Graduate Courses

--- BARUCH COLLEGE STUDENT ON CUNY PERMIT ---

IF YOU HAVE APPLIED TO TAKE COURSEWORK AT ANOTHER UNIT OF CUNY AND YOUR APPLICATION HAS BEEN APPROVED YOU MUST REGISTER FOR THE APPROPRIATE COURSE BELOW WHICH EQUALS THE CREDITS YOU WILL BE TAKING AT THE OTHER CUNY COLLEGE. YOU WILL PAY YOUR TUITION AND FEES AT BARUCH AND PRESENT YOUR PAID RECEIPT TO THE OTHER CUNY COLLEGE WHEN YOU FILE YOUR APPLICATION THERE.

OPEN TO GRADUATE STUDENTS

PERM 00001  BC STUDENT ON PERMIT  0.0 CR  1.0 HRS  0.0 EQ CR  0020  HTBA  DAY(S) AND HOURS TO BE ARRANGED  STAFF
PERM 00002  BC STUDENT ON PERMIT  0.0 CR  2.0 HRS  0.0 EQ CR  0021  HTBA  DAY(S) AND HOURS TO BE ARRANGED  STAFF
PERM 00003  BC STUDENT ON PERMIT  0.0 CR  3.0 HRS  0.0 EQ CR  0022  HTBA  DAY(S) AND HOURS TO BE ARRANGED  STAFF
PERM 00004  BC STUDENT ON PERMIT  0.0 CR  4.0 HRS  0.0 EQ CR  0023  HTBA  DAY(S) AND HOURS TO BE ARRANGED  STAFF
PERM 00005  BC STUDENT ON PERMIT  0.0 CR  5.0 HRS  0.0 EQ CR  0024  HTBA  DAY(S) AND HOURS TO BE ARRANGED  STAFF
PERM 00006  BC STUDENT ON PERMIT  0.0 CR  6.0 HRS  0.0 EQ CR  0025  HTBA  DAY(S) AND HOURS TO BE ARRANGED  STAFF
PERM 00100  BC STUDENT ON PERMIT  0.0 CR  1.0 HRS  0.0 EQ CR  0026  HTBA  DAY(S) AND HOURS TO BE ARRANGED  STAFF

------------------------------------ ACCOUNTANCY ------------------------------------

THE PASS/NO CREDIT OPTION IS NOT AVAILABLE FOR COURSES OFFERED IN ACCOUNTANCY WITH THE EXCEPTION OF ACC 9100, ACC 9110, ACC 9115. THIS APPLIES TO ALL STUDENTS TAKING ACCOUNTANCY COURSES NO MATTER WHAT MAJORS THEY ARE FOLLOWING.

ACC 9110  FINANCIAL ACCOUNTING  3.0 CR  3.0 HRS  3.0 EQ CRS

ACC 9110 REPLACES ACC 9100 FOR STUDENTS ADMITTED PRIOR TO FALL 2003 WHO HAVE NOT YET TAKEN ACC 9100.

OPEN TO GRADUATE STUDENTS

2076  MW73A  MW  7:35PM- 8:50PM  STAFF
SECTION MW73A IS LINKED TO CIS 9000 MW6A AND MW6B. TO REGISTER FOR BOTH COURSES, USE THE CIS 9000 4-DIGIT CODE (1337) OR (1341).

2077  MW73U  MW  7:35PM- 8:50PM  STAFF
THIS SECTION IS FOR STUDENTS WHO DONT REQUIRE CIS 9000

1108  TR73A  TTH  7:35PM- 8:50PM  JOOS
REGISTERING FOR SECTION TR73A WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE CIS 9000 TR6 (1342)

1109  TR73U  TTH  7:35PM- 8:50PM  JOOS
THIS SECTION IS FOR STUDENTS WHO DONT REQUIRE CIS 9000

ACC 9115  MANAGERIAL ACCTNG  2.0 CR  2.0 HRS  2.0 EQ CRS

PREREQ: ACC 9110

MBA IN ACCOUNTANCY MAJORS TAKE ACC 9811 IN PLACE OF ACC 9115.

OPEN TO GRADUATE STUDENTS

1110  JAN1  TWTH  6:00PM- 9:35PM  SARATH
SECTION JAN1 WILL MEET FROM 6:00PM TO 9:35 PM ON THE FOLLOWING DATES: JANUARY 3,5,10,12,17,18,25
01/16/06 - MARTIN LUTHER KING DAY - COLLEGE CLOSED

1111  JAN2  TWTH  6:00PM- 9:35PM  STAFF
SECTION JAN2 WILL MEET FROM 6:00PM TO 9:35 PM ON THE FOLLOWING DATES: JANUARY 3,5,10,12,17,18,25
01/16/06 - MARTIN LUTHER KING DAY - COLLEGE CLOSED

ACC 9804  FINANCIAL ACC I & II  4.0 CR  4.0 HRS  4.0 EQ CRS

PREREQ: ACC 9110 OR ACC 9100 OR EQUIVALENT

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS. OPEN TO BUSINESS MAJORS

1114  MW54A  MW  5:40PM- 7:20PM  GHOSH

ACC 9805  FINANCIAL ACCT III  4.0 CR  4.0 HRS  4.0 EQ CRS

PREREQ: ACC 9804

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS. OPEN TO BUSINESS MAJORS

1115  MW54A  MW  5:40PM- 7:20PM  RULAND

ACC 9807  CONTMP TOPICS IN ACC  4.0 CR  4.0 HRS  4.0 EQ CRS

PREREQ: ACC 9805 OR DEPARTMENT PERMISSION.

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS. OPEN TO BUSINESS MAJORS

1120  MW54A  MW  5:40PM- 7:20PM  STRAUSS
1118  UX13A  MW  2:55PM- 4:35PM  STRAUSS

ACC 9811  MANAG ACC THEORY PRC  4.0 CR  4.0 HRS  4.0 EQ CRS

PREREQ: ACC 9110 OR ACC 9100 OR EQUIVALENT.

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

TITLE: MANAGERIAL ACCOUNTING THEORY AND PRACTICE END STUDENTS MAY RECEIVE CREDIT FOR ACC 9811 OR ACC 9115 BUT NOT BOTH.

OPEN TO GRADUATE STUDENTS. OPEN TO BUSINESS MAJORS

1121  TR54A  TTH  5:40PM- 7:20PM  NEIMARK
ACC 9816  ACCT AUDT ASPT COMP  4.0 CR  4.0 HRS  4.0 EQ CRS
PREREQ: ACC 9110 OR ACC 9100 OR EQUIVALENT.
OPEN TO GRADUATE STUDENTS
1871  TR54  TTH  5:40PM- 7:20PM  ROTHBERG

ACC 9821  AUDITING  4.0 CR  4.0 HRS  4.0 EQ CRS
PREREQ: ACC 9805 AND ACC 9811
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
1125  MW74A  MW  7:40PM- 9:20PM  FLOCH

ACC 9850  ACCOUNTING PRACTICUM  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: DEPARTMENT PERMISSION REQUIRED
OPEN TO FULL-TIME AND PART-TIME MBA STUDENTS WHO HAVE COMPLETED A MINIMUM OF 27 CREDITS TOWARD THEIR DEGREE; MS STUDENTS MUST HAVE COMPLETED HALF OF THE CREDITS TOWARD THEIR RESPECTIVE DEGREES. STUDENTS MUST BE IN SATISFACTORY ACADEMIC STANDING.
OPEN TO GRADUATE STUDENTS
1910  HTBA  DAY(S) AND HOURS TO BE ARRANGED  PAWLEWICZ

ACC 9851  ACCOUNT PRACTICUM I  1.0 CR  1.0 HRS  1.0 EQ CRS
PREREQ: DEPARTMENT PERMISSION
OPEN TO FULL-TIME AND PART-TIME MBA STUDENTS WHO HAVE COMPLETED A MINIMUM OF 27 CREDITS TOWARD THEIR DEGREE; MS STUDENTS MUST HAVE COMPLETED HALF OF THE CREDITS TOWARD THEIR RESPECTIVE DEGREES. STUDENTS MUST BE IN SATISFACTORY ACADEMIC STANDING.
OPEN TO GRADUATE STUDENTS
1911  HTBA  DAY(S) AND HOURS TO BE ARRANGED  PAWLEWICZ

ACC 9852  ACCOUNT PRACTICUM II  1.0 CR  1.0 HRS  1.0 EQ CRS
PREREQ: ACC 9851, DEPARTMENT PERMISSION REQUIRED
OPEN TO FULL-TIME AND PART-TIME MBA STUDENTS WHO HAVE COMPLETED A MINIMUM OF 27 CREDITS TOWARD THEIR DEGREE; MS STUDENTS MUST HAVE COMPLETED HALF OF THE CREDITS TOWARD THEIR RESPECTIVE DEGREES. STUDENTS MUST BE IN GOOD ACADEMIC STANDING.
OPEN TO GRADUATE STUDENTS
1912  HTBA  DAY(S) AND HOURS TO BE ARRANGED  PAWLEWICZ

