January 2016  
Chancellor’s University Report– Part A: Academic Matters

Section All: Changes in Degree Programs

All: 10.1b. The following revisions are proposed for the BBA in Marketing Major,  
Marketing Management Track

Program: BBA in Marketing (Marketing Management Track)

Program Code: 01927

MHC Program Code: 60018

HEGIS Code: 0905

Effective: Fall 2016

<table>
<thead>
<tr>
<th>From: BBA in Marketing (Digital Marketing Track)</th>
<th>To: BBA in Marketing (Digital Marketing Track)</th>
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</thead>
<tbody>
<tr>
<td>Course Description Crd</td>
<td>Course Description Crd</td>
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<tr>
<td>Required Courses (12 Credits)</td>
<td>Required Courses (15 Credits)</td>
</tr>
<tr>
<td>MKT 3600 Marketing Research 3</td>
<td>MKT 3600 Marketing Research 3</td>
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<tr>
<td>MKT 4123 Marketing Web Analytics and Intelligence 3</td>
<td>MKT 3605 Consumer Behavior 3</td>
</tr>
<tr>
<td>MKT 4555 Internet Marketing 3</td>
<td>MKT 4123 Marketing Web Analytics and Intelligence 3</td>
</tr>
<tr>
<td>MKT 5750 Marketing Strategy 3</td>
<td>MKT 4555 Internet Marketing 3</td>
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<tr>
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<td>MKT 5750 Marketing Strategy 3</td>
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<tr>
<td>Additional Required Courses (3 credits)</td>
<td></td>
</tr>
<tr>
<td>MKT 3605 Consumer Behavior OR 3</td>
<td></td>
</tr>
<tr>
<td>MKT 4700 Business Marketing Management 3</td>
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</tbody>
</table>

AIII: 10.3b. The following revisions are proposed for BBA in Marketing Major, Marketing Analytics Track

Program: BBA in Marketing (Marketing Analytics Track)

Program Code: 01927

MHC Program Code: 660018

HEGIS Code: 0509

Effective: Fall 2016

Add: MKT 4620 Text Analytics for Marketing

AIII: 10. 4b. The following revisions are proposed for the Marketing Minor for Non-Business Majors

<table>
<thead>
<tr>
<th>From:</th>
<th>Marketing Minor for Non-Business Majors</th>
<th>To:</th>
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<tbody>
<tr>
<td>Course</td>
<td>Description</td>
<td>Crd</td>
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</tr>
<tr>
<td>MKT 3000</td>
<td>Marketing Foundations</td>
<td>3</td>
<td>MKT 3000</td>
</tr>
<tr>
<td>MKT 3400</td>
<td>International Business Principles</td>
<td>3</td>
<td>MKT 3400</td>
</tr>
<tr>
<td>MKT 4555</td>
<td>Internet Marketing</td>
<td>3</td>
<td>MKT 3520</td>
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<td>MKT 4700</td>
<td>Business Marketing Management</td>
<td>3</td>
<td>MKT 3600</td>
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<td>MKT 4511</td>
<td>Marketing Channels</td>
<td>3</td>
<td>MKT 3605</td>
</tr>
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<td></td>
<td></td>
<td></td>
<td>MKT 4555</td>
</tr>
</tbody>
</table>

Section AIV: New Courses
AIV. 10. 1b.
Department(s): Allen G. Aaronson Department of Marketing and International Business

Course Number: MKT 4620
Title: Text Analytics for Marketing
Hours: 3.0
AV: 10.1b Changes to be offered in the Allen G. Aaronson Department of Marketing and International Business

From: Pre or prerequisite: MKT 3000; Pre or co-requisite: MKT 3520
To: Prerequisite: MKT 3000

AV: 10.2b. Changes to be offered in the Department of Statistics and Computer Information Systems

From: Prerequisite: CIS 3500
TO: Prerequisite: CIS 2200

June 2015
Chancellor’s University Report – Part A: Academic Matters
Table of Contents

PART A: ACADEMIC MATTERS

Section AIII: Changes in Degree Programs

All: 10.1a. The following revisions are proposed for the Bachelor of Arts Degree

From: DOUBLE MAJORS
Students in the Weissman School of Arts and Sciences may complete a second arts and sciences major as part of their degree program. Students must complete all courses required as prerequisites to the major. Students interested in completing a dual major should contact the Office of the Associate Dean of the Weissman School of Arts and Sciences, Room 8-265 of the Newman Vertical Campus.

To: DOUBLE MAJORS
Students in the Weissman School of Arts and Sciences may complete a second arts and sciences major as part of their degree program. Students must complete all courses required as prerequisites to the major. Students who have entered Baruch in spring 2015 or later, and who complete two majors, are waived from College Option requirements other than Great Works of Literature (ENG/CMP 2800 or ENG/CMP 2850). Students interested in completing double majors should contact the Office of the Associate Dean of the Weissman School of Arts and Sciences, Room 8-265 of the Newman Vertical Campus.

Effective Term: Spring 2015
AIII: 10.2a. New Minor in Chemistry Offered by the Department of Natural Sciences

From: No such minor is currently offered

To: Students may wish to minor in chemistry in order to pursue general intellectual interests or specific career objectives. For example, students can complete the chemistry courses required for admission to medical school by doing a minor in chemistry. The chemistry minor will consist of two chemistry courses at the 3000-level or above, followed by a capstone course at the 4000-level. The capstone course must be taken at Baruch College. All chemistry courses at the 4000-level or above (including independent study & honors) offered by the Department of Natural Sciences may serve as the capstone. Interested students should contact the department.

Examples of possible course sequences in the chemistry minor:

**Biochemistry**
- CHM 3001 General Chemistry II
- CHM 3003 Principles of Organic Chemistry I
- CHM 4900 Biochemistry (co-requisite of CHM 3006—Principles of Organic Chemistry II)

**Minor in Chemistry: Medicinal Chemistry**
- CHM 3001 General Chemistry II
- CHM 3003 Principles of Organic Chemistry I
- CHM 4010 Medicinal Chemistry (co-requisite of CHM 3006—Principles of Organic Chemistry II)

Effective Term: Spring 2016

Students interested in applying to a professional program like medical or dental school are required to complete one year of General Chemistry and Organic Chemistry. By taking on additional Chemistry courses the students will have a minor in Chemistry on their transcripts rather than just a listing of the courses taken and the grades received. This would be especially useful for students who are not science majors but would like to apply to a medically related professional program.

AIII: 10.3a. The following revisions are proposed for the Major in History

**Program: BA in History**
- **Program Codes:** 01972 and 60012 (Macaulay Honors)
- **HEGIS Code:** 2205.00
- **Effective Term:** Spring 2016

-One new course HIS 3073 and one revised course HIS/JWS 3538 are being added to the elective list.

AIII: 10.4a. The following revisions are proposed for the Minor in History

From: MINOR IN HISTORY
The minor in history (completing three courses at the 3000 level or above) is designed to provide an in-depth understanding of the discipline for students who are majoring in other academic areas. Students can choose courses from different regions, such as the United States, Latin America, Europe, Africa, and West, South, and East Asia. These courses may focus on urban, intellectual, economic, or political issues. History combines perfectly with studies in international business, economics, business ethics, or finance, as well as many other fields. To complete the history minor, students take three upper-level courses (9 credits). Two of these courses must be at the 3000-level, followed by HIS 4900, the history capstone course. Interested students should consult with the history department.

To: MINOR IN HISTORY

The minor in history is designed to provide an in-depth understanding of the discipline for students who are majoring in other academic areas. Students can choose electives from different regions, such as Africa, Asia, Europe, Latin America and the Caribbean, The United States, and Global, Comparative, or Transnational History. History combines perfectly with studies in international business, economics, business ethics, or finance, as well as many other fields. To complete the history minor, students take three upper-level courses (9 credits). Two of these courses must be at the 3000-level, followed by HIS 4900, the history capstone course. Interested students should consult with the history department.

Effective Term: Spring 2016

All: 10.5a. The following revisions are proposed for the Minor in Mathematics

From: MATHEMATICS MINOR

The minor in mathematics provides students with a background in the various theories and uses of mathematics. The minor requires the completion of MTH 3006 or 3010 and any other 3- or 4-credit mathematics course numbered 3000 or higher. Students must then complete a capstone course consisting of any mathematics course at the 4000-level or higher

To: MATHEMATICS MINOR

The minor in mathematics provides students with a background in the various theories and uses of mathematics. The minor requires the completion of MTH 3006 or 3010 and any other 3- or 4-credit mathematics course numbered 3000 or higher. Students must then complete a capstone course consisting of any mathematics course at the 4000-level or higher with the exception of MTH 4410 (which may not be used as a capstone course).

Effective Term: Spring 2016
**All: 10.6a. The following revisions are proposed for the Minor in Theatre**

**From: MINOR IN THEATRE**

All courses are 3 credits each  
**Required:**  
FPA 4900, The Arts in New York City (1900 – present)  
**Electives (choose two)**  
THE 3042 History of Theatre  
THE 3043 (BLS 3043), Theatre of Color in the United States  
THE 3044 Advanced Acting  
THE 3045 Principles of Directing  
THE 3046 Play Production  
THE 3050 (NMA 3021) Performing with New Media  
THE 3052 (ENG 3630) Workshop in Playwriting  
THE 3054 Stage Design: Principles and Practice  
THE 3060 Immigration on Stage and Screen

**To: MINOR IN THEATRE**

All courses are 3 credits each  
**Required:**  
FPA 4900, The Arts in New York City (1900 – present)  
**Electives (choose two)**  
THE 3042 History of Theatre  
THE 3043 (BLS 3043), Theatre of Color in the United States  
THE 3044 Advanced Acting  
THE 3045 Principles of Directing  
THE 3046 Play Production  
THE 3050 (NMA 3021) Performing with New Media  
THE 3052 (ENG 3630) Workshop in Playwriting  
THE 3056 Theatre Organization and Management  
THE 3060 Immigration on Stage and Screen  
**Effective Term: Spring 2016**

**All: 10.7a. The following revisions are proposed for the Minor in Women’s Studies**

**From : MINOR IN WOMEN’S STUDIES**  
Women’s studies is an interdisciplinary field of study that is widely accepted at most campuses in this country as well as in much of the world. It joins together the research and teaching of sociology, history, anthropology, psychology, political science, and the humanities and arts on the subject of women as individuals and members of society. The program fosters students’ abilities to analyze and think critically about women’s issues and gender relations at the same time that it deepens their understanding of the approach of the field. Students analyze the construction of gender roles and gain a sense of how gender is shaped in different societies at different
Women’s studies is an interdisciplinary program designed to provide students with a deeper understanding of women’s individual and collective experiences. Courses in this program will examine the sources and impact of gender expectations and relations, the complex roles women play, and the social, political, intellectual, and cultural contributions women make within a variety of global cultures and societies. To fulfill the College-wide requirement for the Tier III minor with a concentration in women’s studies, students must complete two 3000-level courses in two different disciplines and a common capstone course, WSM 4900 Topics in Women’s Studies.

To: MINOR IN WOMEN’S AND GENDER STUDIES

Women’s and Gender Studies is an interdisciplinary field of study. It joins together the research and teaching of humanities, social sciences, and the arts on the subject of women as individuals and members of society as well as on the construction of gender in society. The program fosters students’ abilities to analyze and think critically about women’s issues and gender relations at the same time that it deepens their understanding of the approach of the field. Students analyze the construction of gender roles and gain a sense of how gender is shaped in different societies at different times. Students also investigate issues related to women and gender, such as sexuality, femininities, masculinities, LGBTQ studies, and the family. Understanding the roles of women and gender is important for everyone but especially for liberal arts majors and for students who aim for careers in business and the professions.

Women’s and Gender Studies is an interdisciplinary program designed to provide students with a deeper understanding of women’s individual and collective experiences and of the construction of gender roles for both men and women. Courses in this program will examine the sources and impact of gender expectations and relations, the complex roles women play, the social, political, intellectual, and cultural contributions women make within a variety of global cultures and societies, and/or the construction of gender, femininities, masculinities, and sexualities. To fulfill the requirement for the minor with a concentration in Women’s and Gender Studies, students must complete two 3000-level courses and a common capstone course, WSM 4900 Topics in Women’s Studies.

