709 MACROECONOMICS 2.0CRS 2.0HRS 2.0EQ CRS

OPEN TO GRADUATE STUDENTS

2065 HL13H MW 10:20AM-12:00PM ROSS
0551 KO6 S 11:10AM-12:50PM RAMIN
0552 M73 M 7:35PM- 8:50PM BARCIA

ECO 9723 ECOMTR-THEO&APPLIC I 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: ECO 9705 OR (ECO 9708 AND ECO 9709) AND STA 9708 OR EQUIVALENT
THIS COURSE IS A QUANTITATIVE ELECTIVE CHOICE FOR MBA STUDENTS
ADMITTED PRIOR TO FALL 2003.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0554 TR6 TTH 6:00PM- 7:15PM MADURO

ECO 9741 INTERNATIONAL ECO I 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: ECO 9708
THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.

ECO 9741 INTERNATIONAL ECO I 3.0CRS 3.0HRS 3.0EQ CRS

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0555 TR73 TTH 7:35PM- 8:50PM SHAW

***** FINANCE *****

FIN 9759 MERGERS&ACQUISITIONS 3.0CRS 3.0HRS 3.0EQ CRS

PRE-COREQUISITE: FIN 9781
***** SPECIAL REGISTRATION NOTE *****
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CLOSED TO MAJOR CODE -- 270
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CLOSED TO MAJOR CODE -- 315
CLOSED TO MAJOR CODE -- 385
CLOSED TO MAJOR CODE -- 350

0812 TR73 TTH 7:35PM- 8:50PM PONIACHEK

FIN 9770 FIN DECISION MAKING 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ:ACC 9110 OR 9100 OR 9112 ;STA 9708 OR EQUIVALENT STUDENTS
ADMITTED PRIOR TO FALL 2003 WHO DID NOT TAKE STA 9708 SHOULD CONTACT
THE OFFICE OF GRADUATE ACADEMIC SERVICES FOR PERMISSION, 646 312-3140.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0813 MW6 MW 6:00PM- 7:15PM HAZARIKA
0814 MW73 MW 7:35PM- 8:50PM HARPAZ
0815 TR6 TTH 6:00PM- 7:15PM HESSEL
0816 TR73 TTH 7:35PM- 8:50PM KATZ

FIN 9774 VENTR CPTL & ENTRP F 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: FIN 9770
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0817 TR6 TTH 6:00PM- 7:35PM NAHATA

FIN 9776 REAL ESTATE FINANCE 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: FIN 9770 OR EQUIVALENT
NOT OPEN TO STUDENTS WHO HAVE COMPLETED REA 9785 OR
FIN 9790 (REAL ESTATE FINANCE) STUDENTS WILL RECEIVE CREDIT FOR EITHER
FIN 9776 OR RES 9776; NOT BOTH.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0818 TR73 TTH 7:35PM- 8:50PM YAO

FIN 9781 MANAGERIAL FINANCE 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: FIN 9770

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FIN 9781 MANAGERIAL FINANCE 3.0CRS 3.0HRS 3.0EQ CRS CONT

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0819 MW76 MW 6:00PM- 7:15PM HARPAZ
0820 TR6 TTH 6:00PM- 7:15PM KATZ

FIN 9783 INVESTMENT ANALYSIS 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: FIN 9770; ECO 9709 OR EQUIVALENT (ECO 8000)

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OPEN TO BUSINESS MAJORS

0821 TR73 TTH 7:35PM- 8:50PM HESSEL
0822 XZ13 MW 4:10PM- 5:25PM FRANCIS

FIN 9784 MGT OF FIN INST 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: FIN 9781 OR FIN 9783

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CLOSED TO MAJOR CODE -- 270
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CLOSED TO MAJOR CODE -- 315
CLOSED TO MAJOR CODE -- 385
CLOSED TO MAJOR CODE -- 350

0823 MW73 MW 7:35PM- 8:50PM HOCHBAUM

FIN 9786 INT FINANCIAL MKTS 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: FIN 9770; ECO 9709 OR EQUIVALENT (ECO 8000) THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.

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OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0824 MW6 MW 6:00PM- 7:15PM LEE

FIN 9788 INT CORP FINANCE 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: FIN 9770; ECO 9709 OR EQUIVALENT (ECO 8000)

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OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0825 XZ13 TTH 4:10PM- 5:25PM PADNANI

FIN 9790 SEMINAR IN FINANCE 3.0CRS 3.0HRS 3.0EQ CRS

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PREREQ: FIN 9781 AND FIN 9783
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0827 MW73 MW 7:35PM- 8:50PM ARONSON
0826 M6 M 6:00PM- 8:30PM RODMAN

FULL TITLE: HISTORY OF ASSET BUBBLES, ADJUSTMENTS AND SOLUTIONS: 1690-2009

FIN 9797 OPTIONS MARKETS 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: FIN 9783

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0828 TR6 TTH 6:00PM- 7:15PM KARNIK

FIN 9981 SEL TOPICS CORP FIN 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: ECO 9723, FIN 9781.
OPEN TO GRADUATE STUDENTS

0829 W6 W 6:00PM- 8:30PM BARNWELL

FULL TITLE: CORPORATE RESTRUCTURING AND TURNOVERMANAGEMENT

FIN 9983 SEL TOPIC INVESTMENT 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: ECO 9723, FIN 9783
OPEN TO GRADUATE STUDENTS

0830 TR73 TTH 7:35PM- 8:50PM PALICKA

FULL TITLE: STUDENT MANAGED INVESTMENT PROGRAM
PREREQUISITES: FIN 9783 AND COMPLETION OF 24 CREDITS OF 9000-LEVEL COURSEWORK BY TERM ENDING FALL 2009 ADDITIONAL INFORMATION WILL BE SENT TO STUDENTS

*****INTERNATIONAL BUSINESS*****

IBS 9760 INTL BUS ANALYSIS 3.0CRS 3.0HRS 3.0EQ CRS

THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0904 TR6 TTH 6:00PM- 7:15PM TSURUMI

IBS 9762 GLOBAL COMPET U.S. 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: THE GLOBAL COMPETITIVENESS OF THE U.S. ECONOMY
THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS;

IBS 9762 GLOBAL COMPET U.S. 3.0CRS 3.0HRS 3.0EQ CRS

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0905 TR73 TTH 7:35PM- 8:50PM TSURUMI

IBS 9767 FOREIGN MKTS-CULTURE 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: FOREIGN MARKETS, CULTURES & REGIMES THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0906 MW73 MW 7:35PM- 8:50PM CHAO

IBS 9768 ADV TOP IN INTL BUS 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: IBS 9760 OR ECO 9741 OR DEPARTMENTAL PERMISSION THIS COURSE REPLACES BUS 9300 FOR IBS AND IMK MAJORS IN "OLD" PROGRAM.

OPEN ONLY TO PROGRAM CODE -- G4
OPEN TO GRADUATE STUDENTS

0907 EL6 S 9:05AM-12:00PM NACHUM
FULL TITLE: EMERGING MARKETS AND GLOBAL BUSINESS ENVIRONMENT

IBS 9769 INTNL BUS STRATEGY 3.0CRS 3.0HRS 3.0EQ CRS

PRE/CO-REQ: IBS 9760 OR ECO 9741;

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

0908 MW6 MW 6:00PM- 7:15PM NACHUM

***** **LAW** *****

LAW 9104 SECUR LAW/BUS CRIME 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: SECURITIES LAW AND BUSINESS CRIME.
OPEN TO GRADUATE STUDENTS

1004 MW6 MW 6:00PM- 7:15PM DIMEO CALV

LAW 9740 INTL TRADE & INV LAW 3.0CRS 3.0HRS 3.0EQ CRS

THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1005 TR6 TTH 6:00PM- 7:15PM LIPNER

LAW 9770 LABOR EMPLOYMENT LAW 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: MGT 9400 OR EQUIVALENT AND MGT 9460 OR EQUIVALENT OR WRITTEN DEPARTMENT PERMISSION.