ACC 9853  ACCOUNT PRACTICUM III  1.0 CR  1.0 HRS  1.0 EQ CRS
PREREQ: ACC 9851 AND ACC 9852 AND DEPARTMENT PERMISSION
OPEN TO FULL-TIME AND PART-TIME MBA STUDENTS WHO HAVE COMPLETED A MINIMUM OF 27 CREDITS TOWARD THEIR DEGREE; MS STUDENTS MUST HAVE COMPLETED HALF OF THE CREDITS TOWARD THEIR RESPECTIVE DEGREES. STUDENTS MUST BE IN SATISFACTORY ACADEMIC STANDING.
OPEN TO GRADUATE STUDENTS
1913  HTBA  DAY(S) AND HOURS TO BE ARRANGED  PAWLEWICZ

ACC 9901  SPCL TOPICS IN ACC  3.0 CR  3.0 HRS  3.0 EQ CRS
TOPIC: SPECIAL TOPICS IN ACCOUNTANCY
PREREQ: ACC 9110 OR EQUIVALENT (ACC 9100)
OPEN TO GRADUATE STUDENTS
1872  TR73A  TTH  7:35PM- 8:50PM  STAFF
TOPIC: FORENSIC ACCOUNTING

BUS 9100  SOCIETAL&GOV ENV BUS  3.0 CR  3.0 HRS  3.0 EQ CRS
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
CLOSED TO MAJOR CODE –  270, 298, 313, 315, 385, 350
1624  JAN1  MWF  6:00PM- 7:25PM  SCHEPERS
SECTION JAN1 WILL MEET FROM 6:00PM TO 7:25PM ON THE FOLLOWING DATES: JANUARY 3,4,5,9,10,12,17,18,19,23,24
01/16/06 MARTIN LUTHER KING DAY - COLLEGE CLOSED
1724  JAN2  MWF  6:00PM- 7:25PM  ROSEN
SECTION JAN2 WILL MEET FROM 6:00PM TO 7:25PM ON THE FOLLOWING DATES: JANUARY 3,4,5,9,10,12,17,18,19,23,24
01/16/06 MARTIN LUTHER KING DAY - COLLEGE CLOSED
1623  TR73A  TTH  7:35PM- 8:50PM  STAUFFER
1622  XZ13A  MW  4:10PM- 5:25PM  STAFF

BUS 9200  BUSINESS POLICY  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: COMPLETION OF ALL REQUIRED CORE COURSES PLUS AN ADDITIONAL 15 CREDITS.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1628  MW6A  MW  6:00PM- 7:15PM  DAS
1625  PTEL6  S  9:05AM-12:00PM  KUMAR
SECTION PTEL6 INCLUDES 25 MINUTE BREAK WITHIN THE CLASS MEETING TIME
1629  TR73A  TTH  7:35PM- 8:50PM  KORN
1627  XZ13A  MW  4:10PM- 5:25PM  BRINBERG

BUS 9303  3 FACES OF NEGOTIATING  1.0 CR  1.0 HRS  1.0 EQ CRS
TITLE: THREE FACES OF NEGOTIATING: BEHAVIOR, LAW & LABOR
1976  HTBA  DAY(S) AND HOURS TO BE ARRANGED  KERN
BUS 9600  CURNT TOPICS BUSINES  3.0 CR  3.0 HRS  3.0 EQ CRS

PREREQ: COMPLETION OF ALL REQUIRED MBA COURSES EXCEPT BUS 9200 OR DEPARTMENTAL PERMISSION.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1975 XZ24A  TTH  4:10PM- 5:25PM  LAUD

BUS 9800  GRADUATE INTERNSHIP  3.0 CR  3.0 HRS  3.0 EQ CRS

PREREQ: WRITTEN DEPARTMENT PERMISSION REQUIRED. OPEN TO ZICKLIN SCHOOL OF BUSINESS STUDENTS ONLY.
MBA STUDENTS MUST HAVE COMPLETED A MINIMUM OF 24 CREDITS. ZICKLIN MS STUDENTS MUST HAVE COMPLETED 12 OF THE CREDITS TOWARDS THEIR RESPECTIVE DEGREES.
SPECIAL CONDITIONS APPLY TO INTERNATIONAL MS STUDENTS.
ALL STUDENTS MUST MEET WITH THE ZICKLIN GRADUATE CAREER MANAGEMENT CENTER AND WITH THE APPROPRIATE GRADUATE ADVISOR BEFORE REGISTERING FOR THE COURSE. STUDENTS WHO PREFER TO DO A 1-CREDIT INTERNSHIP OVER A PERIOD OF THREE SEMESTERS FOR A TOTAL OF 3 CREDITS SHOULD SEE BUS 9801, BUS 9802, AND BUS 9803 LISTED BELOW.
STUDENTS REGISTERING FOR THIS COURSE MUST BE IN GOOD ACADEMIC STANDING.
WRITTEN DEPT PERMISSION REQUIRED
OPEN TO BUSINESS MAJORS
1204 CIS  DAY(S) AND HOURS TO BE ARRANGED  MA
1717 FIN  DAY(S) AND HOURS TO BE ARRANGED  FRANCIS
1650 MGT  DAY(S) AND HOURS TO BE ARRANGED  BANAI
1705 MKT  DAY(S) AND HOURS TO BE ARRANGED  WYMBS

BUS 9801  GRAD INTERN MODULE 1  1.0 CR  1.0 HRS  1.0 EQ CRS

THIS IS THE FIRST OF THREE ONE-CREDIT MODULES.
AN APPROPRIATE ACADEMIC ASSIGNMENT RELEVANT TO THE FIELD EXPERIENCE IS COMPLETED AT THE END OF THIS ONE CREDIT MODULE AND A GRADE IS ASSIGNED. A PASSING GRADE IS REQUIRED IN ORDER TO REGISTER FOR BUS 9802.
OPEN TO MBA STUDENTS WHO HAVE COMPLETED A MINIMUM OF 24 CREDITS TOWARD THEIR DEGREE. MS STUDENTS MUST HAVE COMPLETED 12 CREDITS TOWARD THEIR RESPECTIVE DEGREE.
SPECIAL CONDITIONS APPLY TO INTERNATIONAL MS STUDENTS. STUDENTS MUST BE IN GOOD ACADEMIC STANDING (3.0 CUM GPA) AND MEET WITH THE OFFICE OF GRADUATE CAREER MANAGEMENT CENTER, ZICKLIN SCHOOL OF BUSINESS AND WITH THE APPROPRIATE FACULTY ADVISOR BEFORE REGISTERING FOR THIS COURSE.
WRITTEN DEPT PERMISSION REQUIRED
OPEN TO GRADUATE STUDENTS. OPEN TO BUSINESS MAJORS
1205 CIS  DAY(S) AND HOURS TO BE ARRANGED  MA
1718 FIN  DAY(S) AND HOURS TO BE ARRANGED  FRANCIS
1651 MGT  DAY(S) AND HOURS TO BE ARRANGED  BANAI
1706 MKT  DAY(S) AND HOURS TO BE ARRANGED  WYMBS

BUS 9802  GRAD INTERN MODULE 2  1.0 CR  1.0 HRS  1.0 EQ CRS

THIS IS THE SECOND OF THREE ONE-CREDIT MODULES.
PREREQ: BUS 9600 OR BUS 9801
OPEN TO GRADUATE STUDENTS. OPEN TO BUSINESS MAJORS
WRITTEN DEPT PERMISSION REQUIRED
1206 CIS  DAY(S) AND HOURS TO BE ARRANGED  MA
1719 FIN  DAY(S) AND HOURS TO BE ARRANGED  FRANCIS
1652 MGT  DAY(S) AND HOURS TO BE ARRANGED  BANAI
1707 MKT  DAY(S) AND HOURS TO BE ARRANGED  WYMBS

BUS 9803  GRAD INTERN MODULE 3  1.0 CR  1.0 HRS  1.0 EQ CRS

THIS IS THE THIRD OF THREE ONE-CREDIT MODULES.
PREREQ: BUS 9801; PRE- OR COREQ: BUS 9802
OPEN TO GRADUATE STUDENTS
WRITTEN DEPT PERMISSION REQUIRED
OPEN TO BUSINESS MAJORS
1933 CIS  DAY(S) AND HOURS TO BE ARRANGED  MA
1720 FIN  DAY(S) AND HOURS TO BE ARRANGED  FRANCIS
1934 MGT  DAY(S) AND HOURS TO BE ARRANGED  BANAI
1708 MKT  DAY(S) AND HOURS TO BE ARRANGED  WYMBS

****************************************************** COMPUTER INFORMATION SYSTEMS ******************************************************