Effective Term: Fall 2015

AIII: 10.1b. The following revisions are proposed for the BBA in General Marketing track in the Zicklin School of Business

Program: BBA in General Marketing
HEGIS: 0509.00
Program Code: 01927
Effective: Spring 2016
AIII: 10.2b. The following revisions are proposed for the BBA in Marketing Management in the Zicklin School of Business

Program: BBA in Marketing Management
HEGIS: 0509.00
Program Code: 01927
Effective: Spring 2016

AIII: 10.3b. The following revisions are proposed for the Master of Business Administration (all majors) in the Zicklin School of Business

Program: MBA

HEGIS Codes: 0502.00 (Accountancy), 0506.00 (Business Administration and Policy), 0507.00 (Decision Sciences), 0517.00 (Economics), 0505.00 (Finance), 1202.00 (Health Care Administration), 2008.00 (Industrial/Organizational Psychology), 0701.00 (Information Systems), 0513.00 (International Business), 0506.00 (Management); 0509.00 (Marketing), 0511.00 (Real Estate), 0503.00 (Statistics), 0502.10 (Taxation)

Program Codes: 01912 (Accountancy), 01923 (Business Administration and Policy), 01926 (Decision Sciences), 01931 (Economics), 01919 (Finance), 01952 (Health Care Administration), 01964 (Industrial/Organizational Psychology), 01936 (Information Systems), 01929 (International Business), 01922 (Management), 01928 (Marketing), 31362 (Real Estate), 01917 (Statistics), 01933 (Taxation)

Effective: Spring 2016

AIII: 10.4b. The following revision is proposed for the MBA in Finance in the Zicklin School of Business

Program: MBA in Finance
HEGIS Code: 0505.00
Program Code: 01919
Effective: Spring 2016
FIN 9981 and FIN 9983 are replaced by the current sequence of variable credit special topics courses.

**AIII: 10.5b. The following revision is proposed for the MBA in Information Systems in the Zicklin School of Business**

Program: MBA in Information Systems  
HEGIS Code: 0701.00  
Program Code: 01936  
Effective: Spring 2016

**AIII: 10.6b. The following revisions are proposed for the Master of Science programs in the Zicklin School of Business.**

Program: MS  
HEGIS Codes: 0502.00 (Accountancy), 0506.00 (Entrepreneurship), 0504.00 (Finance), 0504.00 (Financial Risk Management), 0701.00 (Information Systems), 0509.00 (Marketing), 0507.00 (Quantitative Methods and Modeling), 0511.00 (Real Estate), 0503.00 (Statistics), 0502.10 (Taxation)  
Program Codes: 19218 (Accountancy), 32946 (Entrepreneurship), 20786 (Finance), 35966 (Financial Risk Management), 79233 (Information Systems), 79231 (Marketing), 79230 (Quantitative Methods and Modeling), 31362 (Real Estate), 79229 (Statistics), 79232 (Taxation)  
Effective: Spring 2016

**AIII: 10.7b. The following revision is proposed for the MS in Finance in the Zicklin School of Business**

Program: MS in Finance  
HEGIS Code: 0504.00  
Program Code: 20786  
Effective: Fall 2015

**AIII: 10.8b. The following revision is proposed for the MS in Financial Risk Management in the Zicklin School of Business**

Program: MS in Financial Risk Management
HEGIS Code: 0504.00
Program Code: 35966
Effective: Fall 2015

All: 10.9b. The following revision is proposed for the MS in Information Systems in the Zicklin School of Business

Program: MS in Information Systems
HEGIS Code: 0701.00
Program Code: 79233
Effective: Spring 2016

All: 10.10b. The following revision is proposed for the MS in Marketing (Concentration in Digital Marketing) in the Zicklin School of Business

Program: MS in Marketing
HEGIS Code: 0509.00
Program Code: 79231
Effective: Spring 2016

All: 10.11b. The following revision is proposed for the MS in Marketing in the Zicklin School of Business

Program: MS in Marketing
HEGIS Code: 0509.00
Program Code: 79231
Effective: Spring 2016

All: 10.12b. The following revision is proposed for the MS in Statistics in the Zicklin School of Business

Program: MS in Statistics
HEGIS Code: 0503.00
Program Code: 79229
Effective: Spring 2016

Section AIV: New Courses

AIV: 10.1a. Department of Communication Studies
**Course Number:** COM 3079  
**Title:** Gender, Ethnicity, and Race in communication  
**Hours:** 3.0  
**Credits:** 3.0  
**Prerequisite:** COM 1010

**AIV: 10.2a. Department of Communication Studies**

**Course Number:** COM 3081  
**Title:** Organizations in International Development  
**Hours:** 3.0  
**Credits:** 3.0  
**Prerequisite:** COM 1010

**AIV: 10.3a. Department of Communication Studies**

**Course Number:** COM 3111  
**Title:** Markets, Media, and Meaning  
**Hours:** 3.0  
**Credits:** 3.0  
**Prerequisite:** COM 1010

**AIV: 10.4a. Department of English**

**Course Number:** ENG 3215  
**Title:** Literature and Globalization  
**Hours:** 3.0  
**Credits:** 3.0  
**Prerequisites:** ENG/CMP 2800 or ENG/CMP 2850

**AIV: 10.5a. Department of History**

**Course Number:** HIS 3073  
**Title:** History of U.S. Latin American Relations  
**Hours:** 3.0  
**Credits:** 3.0  
**Prerequisites:** ENG 2150 and one 1000-level History course; or Instructor Permission

**AIV: 10.6a. Department of Mathematics**
Course Number: MTH 4119  
Title: Multivariate Probability Distributions  
Hours: 1.0  
Credits: 1.0  
Prerequisites: MTH 3020 or MTH 3030; MTH 3120 and Instructor Permission

AIV: 10.7a. Department of Modern Languages and Comparative Literature

Course Number: FRE 4230  
Title: North Africa: Literature and Film  
Hours: 3.0  
Credits: 3.0  
Prerequisites: Departmental Permission

AIV: 10.8a. Department of Modern Languages and Comparative Languages

Course Number: FRE 4240  
Title: French Orientalism  
Hours: 3.0  
Credits: 3.0  
Prerequisites: Departmental permission

AIV: 10.9a. Department of Modern Languages and Comparative Languages

Course Number: JPN 4000  
Title: Advanced Japanese Oral and Written Communication  
Hours: 3.0  
Credits: 3.0  
Prerequisites: JPN 3002 or departmental permission

AIV: 10.10a Department of Fine and Performing Arts

Course Number: FPA 9100  
Title: Arts, Culture, and the Civic Environment  
Hours: 3.0  
Credits: 3.0  
Prerequisites: N/A

AIV: 10.11a. Department of Fine and Performing Arts
Course Number: FPA 9120  
Title: Development and Management of Arts Education Programs  
Hours: 3.0  
Credits: 3.0  
Prerequisites: N/A

AIV: 10.12a. Department of Fine and Performing Arts

Course Number: FPA 9130  
Title: Managing in Arts Environments  
Hours: 3.0  
Credits: 3.0  
Prerequisites: N/A

AIV: 10.13a. Department of Fine and Performing Arts

Course Number: FPA 9140  
Title: Marketing the Arts  
Hours: 3.0  
Credits: 3.0  
Prerequisites: N/A

AIV: 10.14a. Department of Fine and Performing Arts

Course Number: FPA 9150  
Title: Advance Practicum in Resource Development for the Arts  
Hours: 3.0  
Credits: 3.0  
Prerequisites: N/A

AIV: 10.15a. Department of Fine and Performing Arts

Course Number: FPA 9155  
Title: Touring and Presentation of Arts Organizations  
Hours: 3.0  
Credits: 3.0
Prerequisites: N/A

AIV: 10.16a. Department of Fine and Performing Arts

Course Number: FPA 9170
Title: Professional Internship in Arts Administration
Hours: 3.0
Credits: 3.0
Prerequisites: Departmental consent

AIV: 10.17a. Department of Fine and Performing Arts

Course Number: FPA 9180
Title: Professional Consultancy/Thesis in Arts Administration
Hours: 3.0
Credits: 3.0
Prerequisites: Departmental consent. Must be taken in the final semester of enrollment; may be taken with the last two course requirements for the program. May not be taken if more than two required courses for the program remain.

AIV: 10.18a. Department of Fine and Performing Arts

Course Number: FPA 9190
Title: Cultural Policy and the Arts
Hours: 3.0
Credits: 3.0
Prerequisites: N/A

AIV: 10.19a. Department of Fine and Performing Arts

Course Number: FPA 9197
Title: Special Topics in Museum and Gallery Management: Museum Administration
Hours: 3.0
Credits: 3.0
Prerequisites: N/A

AIV: 10.20a. Department of Fine and Performing Arts

Course Number: FPA 9199
Title: Special Topics in Theatre Management: Current Issues in Performing Arts Leadership
Hours: 3.0
AIV: 10.21a. Department of Mathematics

Course Number: MTH 9816  
Title: Fundamentals of Trading  
Hours: 3.0  
Credits: 3.0  
Prerequisites: MTH 9816

AIV: 10.22a. Department of Mathematics

Course Number: MTH 9886  
Title: Emerging Markets and Inflation Modeling  
Hours: 3.0 (7 weeks; 3.0 hours per week)  
Credits: 1.5  
Prerequisites: MTH 9814, MTH 9831, MTH 9862

AIV: 10.1b. Department of Law

Course Number: LAW 3500  
Title: Online Gaming, Contests, and sweepstakes  
Hours: 3  
Credits: 3  
Prerequisite: No ZICK or ZKTP code required

AIV: 10.2b. Allen G. Aaronson Department of Marketing and International Business

Course Number: MKT 4693  
Title: Special Topics in Marketing Analytics  
Hours: 3  
Credits: 3  
Prerequisites: MKT 3000 and to be determined by the syllabus

AIV: 10.3b. Department of Law

Course Number: LAW 9112  
Title: Accountant Responsibility and Regulatory Compliance  
Hours: 3
Credits: 3  
Prerequisites: LAW 9104 or permission of the department.

AIV: 10.4b. Department of Statistics and Computer Information Systems

Course Number: CIS 9355  
Title: Cybersecurity  
Hours: 3  
Credits: 3  
Prerequisite: CIS 9001

AIV: 10.5b. Department of Statistics and Computer Information Systems

Course Number: CIS 9375  
Title: Social Technology and Business  
Hours: 3  
Credits: 3  
Prerequisite: CIS 9001

AIV: 10.6b. Department of Statistics and Computer Information Systems

Course Number: CIS 9650  
Title: Programming for Analytics  
Hours: 3  
Credits: 3  
Prerequisite: None

AIV: 10.7b. Department of Statistics and Computer Information Systems

Course Number: CIS 9655  
Title: Data Visualization  
Hours: 3  
Credits: 3  
Prerequisite: CIS 9310 or CIS 9650

AIV: 10.8b. Department of Statistics and Computer Information Systems
Course Number: STA 9690  
Title: Advanced Data Mining for Business Applications  
Hours: 3  
Credits: 3  
Prerequisites: STA 9705 and STA 9715

AIV: 10.1p. Department of School of Public Affairs

Course Number: PAF 9127  
Title: Managing Culture Diversity in the Workplace  
Hours: 3  
Credits: 3  
Prerequisite: None

Section AV: Changes in Existing Courses

AV: 10.1a. Change in Course Number

Department of Communication Studies  
From: Course: COM 3064 Contemporary Issues in Digital  
To: Course: COM 3110 Contemporary Issues in Digital

AV: 10.2a. Change in Course Prerequisite and Description

Department of Communication Studies  
COM 5010: Internship in Business and Public Communication  
Prerequisites:  
From: Departmental permission. Open to Corporate Communication major only.  
To: Departmental permission. Open to Corporate Communication and Communication Studies major only  
Description:  
From: Students contribute to online discussions, attend scheduled meetings and submit a term report.  
To: Students contribute to online discussions, attend scheduled meetings and submit a final project.
AV: 10.3a. Change in Course Prerequisite and Description

Department of Communication Studies
COM 5011: Internship in Business and Public Communication

Prerequisites:
From: COM 5010 and departmental permission. Open to Corporate Communication major only.
To: COM and departmental permission. Open to Corporate Communication and Communication Studies major only

Description:
From: Students contribute to online discussions, attend scheduled meetings and submit a term report.
To: Students contribute to online discussions, attend scheduled meetings and submit a final project.

AV: 10.4a. Change in Course Prerequisites and Description

Department of Fine and Performing Arts
ART/JRN 3064: Photojournalism

Prerequisites: From: ART 2060 and ENC/ JRN 3050 or permission of instructor.
To: ART 2060 and ENG 2100 or permission of instructor recommended JRN 3050.

Description: From: Students combine skills learned in photography and journalism courses to complete several short photojournalistic essays/assignments and a larger final essay. Areas of study include visual imagery, theories, techniques, and the history of the subject. Students must provide their own 35 mm cameras.
To: Students build on skills learned in photography to complete several short photojournalistic essays/assignments and a larger, final photojournalistic essay. Areas of study include visual imagery, theories, techniques, and the history of the subject. Students must provide their own digital cameras.