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

CLOSED TO MAJOR CODE -- 270
CLOSED TO MAJOR CODE -- 298
CLOSED TO MAJOR CODE -- 313
CLOSED TO MAJOR CODE -- 315
CLOSED TO MAJOR CODE -- 385
CLOSED TO MAJOR CODE -- 350

1006 W6 W 6:00PM- 8:50PM STAFF

LAW 9790 REAL ESTATE/LAND REG 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: LAW OF REAL ESTATE TRANSACTIONS AND LAND USE REGULATION NOT OPEM TO STUDENTS WHO HAVE COMPLETED RES 9790. STUDENTS WILL RECEIVE CREDITS FOR EITHER LAW 9790 OR RES 9790; NOT BOTH.
OPEN TO GRADUATE STUDENTS

1007 MW6 MW 6:00PM- 7:15PM WEISER

LAW 9800 INTENSIVE SURVEY LAW 4.0CRS 4.0HRS 4.0EQ CRS

COMPLETE TITLE IS: INTENSIVE SURVEY OF BUSINESS CONTRACTS AND LAW OF CORPORATIONS NO CREDIT FOR STUDENTS WHO HAVE COMPLETED EQUIVALENT COURSE WORK.

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1008 TR74 TTH 7:40PM- 9:20PM KATOWITZ
1009 WZ13 MW 3:45PM- 5:25PM BARRETT

***** **MANAGEMENT** *****

MGT 9300 MGT A BEHAVIORAL APP 3.0CRS 3.0HRS 3.0EQ CRS

THIS IS THE SAME COURSE AS PSY 9788 AND PAF 9124. STUDENTS MAY RECEIVE CREDIT FOR ONLY ONE OF THE FOLLOWING: MGT 9300, PSY 9788, OR PAF 9124; BUSINESS STUDENTS TAKE MGT 9300 OR PSY 9788. NOT OPEN TO STUDENTS WHO HAVE COMPLETED PAF 9120.

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

2066 JL24H TTH 10:45AM-12:00PM KOPELMAN
1900 MW6A MW 6:00PM- 7:15PM THOMPSON
1901 MW73A MW 7:35PM- 8:50PM BANAI
1902 TR6A TTH 6:00PM- 7:15PM VREDENBURG

MGT 9302 DEV MANAGERIAL SKILL 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: MGT 9300 OR PSY 9788

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1961 TR73A TTH 7:35PM- 8:50PM VREDENBURG

MGT 9330 LEADRSHP&MANAGERIAL 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: LEADERSHIP AND MANAGERIAL EFFECTIVENESS
PREREQ: MGT 9300 OR PSY 9788

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
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CLOSED TO MAJOR CODE -- 313
CLOSED TO MAJOR CODE -- 315
CLOSED TO MAJOR CODE -- 385
CLOSED TO MAJOR CODE -- 350

1904 TR73A TTH 7:35PM- 8:50PM STAFF

MGT 9340 ORG DEVELOPMENT 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: MGT 9300 OR PSY 9788

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS

1905 W73A W 7:35PM-10:15PM DAVIS

MGT 9400 HUMAN RESOURCE MGT 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: MGT 9300 OR PSY 9788

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1906 M6MSI M 6:00PM- 8:45PM DILCHERT
1907 TR73A TTH 7:35PM- 8:50PM BOOKE

MGT 9420 MGT OF COMPENSATION 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: MGT 9400 OR EQUIVALENT

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

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CLOSED TO MAJOR CODE -- 315
CLOSED TO MAJOR CODE -- 385
CLOSED TO MAJOR CODE -- 350

MGT 9420 MGT OF COMPENSATION 3.0CRS 3.0HRS 3.0EQ CRS

1908 M6MSI M 6:00PM- 8:45PM TYSZKA

MGT 9494 SEMINAR IN LABOR REL 3.0CRS 3.0HRS 3.0EQ CRS

COORDINATING SEMINAR IN LABOR RELATIONS: "THE STATE OF THE UNIONS"
OPEN TO GRADUATE STUDENTS

1909 W6MSI W 6:00PM- 8:45PM PEPPER

MGT 9495 CAPSTONE RESEARCH SE 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: CAPSTONE RESEARCH SEMINAR
OPEN TO GRADUATE STUDENTS IN MSILR PROGRAM ONLY.
OPEN TO GRADUATE STUDENTS

1910 M6MSI M 6:00PM- 8:45PM LEIBOWITZ

MGT 9500 MANAGEMENT SCIENCE 3.0CRS 3.0HRS 3.0EQ CRS

NOT OPEN TO STUDENTS WHO HAVE COMPLETED OPR 9721
THIS COURSE MAY BE SELECTED TO SATISFY MBA QUANTITATIVE
ELECTIVE REQUIREMENT FOR STUDENTS ADMITTED PRIOR TO FALL 2003.

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

PREREQ: STA 9708 OR EQUIVALENT.
STUDENTS ADMITTED PRIOR TO FALL 2003 WHO DID NOT TAKE STA 9708 SHOULD
CONTACT THE OFFICE OF GRADUATE ACADEMIC SERVICES FOR PERMISSION, 646
312-3140. CREDITS GIVEN FOR MGT 9500 IR OPR 9721, NOT BOTH
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1911 TR73A TTH 7:35PM- 8:50PM SPHICAS

MGT 9660 NEGOTIATION 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: NONE
OPEN TO GRADUATE STUDENTS

1912 PV6A S 1:00PM- 3:45PM RUA

MGT 9700 INTRO OPERATIONS MGT 3.0CRS 3.0HRS 3.0EQ CRS

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
STUDENTS ADMITTED PRIOR TO FALL 2003 WHO DID NOT TAKE STA 9708 SHOULD
CONTACT THE OFFICE OF GRADUATE ACADEMIC SERVICES, 646-312-3140.

PREREQ: STA 9708
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1915 MW6A MW 6:00PM- 7:15PM GROH
1916 TR6A TTH 6:00PM- 7:15PM SCHNELLER
1914 XZ24A TTH 4:10PM- 5:25PM SCHNELLER

MGT 9720 SVC MGT STRATEGIES 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: MGT 9700

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

MGT 9720 SVC MGT STRATEGIES 3.0CRS 3.0HRS 3.0EQ CRS

1917 TR6A TTH 6:00PM- 7:15PM HWONG

MGT 9721 STRATEGIC PLANNING 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: MKT 9703 AND BUS 9100 (FORMERLY HCA 9321) THIS IS THE SAME COURSE AS HCA 9721. STUDENTS WILL RECEIVE CREDIT FOR MGT 9721 OR HCA 9721, NOT BOTH. OPEN TO GRADUATE STUDENTS

1918 HCAX9 DAY(S) AND HOURS TO BE ARRANGED SCHEPERS

MGT 9730 PROJECT MANAGEMENT 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: PROJECT MANAGEMENT: STRATEGIC DESIGN AND IMPLEMENTATION.