CIS 9000  INFO SYS FOR MANAGER  3.0 CR  3.0 HRS  3.0 EQ CRS

PRE- OR COREQ: ACC 9110 OR ECO 9708 OR THE EQUIVALENTS.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1337 MW6A MW 6:00PM- 7:15PM  PALLEY
REGISTERING FOR SECTION MW6A WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE ACC 9110 MW73A (2076)
1985 MW6AU MW 6:00PM- 7:15PM  PALLEY
THIS SECTION IS FOR STUDENTS WHO DONT REQUIRE ACC 9110
1341 MW6B MW 6:00PM- 7:15PM  DENKER
REGISTERING FOR SECTION MW6B WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE ACC 9110 MW73A (2076)
1986 MW6BU MW 6:00PM- 7:15PM  DENKER
THIS SECTION IS FOR STUDENTS WHO DONT REQUIRE ACC 9110
1339 PTMW6 MW 6:00PM- 7:15PM  KUMAR
SECTION PTMW6 IS AN APT SECTION, LIMITED SEATS ARE AVAILABLE FOR FLEX-TIME STUDENTS WHO DO NOT REQUIRE ACC 9110.
1342 TR6 TTH 6:00PM- 7:15PM  BRABAZON
REGISTERING FOR SECTION TR6 WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUISITE ACC 9110 TR73A (1108)
1987 TR6U TTH 6:00PM- 7:15PM  BRABAZON
THIS SECTION IS FOR STUDENTS WHO DONT REQUIRE ACC 9110

CIS 9230  GLOBALIZATION/TECHOL  3.0 CR  3.0 HRS  3.0 EQ CRS

PREREQ: CIS 9000
THIS COURSE IS AN INTERNATIONAL BUSINESS ELECTIVE CHOICE FOR MBA STUDENTS. OPEN TO GRADUATE STUDENTS
1343 TR6 TTH 6:00PM- 7:15PM  LANG

CIS 9340  PRIN OF DATABASE MGT  3.0 CR  3.0 HRS  3.0 EQ CRS

PREREQ: CIS 9000 OR STA 9750 OR OPR 9750
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS. OPEN TO BUSINESS MAJORS
1364 TR73 TTH 7:35PM- 8:50PM  FERN
CIS 9350  NETWORKS & TELECOMM  3.0 CR 3.0 HRS 3.0 EQ CRS
PREREQ: CIS 9000
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO BUSINESS MAJORS
1365  MW6  MW  6:00PM- 7:15PM  SCHWARTZ

CIS 9410  OBJECT ORIENT PRO II  3.0 CR 3.0 HRS 3.0 EQ CRS
PREREQ: CIS 9310
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO BUSINESS MAJORS
1366  TR6  TTH  6:00PM- 7:15PM  CROKER

CIS 9440  DATABASE MGT SYS II  3.0 CR 3.0 HRS 3.0 EQ CRS
PREREQ: CIS 9000 AND CIS 9340
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO BUSINESS MAJORS
1883  TR73  TTH  7:35PM- 8:50PM  TANSEL

CIS 9444  E-BUSINES PRI & TECH  3.0 CR 3.0 HRS 3.0 EQ CRS
PREREQ: CIS 9000
COURSE TITLE CHANGE FROM: "ELECTRONIC COMMERCED"
OPEN TO BUSINESS MAJORS
1367  MW73  MW  7:35PM- 8:50PM  KUMAR

CIS 9490  SYS ANALYSIS&DESIGN  3.0 CR 3.0 HRS 3.0 EQ CRS
PREREQ: CIS 9000, ACC 9110 OR ACC 9100 OR EQUIVALENT, FIN 9770, MGT 9300 OR PSY 9788
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO BUSINESS MAJORS
1368  TR73  TTH  7:35PM- 8:50PM  FRENCH

CIS 9590  INFO SYSTEMS DEV PRO  3.0 CR 3.0 HRS 3.0 EQ CRS
COMPLETE TITLE IS: INFORMATION SYSTEMS DEVELOPMENT PROJECT
PREREQ: CIS 9490 AND COMPLETION OF 3 ADDITIONAL CIS CREDITS ABOVE CIS 9000 LEVEL
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO BUSINESS MAJORS
1369  MW73  MW  7:35PM- 8:50PM  FRENCH

CIS 9771  SPEC TOPIC INFO TECH  3.0 CR 3.0 HRS 3.0 EQ CRS
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO BUSINESS MAJORS
1370  MW6  MW  6:00PM- 7:15PM  DONEFER
TOIPC: RISK MANAGEMENT
PREREQ: CIS 9000

COMMUNICATION STUDIES

COM 9139  COMMUNIC STRATEGY  3.0 CR 3.0 HRS 3.0 EQ CRS
THIS IS THE SAME COURSE AS PAF 9139. STUDENTS WILL RECEIVE CREDIT FOR PAF 9139 OR COM 9139, NOT BOTH.
1795  T6  T  6:00PM- 8:30PM  BAZZONI

COM 9620  CORP.COMMUNICATION  3.0 CR 3.0 HRS 3.0 EQ CRS
0432  M6  M  6:00PM- 8:30PM  GOODMAN

COM 9635  QNTV RES IN CORP COM  3.0 CR 3.0 HRS 3.0 EQ CRS
TITLE: QUANTATIVE RESEARCH IN CORPORATE COMMUNICATIONS.
OPEN ONLY TO MAJOR CODE 355 OR PERMISSION OF DEPT
OLD TITLE:RESEARCH METHODS IN CORPORATE COMMUNICATIONS
0433  W6  W  6:00PM- 8:30PM  WILKINS

COM 9652  CRISIS COMMUNICATION  3.0 CR 3.0 HRS 3.0 EQ CRS
OPEN ONLY TO MAJOR CODE 355 OR PERMISSION OF DEPT
OPEN ONLY TO MAJOR CODE -- 355
0434  R6  TH  6:00PM- 8:30PM  LOPEZ

COM 9655  CORP ADV, IMG & IDEN  3.0 CR 3.0 HRS 3.0 EQ CRS
COMPLETE TITLE IS: CORPORATE ADVERTISINGS, IMAGE AND IDENTITY.
OPEN ONLY TO MAJOR CODE 355 OR PERMISSION OF DEPT
OPEN ONLY TO MAJOR CODE -- 355
0435  T6  T  6:00PM- 8:30PM  GRIFFITHS

COM 9656  INTL BUSINESS COMMUN  3.0 CR 3.0 HRS 3.0 EQ CRS
THIS IS THE SAME COURSE AS IBS 9756; STUDENTS WILL RECEIVE CREDIT FOR COM 9656 OR IBS 9756, NOT BOTH.
IBS STUDENTS MAY TAKE THIS COURSE TO SATISFY AN ELECTIVE WITHIN THEIR MAJOR, IT CANNOT BE TAKEN TO SATISFY THE GENERAL ELECTIVE REQUIREMENT.
0436  W6  W  6:00PM- 8:30PM  GAREIS
ECO 9723   ECOMTRTHEO&APPL  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: ECO 9705 OR 9709 AND STA 8000 OR EQUIVALENTS
THIS COURSE IS A QUANTITATIVE ELECTIVE CHOICE FOR MBA STUDENTS
ADMITTED PRIOR TO FALL 2003.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO BUSINESS MAJORS
1500  TR6  TTH  6:00PM- 7:15PM  SU

ECO 9708   MICROECONOMICS  2.0 CR  2.0 HRS  2.0 EQ CRS
OPEN TO GRADUATE STUDENTS
1486  JANA  TTH  6:00PM- 9:35PM  RARAM
SECTION JANA WILL MEET FROM 6:00PM TO 9:35 PM ON THE
FOLLOWING DATES: JANUARY 3,5,10,12,17,19,23
MONDAY, JANUARY 16 MARTIN LUTHER KING DAY - COLLEGE CLOSED
1489  PTEL6  S  9:05AM-12:40PM  ROSS
SECTION EL6 INCLUDES A 25 MINUTE BREAK WITHIN THE CLASS MEETING TIME
THIS SECTION MEETS FROM JANUARY 28 TO MARCH 11 (7 SAT.)
1490  SV2  T  2:05PM- 3:45PM  WEISS

ECO 9709   MACROECONOMICS  2.0 CR  2.0 HRS  2.0 EQ CRS
OPEN TO GRADUATE STUDENTS
1487  JANA  TTH  1:00PM- 4:35PM  HUCKINS
SECTION JANA WILL MEET FROM 1:00 PM TO 4:35 PM ON THE
FOLLOWING DATES: JANUARY 3,5,10,12,17,19,23
01/16/06 MARTIN LUTHER KING DAY - COLLEGE CLOSED
1488  JANB  TTH  6:00PM- 9:35PM  TREFFEISEN
SECTION JANA WILL MEET FROM 6:00PM TO 9:35 PM ON THE
FOLLOWING DATES: JANUARY 3,5,10,12,17,19,23
MONDAY, JANUARY 16 MARTIN LUTHER KING DAY - COLLEGE CLOSED.
1498  M6  M  5:40PM- 7:20PM  STAFF
1492  PTEL6  S  9:05AM-12:40PM  ROSS
SECTION EL6 INCLUDES A 25 MINUTE BREAK WITHIN THE CLASS MEETING TIME
THIS SECTION MEETS FROM MARCH 18 TO MAY 13 (7 SAT.)
STUDENTS MUST REGISTER FOR THIS SECTION DURING THE
SPRING REGISTRATION PERIOD.