AV: 10.5a. Change in Course Description and new cross-listing with Jewish Studies

Cross-listed: From: THE 3060 Immigration on Stage and Screen
To: THE/JWS 3060 Immigration on Stage and Screen

Description: From: Topics include the theater of Irish, Italian, Jewish, Chinese, African, and Hispanic immigrants to the United States, immigration and Hollywood, performance and the construction of identity, and contemporary art about immigration.
To: Topics include the theater of Irish, Italian, Jewish, Chinese, African, and Hispanic immigrants to the United States, immigration and Hollywood, performance and the construction of identity, and contemporary art about immigration, with a particular focus on theater and film about the Jewish immigrant experience.
AV: 10.6a. Change in Course Number, Title, Prerequisite, and Description; new cross-listing with Jewish Studies

Department of History

Course Number and New Cross-listed: From: HIS 2538
To: HIS/JWS 3538
Title: From: The Holocaust: The Destruction of European Jewry
To: The Holocaust in History and Memory
Prerequisite: From: ENG 2100 or equivalent
To: ENG 2150 and one 1000-level history course; or Instructor Permission.

Description: From: The development of anti-Semitism in pre-Hitler Germany, the German-Jewish response until 1938; the Final Solution, machinery of destruction, the method of destruction, the world of the concentration camp, the Jews in Nazi ghettos, the possibilities of rescue, the posture of the West, the Vatican, Jewish resistance to destruction, the meaning of Auschwitz.
To: This course examines the history of the Holocaust in a transnational context. Topics may include: the emergence of modern anti-Semitism; the development of Nazism and pan-European fascism; Jewish responses to the crises of the 1930s; mass murder and machineries of destruction; collaboration and resistance; gender and the holocaust; and holocaust memorialization “after Auschwitz”.

AV: 10.7a. Change in Course Prerequisites in the Department of History

COURSE NUMBER/ TITLE
HIS 3005 Social Welfare Policy
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3008 Religion and Politics US
FROM: ENG 2150 and one of the following: HIS 1000, 1005, or 2053 or POL 1101, 2310, 2313, 2314, or 2332
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3009 Topics in History of Globalization
FROM: CMP/ENG/LTT 2800 or 2850 and one Tier II History course; or permission of instructor
TO: One 1000-level History Course, or instructor permission
<table>
<thead>
<tr>
<th>COURSE NUMBER/ TITLE</th>
<th>FROM:</th>
<th>TO:</th>
</tr>
</thead>
<tbody>
<tr>
<td>HIS 3010 Central America: A Regional Study</td>
<td>ENG 2150 and one of the following: HIS 1001, HIS 1003, HSP 1000, HSP 1003, or SOC 1005</td>
<td>One 1000-level History Course, or instructor permission</td>
</tr>
<tr>
<td>HIS 3011 Ancient Greece</td>
<td>ENG 2150 and Tier II History course</td>
<td>One 1000-level History Course, or instructor permission</td>
</tr>
<tr>
<td>HIS 3012 /The Ancient World: Rome</td>
<td>ENG 2150</td>
<td>One 1000-level History Course, or instructor permission</td>
</tr>
<tr>
<td>HIS 3016 Europe in the Age of the Renaissance</td>
<td>ENG 2150</td>
<td>One 1000-level History Course, or instructor permission</td>
</tr>
<tr>
<td>HIS 3020 Afro-Brazilian History</td>
<td>ENG 2150 and Tier II History Course</td>
<td>One 1000-level History Course, or instructor permission</td>
</tr>
<tr>
<td>HIS 3041 Colonial America: From Settlement to Independence</td>
<td>ENG 2150 and Tier II History Course</td>
<td>One 1000-level History Course, or instructor permission</td>
</tr>
<tr>
<td>HIS 3044/ The Civil War and Reconstruction</td>
<td>ENG 2150 and Tier II History Course</td>
<td>One 1000-level History Course, or instructor permission</td>
</tr>
<tr>
<td>HIS 3055/ The Sixties in America</td>
<td>ENG 2100 and one of the following courses: HIS 1000; HIS 1001; HIS 1003; HIS 1005; HIS 2050; or HIS 2053.</td>
<td>One 1000-level History Course, or instructor permission</td>
</tr>
</tbody>
</table>

COURSE NUMBER/ TITLE
HIS 3060 African American History
**FROM:** ENG 2150
**TO:** One 1000-level History Course, or instructor permission

**COURSE NUMBER/ TITLE**
HIS 3061 Survey of African History
**FROM:** ENG 2150 and any BLS, HSP, or HIS course
**TO:** One 1000-level History Course, or instructor permission

**COURSE NUMBER/ TITLE**
HIS 3062 Women in African History
**FROM:** ENG 2100 and any HIS course
**TO:** One 1000-level History Course, or instructor permission

**COURSE NUMBER/ TITLE**
HIS 3063 History of African Diaspora
**FROM:** ENG 2150 and any HIS course
**TO:** One 1000-level History Course, or instructor permission

**COURSE NUMBER/ TITLE**
HIS 3070 History of Civilizations in Latin America
**FROM:** ENG 2150 and Tier II History course
**TO:** One 1000-level History Course, or instructor permission

**COURSE NUMBER/ TITLE**
HIS 3075 History of Caribbean Civilizations
**FROM:** ENG 2150 and Tier II History course
**TO:** One 1000-level History Course, or instructor permission

**COURSE NUMBER/ TITLE**
HIS 3080/ A Survey of Asian History
**FROM:** ENG 2150 and Tier II History course
**TO:** One 1000-level History Course, or instructor permission

**COURSE NUMBER/ TITLE**
HIS 3084/ The Historical Search for the Prophet Mohammad
**FROM:** ENG 2150
**TO:** One 1000-level History Course, or instructor permission

**COURSE NUMBER/ TITLE**
HIS 3085/ The Islamic Middle East and North Africa: 622-1789
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3086/ The Modern Middle East and North Africa
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3100 Jesus: A Historical and Critical Approach
FROM: ENG 2150 and any HIS or REL course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3102 American Conservatism: Origins, Development, and Contemporary Controversies
FROM: One of the following: HIS 1000, HIS 1005, HIS 2053, POL 1101, POL 2332, PUB 1250
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3221 European Thought in the Seventeenth and Eighteenth Centuries
FROM: ENG 2150
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3222 European Thought in the Nineteenth and Twentieth Centuries
FROM: ENG 2150
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3230: Modern Imperialism
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3250: The Third Republic in France
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3340 Women in Europe: Ancient to Modern
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3345 Asian American History
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3346 The Rise of Asia in World Affairs
FROM: One of the following: AAS/HIS 3080, POL 1101, POL 2101, POL 2240, or POL 2260
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3351 Russia under the Tsars
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3352/ The Russian Revolution and the Soviet Regime
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3360 Topics in European History
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3367 Comparative Revolutions
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3370 Topics in European History
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3380 Contemporary Islamic World
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3400 City and Suburb in 20th Century America  
FROM: Tier II History  
TO: One 1000-level History Course, or instructor permission  

COURSE NUMBER/TITLE  
HIS 3410 History of American Business Enterprise  
FROM: ENG 2150 and Tier II History course  
TO: One 1000-level History Course, or instructor permission  

COURSE NUMBER/TITLE  
HIS 3415 U.S. Economic History  
FROM: ENG 2150 and Tier II History course  
TO: One 1000-level History Course, or instructor permission  

COURSE NUMBER/TITLE  
HIS 3420 American Foreign Relations in the Twentieth Century  
FROM: ENG 2150 and Tier II History course  
TO: One 1000-level History Course, or instructor permission  

COURSE NUMBER/TITLE  
HIS 3445 History of the Cold War  
FROM: ENG 2150 and Tier II History course  
TO: One 1000-level History Course, or instructor permission  

COURSE NUMBER/TITLE  
HIS 3446 History of Modern Iraq  
FROM: ENG 2150 and Tier II History course  
TO: One 1000-level History Course, or instructor permission  

COURSE NUMBER/TITLE  
HIS 3450 Health Care in America: 1800 – Present  
FROM: ENG 2150 and Tier II History course  
TO: One 1000-level History Course, or instructor permission  

COURSE NUMBER/TITLE  
HIS 3455 Science and Technology in American Life  
FROM: ENG 2150 and Tier II History course  
TO: One 1000-level History Course, or instructor permission  

COURSE NUMBER/TITLE  
HIS 3456 American Intellectual History  
FROM: ENG 2150 and Tier II History course  
TO: One 1000-level History Course, or instructor permission
COURSE NUMBER/ TITLE
HIS 3460 Topics in American History
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3472 American Urban History
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3500 Colloquium in History
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3550/ The Immigrant in American History
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3551 History of the People of the City of New York
FROM: ENG 2150 and Tier II History course
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3552 /The Great Depression, 1929-1940
FROM: ENG 2150 and one course in American history
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3560 History of the Jewish People in America
FROM: ENG 2150 and one course in
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3650 Women in America
FROM: ENG 2150 and Tier II History
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3815 History of African Religions
FROM: ENG 2800/2850 or Tier II HIS
TO: One 1000-level History Course, or instructor permission
COURSE NUMBER/ TITLE
HIS 3820 History of Chinese Religion
FROM: ENG 2150 and Tier II History
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3841 Ancient India
FROM: ENG 2150 and Tier II History
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3842/ The Making of Modern India
FROM: ENG 2150 and Tier II History
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3851/ The Heritage of Chinese Civilization
FROM: ENG 2150 and Tier II History
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3852 Modernization and Westernization in Asia
FROM: ENG 2150 and Tier II History
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3853/ The Emergence of Modern Japan
FROM: ENG 2150 and Tier II History
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3854 China in Revolution
FROM: ENG 2150 and Tier II History
TO: One 1000-level History Course, or instructor permission

COURSE NUMBER/ TITLE
HIS 3860 Topics in African, Asian, or Latin American History
FROM: ENG 2150 and Tier II History
TO: One 1000-level History Course, or instructor permission

AV: 10.8a. Change in Course Title and Description
Course title: From: JRN 4002 Covering Economics
                To: JRN 4002 Covering Wealth and Poverty

Description: From: Economic growth is the engine of the business world, creating jobs, spurring investment and fostering international trade. Students will learn to work with a variety of economic data, from national and local governments, labor unions and think tanks. They will learn how to find expert and diverse sources to comment on the data, and how to shape material into clear and insightful articles. Students will also learn about the prevailing economic theories, current and historical.

To: More than ever, wealth and poverty—and the tension between the two—are the key themes of the economy. How the economic system promotes wealth creation and economic stability, as well as winners and losers, have become, especially since the 2008 financial crisis and the Occupy Wall St. movement, key questions for both society and journalists. In this course students will learn about U.S. and global economic issues with a special focus on wealth and poverty. They will learn to analyze economic reports by governments, academics and private organizations. And they will learn how to relate these reports and numbers to real people and communities, and how to write accessible, readable articles about them.

AV: 10.9a. Change in Course Number and Description

Department of Modern Languages and Comparative Literature

Course Number: From: LACS/BLS/LTS 4900 Latin America and the Caribbean: Cultures and Societies
                To: LACS/BLS/LTS 4902 Latin America and the Caribbean: Cultures and Societies

Description: From: (Students will receive credit for only one of the following courses: BLS; LACS; or LTS 4900. These courses may substitute for each other in the F-replacement policy.)

To: (Students will receive credit for only one of the following courses: BLS; LACS; or LTS 4902. These courses may substitute for each other in the F-replacement policy.)

AV: 10.10a. Change in Course Number and Description

Department of Modern Languages and Comparative Literature

Course Number: From: LACS/BLS/LTS 4901 Latin America and the Caribbean II: From the 19th Century to the Present
                To: LACS/BLS/LTS 4901 Latin America and the Caribbean: From the 19th Century to the Present

Description: n/c
AV: 10.11a. Change in Course Number and Prerequisite

Department of Philosophy

Course Number: From: PHI 1200 Ethics and Critical Thinking
To: PHI 1100 Ethics and Critical Thinking
Prerequisites: From: Prerequisite ENG 2100
To: Pre/co-requisite ENG 2100

AV: 10.12a. Change in Course Hours, Credits, and Description

Department of Philosophy

Course: PSY 1001

Course Hours: From: 4.0 to: 3.0
Course Credits: From: 4.0 to: 3.0
Description: From: This course introduces students to the scientific study of human behavior. It covers the basic psychological processes of thinking, motivation, perception, and learning, and the significance of the brain in mediating these processes. It examines the normal personality, how it develops, and how it functions in a social context. Psychological disorders are also discussed. Students select from the following: three hours of participation as subjects in approved psychological research; participation in a library research workshop on psychological topics; or preparation of a proposal for a simple experiment. PSY 1001 is a prerequisite for all other courses in Psychology.

To: Students will learn about psychology as a science through both direct [e.g., primary sources and research participation] and indirect [e.g., secondary sources and class lectures] experience with psychological research.