PREREQ: MGT 9700

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1919 W73A W 7:35PM-10:15PM PASKOFF

MGT 9870 INTERNATL COMP MGT 3.0CRS 3.0HRS 3.0EQ CRS

THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS

1921 MW6A MW 6:00PM- 7:15PM BANAI

MGT 9960 ENTRE STRAT AND CASE 3.0CRS 3.0HRS 3.0EQ CRS

FULL TITLE: ENTREPRENEURIAL STRATEGIES AND CASES OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES. (THIS COURSE IS FORMERLY MGT. 9860)

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1922 TR73A TTH 7:35PM- 8:50PM FOSKEY
THIS COURSE IS FORMERLY MGT 9860

MGT 9962 MNGNG THE FAMILY BUS 3.0CRS 3.0HRS 3.0EQ CRS

PRE/CO-REQUISITE: MGT 9960 (FORMERLY 9860)
FULL TITLE: MANAGING THE FAMILY BUSINESS
FORMERLY MGT 9867. THIS COURSE IS NOT OPEN TO STUDENTS WHO HAVE COMPLETED MGT 9867.
OPEN TO GRADUATE STUDENTS

1923 TR6A TTH 6:00PM- 7:15PM ZACHARY

MGT 9964 ENTREPRENEURIAL ENTR 3.0CRS 3.0HRS 3.0EQ CRS

THIS CLASS IS FORMERLY MGT 9861 FULL TITLE: MANAGING THE INTREPRENEURIAL ENTERPRISE PRE-REQUISITE: MGT 9960 (FORMERLY MGT 9860). THIS COURSE IS NOT OPEN TO STUDENTS WHO HAVE COMPLETED MGT 9861.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

MGT 9964 ENTREPRENEURIAL ENTR 3.0CRS 3.0HRS 3.0EQ CRS

1924 MW73A MW 7:35PM- 8:50PM ROGOFF

MGT 9967 TECH INNOV & DESIGN 3.0CRS 3.0HRS 3.0EQ CRS

FULL TITLE: TECHONOLGY, INNOVATION, AND DESIGN IN HIGH-GROWTH VENTURES
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1925 MW73A MW 7:35PM- 8:50PM NEFTCI

MGT 9968 ENTREPRENEURIAL COMM 3.0CRS 3.0HRS 3.0EQ CRS

OPEN ONLY TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES
FULL TITLE: ENTREPRENEURIAL COMMUNICATIONS: SELLING AND NEGOTIATING FORMERLY MGT 9868. NOT OPEN TO STUDENTS WHO HAVE COMPLETED MGT 9868.
OPEN TO BUSINESS MAJORS
OPEN TO GRADUATE STUDENTS

1926 MW6A MW 6:00PM- 7:15PM CAHN

MGT 9971 WOMEN - ENTREPREL LDR 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: WOMEN AS ENTREPRENEURIAL LEADERS: GENDER DIFFERENCES
PREREQUISITE: MGT 9860 WOMEN ENTREPRENEURS AND BUSINESS LEADERS
PLAY AN ACTIVE AND ROBUST ROLE IN THE U.S. ECONOMY. THIS COURSE PROVIDES A HISTORICAL CONTEXT FOR WOMEN IN THESE ROLES AND ASKS HOW GENDER DIFFERENCE IMPACTS THE EXPERIENCES OF WOMEN ENTREPRENEURS AND LEADERS VERSUS THEIR MALE COUNTERPARTS.THE COURSE EXAMINES FACTORS WHICH MOTIVATE WOMEN TO BECOME BUSINESS OWNERS; WHETHER IT IS OUT OF NECESSITY VERSUS THE DESIRE TO PURSUE AN OPPORTUNITY. THE DIFFERENT TYPES OF ENTREPRENEURS SUCH AS HIGH GROWTH, LIFESTYLE, AND FAMILY BUSINESS OWNERS ARE ALSO EXPLORED. LASTLY, IT IDENTIFIES GENDER SPECIFIC RESOURCES AND STRATEGIES THAT MAY BE USED TO"LEVEL THE PLAYING FIELD" FOR WOMEN ENTREPRENEURS. THESE ISSUES ARE EXPLORED WHILE RECOGNIZING THE ETHNIC, RACIAL, RELIGIOUS AND SOCIO-ECONOMIC DIVERSITY OF WOMEN ENTREPRENEURS. (NOTE: THIS COURSE CAN BE USED AS AN ELECTIVE COURSE WITHIN THE MBA IN MANAGEMENT/ENTREPRENEURSHIP AND SMALL BUSINESS MANAGEMENT MAJOR. IT MAY ALSO BE USED AS A GENERAL ELECTIVE FOR ANY OTHER GRADUATE STUDENT WHO FULFILLS THE PREREQUISITE.)

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1927 MW6A MW 6:00PM- 7:15PM LEHR

MGT 9979 ENTREPRENEURSHIP SEM 3.0CRS 3.0HRS 3.0EQ CRS

FULL TITLE: SEMINAR IN ENTREPRENEURSHIP
PRE-REQUISITE: DEPARTMENTAL PERMISSION REQUIRED FORMERLY MGT 9864
WRITTEN DEPT PERMISSION REQUIRED
OPEN TO GRADUATE STUDENTS

1928 TR6A TTH 6:00PM- 7:15PM LYONS

***** MARKETING *****

MKT 9702 MARKETNG RESEARCH 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: MKT 9703; STA 9708 OR EQUIVALENT.

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES. MS IN MARKETING STUDENTS AND MBA STUDENTS ADMITTED PRIOR TO FALL 2003 WHO DID NOT TAKE STA 9708 SHOULD CONTACT THE OFFICE OF GRADUATE ACADEMIC STUDIES FOR PERMISSION, 646-312-3140.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

MKT 9702 MARKETNG RESEARCH 3.0CRS 3.0HRS 3.0EQ CRS

1082 MW6 MW 6:00PM- 7:15PM STAFF

MKT 9703 MARKETING MANAGEMENT 3.0CRS 3.0HRS 3.0EQ CRS

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1083 HCAX6 TH 6:00PM- 9:15PM DIAMOND
1084 MW6 MW 6:00PM- 7:15PM HEATH

REGISTERING FOR SECTION MW6 WILL AUTOMATICALLY
REGISTER YOU FOR THE CO-REQUISITE STA 9708 MW73A (1742)

1946 MW6U MW 6:00PM- 7:15PM STAFF
THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE STA 9708

1085 MW73 MW 7:35PM- 8:50PM HEATH
REGISTERING FOR SECTION MW73 WILL AUTOMATICALLY
REGISTER YOU FOR THE CO-REQUISITE STA 9708 MW6A (1741)

1947 MW73U MW 7:35PM- 8:50PM STAFF
THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE STA 9708

1086 TR73 TTH 7:35PM- 8:50PM GENGLER
REGISTERING FOR SECTION TR73 WILL AUTOMATICALLY
REGISTER YOU FOR THE CO-REQUISITE STA 9708 TR6A (1743)

1948 TR73U T TH 7:35PM- 8:50PM STAFF
THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE STA 9708

MKT 9715 CUR ISSUES IN MKTNG 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ/COREQ: MKT 9703

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
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CLOSED TO MAJOR CODE -- 315
CLOSED TO MAJOR CODE -- 385
CLOSED TO MAJOR CODE -- 350

1087 F54 F 5:40PM- 8:25PM SOLOFF
FULL TITLE: GLOBAL MARKETING COMMUNICATION

1088 GO6 S 9:55AM-12:50PM REJAUD
1089 MW73A MW 7:35PM- 8:50PM STAFF
1090 TR6 TTH 6:00PM- 7:15PM ROSEN

MKT 9716 CONSUMER BEHAVIOR 3.0CRS 3.0HRS 3.0EQ CRS

PRE- OR COREQ: MKT 9703

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1091 TR6 TTH 6:00PM- 7:15PM GOULD

MKT 9728 MEDIA PLAN & ANALYS 3.0CRS 3.0HRS 3.0EQ CRS

PRE/CO-REQ: MKT 9703 (RECOMMENDED MKT 9701)

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1092 TR6 TTH 6:00PM- 7:15PM AUERBACH

MKT 9736 DIRECT MARKETING II 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: DIRECT MARKETING II: DATABSE MARKETING AND MANAGING THE
CREATIVE PROCESS.