ECO 9741   INTERNATIONAL ECO I  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: ECO 9705 OR 9709 OR EQUIVALENT
THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1504  TR73A  TTH  7:35PM- 8:50PM  HENRY
1502  XZ13A  MW  4:10PM- 5:25PM  LEE

------------------------------- FINANCE ------------------------------
FIN 9759   Mergers&Acquisitions  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: FIN 9781
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE – 270, 298, 313, 315, 385, 350
1521  MW6A  MW  6:00PM- 7:15PM  DAHYA
FIN 9770  FIN DECISION MAKING  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: ACC 9110 OR ACC 9100; STA 9706 OR EQUIVALENT.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1928  MW6  MW  6:00PM- 7:15PM  MISCHEL
1927  MW73A  MW  7:35PM- 8:50PM  HARPAZ
1513  PMW73  MW  7:35PM- 8:50PM  HESSEL
1929  TR6A  TTH  6:00PM- 7:15PM  KATZ

FIN 9774  VENTR CPTL & ENTRP F  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: FIN 9770
NEW TITLE: VENTURE CAPITAL AND ENTREPRENEURIAL FINANCE
TITLE CHANGED PER 04/08/05 GRAD CURR. MEETING
OLD TITLE: ENTREPRENEURIAL FINANCE
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1527  TR6A  TTH  6:00PM- 7:15PM  NAHATA

FIN 9776  REAL ESTATE FINANCE  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: FIN 9770
NOT OPEN TO STUDENTS WHO HAVE COMPLETED REA 9785 OR
FIN 9790 (REAL ESTATE FINANCE)
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1529  TR73A  TTH  7:35PM- 8:50PM  WANG

FIN 9781  MANAGERIAL FINANCE  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: FIN 9770
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1537  MW73A  MW  7:35PM- 8:50PM  WU
1538  TR6A  TTH  6:00PM- 7:15PM  CHAN

FIN 9783  INVESTMENT ANALYSIS  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: FIN 9770; ECO 9709 OR EQUIVALENT (ECO 8000)
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1539  MW6A  MW  6:00PM- 7:15PM  HARPAZ
1542  TR73A  TTH  7:35PM- 8:50PM  KATZ
1541  XZ13H  MW  4:10PM- 5:25PM  PENG

FIN 9784  MGT OF FIN INST  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: FIN 9781 OR FIN 9783
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE – 270, 298, 313, 315, 385, 350
1543  TR73A  TTH  7:35PM- 8:50PM  HOCHBAUM

FIN 9786  INT FINANCIAL MKTS  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: FIN 9770; ECO 9709 OR EQUIVALENT (ECO 8000)
THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1930  TR6A  TTH  6:00PM- 7:15PM  PONIACHEK

FIN 9790  SEMINAR IN FINANCE  3.0 CR  3.0 HRS  3.0 EQ CRS
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
PREREQ: FIN 9783
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1545  MW73A  MW  7:35PM- 8:50PM  ARONSON
TOPIC: TECHNICAL ANALYSIS

FIN 9792  ADV MANAGERIAL FIN  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: FIN 9781
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE – 270, 298, 313, 315, 385, 350
1546  MW73A  MW  7:35PM- 8:50PM  HOVAKIMIAN

FIN 9793  ADV INVESTMENT ANAL  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: FIN 9783
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1547  MW6A  MW  6:00PM- 7:15PM  HESSEL
FIN 9797 OPTIONS MARKETS 3.0 CR 3.0 HRS 3.0 EQ CRS
PREREQ: FIN 9783
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1931 TR6A TTH 6:00PM-7:15PM GIANNIKOS

INTERNATIONAL BUSINESS

IBS 9760 INTL BUS ANALYSIS 3.0 CR 3.0 HRS 3.0 EQ CRS
PRE OR COREQ: MKT 9703; MGT 9300 OR PSY 9788; ECO 9705 OR 9709; ACC 9100 OR 9110 AND 9115.
THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1695 MW6 MW 6:00PM-7:15PM TSURUMI

IBS 9762 GLOBAL COMPET U.S. 3.0 CR 3.0 HRS 3.0 EQ CRS
COMPLETE TITLE IS: THE GLOBAL COMPETITIVENESS OF THE U.S. ECONOMY
PREREQ: ECO 9705 OR ECO 9709, MKT 9703, AND MGT 9300 OR PSY 9788
THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1896 MW73 MW 7:35PM-8:50PM TSURUMI

IBS 9767 FOREIGN MKTS-CULTURE 3.0 CR 3.0 HRS 3.0 EQ CRS
COMPLETE TITLE IS: FOREIGN MARKETS, CULTURES & REGIMES
PRE/COREQ: BUS 9100, ECO 9709 OR EQUIVALENT (ECO 8000)
THIS COURSE IS AN INTERNATIONAL ELECTIVE CHOICE FOR MBA STUDENTS.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1697 EL6S 9:05AM-12:00PM PLUNKETT
SECTION EL6 INCLUDES A 25 MINUT BREAK WITHIN THE CLASS MEETING TIME

IBS 9769 INTNL BUS STRATEGY 3.0 CR 3.0 HRS 3.0 EQ CRS
PREREQ: IBS 9760 OR ECO 9741;
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1698 MW6 MW 6:00PM-7:15PM NACHUM

IBS 9769 INTN BUS STRATEGY 3.0 CR 3.0 HRS 3.0 EQ CRS
PREREQ: IBS 9760 OR ECO 9741;
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1698 MW6 MW 6:00PM-7:15PM NACHUM

LAW 9104 SECUR LAW/BUS CRIME 3.0 CR 3.0 HRS 3.0 EQ CRS
COMPLETE TITLE IS: SECURITIES LAW AND BUSINESS CRIME.
OPEN TO GRADUATE STUDENTS
0806 MW73 MW 7:35PM-8:50PM STAFF

LAW 9708 LAW AND E-BUSINESS 3.0 CR 3.0 HRS 3.0 EQ CRS
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE – 270, 298, 313, 315, 385, 350
1784 XZ24 TTH 4:10PM-5:25PM LIPNER

LAW 9740 INTL TRADE & INV LAW 3.0 CR 3.0 HRS 3.0 EQ CRS
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
0808 TR6 TTH 6:00PM-7:15PM LIPNER

LAW 9770 LABOR/EMPLOYMENT LAW 3.0 CR 3.0 HRS 3.0 EQ CRS
PREREQ: MGT 9400 OR EQUIVALENT AND MGT 9460 OR EQUIVALENT OR WRITTEN DEPARTMENT PERMISSION.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
CLOSED TO MAJOR CODE – 270, 298, 313, 315, 385, 350
1783 W6 W 6:00PM-8:50PM LEIBOWITZ

LAW 9790 REAL ESTATE/LAND REG 3.0 CR 3.0 HRS 3.0 EQ CRS
TITLE: LAW OF REAL ESTATE TRANSACTIONS AND LAND USE REGULATION
OPEN TO GRADUATE STUDENTS
0809 TR6 TTH 6:00PM-7:15PM WILCOMES

LAW 9800 INTENSIVE SURVEY LAW 4.0 CR 4.0 HRS 4.0 EQ CRS
COMPLETE TITLE IS: INTENSIVE SURVEY OF BUSINESS CONTRACTS AND LAW OF CORPORATIONS
NO CREDIT FOR STUDENTS WHO HAVE COMPLETED EQUIVALENT COURSE WORK
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO BUSINESS MAJORS
0810 TR74 TTH 7:40PM-9:20PM KATOWITZ

Baruch College/CUNY - 90 - Spring 2006
MGT 9300  MGT A BEHAVIORAL APP  3.0 CR  3.0 HRS  3.0 EQ CRS

THIS IS THE SAME COURSE AS PSY 9788 AND PAF 9124.
STUDENTS MAY RECEIVE CREDIT FOR ONLY ONE OF THE FOLLOWING:
MGT 9300, PSY 9788, OR PAF 9124. BUSINESS STUDENTS
TAKE MGT 9300 OR PSY 9788. NOT OPEN TO STUDENTS WHO HAVE COMPLETED
PAF 9124.

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO BUSINESS MAJORS

1631 MW73A MW  7:35PM-8:50PM EDEN
1632 MW73B MW  7:35PM-8:50PM BANAI
1633 TR73A TTH  7:35PM-8:50PM THOMPSON
1634 TR73B TTH  7:35PM-8:50PM KERN

MGT 9302  DEV MANAGERIAL SKILL  3.0 CR  3.0 HRS  3.0 EQ CRS

PREREQ: MGT 9300 OR PSY 9788

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION FROM THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1635 MW6A MW  6:00PM-7:15PM TULIMIERI

MGT 9330  LEADERSHIP & MANAGERIAL  3.0 CR  3.0 HRS  3.0 EQ CRS

COMPLETE TITLE IS: LEADERSHIP AND MANAGERIAL EFFECTIVENESS
PREREQ: MGT 9300 OR PSY 9788

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION FROM THE ZICKLIN OFFICE OF GRADUATE STUDIES.