AV: 10.13a. Change in Course Description

Department of Communication Studies
Course: COM 9660 Selected Topics in Corporate Communication

Course Description: From: This course will offer students an opportunity to study more specialized topics in corporate communication not treated in depth in a regular course.

To: This course will offer students an opportunity to study more specialized topics in corporate communication not treated in depth in a regular course. Can be repeated multiple times if the topics are different

AV: 10.14a. Change in Course Title, Hours, Credits, and Description
Department of Mathematics

Course title: From: MTH 9900 Independent Study: Special Topics in Mathematics
To: MTH 9900 Financial Engineering Independent study
Course Hours: From: 3.0 To: Variable 1.0 - 3.0 hours
Course Credits: From: 3.0 To: Variable 1.0 - 3.0 credits
Description: n/c

AV: 10.15a. Change in Course Title, Hours, Credits, and Description

Course Title: From: MTH 9901 Special Topics in Mathematics: Internship
To: MTH 9901 Financial Engineering Internship
Course Hours: From: 3.0 To: Variable 1.0 - 3.0 hours
Course Credits: From: 3.0 To: Variable 1.0 - 3.0 credits
Course Description: From: This course is designed to expose the advanced student to a variety of mathematical topics that are not covered in the regular curriculum. Topics will vary from year to year.
To: Students will take this course in conjunction with an internship in a financial institution providing relevant experience for their future career path.

AV: 10.1b. Change in Prerequisite

Course: MKT 4123 Marketing Web Analytics and Intelligence
Prerequisites: From: Pre or co requisite MKT 4555
To: Prerequisite MKT 4555 or MKT 4561

AV: 10.2b. Change in Prerequisites

Course: Eco 9713 Money, Banking, and Monetary Policy
Prerequisites: From: ECO 9708, ECO 9709
To: ECO 9730; ECO 9740
Course Hours: From: 2.0 hours plus conference
To: 3.0 hours

AV: 10.3b. Change in Prerequisites
Course: ECO 9723 Econometrics – Theory and Applications I
Prerequisites: From: ECO 9708 or ECO 9730; ECO 9709 or ECO 9740; STA 9708 or equivalent.
   To: STA 9708 or FIN 9762

Description:
From: Construction and testing of economic models; measurement of economic parameters; and
applications to supply, demand, and consumption functions. Required of all economics majors
To: Construction and testing of economic models; measurement of economic parameters; and
applications to supply, demand, and consumption functions.

AV: 10.4b. Change in Prerequisites

Course: FIN 9740 Technical Analysis
Prerequisites: From: Prerequisite FIN 9770
   To: Pre- or co-requisite FIN 9783 or FIN 9773

AV: 10.5b. Change in Prerequisites

Course: FIN 9759 Mergers and Acquisitions
Prerequisites: From: Pre- or co-requisite FIN 9781
   To: Pre- or co-requisite FIN 9781 or FIN 9771

AV: 10.6b. Change in Prerequisites

Course: FIN 9770 Financial Decision Making
Prerequisites: From: Prerequisites ACC 9110 or equivalent; STA 9708 or equivalent
   To: Pre- or co-requisite STA 9708 or FIN 9762. Course credit will be granted for either
      FIN 9770 or FIN 9771, not both

AV: 10.7b. Change in Prerequisites

Course: FIN 9774 Venture Capital and Entrepreneurial Finance
Prerequisites: From: Prerequisite FIN 9770
   To: Pre- or co-requisite FIN 9770 or Fin 9770. Course credit will be granted for either
      FIN 9774 or FIN 9884, not both.

AV: 10.8b. Change in Prerequisites
Course: FIN 9776
Prerequisites: From: Prerequisite FIN 9770 or equivalent. Not open to students who have completed RES 9776 or equivalent. Not open to students who have completed REA 9785, RES 9776, or equivalent
To: Pre- or co-requisite FIN 9770 or FIN 9771. Course credit will be granted for either FIN 9776 or RES 9776, not both. Course credit will be granted only for either FIN 9776 or REA 9785, not both.

AV: 10.9b. Change in Description and Prerequisites

Course FIN 9781 Managerial Finance
Prerequisites: From: FIN 9770
To: FIN 9770; ACC 9110 or ACC 9112. Course credit will be granted for either FIN 9781 or FIN 9771, not both.

Description: From: Formal modeling and practical applications of the major decision problems confronting the financial manager. Particular emphasis on capital budgeting, financing, and dividend decisions. Applicable problems and cases will be assigned. Required for all finance majors.

To: From: Formal modeling and practical applications of the major decision problems confronting the financial manager. Particular emphasis on capital budgeting, financing, and dividend decisions. Applicable problems and cases will be assigned.

AV: 10.10b. Change in Prerequisites

Course: FIN 9782 Futures and Forward Markets
Prerequisites: From: Prerequisite FIN 9783
To: Pre- or co-requisite FIN 9783 or FIN 9773. Course credit will be granted for either FIN 9782 or FIN 9882, not both.

AV: 10.11b. Change in Description and Prerequisites

Course: FIN 9783 Investment Analysis
Prerequisites: From: FIN 9770
To: FIN 9770. Course credit will be granted for either FIN 9783 or FIN 9773, not both.

Description: From: General analysis of the different types of securities, the markets in which they are traded, the different security valuation models, and the basic portfolio analysis, and valuation models. Applicable cases and problems will be assigned. Required for all finance majors.

To: General analysis of the different types of securities, the markets in which they are traded, the different security valuation models, and the basic portfolio analysis, and valuation models. Applicable cases and problems will be assigned.
AV: 10.12b. Change in Prerequisites

Course: FIN 9784 Management of Financial Institutions
Prerequisites: From: Prerequisite FIN 9781 or FIN 9783
To: Pre- or co-requisite FIN 9771 or FIN 9781 or FIN 9783

AV: 10.13b. Change in Prerequisites

Course: FIN 9785 Financial Markets and Intermediaries
Prerequisites: From: Prerequisite FIN 9781 or FIN 9783
To: Pre- or co-requisite FIN 9771 or FIN 9781 or FIN 9783

AV: 10.14b. Change in Prerequisites

Course: FIN 9786 International Financial Markets
Prerequisites: From: Prerequisite FIN 9770, ECO 9709 or equivalent.
To: Pre- or co-requisite FIN 9783 or FIN 9773. Course credit will be granted for either FIN9786 or FIN 9880, not both.

AV: 10.15b. Change in Prerequisites

Course: FIN 9788 International Corporate Finance
Prerequisites: From: FIN 9770, ECO 9709 or equivalent.
To: Pre- or co-requisite FIN 9781 or FIN 9771

AV: 10.16b. Change in Prerequisites

Course: FIN 9789 Equity Markets: Trading and Structure
Prerequisites: From: Prerequisite FIN 9783
To: Pre- or co-requisite FIN 9783 or FIN 9773

AV: 10.17b. Change in Description and Prerequisites

Course: FIN 9790 Seminar in Finance
Prerequisites: From: FIN 9781 and FIN 9783
To: FIN 9770 or FIN 9771
Description: From: Selected topics to be chosen by the department. In occasional semesters, the topic will be fixed income securities. The innovative instruments such as zero coupons, strip bond swaps, mortgage-backed securities, and others will be analyzed along with the more traditional securities. Other topics considered in some years will be structuring incentive contracts, pricing of deposit insurance, and financial organizations of developing countries.
To: Selected topics to be chosen by the department. In some semesters, the topic will be fixed income securities. The innovative instruments such as zero coupons, strip bond swaps, mortgage-backed securities, and others will be analyzed along with the more traditional securities. Other topics considered in some years will be structuring incentive contracts, pricing of deposit insurance, and financial organizations of developing countries. The course topics and additional pre- or corequisites will be announced during the preceding semester.

AV: 10.18b. Change in Prerequisite

Course: FIN 9792 Advanced Managerial Finance
Prerequisites: From: FIN 9781.
To: FIN 9771 or FIN 9781.

AV: 10.19b. Change in Prerequisite

Course: FIN 9793 Advanced Investment Analysis
Prerequisites: From: FIN 9783
To: FIN 9773 or FIN 9783

AV: 10.20b. Change in Prerequisite

Course: FIN 9795 Debt Instruments and Markets
Prerequisites: From: Prerequisite FIN 9783
To: Pre- or co-requisite FIN 9783 or FIN 9773. Course credit will be granted for either for FIN 9795 or FIN 9881, not both.

AV: 10.21b. Change in Prerequisite

Course: FIN 9797 Options Markets
Prerequisites: From: Prerequisite FIN 9783
To: Pre- or co-requisite FIN 9783 or FIN 9773. Course credit will be granted for either FIN 9797 or FIN 9883, not both.

AV: 10.22b. Change in Prerequisites

Course: FIN 9852/ The Measurement and Management of Market Risk I
Prerequisites: From: FIN 9851, MTH 9841, and FIN 9795, and a minimum GPA of 3.0 (B average) in FIN 9851, MTH 9841, and FIN 9795
To: FIN 9783 and ECO 9723.
AV: 10.23b. Change in Prerequisite

**Course:** FIN 9854 /The Measurement and Management of Credit Risk I  
**Prerequisites:**  
*From:* FIN 9895, FIN 9891, FIN 9784, and FIN 9852, and a minimum GPA of 3.0 in FIN 9895, FIN 9891, FIN 9784, and FIN 9852.  
*To:* FIN 9783 and ECO 9723.

AV: 10.24b. Change in Prerequisites

**Course:** FIN 9856 the Measurement and Management of Risks in Operations and Information Technology  
**Prerequisites:**  
*From:* Prerequisite FIN 9895, FIN 9891, FIN 9784, and FIN 9852, and a minimum GPA of 3.0 in FIN 9895, FIN 9891, FIN 9784, and FIN 9852  
*To:* Pre- or co-requisite FIN 9783 and ECO 9723.

AV: 10.25b. Change in Prerequisites

**Course:** FIN 9857 the Measurement and Management of Risks in Investments  
**Prerequisites:**  
*From:* FIN 9895, FIN 9891, FIN 9784, and FIN 9852, and a minimum GPA of 3.0 in FIN 9895, FIN 9891, FIN 9784, and FIN 9852  
*To:* FIN 9783 and ECO 9723

AV: 10.26b. Change in Prerequisite

**Course:** FIN 9858 Implications of Corporate Governance, Regulation, and Ethics for Risk Management  
**Prerequisites:**  
*From:* FIN 9770 or departmental permission  
*To:* FIN 9770 or FIN 9771.

AV: 10.27b. Change in Prerequisite

**Course:** FIN 9880 International Financial Markets  
**Prerequisites:**  
*From:* FIN 9771 and FIN 9773, or equivalents.  
*To:* FIN 9773 or FIN 9783. Course credit will be granted for either FIN 9880 or FIN 9786, not both.

AV: 10.28b. Change in Prerequisites

**Course:** FIN 9881 Debt Securities
Prerequisites: From: FIN 9771 and FIN 9773, or equivalents.
To: FIN 9773 or FIN 9783. Course credit will be granted for either FIN 9881 or FIN 9795, not both.

AV: 10.30b. Change in Prerequisites

Course: FIN 9883 Options
Prerequisites: From: Prerequisite FIN 9771 and FIN 9773, or equivalents
To: Pre- or co-requisite FIN 9773 or FIN 9783. Course credit will be granted for either FIN 9883 or FIN 9797, not both.

AV: 10.31b. Change in Prerequisites

Course: FIN 9884 Venture Capital
Prerequisites: From: Prerequisite FIN 9771 and FIN 9773, or equivalents
To: FIN 9771 or FIN 9781. Course credit will be granted for either FIN 9884 or FIN 9774, not both.

AV: 10.32b. Change in Prerequisites

Course: FIN 9985 Risk Management in Financial Institutions
Prerequisites: From: FIN 9770
To: FIN 9773 or FIN 9783

AV: 10.33b. Change in Course Name

Course: MKT 9737
Course Title: From: MKT 9737-Analytic Approaches to Marketing Strategy
To: MKT 9737 Marketing Analytics

AV: 10.34b. Change in Course Credits

Course: BUS 9551 Business Communication I
Course Credits: From: 0 credits
To: 1.5 credits
AV: 10.35b. Change in Course Credit

Course: BUS 9552 Business Communication II: Communicating Quantitative and Technical Information
Course Credits: From: 0 credits
To: 1.5 credits

AV: 10.36b. Change in Course Credit

Course: BUS 9553 Business Communication II: Leadership Communication: Writing and Speaking with Authority
Course Credits: From: 0 credits
To: 1.5 credits

AV: 10.37b. Change in Course Credit

Course: BUS 9554 Business Communication II: Enhanced Oral and Written Communication
Course Credits: From: 0 credits
To: 1.5 credits

AV: 10.1p. Changes to be offered in the School of Public Affairs - Change in Course Description

Course: PAF 9181 Comparative Public Administration

Course Description: From: Public-sector managers at all levels respond to demands generated from beyond the borders of their own jurisdiction. This course focuses on international variations in public administration through a comparative analysis of the political and cultural environments that configure the public and nonprofit sectors around the globe.