PREREQ: MKT 9726 OR DEPARTMENT PERMISSION.
OPEN TO GRADUATE STUDENTS

1093 XZ13 MW 4:10PM- 5:25PM BOWEN

MKT 9750 MARKETING STRATEGY 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: MKT 9703

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1094 TR73 TTH 7:35PM- 8:50PM HORNE

MKT 9751 NEW PROD DESIGN/DEV 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: NEW PRODUCT DESIGN AND DEVELOPMENT
PREREQ: MKT 9703

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1095 MW6 MW 6:00PM- 7:15PM DEVINE

MKT 9756 BUSINESS MARKET MGT 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: MKT 9703
COREQ: MKT 9703 WITH DEPARTMENT PERMISSION

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS

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CLOSED TO MAJOR CODE -- 350

1096 QW6 S 1:15PM- 4:10PM SUKUMAR

MKT 9764 INTRNT MKT & GLB BUS 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE: INTERNET MARKETING AND GLOBAL BUSINESS

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1097 TR73 TTH 7:35PM- 8:50PM AUERBACH

MKT 9766 INTL MKT MANAGEMENT 3.0CRS 3.0HRS 3.0EQ CRS

PRE/COREQ: MKT 9703; IBS 9760 OR ECO 9741

SPECIAL REGISTRATION NOTE
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1098 TR6 TTH 6:00PM- 7:15PM FISCHER

MKT 9799 INDEPENDENT STUDY 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: INDEPENDENT STUDY
WRITTEN DEPT PERMISSION REQUIRED
OPEN TO GRADUATE STUDENTS

1099 HTBA DAY(S) AND HOURS TO BE ARRANGED STAFF

MATHEMATICS

MTH 9845 MKT & CRDT RISK MGT 3.0CRS 3.0HRS 3.0EQ CRS

TOPIC: MARKET AND CREDIT RISK MANAGEMENT
BHE APPROVAL PENDING;
OPEN TO GRADUATE STUDENTS

1257 T6A T 6:00PM- 8:30PM STAFF

MTH 9848 ELMNTS OF STRUCT FIN 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: ELEMENTS OF STRUCTURED FINANCE

1258 W6A W 6:00PM- 8:30PM RAYNES

MTH 9852 NUM METH PDE/FINANCE 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: NUMERICAL METHODS FOR PDE'S IN FINANCE
PREREQ: FIN 9801, MTH 9813, MTH 9821, AND MTH 9831
OPEN TO GRADUATE STUDENTS

1259 M6A M 6:00PM- 8:30PM STEFANICA

MTH 9862 STOCHASTIC FINANCE 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: STOCHASTIC PROCESSES IN FINANCE
PREREQ: FIN 9801, MTH 9813, MTH 9821, AND MTH 9831
OPEN TO GRADUATE STUDENTS

1260 R6A TH 6:00PM- 8:30PM KOSYGINA

MTH 9901 SPEC TOPICS INTERNSH 3.0CRS 3.0HRS 3.0EQ CRS

1261 HTB1 DAY(S) AND HOURS TO BE ARRANGED STAFF
1262 HTB2 DAY(S) AND HOURS TO BE ARRANGED STAFF
1263 HTB3 DAY(S) AND HOURS TO BE ARRANGED STAFF

MTH 9903 CAPSTONE PROJECT/PRE 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: MTH 9852 AND MTH 9862
COREQ: MTH 9871
OPEN TO GRADUATE STUDENTS

1264 HOW DAY(S) AND HOURS TO BE ARRANGED HOWARD
1265 KOSY DAY(S) AND HOURS TO BE ARRANGED KOSYGINA
1266 MAYO DAY(S) AND HOURS TO BE ARRANGED MAYO
1267 MORE DAY(S) AND HOURS TO BE ARRANGED MORENO
1268 RAYE DAY(S) AND HOURS TO BE ARRANGED RAYNES
1269 STEF DAY(S) AND HOURS TO BE ARRANGED STEFANICA
1270 TWAN DAY(S) AND HOURS TO BE ARRANGED WANG
1271 ZAMF DAY(S) AND HOURS TO BE ARRANGED ZAMFIRESCU

OPERATIONS RESEARCH

OPR 9730 SIMUL MODEL & ANALY 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY STA 9730
PREREQ: STA 9708 OR EQUIVALENT; PRE-OR COREQ: OPR/STA 9750 OR WRITTEN
DEPARTMENT PERMISSION. COMPLETE TITLE IS: SIMULATION MODELING AND
ANALYSIS
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1991 TR6A TTH 6:00PM- 7:15PM GOTTLIEB

OPR 9773 SPEC TOPICS IN OPR 3.0CRS 3.0HRS 3.0EQ CRS

OPEN TO GRADUATE STUDENTS

1279 MW73A MW 7:35PM- 8:50PM BLAU

OPR 9783 STOCH PROC BUS APPLI 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: STOCHASTIC PROCESSES FOR BUSINESS APPLICATIONS
PREREQ: STA 9715 OR STA U703, OR INSTRUCTORS PERMISSION
THIS IS THE SAME COURSE AS STA 9783 FORMERLY OPR 9723
CREDIT GIVEN FOR OPR-9783 OR STA-9783, NOT BOTH.

OPEN TO GRADUATE STUDENTS

1280 MT7A SU 12:05PM- 2:45PM HAREL

PUBLIC AFFAIRS

PAF 9100 INTRO PUBLIC AFFAIRS 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9400; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9400
OPEN TO ALL MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE
OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS

CLOSED TO MAJOR CODE -- 276
CLOSED TO MAJOR CODE -- 235
CLOSED TO MAJOR CODE -- 236

1295 M6A M 6:00PM- 8:30PM SULLIVAN
1296 TZ3 W 2:30PM- 5:25PM JARVIS
2037 T6A T 6:00PM- 8:30PM GUYOT
1297 W6A W 6:00PM- 8:30PM KRONEBUSCH

PAF 9103 COMM PUBLIC SETTINGS 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: COMMUNICATION IN PUBLIC SETTINGS OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS

1298	R6A	TH	6:00PM- 8:30PM	BORRILLO
1300	TZ1	M	2:30PM- 5:25PM	MAIN
1301	W6A	W	6:00PM- 8:30PM	WINOKUR

PAF 9112 ADMIN LAW & REGULAT 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9612 (PUB 9401); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9612 (PUB 9401). THIS IS THE SAME COURSE AS LAW 9741; STUDENTS WILL RECEIVE CREDIT FOR PAF 9612 OR LAW 9741; BUT NOT BOTH.
PREREQ: GRAD 8 STATUS IN MPA PROGRAM OR WRITTEN DEPART-
OPEN ONLY TO PROGRAM CODE -- G8
OPEN TO GRADUATE STUDENTS

1302	TZ4	TH	2:30PM- 5:25PM	MARCUS
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PAF 9117 PUB PERSONNEL & HRM 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9711 (PUB 9425); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9711 COMPLETE TITLE IS: PUBLIC PERSONNEL AND HUMAN RESOURCE MANAGEMENT.

PREREQ: COMPLETION OF INTRODUCTORY SEQUENCE IN MPA CURRICULUM
OPEN TO GRADUATE STUDENTS

1303	R6A	TH	6:00PM- 8:30PM	SMITH
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PAF 9120 PUB/NON PROF MGT I 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: PUBLIS AND NONPROFIT MANAGEMENT I
FORMERLY PUB 9420; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9420, MGT 9300 OR PSY 9788.
STUDENTS WILL RECEIVE CREDIT FOR ONLY ONE OF THE FOLLOWING: PAF 9120, PAF 9124, PAF 9300, PAF 9302, PAF 9309, MGT 9300, PSY 9788, OR PUB 9420.
OPEN TO GRADUATE STUDENTS

1304	M6A	M	6:00PM- 8:30PM	CHEN
1306	TZ3	W	2:30PM- 5:25PM	SMITH
1305	T6A	T	6:00PM- 8:30PM	SMITH
1307	W6A	W	6:00PM- 8:30PM	STARK

PAF 9123 PROGRAM EVALUATION 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9719 (PUB 9492); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9719
PREREQ: GRAD 8 STATUS IN MPA PROGRAM. OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS

1308	KR3	W	11:10AM- 1:40PM	STAFF
2039	XMPA	S	1:00PM- 4:30PM	SOFAER

PAF 9130 ECO AN & PUB POLICY 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9450; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9450, ECO 9705 OR EQUIVALENT OR PAF 9760. COMPLETE TITLE IS: ECONOMIC ANALYSIS AND PUBLIC POLICY OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS

1309	M6A	M	6:00PM- 8:30PM	STAFF
1310	R6A	TH	6:00PM- 8:30PM	KORENMAN
1311	TZ4	TH	6:00PM- 8:30PM	GIBSON

PAF 9132 GOVERNING N. Y. CITY 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9632 (PUB 9409); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9632 (PUB 9409) 2 HOURS PLUS CONFERENCE.
PREREQ: GRAD 8 STATUS IN MPA PROGRAM OR WRITTEN DEPARTMENT PERMISSION
OPEN TO GRADUATE STUDENTS

1312	TZ1	M	2:30PM- 5:25PM	REGAN
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PAF 9133 ECO PUB SECTOR&FINAN 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: ECONOMICS IN THE PUBLIC SECTOR AND PUBLIC FINANCE
PREREQ: PAF 9130 OR PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
GRAD 8 STATUS REQUIRED.
OPEN ONLY TO PROGRAM CODE -- G8
OPEN TO GRADUATE STUDENTS

1313	T6A	T	6:00PM- 8:30PM	GIBSON
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PAF 9139 COMMUNICATION STRAT 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: COMMUNICATION STRATEGY
PREREQ: PAF 9103
THIS IS THE SAME COURSE AS SPE 9139; STUDENTS WILL RECEIVE CREDIT FOR SPE 9139 OR PAF 9139, NOT BOTH.

1314	R6A	TH	6:00PM- 8:30PM	WINOKUR
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PAF 9140 BUDGET ACC/FIN ANALY 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9510 (PUB 9426); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9510 (PUB 9426)
COMPLETE TITLE IS: BUDGETING, ACCOUNTING AND FINANCIAL ANALYSIS
OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS. KNOWLEDGE OF SPREADSHEETS IS STRONGLY RECOMMENDED.

OPEN TO GRADUATE STUDENTS

1315	M6A	M	6:00PM- 8:30PM	MERCADO
1317	TZ4	TH	2:30PM- 5:25PM	WILLIAMS
1316	T6A	T	6:00PM- 8:30PM	WILLIAMS
1318	W6A	W	6:00PM- 8:30PM	MERCADO

PAF 9151 ADMIN NOT-FOR-PROFIT 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9651; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9651
COMPLETE TITLE IS: ADMINISTRATION OF NOT-FOR-PROFIT AND VOLUNTARY AGENCIES
PREREQ: GRAD 8 STATUS IN MPA PROGRAM
OPEN ONLY TO PROGRAM CODE -- G8
OPEN TO GRADUATE STUDENTS

1320	M6A	M	6:00PM- 8:30PM	HALL
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PAF 9152 FUND RAISING & GRANT 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY PUB 9652 (PUB 9432); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9652 (PUB 9432) COMPLETE TITLE IS: FUND RAISING AND GRANTS ADMINISTRATION IN NOT-FOR-PROFIT AND VOLUNTARY ORGANIZATIONS.
PREREQ: GRAD 8 STATUS IN MPA PROGRAM
OPEN TO GRADUATE STUDENTS

1321	W6A	W	6:00PM- 8:30PM	STAFF
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PAF 9153 BUDGET/FIN NONPROFIT 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: BUDGETING AND FINANCE FOR NONPROFITS
PREREQ: PAF 9140 OR PERMISSION OF INSTRUCTOR.
OPEN ONLY TO PROGRAM CODE -- G8

1322	T6A	T	6:00PM- 8:30PM	CALABRESE
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PAF 9156	EMRG PREP RESP & REC	3.0CRS 3.0HRS 3.0EQ CRS	PAF 9199	SELECTED TOPICS P.A.	3.0CRS 3.0HRS 3.0EQ CRS
TITLE: EMERGENCY PREPAREDNESS, RESPONSE AND RECOVERY			FORMERLY PUB 9699 (PUB 9499) OPEN TO GRADUATE STUDENTS		
1323	TZ4	TH 2:30PM- 5:25PM	1341	M6A M 6:00PM- 8:30PM	STARK
PAF 9160	PUB/NONPROFIT MGT II	3.0CRS 3.0HRS 3.0EQ CRS	FULL TITLE: TOPICS IN MUNICIPAL FINANCE		
FORMERLY PUB 9530 (PUB 9430); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9530 (PUB 9430) PREREQ: PAF 9120 OR PAF 9302 OR PAF 9310 OR DEPARTMENT PERMISSION. OPEN TO GRADUATE STUDENTS			1343	TZ3 W 2:30PM- 5:25PM	SMITH
1324	R6A	TH 6:00PM- 8:30PM	1342	W6A W 6:00PM- 8:30PM	STAFF
		TANKSLEY-W	FULL TITLE: MARKES, FINANCIAL CRISES, AND NATIONAL SECURITY		
PAF 9163	LDRSHP & STRATEGY	3.0CRS 3.0HRS 3.0EQ CRS	PAF 9299	TOPIC IN NONPRFT MGT	3.0CRS 3.0HRS 3.0EQ CRS
TITLE: LEADERSHIP AND STRATEGY IN PUBLIC AFFAIRS GRAD 8 STATUS OR PERMISSION OF THE OFFICE OF GRADUATE ADMISSIONS AND STUDENT SERVICES OF SPA OR PERMISSION OF THE INSTRUCTOR. OPEN ONLY TO PROGRAM CODE -- G8			TITLE: SELECTED TOPICS IN NONPROFIT MANAGEMENT PRE-CO-REQUISITE:GRAD 8 STATUS OR DEPARTMENT PERMISSION OPEN TO GRADUATE STUDENTS OPEN ONLY TO PROGRAM CODE -- G8		
1326	W6A	W 6:00PM- 8:30PM	1344	R6A TH 6:00PM- 8:30PM	CASEY
		SERMIER	1345	W6A W 6:00PM- 8:30PM	HALL
PAF 9170	RESEARCH AND ANALYSIS	3.0CRS 3.0HRS 3.0EQ CRS	PAF 9301	URBAN SCHL COMM LEAD	3.0CRS 3.0HRS 3.0EQ CRS
FORMERLY PUB 9550 (PUB 9490); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9550 (PUB 9490) COMPLETE TITLE IS: APPLYING INFORMATION, RESEARCH AND ANALYSIS I. PREREQ: OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISISON FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS. OPEN TO GRADUATE STUDENTS			FORMERLY EDU 9501; NOT OPEN TO STUDENTS WHO HAVE COMPLETED EDU 9501 COMPLETE TITLE IS: URBAN SCHOOL COMMUNITY LEADERSHIP PREREQ: OPEN TO ALL MS IN ED., ADVANCED CERTIFICATE PROGRAM, AND MPA STUDENTS THIS COURSE INCLUDES 25 HOURS OF FIELD WORK. THESE FIELD WORK HOURS WILL COUNT TOWARD YOUR ADMINISTRATIVE INTERNSHIP OPEN TO GRADUATE STUDENTS		
1327	M6A	M 6:00PM- 8:30PM	1346	T6A T 6:00PM- 8:30PM	SHIPPS
1328	T6A	T 6:00PM- 8:30PM	2051	W6A W 6:00PM- 8:30PM	SHIPPS
1329	W6A	W 6:00PM- 8:30PM			
		ROSS	PAF 9302	ORG BEHAV IN COLL/UN	3.0CRS 3.0HRS 3.0EQ CRS
		AGIOUTANTI	FORMERLY EDU 9502; NOT OPEN TO STUDENTS WHO HAVE COMPLETED EDU 9502, 9120 OR 9309. COMPLETE TITLE IS: ORGANIZATION BEHAVIOR IN COLLEGES AND UNIVERSITIES. OPEN ONLY TO STUDENTS IN THE MSED HIGHER EDUCATION PROGRAM ONLY. OPEN TO GRADUATE STUDENTS OPEN ONLY TO MAJOR CODE -- 315		
		ROSENBERG	1347	T6A T 6:00PM- 8:30PM	PONDISH
PAF 9172	RESEARCH/ANALYSIS II	3.0CRS 3.0HRS 3.0EQ CRS	PAF 9308	ADM SRVC IN COL&UNIV	3.0CRS 3.0HRS 3.0EQ CRS
PREREQ: OPEN TO ALL STUDENTS WHO HAVE COMPLETED PAF 9170 OR PAF 9317; OTHERS WITH PERMISSION OF SCHOOL OF PUBLIC AFFAIRS OFFICE OF ACADEMIC ADVISEMENT. NOT OPEN TO STUDENTS WHO HAVE COMPLETED STA 9172. OPEN TO GRADUATE STUDENTS			TOPIC: ADMINISTRATIVE SERVICES IN COLLEGES AND UNIVERSITIES. PREREQ: PAF 9330 OR DEPARTMENTAL PERMISSION. OPEN TO GRADUATE STUDENTS		
1330	M6A	M 6:00PM- 8:30PM			
1331	R6A	TH 6:00PM- 8:30PM	1348	R6A TH 6:00PM- 8:30PM	SPALTER
1333	TZ3	W 2:30PM- 5:25PM			
1332	T6A	T 6:00PM- 8:30PM	PAF 9312	LAW EDUC ADMINISTRAT	3.0CRS 3.0HRS 3.0EQ CRS
1334	W6A	W 6:00PM- 8:30PM	FORMERLY EDU 9512; NOT OPEN TO STUDENTS WHO HAVE COMPLETED EDU 9512. THIS IS THE SAME COURSE AS LAW 9750. STUDENTS WILL RECEIVE CREDIT FOR PAF 9312 OR LAW 9750, BUT NOT BOTH. OPEN TO GRADUATE STUDENTS		
		BLUM	1349	W6A W 6:00PM- 8:30PM	MARCUS
		STAFF	PAF 9313	PRACTICUM SUPERVIS	3.0CRS 3.0HRS 3.0EQ CRS
		BALK	FORMERLY EDU 9513; NOT OPEN TO STUDENTS WHO HAVE COMPLETED EDU 9513 OPEN TO GRADUATE STUDENTS		
		CARESS	1350	M6A M 6:00PM- 8:30PM	KAUFMAN
		BLUM			
PAF 9190	CAPSTONE SEMINAR	3.0CRS 3.0HRS 3.0EQ CRS			
1337	TZ1	M 2:30PM- 5:25PM			
1335	TZ2	T 2:30PM- 5:25PM			
1338	TZ4	TH 2:30PM- 5:25PM			
1336	T6B	T 6:00PM- 8:30PM			
1339	W6A	W 6:00PM- 8:30PM			
2049	XMPA	S 8:00AM- 5:00PM			
		FIRSTENBER			
		CHEN			
		STARK			
		JARVIS			
		MAIN			
		SULLIVAN			
PAF 9195	P.A. INTERNSHIP	3.0CRS 3.0HRS 3.0EQ CRS			
REQUIRED FOR STUDENTS IN MPA PROGRAMS WHO DO NOT HAVE SIGNIFICANT WORK EXPERIENCE. NOT OPEN TO STUDENTS WHO HAVE COMPLETED PAF 9191 THIS COURSE MAY NOT BE REPEATED. OPEN TO GRADUATE STUDENTS					
1340	TZ2	T 2:30PM- 5:25PM			
		FELLER			