CLOSED TO MAJOR CODE –  270, 298, 313, 315, 385, 350

1960 TR6A TTH  6:00PM-7:15PM LAUD

MGT 9400  HUMAN RESOURCE MGT  3.0 CR  3.0 HRS  3.0 EQ CRS

PREREQ: MGT 9300 OR PSY 9788

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION FROM THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1637 M6MSI M  6:00PM-8:45PM KRAUT
1961 TR73A TTH  7:35PM-8:50PM BOOKE

MGT 9420  MGT OF COMPENSATION  3.0 CR  3.0 HRS  3.0 EQ CRS

PREREQ: MGT 9400 OR EQUIVALENT

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION FROM THE ZICKLIN OFFICE OF GRADUATE STUDIES.

CLOSED TO MAJOR CODE –  270, 298, 313, 315, 385, 350

1639 M6MSI M  6:00PM-8:45PM DOOKERAN

MGT 9470  EMPLOYEE DEVEL & TRNG  3.0 CR  3.0 HRS  3.0 EQ CRS

PREREQ: MGT 9400.

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1962 MW73A MW  7:35PM-8:50PM FRIEDLANDE

MGT 9490  INTL HUMAN RES MGMT  3.0 CR  3.0 HRS  3.0 EQ CRS

COMPLETE TITLE IS: INTERNATIONAL HUMAN RESOURCE MANAGEMENT
PREREQ: MGT 9400 OR WRITTEN DEPARTMENT PERMISSION, AND
ONE INTERNATIONAL COURSE

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION FROM THE ZICKLIN OFFICE OF GRADUATE STUDIES.

OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE –  270, 298, 313, 315, 385, 350

1964 MW6A MW  6:00PM-7:15PM BANAI

MGT 9494  SEMINAR IN LABOR REL  3.0 CR  3.0 HRS  3.0 EQ CRS

COORDINATING SEMINAR IN LABOR RELATIONS: “THE STATE
OF THE UNIONS”

OPEN TO GRADUATE STUDENTS

1641 W6MSI W  6:00PM-8:45PM PEPPER

MGT 9495  CAPSTONE RESEARCH SE  3.0 CR  3.0 HRS  3.0 EQ CRS

TITLE: CAPSTONE RESEARCH SEMINAR
OPEN TO GRADUATE STUDENTS IN MSILR PROGRAM ONLY.
OPEN TO GRADUATE STUDENTS

1965 M6MSI M  6:00PM-8:45PM LEIBOWITZ

MGT 9500  MANAGEMENT SCIENCE  3.0 CR  3.0 HRS  3.0 EQ CRS

NOT OPEN TO STUDENTS WHO HAVE COMPLETED Opr 9721
THIS COURSE MAY BE SELECTED TO SATISFY MBA QUANTITATIVE
ELECTIVE REQUIREMENT FOR STUDENTS ADMITTED PRIOR TO FALL 2003.

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION FROM THE ZICKLIN OFFICE OF GRADUATE STUDIES.

PREREQ: STA 9708 OR EQUIVALENT.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1643 TR6A TTH  6:00PM-7:15PM SPHICAS

MGT 9690  SEMINAR STRATEGIC MG  3.0 CR  3.0 HRS  3.0 EQ CRS

COMPLETE TITLE IS: SEMINAR IN STRATEGIC MANAGEMENT
PREREQ: DEPARTMENT PERMISSION
OPEN TO GRADUATE STUDENTS
WRITTEN DEPT PERMISSION REQUIRED

1966 TR6A TTH  6:00PM-7:15PM KUMAR

TOPIC: STRATEGY AND TECHNOLOGY

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MGT 9700  INTRO OPERATIONS MGT  3.0 CR  3.0 HRS  3.0 EQ CRS

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

PREREQ: STA 9708
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1647  MW73A  MW  7:35PM- 8:50PM  GROH
1648  TR6A  TTH  6:00PM- 7:15PM  SCHNELLER
1646  XZ24A  TTH  4:10PM- 5:25PM  DAS

MGT 9702  SVC MGT STRATEGIES  3.0 CR  3.0 HRS  3.0 EQ CRS

PREREQ: MGT 9700
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1649  TR6A  TTH  6:00PM- 7:15PM  SON

MGT 9730  PROJECT MANAGEMENT  3.0 CR  3.0 HRS  3.0 EQ CRS

COMPLETE TITLE IS: PROJECT MANAGEMENT: STRATEGIC DESIGN AND IMPLEMENTATION.
PREREQ: MGT 9700
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1967  TR73A  TTH  7:35PM- 8:50PM  SCHNELLER

MKT 9701  ADV/MKT COMMUNICATNS  3.0 CR  3.0 HRS  3.0 EQ CRS

OPEN TO BUSINESS MAJORS

PRE- OR COREQUISITE: ACC 9100 OR 9115 OR EQUIVALENT

MKT 9702  MARKETING RESEARCH  3.0 CR  3.0 HRS  3.0 EQ CRS

PREREQ: MKT 9703; STA 9708 OR EQUIVALENT.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO BUSINESS MAJORS

1471  MW6U  TTH  6:00PM- 7:15PM  BAHA

MKT 9703  MARKETING MANAGEMENT  3.0 CR  3.0 HRS  3.0 EQ CRS

OPEN TO BUSINESS MAJORS

PRE-OR COREQUISITE: ACC 9100 OR 9115 OR EQUIVALENT

MKT 9703

PREREQ: MKT 9703, STA 9708 OR EQUIVALENT.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO BUSINESS MAJORS

1887  MW73  MW  7:35PM- 8:50PM  STAFF

MGT 9860  ENTRE STRAT AND CASE  3.0 CR  3.0 HRS  3.0 EQ CRS

PRE- OR COREQUISITE: ACC 9100 OR 9115 OR EQUIVALENT
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1653  TR6A  TTH  6:00PM- 7:15PM  FOSKEY

MGT 9865  ENTREPRENEURIAL VENT  3.0 CR  3.0 HRS  3.0 EQ CRS

PRE OR COREQ: MGT 9860 AND MKT 9703
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS

1654  MW6A  MW  6:00PM- 7:15PM  SCHULMAN

MGT 9867  MANAGING FAMILY BUS  3.0 CR  3.0 HRS  3.0 EQ CRS

OPEN TO GRADUATE STUDENTS

1657  TR73A  TTH  7:35PM- 8:50PM  HECK

MGT 9870  INTERNATL COMP MGT  3.0 CR  3.0 HRS  3.0 EQ CRS

OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.

CLOSSED TO PROGRAM CODE -- N9

1656  JAN1  MTWTH  6:00PM- 9:25PM  GARDBERG
SECTION JAN1 WILL MEET FROM 6:00 PM TO 9:25 PM ON THE FOLLOWING DATES: JANUARY 3,4,5,9,10,12,17,18,19,23,24
01/16/06 MARTIN LUTHER KING DAY - COLLEGE CLOSED
MKT 9703  MARKETING MANAGEMENT   3.0 CR  3.0 HRS  3.0 EQ CRS
1472  TR73  TTH  7:35PM- 8:50PM  ROSEN
REGISTRATION FOR SECTION TR73 WILL AUTOMATICALLY
REGISTER YOU FOR THE CO-REQUISITE STA 9708 X224 (1885)
1984  TR73U  TTH  7:35PM- 8:50PM  ROSEN
THIS SECTION IS FOR STUDENTS WHO DONT REQUIRE STA 9708

MKT 9715  CUR ISSUES IN MKTNG   3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: MKT 9703
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
CLOSED TO MAJOR CODE -- 270, 298, 313, 315, 385, 350
1888  MW6  MW  6:00PM- 7:15PM  MARKOVITZ
1478  TR73  TTH  7:35PM- 8:50PM  STAFF
TOPIC: DIRECT MARKETING II

MKT 9716  CONSUMER BEHAVIOR   3.0 CR  3.0 HRS  3.0 EQ CRS
PRE- OR COREQ: MKT 9703
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1713  MW6H  MW  6:00PM- 7:15PM  SEN

MKT 9728  MEDIA PLAN & ANALYS   3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: MKT 9701
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1479  TR6  TTH  6:00PM- 7:15PM  STAFF

MKT 9750  MARKETING STRATEGY   3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: MKT 9703
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1889  MW6  MW  6:00PM- 7:15PM  HEATH

MKT 9751  NEW PROD DESIGN/DEV   3.0 CR  3.0 HRS  3.0 EQ CRS
COMPLETE TITLE IS: NEW PRODUCT DESIGN AND DEVELOPMENT
PREREQ: MKT 9703
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO BUSINESS MAJORS
1481  XZ13  MW  4:10PM- 5:25PM  ZIAMOU

MKT 974  INTERNET MKT & GLOBL   3.0 CR  3.0 HRS  3.0 EQ CRS
COMPLETE TITLE: INTERNET MARKETING AND GLOBAL BUSINESS
PREREQ: MKT 9703,
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO BUSINESS MAJORS
1482  TR6  TTH  6:00PM- 7:15PM  GADOMSKI

MKT 9766  INTL MKT MANAGEMENT   3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: MKT 9703; PRE/COREQ: IBS 9760 OR ECO 9741
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY;
OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
OPEN TO GRADUATE STUDENTS
OPEN TO BUSINESS MAJORS
1483  TR73  TTH  7:35PM- 8:50PM  KRAMER