To: This course focuses on international variations in public affairs through a comparative analysis of the factors that drive policymaking and determine the configuration of the public and nonprofit sectors around the globe. The course provides students with a basic toolbox of theories and methodologies needed to conduct comparative analyses of public policies and governance systems.

September 2015

Section AIV: New Courses

AIV.10.1b.

Department: Law
Course Number: LAW 3350
Title: Corporate Compliance, Governance, and Whistleblowing
Hours: 3:0
Credits: 3.0
Prerequisites: LAW 1101

AIV.10.2b.
Department: Narendra Paul Loomba Department of Management
Course Number: MGT 4475
Title: Human Resource Metrics
Hours: 3:0
Credits: 3.0
Prerequisites: MGT 4400

AIV.10.3b.
Department: Department of Statistics & Computer Information System
Course Number: CIS 3150
Title: Introduction to Semantic Technology
Hours: 3:0
Credits: 3.0
Pre/ Co Requisites: CIS 2200

June 2015
Chancellor's University Report – Part A: Academic Matters
Table of Contents
PART A: ACADEMIC MATTERS
Section AIV: New Courses
AIV: 10.1a.
Department: Communication Studies
Course Number: COM 3079
Title: Gender, Ethnicity, and Race in Communication
Department: Communication Studies

Course Number: COM 3081
Title: Organizations in International Development
Hours: 3.0
Credits: 3.0
Prerequisites: COM 1010

AIV: 10.2a.

Department: Communication Studies

Course Number: COM 3111
Title: Markets, Media and Meaning
Hours: 3.0
Credits: 3.0
Prerequisites: COM 1010

AIV: 10.3a.

Department: English

Course Number: ENG 3215
Title: Literature and Globalization
Hours: 3.0
Credits: 3.0
Prerequisites: ENG/CMP 2800 or ENG/CMP 2850

AIV: 10.4a.

Department: History

Course Number: HIS 3073
Title: History of U. S. –Latin American Relations
Hours: 3.0
Credits: 3.0
Prerequisites: ENG 2150 and one 1000-level History course; or Instructor Permission

AIV: 10.6a.

Department: Mathematics
Course Number: MTH 4119
Title: Multivariate Probability Distributions
Hours: 1.0
Credits: 1.0
Prerequisites: MTH 3020 or MTH 3030; MTH 3120 and departmental permission

AIV: 10.7a.

Department: Modern Languages and Comparative Literature
Course Number: FRE 4230
Title: North Africa: Literature and Film
Hours: 3.0
Credits: 3.0
Prerequisites: Departmental permission

AIV: 10.8a.

Department: Modern Languages and Comparative Literature
Course Number: FRE 4240
Title: French Orientalism
Hours: 3.0
Credits: 3.0
Prerequisites: Departmental permission

AIV: 10.9a.
Department: Modern Languages and Comparative Literature

Course Number: JPN 4000
Title: Advanced Japanese Oral and Written Communication
Hours: 3.0
Credits: 3.0
Prerequisites: JPN 3002 or departmental permission

AIV: 10.10a.

Department: Fine and Performing Arts

Course Number: FPA 9100
Title: Advanced Japanese Oral and Written Communication
Hours: 3.0
Credits: 3.0
Pre/ Co requisites: N/A

AIV: 10.11a.

Department: Fine and Performing Arts

Course Number: FPA 9120
Title: Development and Management of Arts Education Programs
Hours: 3.0
Credits: 3.0
Pre/ Co requisites: N/A

AIV: 10.12a.

Department: Fine and Performing Arts

Course Number: FPA 9130
Title: Managing in Arts Environments
Hours: 3.0
Credits: 3.0
Pre/ Co requisites: N/A
AIV: 10.13a.

Department: Fine and Performing Arts

Course Number: FPA 9140
Title: Marketing the Arts
Hours: 3.0
Credits: 3.0
Pre/ Co requisites: N/A

AIV: 10.14a.

Department: Fine and Performing Arts

Course Number: FPA 9150
Title: Advanced Practicum in Resource Development for the Arts
Hours: 3.0
Credits: 3.0
Pre/ Co requisites: N/A

AIV: 10.15a.

Department: Fine and Performing Arts

Course Number: FPA 9155
Title: Touring and Presentation of Arts Organizations
Hours: 3.0
Credits: 3.0
Pre/ Co requisites: N/A

AIV: 10.16a.

Department: Fine and Performing Arts

Course Number: FPA 9170
Title: Professional Internship in Arts Administration
Hours: 3.0
Credits: 3.0
Pre/ Co requisites: Departmental consent

AIV: 10.17a.

Department: Fine and Performing Arts

Course Number: FPA 9180
Title: Professional Consultancy/ Thesis in Arts Administration
Hours: 3.0
Credits: 3.0
Prerequisites: Departmental consent. Must be taken in the final semester of enrollment; may be taken with the last two required course requirements for the program remain.

AIV: 10.18a.

Department: Fine and Performing Arts

Course Number: FPA 9190
Title: Cultural Policy and the Arts
Hours: 3.0
Credits: 3.0
Pre/ Co requisites: N/A

AIV: 10.19a.

Department: Fine and Performing Arts

Course Number: FPA 9197
Title: Special Topics in Museum and Gallery Management: Museum Administration
Hours: 3.0
Credits: 3.0
Pre/ Co requisites: N/A

AIV: 10.20a.

Department: Fine and Performing Arts
Course Number: FPA 9199  
Title: Special Topics in Theatre Management: Current Issues in Performing Arts Leadership  
Hours: 3.0  
Credits: 3.0  
Pre/ Co requisites: N/A

AIV: 10.21a.

Department: Mathematics

Course Number: MTH 9816  
Title: Fundamentals of Trading  
Hours: 3.0 (7 weeks; 3 hours per week)  
Credits: 1.5  
Pre/ Co requisites: MTH 9814

AIV: 10.22a.

Department: Mathematics

Course Number: MTH 9886  
Title: Emerging Markets and Inflation Modeling  
Hours: 3.0 (7 weeks; 3 hours per week)  
Credits: 1.5  
Pre/ Co requisites: MTH 9814, MTH 9831, MTH 9862

AIV: 10.1b

Department: Law

Course Number: LAW 3500  
Title: Online Gaming, Contests, and Sweepstakes  
Hours: 3.0  
Credits: 3.0  
Prerequisites: No ZICK or ZKTP code required
Department: Allen G. Aaronson Department of Marketing and International Business

**Course Number:** MKT 4693  
**Title:** Special Topics in Marketing Analytics  
**Hours:** 3.0  
**Credits:** 3.0  
**Prerequisites:** MKT 3000 and to be determined by the syllabus

Department: Law

**Course Number:** LAW 9112  
**Title:** Accountant Responsibility and Regulatory Compliance  
**Hours:** 3.0  
**Credits:** 3.0  
**Prerequisites:** LAW 9104 or permission of the department

Department: Statistics and Computer Information Systems

**Course Number:** CIS 9355  
**Title:** Cybersecurity  
**Hours:** 3.0  
**Credits:** 3.0  
**Prerequisites:** CIS 9001

Department: Statistics and Computer Information Systems

**Course Number:** CIS 9375  
**Title:** Social Technology and Business  
**Hours:** 3.0
Credits: 3.0  
Prerequisites: CIS 901

AIV: 10.6b

Department: Statistics and Computer Information Systems

Course Number: CIS 9650  
Title: Programming for Analytics  
Hours: 3.0  
Credits: 3.0  
Prerequisites: None

AIV: 10.7b

Department: Statistics and Computer Information Systems

Course Number: CIS 9655  
Title: Data Visualization  
Hours: 3.0  
Credits: 3.0  
Prerequisites: CIS 9310 or CIS 9650

AIV: 10.8b

Department: Statistics and Computer Information Systems

Course Number: STA 9690  
Title: Advanced Data Mining for Business Applications  
Hours: 3.0  
Credits: 3.0  
Prerequisites: STA 9705 and STA 9715

AIV: 10.1p.

Department: School of Public Affairs
February 2015
Chancellor's University Report – Part A: Academic Matters

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PART A: ACADEMIC MATTERS

Section AIII: Changes in Degree Programs

AIII: 10.1b. The following revisions are proposed for the BBA in General Marketing track in the Zicklin School of Business.

Program: BBA in General Marketing
HEGIS: 0509.00
Program Code: 01927
Effective: Fall 2015

AIII: 10.2b. The following revisions are proposed for the BBA in Advertising and Marketing Communications track in the Zicklin School of Business

Program: BBA in Advertising and Marketing Communications
HEGIS: 0509.00
Program Code: 01927
Effective: Fall 2015

AIII: 10.3b. The following revisions are proposed for the BBA in Digital Marketing Communications track in the Zicklin School of Business

Program: BBA in Digital Marketing
HEGIS: 0509.00
Program Code: 01927
Effective: Fall 2015

AIII: 10.4b. The following revisions are proposed for the BBA in Computer Information Systems in the Zicklin School of Business
Program: BBA in computer Information Systems
HEGIS: 0702.00
Program Code: 60006
Effective: Fall 2015

AIII:10.5b. The following revisions are proposed for the MS in Accountancy (CPA Program) in the Zicklin School of Business

Program: MS in Accountancy (CPA Program)
HEGIS Code: 0502.00
Program Code: 19218
Effective: Fall 2015

AIII:10.6b. The following revision is proposed for the MS in Marketing in the Zicklin School of Business

Program: MS in Marketing
HEGIS Code: 0509.00
Program Code: 79231
Effective: Fall 2015

Section AIV: New Courses

AIV:10.1b Allen G. Aaronson Department of Marketing and International Business

Course Number: MKT 4493
Title: Special Topics in Advertising and Marketing Communications
Hours: 3.0
Credits: 3.0
Prerequisites: MKT 3000 and to be determined by the syllabus.

AIV: 10.2b. Allen G. Aaronson Department of Marketing and International Business

Course Number: MKT 4593
Title: Special Topics in Digital Marketing
Hours: 3.0
Credits: 3.0
Prerequisites: MKT 3000 and to be determined by the syllabus
AIV: 10.3b. Allen G. Aaronson Department of Marketing and International Business

Course Number: MKT 4561
Title: Marketing Analytics
Hours: 3.0
Credits: 3.0
Prerequisites: MKT 3600

AIV: 10.4b. The Department of Statistics and Computer Information Systems

Course Number: CIS 3120
Title: Programming for Analytics
Hours: 3.0
Credits: 3.0
Prerequisites: CIS 2200, No ZICK or ZKTP code required

AIV: 10.5b. The Department of Statistics and Computer Information Systems

Course Number: CIS 3710
Title: Business Intelligence
Hours: 3.0
Credits: 3.0
Prerequisites: CIS 2200, No ZICK or ZKTP code required

AIV: 10.6b. The Department of Statistics and Computer Information Systems

Course Number: CIS/STA 3920
Title: Data Mining for Business Analytics
Hours: 3.0
Credits: 3.0
Prerequisites: CIS 2200 and STA 2000, No ZICK or ZKTP code required

AIV: 10.7b. The Department of Statistics and Computer Information Systems

Course Number: CIS/STA 4170
Title: Data Visualization  
Hours: 3.0  
Credits: 3.0  
Prerequisites: CIS 3100 or CIS 3120, No ZICK or ZKTP code required

AIV: 10.8b. Department of Law

Course Number: LAW 9110  
Title: The Law of Corporate Governance  
Hours: 3.0  
Credits: 3.0  
Prerequisite: LAW 9000 or LAW 9800 or permission of the department

AIV: 10.9b. Department of Law

Course Number: LAW 9111  
Title: United States Banking Law in the Context of Modern Economic Crises  
Hours: 3.0  
Credits: 3.0  
Pre- or co-requisite: None.

AIV: 10.10b. Allen G. Aaronson Department of Marketing and International Business

Course Number: MKT 9740  
Title: Data-driven Marketing Strategy  
Hours: 3.0  
Credits: 3.0  
Pre- or co-requisite: MKT 9703.

AIV: 10.11b. Allen G. Aaronson Department of Marketing and International Business

Course Number: MKT 9796  
Title: Special Topics in Marketing Analytics  
Hours: 1.5  
Credits: 1.5  
Pre- or co-requisite: MKT 9703.

AIV: 10.12b. Allen G. Aaronson Department of Marketing and International Business
Course Number: MKT 9997  
Title: Special Topics in Marketing Analytics  
Hours: 3.0  
Credits: 3.0  
Pre- or co-requisite: MKT 9703.