PAF 9317 SEMINAR RESEARCH ADM 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY EDU 9517; NOT OPEN TO STUDENTS WHO HAVE COMPLETED EDU 9517

PREREQ: COMPLETION OF 15 GRADUATE CREDITS
OPEN TO GRADUATE STUDENTS

OPEN ONLY TO MAJOR CODE -- 315

1351 M6A M 6:00PM- 8:30PM MITCHELL
1352 R6A TH 6:00PM- 8:30PM NELSON

PAF 9319 INTRO SCHOOL FINANCE 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: OPEN TO ALL MPA OR MS IN EDUCATION OR ADVANCED
CERTIFICATE PROGRAM STUDENTS
OPEN TO GRADUATE STUDENTS

1353 W6A W 6:00PM- 8:30PM SILBERMAN

PAF 9322 INTERNSHIP HIGHER ED 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY EDU 9522

THE INTERNSHIP MUST BE APPROVED BY FACULTY ADVISOR.
OPEN TO GRADUATE STUDENTS

1356 MCGA DAY(S) AND HOURS TO BE ARRANGED MCGARRAGHY

PAF 9330 STRUCTURE OF US HED 3.0CRS 3.0HRS 3.0EQ CRS

TITLE CHANGED FROM "THE ORGANIZATION AND ADMINISTRATION OF U.S.
HIGHER EDUCATION."
OPEN TO GRADUATE STUDENTS

1357 W6A W 6:00PM- 8:30PM MCGARRAGHY

PAF 9331 HISTORY OF U.S. H ED 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY EDU 9531; NOT OPEN TO STUDENTS WHO HAVE COMPLETED EDU 9531
OLD TITLE: DEVELOPMENT OF HIGHER EDUCATION IN AMERICAN TITLE CHANGED
IN JUNE 2002

NEW TITLE: HISTORY OF U.S. HIGHER EDUCATION
OPEN TO GRADUATE STUDENTS

1358 R6A TH 6:00PM- 8:30PM STAFF
PAF 9335 COMMUNITY COLLEGE AD 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY EDU 9535; NOT OPEN TO STUDENTS WHO HAVE COMPLETED EDU 9535
COMPLETE TITLE IS: THE COMMUNITY COLLEGE: PURPOSES,
PROGRAMS, AND ADMINISTRATION

PREREQ: PAF 9330 AND PAF 9331 OR DEPT. PERMISSION.
OPEN TO GRADUATE STUDENTS

1359 M6A M 6:00PM- 8:30PM MCGARRAGHY

PAF 9336 STUDENT SERVICES 3.0CRS 3.0HRS 3.0EQ CRS

FORMERLY EDU 9536; NOT OPEN TO STUDENTS WHO HAVE COMPLETED EDU 9536
COMPLETE TITLE IS: STUDENT SERVICES IN HIGHER EDUCATION
OPEN TO GRADUATE STUDENTS

1360 T6A T 6:00PM- 8:30PM ADAMS

PAF 9339 FINANCE OF HIGHER ED 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: PAF 9330.

OPEN TO GRADUATE STUDENTS

1361 W6A W 6:00PM- 8:30PM FIRSTENBER

PAF 9399 SEL TOP: EDU ADMIN 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: SELECTED TOPICS IN EDUCATIONAL ADMINISTRATION

PREREQUISITE: GRAD 8 STATUS OR PERMISSION OF THE OFFICE OF GRADUATE
ADMISSIONS AND STUDENT SERVICES OF THE SCHOOL OF PUBLIC AFFAIRS.

THIS COURSE CAN BE TAKEN TWO TIMES

OPEN ONLY TO PROGRAM CODE -- G8
OPEN TO GRADUATE STUDENTS

1362 T6A T 6:00PM- 8:30PM KLEIN

PAF 9610 ENVIRONMENTAL POLICY 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: GRAD 8 STATUS OR PERMISSION OF THE OFFICE OF GRADUATE
ADMISSIONS AND STUDENT SERVICES, SCHOOL OF PUBLIC AFFAIRS.

1363 R6A TH 6:00PM- 8:30PM SPIELMANN

PAF 9715 HEALTH CARE POLICY 3.0CRS 3.0HRS 3.0EQ CRS

PRE/COREQ: PAF 9710
OPEN TO GRADUATE STUDENTS

2055 M6A M 6:00PM- 8:30PM SOFAER

PAF 9799 SEL TOPICS HLTH POLI 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: GRAD 8 STATUS AND PAF 9710.