MKT 9799  INDEPENDENT STUDY   3.0 CR  3.0 HRS  3.0 EQ CRS
TITLE: INDEPENDENT STUDY
WRITTEN DEPT PERMISSION REQUIRED
OPEN TO GRADUATE STUDENTS
1484  HTBA  DAY(S) AND HOURS TO BE ARRANGED  SOLDOW

MTH 8001  CALCULUS APP I   3.0 CR  3.0 HRS  3.0 EQ CRS
NO CREDIT TOWARDS THE MBA OR MS DEGREE
THIS IS A PRELIMINARY COURSE FOR FINANCE MAJORS.
ACCOUNTANCY MAJORS MAY TAKE THIS COURSE IN PLACE MTH 8007
OPEN TO GRADUATE STUDENTS
1988  JANA  MTWTH  6:00PM- 9:25PM  STAFF
SECTION JANA WILL MEET FROM 6:00 PM TO 9:25 PM ON THE
FOLLOWING DATES: 3,4,5,9,10,12,17,18,19,23,24
01/16/06 - MARTIN LUTHER KING DAY - COLLEGE CLOSED

MTH 9852  NUM METH PDE/FINANCE   3.0 CR  3.0 HRS  3.0 EQ CRS
COMPLETE TITLE IS: NUMERICAL METHODS FOR PDE’S IN FINANCE
PREREQ: FIN 9801, MTH 9813, MTH 9821, AND MTH 9831
OPEN TO GRADUATE STUDENTS
0561  M6A  M  6:00PM- 8:30PM  MAYO

MTH 9862  STOCHASTIC FINANCE   3.0 CR  3.0 HRS  3.0 EQ CRS
COMPLETE TITLE IS: STOCHASTIC PROCESSES IN FINANCE
PREREQ: FIN 9801, MTH 9813, MTH 9821, AND MTH 9831
OPEN TO GRADUATE STUDENTS
0562  T6A  T  6:00PM- 8:30PM  KOSYGINA
Open to graduate students

Office of Academic Advisement

OPEN TO ALL MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.

FORMERLY PUB 9400; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9400.


PAF 9100 INTRO PUBLIC AFFAIRS 3.0 CR 3.0 HRS 3.0 EQ CRS
FORMERLY PUB 9400; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9400
OPEN TO ALL MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS

0948 M6 M 6:00PM-8:30PM SULLIVAN

PAF 9103 COMM PUBLIC SETTINGS 3.0 CR 3.0 HRS 3.0 EQ CRS
COMPLETE TITLE IS: COMMUNICATION IN PUBLIC SETTINGS OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS

0950 R6 TH 6:00PM-8:30PM HOFFMAN
0949 T6 T 6:00PM-8:30PM HOFFMAN
0951 W6 W 6:00PM-8:30PM STAFF

PAF 9117 PUB PERSONNEL & HRM 3.0 CR 3.0 HRS 3.0 EQ CRS
FORMERLY PUB 9711 (PUB 9425); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9711
COMPLETE TITLE IS: PUBLIC PERSONNEL AND HUMAN RESOURCE MANAGEMENT
PREREQ: COMPLETION OF INTRODUCTORY SEQUENCE IN MPA CURRICULUM
OPEN TO GRADUATE STUDENTS

PAF 9120 PUBLIC/NOT FOR PROFIT 3.0 CR 3.0 HRS 3.0 EQ CRS
COMPLETE TITLE IS: MANAGING ORGANIZATIONS IN THE PUBLIC AND NOT-FOR-PROFIT SECTORS.
FORMERLY PUB 9420; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9420, MGT 9300 OR PSY 9788.
STUDENTS WILL RECEIVE CREDIT FOR ONLY ONE OF THE FOLLOWING: PAF 9120, PAF 9124, PAF 9300, PAF 9302, PAF 9309, MGT 9300, PSY 9788, OR PUB 9420.
OPEN TO GRADUATE STUDENTS

PAF 9123 PROGRAM EVALUATION 3.0 CR 3.0 HRS 3.0 EQ CRS
FORMERLY PUB 9719 (PUB 9492); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9719
PREREQ: GRAD 8 STATUS IN MPA PROGRAM. OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS

PAF 9130 ECO AN & PUB POLICY 3.0 CR 3.0 HRS 3.0 EQ CRS
FORMERLY PUB 9450; NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9450, ECO 9705 OR EQUIVALENT OR PAF 9760.
COMPLETE TITLE IS: ECONOMIC ANALYSIS AND PUBLIC POLICY OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS.
OPEN TO GRADUATE STUDENTS

PAF 9140 BUDGET ACC/FIN ANALY 3.0 CR 3.0 HRS 3.0 EQ CRS
FORMERLY PUB 9510 (PUB 9426); NOT OPEN TO STUDENTS WHO HAVE COMPLETED PUB 9510 (PUB 9426)
COMPLETE TITLE IS: BUDGETING, ACCOUNTING AND FINANCIAL ANALYSIS
OPEN TO MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF ACADEMIC ADVISEMENT, SCHOOL OF PUBLIC AFFAIRS. KNOWLEDGE OF SPREADSHEETS IS STRONGLY RECOMMENDED.
OPEN TO GRADUATE STUDENTS

0997 M6 M 6:00PM-8:30PM FORSYTHE
0996 T2 T 2:30PM-5:00PM CHEN
SECTION T22 INCLUDES A 25 MINUTE BREAK WITHIN THE CLASS MEETING TIME

Baruch College/CUNY - 94 - Spring 2006
PAF 9150  INTRO NONPROFIT SECT  3.0 CR  3.0 HRS  3.0 EQ CRS
FORMERLY PUB 9650; NOT OPEN TO STUDENT WHO COMPLETED PUB 9650
PREREQ: GRAD 8 STATUS IN MPA PROGRAM
OPEN TO GRADUATE STUDENTS
1850  T6  T  6:00PM- 8:30PM CHAMBRE

PAF 9152  FUND RAISING & GRANT  3.0 CR  3.0 HRS  3.0 EQ CRS
FORMERLY PUB 9652 (PUB 9432); NOT OPEN TO STUDENTS WHO HAVE
COMPLETED PUB 9652 (PUB 9432)
COMPLETE TITLE IS: FUND RAISING AND GRANTS ADMINISTRATION IN
NOT-FOR-PROFIT AND VOLUNTARY ORGANIZATIONS
PREREQ: GRAD 8 STATUS IN MPA PROGRAM
OPEN TO GRADUATE STUDENTS
1851  M6  M  6:00PM- 8:30PM COLLINS

PAF 9153  BUDGET/FIN NONPROFIT  3.0 CR  3.0 HRS  3.0 EQ CRS
COMPLETE TITLE IS: BUDGETING AND FINANCE FOR NONPROFITS OPEN TO ALL
MPA STUDENTS; OTHERS REQUIRE PERMISSION FROM THE OFFICE OF
ACADEMIC ADVISEMENT.
GRAD 8 STATUS REQUIRED
OPEN ONLY TO PROGRAM CODE -- G8
1000  W6  W  6:00PM- 8:30PM WEIKART

PAF 9159  PRIVATIZATION  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: GRAD 8 STATUS OR WRITTEN PERMISSION OF THE SPA
OFFICE OF ACADEMIC ADVISEMENT
THIS IS AN EXPERIMENTAL COURSE FOR FALL 1999.
OPEN TO GRADUATE STUDENTS
OPEN ONLY TO PROGRAM CODE -- G8
1004  T6  T  6:00PM- 8:30PM SAVAS

PAF 9161  BUS & PUB POLICY FRM  3.0 CR  3.0 HRS  3.0 EQ CRS
FORMERLY PUB 9661 (PUB 9444); NOT OPEN TO STUDENTS WHO HAVE
COMPLETED PUB 9661
2 HOURS PLUS CONFERENCE
COMPLETE TITLE IS: BUSINESS & PUBLIC POLICY FORMULATION
PREREQ: BUS 9100 OR PAF 9100 (PUB 9400)
OPEN TO GRADUATE STUDENTS
1852  W6  W  6:00PM- 8:30PM SULLIVAN

PAF 9172  RESEARCH/ANALYSIS II  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: OPEN TO ALL STUDENTS WHO HAVE COMPLETED PAF
9170 OR PAF 9317; OTHERS WITH PERMISSION OF SCHOOL OF
PUBLIC AFFAIRS OFFICE OF ACADEMIC ADVISEMENT.
NOT OPEN TO STUDENTS WHO HAVE COMPLETED STA 9172.
1025  M6  M  6:00PM- 8:30PM STAFF
1008  R6  TH  6:00PM- 8:30PM VAN RYZIN
1013  T23  W  2:30PM- 5:25PM BAILEY
SECTION T23 INCLUDES A 25 MINUTE BREAK WITHIN THE CLASS MEETING TIME
1010  T6  T  6:00PM- 8:30PM REMLER