**AV: 10.13b. Office of Graduate Programs, Zicklin School of Business**

Course Number: BUS 9811, BUS 9812, BUS 9813, BUS 9814  
Title: Graduate Internships I, II, III, and IV  
Hours: Each internship is 1 hour  
Credits: Each internship is 1 credit  
Prerequisites: BUS 9811: Permission of faculty internship coordinator and Graduate Career Management Center required. Open to full-time and part-time MBA and MS students. International students must comply with requirements specified by the International Student Service Center, which they should consult if they have questions about these requirements. All students must be in good academic standing (3.0 cumulative grade point average) to pursue all internships.  
BUS 9812: The same prerequisites as for BUS 9811 and successful completion of BUS 9811.  
BUS 9813: The same prerequisites as for BUS 9811 and successful completion of BUS 9812.  
BUS 9814: The same prerequisites as for BUS 9811 and successful completion of BUS 9813.

**Section AV: Changes in Course Number, Title, Description, Credits, Hours, Co- or Pre-requisites**

**AV.10.1b. Change in Course Description and Prerequisites**

BUS 6300H  
Title: Entrepreneurial Ventures  

**Description: From:** The course will use a variety of instructional tools to introduce the concept of venture startups and business plans. Students may not retain credits for BUS 6300H and MCT 4961 or MCT 4963. This course is only available to student not majoring in Entrepreneurship.

**To:** Leaders must foster new ideas, obtain resources, articulate their vision and gain key stakeholder support. Students will foster these leadership skills in this capstone course, which teaches
students the foundations of entrepreneurship and the process of venture creation. During the semester, students will draw upon the resources of New York City’s entrepreneurship ecosystem as they develop a case for the creation of a venture through the preparation of a viable business plan and pitch. In this assignment, students will move through the stages of conceptualizing a new venture idea, understanding feasibility, and articulating their vision to key stakeholders. The class will include cases, lectures, and numerous experiential learning activities.

Pre-requisites: From: Completion of nine credits of 4000 level Zicklin Honors courses, a minimum of 61 credits, completion of at least 60% in the major, and an overall CPA of 3.6. Open only to seniors in the Ziklin Honors Program who have completed at least 60% of the major, BUS 4444, 6 additional 4000 level Zicklin Honors credits; and have overall CPA of 3.6

To: Prerequisites: Open only to seniors in the Zicklin Honors Program who have completed at least 60% of their major, BUS 4444H, and have an overall GPA of 3.6.

AV.10.2b. Change in Course hours, Title, and Description.

From: Course Number: CIS 4550
Title: Networked Information Systems Security
Description: The main objective of this course is to provide students with an in depth understanding of the security risks and counter measures evident in modern, networked Information systems. Topics will include development of a security framework, overview of internetworking protocols, applications of cryptographic systems and the principles and the implementation of security in operating system, software, database systems wired and wireless networks, and web services. Upon successful completion of this course, students will have advanced skills to effectively access, document and manage the implementation of security policies and procedures that are crucial to the successful implementation of networked information systems.

To: Course Number: CIS 3550
Title: Cybersecurity
Description: This course aims to provide a managerial perspective on contemporary issues in computer and network security, including an assessment of state-of-the-art approaches used to address security problems and the integration of these approaches with organizational/informational systems audits, computer information systems, and management practices. Upon completing the course, students should have a practical understanding of how to design, implement, and maintain a network security plan that successfully defends a network from malicious or accidental intrusion. 3 Hours, 3 Credits

AV. 10.3b. Change in Course Prerequisite

From: BUS 9801, BUS 9802, BUS 9803, and BUS 9804
Title: Graduate Internships I, II, III, and IV
From: Prerequisites

BUS 9801: Permission of faculty internship coordinator and Graduate Career Management Center required. Open to full-time and part-time MBA and MS students. Who have completed a minimum of 12 credits toward their graduate degree, or by approval of the Internship Committee. Students on F-1 visas must have been in F-1 student status for at least one academic year prior to curricular Practical Training (CPT). (Some students may be able to participate in CPT prior to completing one full academic year in a Ziklin graduate program, based on prior course work in a US college.) Different conditions may apply to students on other visas. International students must comply with requirements specified by the international Student Service Center, and they should consult the ISSC if they have questions about these requirements. All students must be in good academic standing (3.0 cumulative grade point average) to pursue all internships.

Prerequisite for BUS 9802: Successful completion of BUS 9801.
Prerequisite for BUS 9803: Successful completion of BUS 9802.
Prerequisite for BUS 9804: Successful completion of BUS 9803.

To: Prerequisites

BUS 9801: Permission of faculty internship coordinator and Graduate Career Management Center required. Open to full-time and part-time MBA and MS students. International students must comply with requirements specified by the International Student Service Center, which they should consult if they have questions about these requirements. All students must be in good academic standing (3.0 cumulative grade point average) to pursue all internships.

Prerequisite for BUS 9802: Successful completion of BUS 9801.
Prerequisite for BUS 9803: Successful completion of BUS 9802.
Prerequisite for BUS 9804: Successful completion of BUS 9803.

Section AVII: MBA Agreement with The College of Management Academic Studies (COMAS), Israel

AVII: 10.1b. Dual International MBA Program Agreement

January 2015
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PART A: ACADEMIC MATTERS

Section AIII: Changes in Degree Programs

AIII.10.1a. The following revisions are proposed for the Bachelor of Arts Degree
Additional Course Requirements for The BA Degree.
- **PRE-WEISSMAN CORE**: The three courses forming the Pre-Weissman Core must be completed before a student is allowed to declare a major in the Weissman School of Arts and Sciences.
- **Foreign Language (6-8 credits)**: Number of years of foreign language taken in High School determines placement level for foreign language requirement.
- **Communication Skills (3 credits)**: COM 1010 Speech Communication.

**AIII.10.2a. The following revisions are proposed for the Bachelor of Arts Degree**
- This change will ensure that all Weissman majors take ENG/CMP 2800 or 2850, ensure that many Weissman majors will also complete a liberal arts minor, and that the remainder will at least complete the capstone to a minor. This change brings the Weissman College Option in line with that of the Zicklin School of Business and will greatly streamline the advisement process for all Baruch students.

**AIII.10.3a. The following revisions are proposed for the Major in Communication Studies**
- **Program**: BA in Communication Studies
- **Program Code**: 36820
- **HEGIS Code**: 0699.00
- **Effective**: Fall 2015
- **COM 3060** is being added to the electives list; it was omitted in error when the major was proposed. **COM 3064, COM 4905, and COM 4906** are new courses being added to the major.

**Section AIV: New Courses**

**AIV.10.1a. Department of Communication Studies**
- **Title**: Contemporary Issues in Digital Media
- **Course Number**: COM 3064
- **Hours**: 3.0
- **Credits**: 3.0
- **Prerequisite**: COM 1010

**AIV.10.2a. Department of Communication Studies**
- **Title**: Language and Social Interaction
- **Course Number**: COM 4905
- **Hours**: 3.0
- **Credits**: 3.0
- **Prerequisite**: COM 1010

**AIV.10.3a. Department of Communication Studies**
- **Title**: Communication Research Strategies
- **Course Number**: COM 4906
- **Hours**: 3.0
- **Credits**: 3.0
- **Prerequisite**: COM 1010
AIV.10.4a. Department of English
- **Title:** Literature of the Harlem Renaissance
- **Course Number:** ENG 4545
- **Hours:** 3.0
- **Credits:** 3.0
- **Prerequisite:** ENG 2150 or ENG/CMP/LTT 2800 or 2850 or departmental permission

AIV.10.5a. Department of English
- **Title:** Gothic Mysteries
- **Course Number:** ENG 4740
- **Hours:** 3.0
- **Credits:** 3.0
- **Prerequisite:** ENG 2150 or ENG/CMP/LTT 2800 or 2850 or departmental permission

AIV.10.6a. Department of Fine and Performing Arts
- **Title:** Immigration on Stage and Screen
- **Course Number:** THE 3060
- **Hours:** 3.0
- **Credits:** 3.0
- **Prerequisite:** THE 1041 or any other theater or film course

AIV.10.7a. Department of Psychology
- **Title:** Sensation and Perception
- **Course Number:** PSY 4080
- **Hours:** 3.0
- **Credits:** 3.0
- **Prerequisite:** PSY 3001 and either PSY 3081 or PSY 3082

Section AV: Changes in Existing Courses

AV.10.1a. Change in Pre-requisites
- **From:** COM 2000: Introduction to Communication Studies
- **To:** **Prerequisites:** COM 1010

AV.10.2a. Change in Description, Pre-requisites and Course Status
- **From:** **Description:** A survey of the development of the novel during this period. Topics will vary from semester to semester: From Fanny Hill to Mrs. Radcliffe; Sensation, Morality, and Sentiment in the New Form. **Prerequisites:** none
- **Course Status:** Inactive
To: Description: Before the eighteenth century, the novel in English didn’t exist; by the end of the century, novel reading was so popular that critics worried that readers were neglecting their jobs and families in favor of the latest bestseller. This course focuses on the political, historical, and cultural changes that both led to and resulted from the novel’s emergence. Authors may include Defoe, Haywood, Richardson, Fielding, Burney, and Austen. For students with two other upper-level (3000-level or above) English courses, this course may serve as the capstone for the English minor. 

Prerequisites: ENG 2100 or ENG/CMP/LTT 2800/2850, or departmental permission

Course Status: Active

AV.10.3a. Change in Pre-requisites
- JRN 3100: Copy Editing
- From: Prerequisites: JRN/ENG 2500 or JRN/ENG 3050
- To: Prerequisites: JRN/ENG 3050 or permission of the instructor

AV.10.4a. Change in Pre-requisites
- JRN 3800: Environmental Reporting
- From: Prerequisites: ENG 2150; JRN 3050 is recommended.
- To: Prerequisites: JRN/ENG 3050 or permission of the instructor

AV.10.5a. Change in Title and Description
- From: Title: PHI 3000: Phenomenology and Existentialism. Description: A study of phenomenology and existentialism as represented by such writers as Kierkegaard, Husserl, Heidegger, and Sartre.

- To: Title: PHI 3000: Existentialism in Philosophy and Literature. Description: Existentialism is unique in the Western philosophical tradition in that many of its central thinkers wrote in the narrative form in addition to the conventional philosophical form. Most closely associated with the French philosophers Sartre, Camus, and de Beauvoir, the evolution of existentialism can be traced through earlier works by Dostoevsky, Kierkegaard, and Nietzsche. The fundamental concern that links these thinkers is whether human existence can have any meaning, and, if so, how. This course will examine, through their works, the existentialist themes of authenticity, absurdity, transcendence, self-deception, alienation, truth, choice, freedom, value, and death.

AV.10.6a. Change in Title
- From: Title: POL 3362: Western European Political Systems
- To: Title: POL 3362: European Political Systems

AV.10.7a. Change in Course Number, Title, Description, Pre-requisites
- From: Title: PSY 4061: Theories of Personality. Description: A critical review of major contemporary theories of human personality; their relation to research findings, and to methods of psychotherapy. Case studies are interpreted from the perspective of various theories. Prerequisites: PSY 1001 and 3059 or 3060 or permission of the department.
To: Title: PSY 3064: Personality and Individual Differences. Description: This course presents an overview of the scientific study of personality. Topics include personality theories and factors that shape personal identity including genetics, cognition, motivation, and other factors. The course will take an empirical, research-oriented approach that will introduce students to the methods used to examine how personality and individual differences are shaped and influence behavior. Students who previously enrolled in PSY 4061 cannot get credit for this course.

Prerequisites: PSY 1001

AV.10.8a. Change in Description and New Cross-listing with Sociology/Anthropology and the Asian and Asian American Studies Program

- From: Title: REL 3540: The Tradition of Islam. Description: This course examines Islam as a world religion, with an emphasis on history and culture. Both basic tenets and texts will be examined along with case studies. These case studies will include the spread of Islam to Europe, Islam's importance in the age of colonialism and nationalism in Egypt, the question of Islam, gender and modernity in Iran, and the issue of radical Islam, the Taliban and the implications of the events of September 11, 2001.

- To: Title: REL/AAS/ANT/SOC 3540: The Tradition of Islam. Description: This course examines Islam as a world religion, with an emphasis on history and culture. Both basic tenets and texts will be examined along with ethnographic case studies. These ethnographic sources will cover the spread of Islam to Asia, Sufism, popular religious practices, Islam in North America, political Islam, the Taliban and the rise of ISIS. (Students will receive credit for only one of the following courses: AAS 3540; ANT 3540; REL 3540, or SOC 3540. These courses may substitute for each other in the F-replacement policy.)