TOPIC WILL VARY FROM SEMESTER TO SEMESTER.

OPEN TO GRADUATE STUDENTS

OPEN ONLY TO PROGRAM CODE -- G8

2056 TZ2 T 2:30PM- 5:25PM LIEBERMAN
FULL TITLE: THE ROLE OF THE MEDIA IN MAKING HEALTH POLICY

***** PSYCHOLOGY *****

PSY 9760 PSYCHOMETRIC METHODS 3.0CRS 3.0HRS 3.0EQ
CRS

OPEN TO GRADUATE STUDENTS

1608 W6 W 6:00PM- 8:30PM NAIDOO

PSY 9786 SEM CONT PSY TOPICS 3.0CRS 3.0HRS 3.0EQ CRS

OPEN TO GRADUATE STUDENTS

1609 M6 M 6:00PM- 8:30PM STAFF
1610 R6 TH 6:00PM- 8:30PM SAARI

FULL TITLE: JOB SATISFACTION AND ORGANIZATION SURVEYS

PSY 9789 SEM INDUS & ORG PSY 3.0CRS 3.0HRS 3.0EQ CRS

OPEN TO GRADUATE STUDENTS

1611 M6 M 6:00PM- 8:30PM STAFF
1612 R6 TH 6:00PM- 8:30PM SAARI

FULL TITLE: JOB SATISFACTION AND ORGANIZATION SURVEYS

PSY 9797 PROB INDUST PSYCH II 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: PROBLEMS IN INDUSTRIAL PSYCHOLOGY II-
ORGANIZATIONAL PSYCHOLOGY.

OPEN TO GRADUATE STUDENTS

1613 T6 T 6:00PM- 8:30PM SAARI

PSY 9800 INTERNSHIP IN I/O PSY 2.0CRS 2.0HRS 2.0EQ CRS

WRITTEN DEPT PERMISSION REQUIRED

OPEN TO GRADUATE STUDENTS

1614 H1 DAY (S) AND HOURS TO BE ARRANGED GOLDSTEIN

PSY 99002 EVAL PSY RES SEM II 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: PSY 99001 AND PERMISSION OF PROGRAM DIRECTOR OR GRADUATE
ACADEMIC SERVICES OFFICE (646) 312-4490.

OPEN ONLY TO GRAD 4 STATUS

OPEN ONLY TO PROGRAM CODE -- G4
 OPEN TO GRADUATE STUDENTS
 WRITTEN DEPT PERMISSION REQUIRED

1615	SCHER	DAY(S) AND HOURS TO BE ARRANGED	SCHERBAUM
1616	W6	W 6:00PM- 8:30PM	ARTISTICO

PSY 99301 RES MTHD FOR THESIS 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: GRAD 4 STATUS
 PERMISSION REQUIRED FROM THE OFFICE OF GRADUATE STUDIES, WEISSMAN SCHOOL OF ARTS AND SCIENCES (646) 312 - 4490 OR DR. HAROLD GOLDSTEIN.
 OPEN ONLY TO PROGRAM CODE -- G4
 OPEN TO GRADUATE STUDENTS
 WRITTEN DEPT PERMISSION REQUIRED

1617	COHEN	DAY(S) AND HOURS TO BE ARRANGED	COHEN-CHAR
1618	H3	DAY(S) AND HOURS TO BE ARRANGED	STAFF

PSY 99302 THESIS 3.0CRS 3.0HRS 3.0EQ CRS

IF PSY 99001 WAS COMPLETED, PERMISSION OF ADVISOR AND DEPARTMENT CHAIRPERSON REQUIRED.
 PREREQ: GRAD 4 STATUS
 OPEN ONLY TO PROGRAM CODE -- G4
 OPEN TO GRADUATE STUDENTS
 WRITTEN DEPT PERMISSION REQUIRED

1619	OBRIE	DAY(S) AND HOURS TO BE ARRANGED	O'BRIEN
1620	SOMM	DAY(S) AND HOURS TO BE ARRANGED	SOMMER

***** REAL ESTATE *****

RES 9776 REAL ESTATE FINANCE 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: FIN 9770 OR EQUIVALENT.
 NOT OPEN TO STUDENTS WHO HAVE COMPLETED REA 9785, FIN 9776 OR EQUIVALENT. STUDENTS WILL RECEIVE CREDITS FOR EITHER RES 9776 OR FIN 9776; NOT BOTH.
 OPEN TO GRADUATE STUDENTS

1659	MW6	MW 6:00PM- 7:15PM	WANG
1660	TR73	TTH 7:35PM- 8:50PM	YAO

RES 9790 LAW OF REAL ESTATE 3.0CRS 3.0HRS 3.0EQ CRS

TOPIC: LAW OF REAL ESTATE TRANSACTIONS AND LAND USE REGULATIONS.
 NOT OPEN TO STUDENTS WHO HAVE COMPLETED LAW 9790. STUDENTS WILL RECEIVE CREDITS FOR EITHER RES 9790 OR LAW 9790, NOT BOTH.
 OPEN TO GRADUATE STUDENTS

1661	MW6	MW 6:00PM- 7:15PM	WEISER
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RES 9800 RES VALUAT/MKT ANLS 3.0CRS 3.0HRS 3.0EQ CRS

TOPIC: REAL ESTATE VALUATION AND MARKET ANALYSIS
 OPEN TO GRADUATE STUDENTS

1662	MW73	MW 7:35PM- 8:50PM	SCRIBNER
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RES 9850 RES CAPITAL MARKETS 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: FIN 9770
 NOT OPEN TO STUDENTS WHO HAVE COMPLETED REA 9785 OR EQUIVALENT, OR FIN 9776 PRIOR TO SPRING 2007.
 OPEN TO GRADUATE STUDENTS

1663	MW73	MW 7:35PM- 8:50PM	WELKE
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RES 9860 REAL ESTATE DEVLPMNT 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ/COREQ: RES 9776 (FIN 9776)

OPEN TO GRADUATE STUDENTS
 1664 TR6 TTH 6:00PM- 7:15PM GOERING

RES 9900 ADV RES INVMNT ANALS 3.0CRS 3.0HRS 3.0EQ CRS

TOPIC: ADVANCED REAL ESTATE INVESTMENT ANALYSIS
 PREREQ: RES 9776

OPEN TO GRADUATE STUDENTS
 1665 TR6 TTH 6:00PM- 7:15PM FRAME

RES 9910 ANALYTICAL SKILL-RES 3.0CRS 3.0HRS 3.0EQ CRS

TOPIC: ANALYTICAL SKILLS FOR REAL ESTATE DECISION MAKING
 PREREQ: STA 9708 OR EQUIVALENT NOT A COURSE IN THE MBA REAL ESTATE MAJOR. MAY BE TAKEN AS A GENERAL ELECTIVE.
 OPEN TO GRADUATE STUDENTS

1666	TR73	TTH 7:35PM- 8:50PM	CHACON
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RES 9930 REAL ESTATE TAXATION 3.0CRS 3.0HRS 3.0EQ CRS

PREREQUISITE: NONE. CREDIT WILL NOT BE GRANTED FOR BOTH TAX 9930 AND TAX 9871. NOT OPEN TO STUDENTS WHO HAVE COMPLETED TAX 9930.
 OPEN TO GRADUATE STUDENTS

1667	XZ24	TTH 4:10PM- 5:25PM	LANGER
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RES 9990 RES RESEARCH & PROJ 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: REAL ESTATE RESEARCH AND PROJECT PREREQUISITE: RES 9776 (FIN 9776) AND TWO OTHER 9000-LEVEL RES COURSES, OR DEPARTMENTAL PERMISSION.
 NOT A COURSE IN THE MBA REAL ESTATE MAJOR.
 OPEN TO GRADUATE STUDENTS

1668	MW73	MW 7:35PM- 8:50PM	CHAN
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***** STATISTICS *****

STA 9000 REGRESSION&FORECAST 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: REGRESSION AND FORECASTING MODELS FOR BUSINESS APPLICATIONS CREDIT WILL BE GRANTED FOR STA 9000 OR STA 9700, BUT NOT BOTH. THIS COURSE MAY BE SELECTED TO SATISFY THE MBA

STA 9000 REGRESSION&FORECAST 3.0CRS 3.0HRS 3.0EQ CRS

QUANTITATIVE ELECTIVE REQUIREMENT FOR STUDENTS ADMITTED PRIOR TO FALL 2003.