PAF 9190  CAPSTONE SEMINAR  3.0 CR  3.0 HRS  3.0 EQ CRS
FORMERLY PUB 9910 (PUB 99001); NOT OPEN TO STUDENTS WHO
HAVE COMPLETED PUB 9910 (PUB 99001)
PREREQ: 33 CREDITS COMPLETED AND GRAD 8 STATUS
OPEN ONLY TO PROGRAM CODE -- G8
OPEN TO GRADUATE STUDENTS
1030  R6  TH  6:00PM- 8:30PM MAIN
1028  T6  T  6:00PM- 8:30PM MAIN
1027  W6  W  6:00PM- 8:30PM STAFF

PAF 9195  P.A. INTERNSHIP  3.0 CR  3.0 HRS  3.0 EQ CRS
REQUIRED FOR STUDENTS IN MPA PROGRAMS WHO DO NOT HAVE
SIGNIFICANT WORK EXPERIENCE.
NOT OPEN TO STUDENTS WHO HAVE COMPLETED PAF 9191
THIS COURSE MAY NOT BE REPEATED.
OPEN TO GRADUATE STUDENTS
1033  HTBA  DAY(S) AND HOURS TO BE ARRANGED MENDEL

PAF 9199  SELECTED TOPICS P.A.  3.0 CR  3.0 HRS  3.0 EQ CRS
FORMERLY PUB 9699 (PUB 9499)
OPEN TO GRADUATE STUDENTS
2100  JAN1  MTHWTH  6:00PM- 8:45PM AURYAN
SECTION JAN1 WILL MEET FROM 6:00 PM TO 8:45 PM ON THE
FOLLOWING DATES: JANUARY 2, 3, 4, 5, 9, 10, 11, 12, 17, 18, 19, 23, 24.
01/16/06 - MARTIN LUTHER KING DAY - COLLEGE CLOSED

PAF 9301  URBAN SCHL COMM LEAD  3.0 CR  3.0 HRS  3.0 EQ CRS
FORMERLY EDU 9501; NOT OPEN TO STUDENTS WHO HAVE COMPLETED
EDU 9501
COMPLETE TITLE IS: URBAN SCHOOL COMMUNITY LEADERSHIP
PREREQ: OPEN TO ALL MS IN ED., ADVANCED CERTIFICATE
PROGRAM, AND MPA STUDENTS
OPEN TO GRADUATE STUDENTS
1044  EAX06  DAY(S) AND HOURS TO BE ARRANGED GOLDBSTEIN
1045  EAX07  DAY(S) AND HOURS TO BE ARRANGED GOLDBSTEIN

PAF 9312  LAW EDUC ADMINISTRAT  3.0 CR  3.0 HRS  3.0 EQ CRS
FORMERLY EDU 9512; NOT OPEN TO STUDENTS WHO HAVE COMPLETED
EDU 9512. THIS IS THE SAME COURSE AS LAW 9750. STUDENTS WILL RECEIVE CREDIT FOR PAF 9312 OR LAW 9750, BUT
NOT BOTH.
OPEN TO GRADUATE STUDENTS
1043  EAX06  M  6:00PM- 8:30PM STAFF
1049  EAX07  T  6:00PM- 8:30PM WOO

PAF 9317  SEMINAR RESEARCH ADM  3.0 CR  3.0 HRS  3.0 EQ CRS
FORMERLY EDU 9517; NOT OPEN TO STUDENTS WHO HAVE COMPLETED
EDU 9517
PREREQ: COMPLETION OF 15 GRADUATE CREDITS
OPEN TO GRADUATE STUDENTS
1042  M6  M  6:00PM- 8:30PM STAFF

PAF 9318  ANALYSIS OF ED POLCY  3.0 CR  3.0 HRS  3.0 EQ CRS
1047  T6  T  6:00PM- 8:30PM KAFKA
Baruch College/CUNY

PAF 9320  INTERNSHIP & SEMIN I  3.0 CR  3.0 HRS  3.0 EQ CRS
FORMERLY EDU 9520; NOT OPEN TO STUDENTS WHO HAVE COMPLETED EDU 9520
PRE- AND COREQ: SUCCESSFUL COMPLETION OF ALL REQUIRED CREDITS WITH A MINIMUM GPA OF 3.0. STUDENTS MAY NOT TAKE MORE THAN ONE 3 CREDIT COURSE WHILE PARTICIPATING IN THE INTERNSHIP.
OPEN TO GRADUATE STUDENTS

1046  EAX04  DAY(S) AND HOURS TO BE ARRANGED  STAFF
1041  EAX05  TH  6:00PM- 8:30PM  STAFF

PAF 9330  ADMINIS HIGHER EDUCA  3.0 CR  3.0 HRS  3.0 EQ CRS
FORMERLY EDU 9530/PUB 9667; NOT OPEN TO STUDENTS WHO HAVE COMPLETED EDU 9530/PUB 9667.
THIS IS THE SAME COURSE AS PAF 9167; CREDIT WILL BE GIVEN FOR PAF 9330 (EDU 9530) OR PAF 9167, BUT NOT BOTH.
OPEN TO GRADUATE STUDENTS

1050  M6  M  6:00PM- 8:30PM  MCGARRAGHY

PAF 9332  INFO SYSTEMS H.E. AD  3.0 CR  3.0 HRS  3.0 EQ CRS
FORMERLY EDU 9532; NOT OPEN TO STUDENTS WHO HAVE COMPLETED EDU 9532.
THIS IS THE SAME COURSE AS PUB 9668; CREDIT WILL BE GIVEN FOR PAF 9332 (EDU 9532) OR PUB 9668, BUT NOT BOTH.
COMPLETE TITLE IS: INFORMATION SYSTEMS IN HIGHER EDUCATION ADMINISTRATION
OPEN TO GRADUATE STUDENTS

1052  R6  TH  6:00PM- 8:30PM  PONDISH

PAF 9335  COMMUNITY COLLEGE AD  3.0 CR  3.0 HRS  3.0 EQ CRS
FORMERLY EDU 9535; NOT OPEN TO STUDENTS WHO HAVE COMPLETED EDU 9535.
COMPLETE TITLE IS: THE COMMUNITY COLLEGE: PURPOSES, PROGRAMS, AND ADMINISTRATION
OPEN TO GRADUATE STUDENTS

1051  W6  W  6:00PM- 8:30PM  MCGARRAGHY

PAF 9336  STUDENT SERVICES  3.0 CR  3.0 HRS  3.0 EQ CRS
FORMERLY EDU 9536; NOT OPEN TO STUDENTS WHO HAVE COMPLETED EDU 9536.
COMPLETE TITLE IS: STUDENT SERVICES IN HIGHER EDUCATION ADMINISTRATION
OPEN TO GRADUATE STUDENTS

1053  T6  T  6:00PM- 8:30PM  ADAMS

PAF 9399  SEL TOP: EDU ADMIN  3.0 CR  3.0 HRS  3.0 EQ CRS
TITLE: SELECTED TOPICS IN EDUCATIONAL ADMINISTRATION
PREREQUISITE: GRAD 8 STATUS OR PERMISSION OF THE OFFICE OF GRADUATE ADMISSIONS AND STUDENT SERVICES OF THE SCHOOL OF PUBLIC AFFAIRS. THIS COURSE CAN BE TAKEN TWO TIMES.
OPEN TO GRADUATE STUDENTS

1054  R6  TH  6:00PM- 8:30PM  SPALTER

PAF 9699  TOPICS PUBLIC POLICY  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: GRAD 8 STATUS OR PERMISSION OF THE OFFICE OF GRADUATE ADMISSIONS AND STUDENT SERVICES OF THE SCHOOL OF PUBLIC AFFAIRS. THIS COURSE CAN BE TAKEN TWO TIMES.
OPEN ONLY TO PROGRAM CODE --  G8
OPEN TO GRADUATE STUDENTS

1853  TZ4  TH  2:30PM- 5:25PM  JARVIS
SECTION TZ4 INCLUDES A 25 MINUTE BREAK WITHIN THE CLASS MEETING TIME

PAF 9799  SEL TOPICS HLTH POLI  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: GRAD 8 STATUS AND PAF 9710.
TOPIC WILL VARY FROM SEMESTER TO SEMESTER.
OPEN TO GRADUATE STUDENTS
OPEN ONLY TO PROGRAM CODE --  G8

1039  R6  TH  6:00PM- 8:30PM  KRONEBUSCH

-------------------------------PSYCHOLOGY-------------------------------

PSY 9760  PSYCHOMETRIC METHODS  3.0 CR  2.0 HRS  3.0 EQ CRS
2 HOURS PLUS CONFERENCE
OPEN TO GRADUATE STUDENTS

0767  M54  M  5:40PM- 7:20PM  SCHERBAUM

PSY 9786  SEM CONT PSY TOPICS  3.0 CR  2.0 HRS  3.0 EQ CRS
2 HOURS PLUS CONFERENCE
OPEN TO GRADUATE STUDENTS

0769  R54  TH  5:40PM- 7:20PM  STAFF
0768  R74  TH  7:40PM- 9:20PM  STAFF
1779  T74  T  7:40PM- 9:20PM  STAFF

PSY 9789  SEM INDUS & ORG PSY  3.0 CR  2.0 HRS  3.0 EQ CRS
2 HOURS PLUS CONFERENCE
OPEN TO GRADUATE STUDENTS

0771  R54  TH  5:40PM- 7:20PM  STAFF
0770  R74  TH  7:40PM- 9:20PM  STAFF
1780  T74  T  7:40PM- 9:20PM  STAFF

PSY 9797  PROB INDUST PSYCH II  3.0 CR  2.0 HRS  3.0 EQ CRS
COMPLETE TITLE IS: PROBLEMS IN INDUSTRIAL PSYCHOLOGY II- ORGANIZATIONAL PSYCHOLOGY. TWO HOURS PLUS CONFERENCE
OPEN TO GRADUATE STUDENTS