AV.10.9a. Change in Pre-requisites

- From: Prerequisites: ENG 2100 or departmental permission
- To: Prerequisites: THE 1041 or ENG 2100 or permission of the instructor

Section AV.10.1a. Courses Withdrawn

- PSY 3080: The Psychology of Attention and Perception
  This course is being replaced by PSY 4080: Sensation and Perception. There is sufficient overlap in the content of the two courses to justify the deletion.

September 2014
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PART A: ACADEMIC MATTERS
Section AIII: Changes in Degree Programs

AIII: 10.1b. The following revisions are proposed for the MBA in Accountancy (CPA Program) in the Zicklin School of Business

- Program: MBA in Accountancy (CPA Program)
- HEGIS Code: 0502.00
- Program Code: 01912
- Effective: Fall 2015
- Grammar Troubleshooting and American English Pronunciation modules, required for non-native English speaking students, are recommended and no longer required.
- ACC 9110 is the core course in financial accounting for non-accountancy majors, and it is an acceptable substitute for ACC 9112 for students who change majors.
- CIS 9467 is eliminated as an elective course choice to ensure that students satisfy the minimum number of credits in accountancy/taxation to meet CPA requirements.

AIII: 10.2b. The following revisions are proposed for the MS in Marketing in the Zicklin School of Business

- Program: MS in Marketing
- HEGIS Code: 0509.00
- Program Code: 79231
- Effective: Fall 2015
- A MS degree in Marketing with a concentration in Digital Marketing provides students with the skill sets to address the expectations brought forth by an organization’s digital marketing mission. This concentration will enhance the MS in Marketing degree by providing specialized expertise to our graduates in an area that is rapidly gaining prominence in the marketplace.
- The list of required and elective courses being offered makes this concentration unique and cutting edge. This new concentration will indeed provide a source of competitive advantage for our MS degree program.

Section AIV: New Courses

AIV: 10.1b. Allen G. Aaronson Department of Marketing and International Business

- Course Number: MKT 9794
- Title: Special Topics in Digital Marketing
- Hours: 1.5
- Credits: 1.5
- Pre- or co-requisite: MKT 9703

- Course Number: MKT 9795
- Title: Special Topics in Digital Marketing
- Hours: 3.0
- Credits: 3.0
- Pre- or co-requisite: MKT 9703
Section AV: Change of Course Number, Title, Description, Credits, Hours, Co or Prerequisites

AV: 10.1b. Change in Course Prerequisite
   - FIN 9786: International Financial Markets
   - From: Prerequisite: FIN 9770; ECO 9709 or equivalent
   - To: Prerequisite: FIN 9770

AV: 10.2b. Change in Course Prerequisite
   - FIN 9788: International Corporate Finance
   - From: Prerequisite: FIN 9770; ECO 9709 or equivalent
   - To: Prerequisite: FIN 9770

Section AVII: International Agreements

AVII: 10.1b. International Program Agreement with the University of Amsterdam

June 2014
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PART A: ACADEMIC MATTERS

Section AIII: Changes in Degree Programs

AIII: 10.1a. The following revisions are proposed for the Minor in Film Studies
   - PHI 3060, titled “Philosophy of Film and Photography”, has been added to the list of Electives. The course as traditionally offered covers such topics as the ontology and aesthetics of still and moving photographic representations, the phenomenology of cinema, the nature of photographic truth, the metaphysics of time in film, and so on.

AIII: 10.2a. The following revisions are proposed for the Minor in Jewish Studies
   - PHI 3130, titled “Christian, Jewish, and Islamic Philosophy in the Middle Ages”, has been added to the list of Electives. Having consulted the Coordinator of the Jewish Studies Program, the Department of Philosophy feels that PHI 3130 fits within that program and will enrich it with new perspectives and concepts.

AIII: 10.3a. The following revisions are proposed for the Minor in Law and Policy
   - COM PHI 3045, titled “Communication law and Free Speech”, has been added to the list of Electives. The current Law and Policy minor emphasizes philosophical, historical, sociological, and political insights about law and individual rights. This course would expand and enhance the minor by giving students the opportunity to study issues related to communication law and free speech.
AIll: 10.4a. The following revisions are proposed for the Major in Psychology
- Program: BA in Psychology
- Program Code: 01963
- HEGIS Code: 2001.00
- Effective: Spring 2015
- The objective of the revised major is to ensure that students have a more structured core curriculum and more flexibility regarding their choice of upper level classes. The proposed core will better prepare students for advanced study, at both the undergraduate and graduate levels.

AIll: 10.5a. The following revisions are proposed for the Minor in Psychology
- PSY 4012, once a course for the Psychology major, has served as the capstone course for the minor for a number of years. This proposed program change formalizes the informal granting of waivers to PSY 4012 capstone requirement for students who are majoring in other disciplines. The Psychology Department has created several communication-intensive 4000-level options which are believed to have some bearing on their academic and career interests.

AIll: 10.6a. The following revisions are proposed for the Master of Science in Financial Engineering
- Program: MS in Financial Engineering
- Program Code: 24276
- HEGIS Code: 1703.00
- To better equip our students for the current demands of the job market, we propose introducing three new electives, covering Asset Allocation and Portfolio Management, Credit Risk Models, and Interest Rate Models.
- Increase flexibility of the course of study (increase elective credits from 15 to 21 credits and reducing required credits from 21 to 15 credits) by changing MTH 9852 “Numerical Methods for Finance II” and MTH 9862 “Probability and Stochastic Processes for Finance II” from required to elective courses.
- Two courses related to data science currently offered in our program (MTH 9884 Machine Learning and MTH 9895 Big Data in Finance) will be identified as data science courses and offered as sequence of two half semester courses. The course content will remain the same, only the course numbers and names will change.

AIll: 10.1b. The following revisions are proposed for the BBA in Industrial/Organizational Psychology in the Zicklin School of Business
- Program: BBA in Industrial Organizational Psychology
- HEGIS Code: 2008.00
- Program: 01965
- Effective: Spring 2015
- The objective of the revised major is to ensure that students have a more structured core curriculum and more flexibility regarding their choice of upper level classes. The proposed core will better prepare students for advanced study, at both the undergraduate and graduate levels.
- A number of new courses were developed to help improve students’ employment prospects and/or readiness for an advanced degree (MS, MBA, or PhD) in the field.

AIII: 10.2b. The following revisions are proposed for the general minor with honors in Advanced Business Analysis

- BUS 4093H: Special Topics was created in Spring 2013 to add flexibility to the Zicklin Undergraduate Honors Program Curriculum. This honors program is new and it is important to provide a mechanism for innovation and continuous improvement in the course offerings. Special Topics provides this mechanism. The courses offered need to be counted as electives for program requirements.

AIII: 10.3b. The following revisions are proposed for the MBA in Statistics in the Zicklin School of Business

- Program: MBA (all majors*) (*This option is not available to students in Zicklin’s cohort programs - full-time MBA program, Executive MBA program, and MBA in Health Care Administration program.)
- HEGIS Codes: 0502.00 (Accountancy); 0506.00 (Business Administration and Policy), 0517.00 (Economics); 0505.00 (Finance); 2008.00 (Industrial/Organizational Psychology); 0701.00 (Information Systems); 0513.00 (International Business); 0506.00 (Management); 0509.00 (Marketing); 0507.00 (Operations Research); 0511.00 (Real Estate); 0503.00 (Statistics); 0502.10 (Taxation)
- Program Codes: 01912 (Accountancy); 01923 (Business Administration and Policy), 01931 (Economics); 01919 (Finance); 01964 (Industrial/Organizational Psychology); 01936 (Information Systems); 01929 (International Business); 01922 (Management); 01928 (Marketing); 01926 (Operations Research); 31362 (Real Estate); 01917 (Statistics); 01933 (Taxation)
- Effective: Spring 2015
- When the MBA curriculum was revised in Fall 2011, the provision allowing students to seek core course substitutions was eliminated. We are encouraging students to customize their MBA programs according to their academic and professional interests and needs. Allowing students to replace a core course with a more advanced course in the same area is in keeping with this objective.

AIII: 10.4b. The following revisions are proposed for the MBA in Statistics in the Zicklin School of Business

- Program: MBA in Statistics
- HEGIS Code: 0503.00
- Program Code: 01917
- Effective: Spring 2015
- *Students may not receive credit for both STA 9705 and STA 9661.
- The more rigorous STA 9700 is a better regression course for students majoring in Statistics.
- STA 9850 is not offered frequently, so another course needed to be added to the choices.
- Statistics is a strong reference discipline for data mining and "Big Data” analytics, and the addition of STA 9660 and STA 9661 will enhance the professional
opportunities for MBA majors in statistics, and also serve as foundation courses for a "Business Analytics" program.

AIII: 10.5b. The following revisions are proposed for the MBA in Taxation in the Zicklin School of Business

- Program: MBA in Taxation
- HEGIS Code: 0502.10
- Program Code: 01933
- Effective: Spring 2015
- The Stan Ross Department of Accountancy offers TAX 9863 “Principles of Federal Income Taxation” (3 credits) to taxation majors. However, a new course TAX 9861 “Federal Income Taxation: Theory and Practice” (3 credits), intended for accountancy majors, will also be available to taxation students.

AIII: 10.6b. The following revisions are proposed for the MS in Taxation in the Zicklin School of Business

- Program: MS in Taxation
- HEGIS Code: 0502.10
- Program Code: 79232
- Effective: Spring 2015
- The Stan Ross Department of Accountancy offers TAX 9863 “Principles of Federal Income Taxation” (3 credits) to taxation majors. However, a new course TAX 9861 “Federal Income Taxation: Theory and Practice” (3 credits), intended for accountancy majors, will also be available to taxation students.

Section AIV: New Courses

AIV: 10.1a. Department of Communication Studies

- Course Number: COM 3080
- Title: Virtual Teamwork
- Hours: 3.0
- Credits: 3.0
- Prerequisite: COM 1010

AIV: 10.2a. Department of Fine and Performing Arts

- Course Number: NMA 3012
- Title: Digital Interactivity
- Hours: 4.0
- Credits: 3.0
- Prerequisite: NMA 2050 or ART 3057

AIV: 10.3a. Department of Fine and Performing Arts – cross-listed with THE 3050

- Course Number: NMA 3021
- Title: Performing with New Media
- Hours: 3.0
- Credits: 3.0
- Prerequisite: NMA 2050

**AIV: 10.4a. Department of Fine and Performing Arts – cross-listed with NMA 3021**
- Course Number: THE 3050
- Title: Performing with New Media
- Hours: 3.0
- Credits: 3.0
- Prerequisite: THE 1041 or THE 1043

**AIV: 10.5a. Department of History**
- Course Number: HIS 3950
- Title: Special Topics in Global History
- Hours: 3.0
- Credits: 3.0
- Prerequisite: One of the following courses: HIS 1000, HIS 1005, HIS 1001, or HIS 1003

**AIV: 10.6a. Department of Natural Sciences**
- Course Number: PHY 3200
- Title: Methods of Theoretical Physics
- Hours: 3.0
- Credits: 3.0
- Prerequisite: PHY 2003 and PHY 3001 or PHY 3010 and PHY 3020; MTH 3020 and MTH 3030 or equivalent

**AIV: 10.7a. Department of Natural Sciences**
- Course Number: PHY 4140
- Title: Introduction to Nuclear and Particle Physics
- Hours: 3.0
- Credits: 3.0
- Prerequisite: PHY 3010, PHY 3020, and PHY 4130

**AIV: 10.8a. Department of Philosophy**
- Course Number: PHI 3051
- Title: Moral Problems of Life and Death
- Hours: 3.0
- Credits: 3.0
- Prerequisite: any 1000-level course in philosophy

**AIV: 10.9a. Department of Psychology**
- Course Number: PSY 3067
- Title: The Psychology of Motivation and Learning
- Hours: 3.0
- Credits: 3.0
- Prerequisite: PSY 1001
AIV: 10.10a. Department of Psychology
- Course Number: PSY 4181
- Title: Advanced Organizational Psychology
- Hours: 3.0
- Credits: 3.0
- Prerequisite: PSY 1001 and PSY 3181, or by permission

AIV: 10.11a. Department of Psychology
- Course Number: PSY 4182
- Title: Occupational Health Psychology
- Hours: 3.0
- Credits: 3.0
- Prerequisite: PSY 1001 and PSY 3181, or by permission

AIV: 10.12a. Department of Psychology
- Course Number: PSY 4183
- Title: Psychology of Career Development and Planning
- Hours: 3.0
- Credits: 3.0
- Prerequisite: PSY 1001 and PSY 3181, or by permission

AIV: 10.13a. Department of Psychology
- Course Number: PSY 4185
- Title: Psychology of Training and Development
- Hours: 3.0
- Credits: 3.0
- Prerequisite: PSY 1001 and PSY 3181, or by permission