***** SPECIAL REGISTRATION NOTE *****
 OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

PREREQ: STA 9708 OR EQUIVALENT
 OPEN TO GRADUATE STUDENTS
 OPEN TO BUSINESS MAJORS

1737	MW73A	MW 7:35PM- 8:50PM	GILL
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STA 9705 MULTVRT STAT METHODS 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: STA 9000, STA 9700 OR THE EQUIVALENT.
 ***** SPECIAL REGISTRATION NOTE *****
 OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
 CLOSED TO MAJOR CODE -- 270
 CLOSED TO MAJOR CODE -- 298
 CLOSED TO MAJOR CODE -- 313
 CLOSED TO MAJOR CODE -- 315

CLOSED TO MAJOR CODE -- 385
CLOSED TO MAJOR CODE -- 350

1738 MW73A MW 7:35PM- 8:50PM YUE

STA 9708 APL STA ANAL-BUS DEC 3.0CRS 3.0HRS 3.0EQ CRS

NOT OPEN TO STUDENTS REQUIRED TO TAKE OR WAIVED FROM STA 9470. THIS IS A QUANTITATIVE ELECTIVE CHOICE FOR MBA STUDENTS ADMITTED PRIOR TO FALL 2003. IT IS A CORE COURSE FOR STUDENTS ADMITTED IN FALL 2003 OR LATER. OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1739 EL6A S 9:05AM-12:00PM ANDERSON
1741 MW6A MW 6:00PM- 7:15PM KOENIGSBER

REGISTERING FOR SECTION MW6A WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE MKT 9703 MW73 (1085)

1949 MW6U MW 6:00PM- 7:15PM STAFF
THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE MKT 9703

1742 MW73A MW 7:35PM- 8:50PM TATUM
REGISTERING FOR SECTION MW73A WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE MKT 9703 MW6 (1084)

1950 MW73U MW 7:35PM- 8:50PM STAFF
THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE MKT 9703

1740 M68A M 6:00PM- 8:45PM PARK
1743 TR6A TTH 6:00PM- 7:15PM SABBAN

REGISTERING FOR SECTION TR6A WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE MKT 9703 TR73 (1086)

1951 TR6U TTH 6:00PM- 7:15PM STAFF
THIS SECTION IS FOR STUDENTS WHO DO NOT REQUIRE MKT 9703

1744 W68A W 6:00PM- 8:40PM BIALAS

STA 9710 STAT METH/SAMPL& AUD 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: STA 9708
CREDITS WILL BE GIVEN FOR EITHER STA 9710 OR STA 9785 NOT BOTH. THIS COURSE MAY BE SELECTED TO SATISFY THE MBA QUANTITATIVE ELECTIVE FOR STUDENTS ADMITTED PRIOR TO FALL 2003

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

STA 9710 STAT METH/SAMPL& AUD 3.0CRS 3.0HRS 3.0EQ CRS

OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE -- 270
CLOSED TO MAJOR CODE -- 298
CLOSED TO MAJOR CODE -- 313
CLOSED TO MAJOR CODE -- 315
CLOSED TO MAJOR CODE -- 385
CLOSED TO MAJOR CODE -- 350

1994 MW6A MW 6:00PM- 7:15PM TATUM

STA 9719 FNDTNS STAT INFERENC 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ.: STA 9715 OR PERMISSION OF INSTRUCTOR
***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE -- 270
CLOSED TO MAJOR CODE -- 298
CLOSED TO MAJOR CODE -- 313
CLOSED TO MAJOR CODE -- 315
CLOSED TO MAJOR CODE -- 385
CLOSED TO MAJOR CODE -- 350

1747 TR6A TTH 6:00PM- 7:15PM BRANDWEIN

STA 9772 SPEC TOP STAT ANAL 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: WRITTEN DEPARTMENT PERMISSION
OPEN TO GRADUATE STUDENTS

1748 F57A F 5:00PM- 7:45PM ELBARM
PREREQUISITE: STA 9000 OR STA 9700

1995 PV5A F 12:50PM- 3:45PM ELBARM
PREREQUISITE: DEPARTMENTAL PERMISSION

1996 TR73A TTH 7:35PM- 8:50PM HONG
FULL TITLE: EXPERIMENTAL DESIGN FOR BUSINESS
PREREQUISITE: STA 9700

STA 9783 STOCH PROC BUS APPLI 3.0CRS 3.0HRS 3.0EQ CRS

COMPLETE TITLE IS: STOCHASTIC PROCESSES FOR BUSINESS APPLICATIONS.
PREREQ: STA 9715 OR STA U703 OR INSTRUCTORS PERMISSION THIS IS THE SAME COURSE AS OPR 9783. CREDIT GIVEN FOR STA 9783 OR OPR 9750, NOT BOTH.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1749 MT7A SU 12:05PM- 2:45PM HAREL

*****TAX*****

TAX 9862 FEDERAL INCOME TAX 4.0CRS 4.0HRS 4.0EQ CRS

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

PREREQ: NONE; STUDENTS WHO TAKE TAX 9862 FROM SPRING 2007 ONWARD WILL NOT RECEIVE CREDIT FOR BOTH TAX 9862 AND TAX 9863.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1983 GQ5A F 9:55AM- 1:40PM GORENBERG
1754 MW74A MW 7:40PM- 9:20PM GOLDBERG

TAX 9867 CORPORATE TAX II 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: TAX 9866
***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS

1755 W54A W 5:40PM- 8:10PM CENEDELLA

TAX 9868 PARTNERSHIP TAXATION 3.0CRS 3.0HRS 3.0EQ CRS

PRE OR COREQUISITE: TAX 9863 OR TAX 9862.
***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS

1756 M54A M 5:40PM- 8:10PM MEISLER

TAX 9877 STATE & LOCAL TAXES 3.0CRS 3.0HRS 3.0EQ CRS

PRE OR COREQUISITE: TAX 9863 OR TAX 9862.
OPEN TO GRADUATE STUDENTS

1757 R54A TH 5:40PM- 8:10PM KESTENBAUM

TAX 9878 TAXATION OF BUS ENTI 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: TAXATION OF BUSINESS ENTITIES
PREREQ: TAX 9862 OR TAX 9863 OR ACC 4300 OR EQUIVALENT
OPEN TO GRADUATE STUDENTS

1758 TR73 TTH 7:35PM- 8:50PM CENEDELLA

TAX 9900 TAX PROCED/PRACTICE 3.0CRS 3.0HRS 3.0EQ CRS

TITLE: TAX PROCEDURE AND PROFESSIONAL RESPONSIBILITY IN TAX PRACTICE.
PRE- OR COREQUISITE: TAX 9863 OR TAX 9862.

***** SPECIAL REGISTRATION NOTE *****
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1759 T54A T 5:40PM- 8:10PM DARCY

TAX 9930 REAL ESTATE TAXATION 3.0CRS 3.0HRS 3.0EQ CRS

PREREQ: NONE
CREDIT WILL NOT BE GRANTED FOR BOTH TAX 9930 AND TAX 9871. NOT OPEN TO
STUDENTS WHO HAVE COMPLETED RES 9930.
OPEN TO GRADUATE STUDENTS

1760 XZ24A TTH 4:10PM- 5:25PM LANGER

Due to early publication of the class schedule, course information
may change prior to the beginning of classes. See the Class
Schedule on the Web for the most current information.

www.baruch.cuny.edu/schedule
www.baruch.cuny.edu/registrar
www.cuny.edu