0772  T54  T  5:40PM- 7:20PM  STAFF

PSY 99002  EVAL PSY RES SEM II  3.0 CR  3.0 HRS  3.0 EQ CRS
PREREQ: PSY 99001 AND PERMISSION OF PROGRAM DIRECTOR OR GRADUATE ACADEMIC SERVICES OFFICE (646) 312-4490.
OPEN ONLY TO PROGRAM CODE --  G4
OPEN TO GRADUATE STUDENTS

1781  T54  T  5:40PM- 7:20PM  NAIDOO
PROGRAM PERMISSION REQUIRED (GRADUATE STUDIES OFFICE 646-312-4490)

Spring 2006
PSY 99301 RES MTHD FOR THESIS 3.0 CR 3.0 HRS 3.0 EQ CRS
PREREQ: GRAD 4 STATUS
PERMISSION REQUIRED FROM THE OFFICE OF GRADUATE STUDIES, WEISSMAN SCHOOL OF ARTS AND SCIENCES (646) 312 - 4490 OR DR. HAROLD GOLDSTEIN.
OPEN ONLY TO PROGRAM CODE -- G4
OPEN TO GRADUATE STUDENTS
0775 HTBA1 DAY(S) AND HOURS TO BE ARRANGED STAFF
PROGRAM PERMISSION REQUIRED (GRADUATE STUDIES OFFICE 646-312-4490)

PSY 99302 THESIS 3.0 CR 3.0 HRS 3.0 EQ CRS
IF PSY 99001 WAS COMPLETED, PERMISSION OF ADVISOR AND DEPARTMENT CHAIRPERSON REQUIRED.
OPEN ONLY TO PROGRAM CODE -- G4
OPEN TO GRADUATE STUDENTS
0778 COHEN DAY(S) AND HOURS TO BE ARRANGED COHEN-CHAR
PROGRAM PERMISSION REQUIRED (GRADUATE STUDIES OFFICE 646-312-4490)
0779 HTBA DAY(S) AND HOURS TO BE ARRANGED LYNESS
PROGRAM PERMISSION REQUIRED (GRADUATE STUDIES OFFICE 646-312-4490)

REA 9785 REAL EST FIN AND CAP 3.0 CR 3.0 HRS 3.0 EQ CRS
COMPLETE TITLE IS: REAL ESTATE FINANCE AND CAPITAL MARKETS
PREREQ: LAW 9790 (WILL NOT BE ENFORCED IN SPRING 2006)
OPEN TO GRADUATE STUDENTS
0816 TR73 TTH 7:35PM- 8:50PM STAFF

REA 9791 REAL EST VALUAT/MKT 3.0 CR 3.0 HRS 3.0 EQ CRS
COMPLETE TITLE IS: REAL ESTATE VALUATION AND MARKET ANALYSIS.
OPEN TO GRADUATE STUDENTS
0817 TR6 TTH 6:00PM- 7:15PM SCRIBNER

STATISTICS

STA 9000 REGRESSION&FORECAST 3.0 CR 3.0 HRS 3.0 EQ CRS
COMPLETE TITLE IS: REGRESSION AND FORECASTING MODELS FOR BUSINESS APPLICATIONS
CREDIT WILL BE GRANTED FOR STA 9000 OR STA 9700, BUT NOT BOTH.
THIS COURSE MAY BE SELECTED TO SATISFY THE MBA QUANTITATIVE ELECTIVE REQUIREMENT FOR STUDENTS ADMITTED PRIOR TO FALL 2003.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
PREREQ: STA 9708 OR EQUIVALENT
OPEN TO BUSINESS MAJORS
1424 MW6 MW 6:00PM- 7:15PM STAFF

STA 9701 TIME SERIES-FORECAST 3.0 CR 3.0 HRS 3.0 EQ CRS
PREREQ: STA 9700 OR STA 9000
COMPLETE TITLE IS: TIME SERIES: FORECASTING AND STATISTICAL MODELLING
1425 XZ24 TTH 4:10PM- 5:25PM GROSS

STA 9705 MULTVRT STAT METHODS 3.0 CR 3.0 HRS 3.0 EQ CRS
PREREQ: STA 9000, STA 9700 OR THE EQUIVALENT.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
CLOSING TO MAJOR CODE -- 270, 298, 313, 315, 385, 350
1427 TR6 TTH 6:00PM- 7:15PM JOHNSON

STA 9708 APL STA ANAL-BUS DEC 3.0 CR 3.0 HRS 3.0 EQ CRS
NOT OPEN TO STUDENTS REQUIRED TO TAKE OR WAIVED FROM STA 9470.
THIS IS A QUANTITATIVE ELECTIVE CHOICE FOR MBA STUDENTS ADMITTED PRIOR TO FALL 2003. IT IS A CORE COURSE FOR STUDENTS ADMITTED IN FALL 2003 OR LATER.
OPEN TO BUSINESS MAJORS
1429 MW6 MW 6:00PM- 7:15PM TATUM
REGISTERING FOR SECTION MW6 WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUIREST MKT 9703 MW73 (1475)
1978 MW6U MW 6:00PM- 7:15PM TATUM
THIS SECTION IS FOR STUDENTS WHO DONT REQUIRE MKT 9703
1430 MW73 MW 7:35PM- 8:50PM STAFF
REGISTERING FOR SECTION MW73 WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUIREST MKT 9703 MW6 (1474)
1977 MW73U MW 7:35PM- 8:50PM STAFF
THIS SECTION IS FOR STUDENTS WHO DONT REQUIRE MKT 9703
1435 TR73 TTH 7:35PM- 8:50PM STAFF
REGISTERING FOR SECTION TR73 WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUIREST MKT 9703 TR6 (1471)
1979 TR73U TTH 7:35PM- 8:50PM STAFF
THIS SECTION IS FOR STUDENTS WHO DONT REQUIRE MKT 9703
1435 TR73 TTH 7:35PM- 8:50PM STAFF
REGISTERING FOR SECTION TR73 WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUIREST MKT 9703 TR6 (1471)
1885 XZ24 TTH 4:10PM- 5:25PM ELBARMI
REGISTERING FOR SECTION XZ24 WILL AUTOMATICALLY REGISTER YOU FOR THE CO-REQUIREST MKT 9703 TR73 (1472)
1890 XZ24U TTH 4:10PM- 5:25PM ELBARMI
THIS SECTION IS FOR STUDENTS WHO DONT REQUIRE MKT 9703

STA 9710 STAT METH/SAMPL & AUD 3.0 CR 3.0 HRS 3.0 EQ CRS
PREREQ: STA 9708
CREDITS WILL BE GIVEN FOR EITHER STA 9710 OR STA 9785 NOT BOTH.
THIS COURSE MAY BE SELECTED TO SATISFY THE MBA QUANTITATIVE ELECTIVE FOR STUDENTS ADMITTED PRIOR TO FALL 2003.
OPEN TO GRADUATE STUDENTS IN THE ZICKLIN SCHOOL OF BUSINESS ONLY; OTHERS WITH PERMISSION OF THE ZICKLIN OFFICE OF GRADUATE STUDIES.
CLOSING TO MAJOR CODE -- 270, 298, 313, 315, 385, 350
1437 MW73 MW 7:35PM- 8:50PM TATUM
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<td>FNDTNS STAT INFERENC</td>
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<td>1439</td>
<td>MW6</td>
<td>6:00PM- 7:15PM</td>
<td>ELBAMI</td>
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<td>STA 9783</td>
<td>STOCH PROC BUS APPLI</td>
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<td>COMPLETE TITLE IS: STOCHASTIC PROCESSES FOR BUSINESS APPLICATIONS. PREREQ: STA 9715 OR STA U703 OR INSTRUCTORS PERMISSION THIS IS THE SAME COURSE AS OPR 9783. OPEN TO BUSINESS MAJORS</td>
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**TAXATION**

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The pass/no credit option cannot be used for courses offered in taxation regardless of major.

<table>
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<td>TR54A</td>
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Due to early publication of the class schedule, course information may change prior to the beginning of classes. See the Class Schedule on the Web for the most current information.

[www.baruch.cuny.edu/schedule](http://www.baruch.cuny.edu/schedule)

[www.baruch.cuny.edu/registrar](http://www.baruch.cuny.edu/registrar)

[www.cuny.edu](http://www.cuny.edu)