AIV: 10.14a. Religion and Culture Program – cross-listed with Sociology and Anthropology
- Course Number: REL/ANT/SOC 4025H
- Title: Writers and Their Spiritual Searches: Religious Themes in Contemporary Literature
- Hours: 3.0
- Credits: 3.0
- Prerequisite: ENG 2150; SOC 1005 or ANT 1001

AIV: 10.15a. Women’s and Gender Studies
- Course Number: WSM 3085
- Title: Special Topics in Women’s and Gender Studies
- Hours: 3.0
- Credits: 3.0
- Prerequisite: ENG 2150

AIV: 10.16a. Department of Psychology
- Course Number: PSY 9801
- Title: Internship Project Experience in Industrial/Organizational Psychology
- Hours: 1.0
- Credits: 1.0
- Prerequisite: Program permission required

**AIV: 10.17a. Department of Mathematics**
- Course Number: MTH 9855
- Title: Asset Allocation and Portfolio Management
- Hours: 3.0
- Credits: 3.0
- Prerequisite: MTH 9814, MTH 9831
- Co-requisite: MTH 9862

**AIV: 10.18a. Department of Mathematics**
- Course Number: MTH 9876
- Title: Credit Risk Models
- Hours: 3.0
- Credits: 3.0
- Prerequisite: MTH 9814, MTH 9862, MTH 9878

**AIV: 10.19a. Department of Mathematics**
- Course Number: MTH 9878
- Title: Interest Rate Models
- Hours: 3.0
- Credits: 3.0
- Prerequisite: MTH 9814, MTH 9831
- Co-requisite: MTH 9862

**AIV: 10.1b. Stan Ross Department of Accountancy**
- Course Number: ACC 9990
- Title: Special Topics in Accountancy
- Hours: 1.0
- Credits: 1.0
- Prerequisites: ACC 9110 or ACC 9112

**AIV: 10.2b. Stan Ross Department of Accountancy**
- Course Number: ACC 9991
- Title: Special Topics in Accountancy
- Hours: 1.5
- Credits: 1.5
- Prerequisites: ACC 9110 or ACC 9112

**AIV: 10.3b. Stan Ross Department of Accountancy**
- Course Number: ACC 9992
- Title: Special Topics in Accountancy
- Hours: 2.0
- Credits: 2.0
- Prerequisites: ACC 9110 or ACC 9112

AIV: 10.4b. Zicklin School of Business Office of Graduate Programs
- Course Number: BUS 9794
- Title: Special Topics in Business
- Hours: 1.0
- Credits: 1.0
- Pre- or Co-requisite: Variable based on topic

AIV: 10.5b. Zicklin School of Business Office of Graduate Programs
- Course Number: BUS 9795
- Title: Special Topics in Business
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: Variable based on topic

AIV: 10.6b. Zicklin School of Business Office of Graduate Programs
- Course Number: BUS 9796
- Title: Special Topics in Business
- Hours: 2.0
- Credits: 2.0
- Pre- or Co-requisite: Variable based on topic

AIV: 10.7b. Zicklin School of Business Office of Graduate Programs
- Course Number: BUS 9797
- Title: Special Topics in Business
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: Variable based on topic

AIV: 10.8b. Allen G. Aaronson Department of Marketing and International Business
- Course Number: MKT 9785
- Title: Digital Marketing Strategy
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: MKT 9703

AIV: 10.9b. Department of Statistics and Computer Information Systems
- Course Number: STA 9661
- Title: Multivariate Statistics for Business Analytics
- Hours: 3.0
- Credits: 3.0
- Prerequisite: STA 9708
Section AV: Changes in Existing Courses

AV: 10.1a. Change in Description, Pre-requisites and New Cross-listing with Black and Latino Studies

- From: LACS 4900 - Latin America and the Caribbean: Cultures and Societies. **Description:** This interdisciplinary course examines the historical, political, cultural and socioeconomic conditions of Latin America and the Caribbean from Pre-Hispanic times to the 19th century. The themes may vary from semester to semester. In line with the interdisciplinary nature of this topic, the course is taught by faculty from different disciplines. **Prerequisites:** At least one of these courses: HIS 3070; HIS 3075; POL 3104; POL 3364; LTS (HSP) 3015; LTS (HSP) 3004.

- To: LACS/BLS/LTS 4900 - Latin America and the Caribbean: Cultures and Societies. **Description:** This interdisciplinary course examines the historical, political, cultural and socioeconomic conditions of Latin America and the Caribbean from Pre-Hispanic times to the 19th century. The themes may vary from semester to semester. In line with the interdisciplinary nature of this topic, the course is taught by faculty from different disciplines. (Students will receive credit for only one of the following courses: BLS; LACS; or LTS 4900. These courses may substitute for each other in the F-replacement policy.) **Prerequisites:** At least one of these courses: HIS 3070; HIS 3075; POL 3104; POL 3364; LTS (HSP) 3015; LTS (HSP) 3004; or ENG/CMP (LTT) 2800 or 2850.

AV: 10.2a. Change in Description, Pre-requisites and New Cross-listing with Black and Latino Studies

- From: LACS 4901- Latin America and the Caribbean II: From the 19th Century to the Present. **Description:** This interdisciplinary course examines the historical, political, cultural and socioeconomic conditions of Latin America and the Caribbean from Pre-Hispanic times to the 19th century. The themes may vary from semester to semester. In line with the interdisciplinary nature of this topic, the course is taught by faculty from different disciplines. **Prerequisites:** At least one of these courses: HIS 3070; HIS 3075; POL 3104; POL 3364; LTS (HSP) 3015; LTS (HSP) 3004.

- To: LACS/BLS/LTS 4901 - Latin America and the Caribbean II: From the 19th Century to the Present. **Description:** This interdisciplinary course examines the historical, political, cultural and socioeconomic conditions of Latin America and the Caribbean from Pre-Hispanic times to the 19th century. The themes may vary from semester to semester. In line with the interdisciplinary nature of this topic, the course is taught by faculty from different disciplines. (Students will receive credit for only one of the following courses: BLS; LACS; or LTS 4901. These courses may substitute for each other in the F-replacement policy.) **Prerequisites:** At least one of these courses: HIS 3070; HIS 3075; POL 3104; POL 3364; LTS (HSP) 3015; LTS (HSP) 3004; or ENG/CMP (LTT) 2800 or 2850.

AV: 10.3a. Change in Course Number and Prerequisites
- **From:** PSY 3184 - Leadership and Managerial Development. **Prerequisites:** PSY 1001.

- **To:** PSY 4184 - Leadership and Managerial Development. **Prerequisites:** PSY 1001 and PSY 3181, or permission of department.

**AV: 10.4a. Change in Description and Pre-requisites**

- **From:** Description: After a brief survey of classical ecological issues, concepts, and definitions, the emphasis will be on research pertaining to the psychological consequences of the environment. Behavioral research methods and data will be presented concerning the psychological effects of various forms of adverse environmental influences on human behavior and mental health, the psychology of environmental and urban design, and psychological engineering. **Prerequisites:** PSY 1001.

- **To:** Description: Environmental Psychology addresses the impact of human attitudes and behavior on ecosystems, the natural environment and natural resources. Taking into account psychological, social and economic factors, we will consider theory, research, and practice for building a world that balances current human activities and needs with those of other species and future generations. **Prerequisites:** PSY 1001 or one of the following courses: ENV 3001; ENV 3002; ENV 3003; ENV 3005; ENV 3006; ENV 3008; SOC 3151 (3008); SOC 3168 (3063); ANT 3009; or POL 3317.

**AV: 10.5a. Change in Course Number, Title, and Description**

- **From:** MTH 9895 - Big Data in Finance. **Description:** This course focuses on developing tools in C++ to work with financial big data. Topics include efficient file formats for big data, parallel data structure and algorithm, and data cleaning, pattern recognition using C++/GPU. The objective of the course is to have each student build a Big Data toolbox in C++.

- **To:** MTH 9898 - Data Science in Finance I: Big Data in Finance. **Description:** This course focuses on developing tools in C++ to work with financial big data. Topics include efficient file formats for big data, parallel data structure and algorithm, and data cleaning, pattern recognition using C++/GPU. The objective of the course is to have each student build a Big Data toolbox in C++. (This course is not open to students who completed MTH 9895.)

**AV: 10.6a. Change in Course Number, Title, and Description**

- **From:** MTH 9895 - Big Data in Finance. **Description:** This course covers machine learning prediction techniques in the context of efficient markets. Students will test these techniques in the context of various trading strategies and investigate correlations with maker directional movements.
- **To:** MTH 9899 - Data Science in Finance II: Machine Learning. **Description:** This course covers machine learning prediction techniques in the context of efficient markets. Students will test these techniques in the context of various trading strategies and investigate correlations with maker directional movements. (This course is not open to students who completed MTH 9884.)

**AV.10.1b. Change in Course Title and Description**

- **From:** CIS 4400 - Database Management Systems II. **Description:** This advanced course in database management systems is for students who wish to pursue work in database administration (DBA) or data administration (DA). DBA topics include policy, software evaluation, implementing database management software, database design and repositories. The relationship and role of data administration in providing a "corporate" resource of data is also discussed. The role of DA at the company, departmental, application, and database levels is defined. Students design and evaluate alternatives for the same database structure, learn how to define subject area databases, and perform a software analysis, including the development of implementation policies to accompany their choice. Computer-aided software engineering (CASE) tools and how they can be used in designing logical and physical relational databases are demonstrated and used by students.

- **To:** CIS 4400 - Data Warehousing for Analytics. **Description:** This advanced course will provide students with an indepth understanding of the design and implementation of database warehousing and analytics database systems. Specific topics include data warehouse modeling and architecture, the ETL process, administration, security, columnstore, streaming and NoSQL databases, and complex event processing. Students develop a complete data warehouse system including implementation of a business intelligence suite.

**AV.10.2b. Change in Course Description**

- **From:** Description: This course is designed to introduce students to the major concepts, models, theories, and research in organizational behavior, an interdisciplinary field dedicated to developing a better understanding of people at work. It will cover relevant theories and concepts from psychology, sociology and, anthropology. Although the course is analytical and conceptual in nature, the course’s primary focus is on applying behavioral science knowledge to the practice of management. The course focuses on individual and small-group processes, managing group and intergroup processes, and improving organizational effectiveness. Topics include perceptual processes (including common perceptual errors such as stereotyping), impact of individual differences (e.g., personality, abilities); diversity issues: decision making; motivation and performance; communication, group formation and process, power, leadership, conflict, and organizational change and development.

- **To:** Description: This course is designed as an evidence-based course that will introduce students to the major concepts, models, theories, and research in the field of organizational behavior related to individual and group decision making, negotiation,
ethics, and teams. The primary focus is on applying behavioral science knowledge to the practice of management, and so this course will be experiential and analytical. We will engage with cases and simulations to experience and analyze best practices grounded in the latest science.

AV.10.3b. Change in Prerequisites
- ACC 9806: Financial Statement Analysis and Reporting
  - From: Prerequisite: ACC 9110 or equivalent; FIN 9770.
  - To: Prerequisite: ACC 9110, ACC 9112, or equivalent; FIN 9770.

AV.10.4b. Change in Prerequisite
- ACC 9811: Managerial Accounting Theory and Practice
  - From: Prerequisite: ACC 9110 or equivalent. Students may receive credit for only one of the following: ACC 9811 or ACC 9115.
  - To: Prerequisite: ACC 9110, ACC 9112, or equivalent. Students may receive credit for only one of the following: ACC 9811, ACC 9115, or ACC 9125.

AV.10.5b. Change in Prerequisite
- ACC 9816: Accounting and Auditing Aspects of Computer-Based Information Systems
  - From: Prerequisite: ACC 9110 or equivalent.
  - To: Prerequisite: ACC 9110, ACC 9112, or equivalent.

AV.10.6b. Change in Course Number, Description and Prerequisite
- From: ACC 9901 – Special Topics in Accountancy. Description: This course examines issues of current interest in accounting. Topics covered will vary from semester to semester so that students may take the course more than once as the topic changes. Prerequisite: ACC 9110 or equivalent.
  - To: ACC 9993 (formerly ACC 9901) – Special Topics in Accountancy. Description: This course focuses on timely and relevant topics in accountancy that are not covered in the regular curriculum. The areas of study are determined each semester by the instructor offering the course. The course topics and additional prerequisites will be announced during the preceding semester. Students may take this more than once provided that different topics are covered. Prerequisite: ACC 9110 or ACC 9112.

AV.10.7b. Change in Prerequisites
- BUS 9200: Business Policy
  - From: Prerequisites: All required MBA core/breadth courses, plus 12 additional credits.
  - To: Prerequisites: ACC 9110 or ACC 9112; BUS 9551; BUS 9552 or BUS 9553 or BUS 9554; CIS 9001 or CIS 9000; ECO 9730 or ECO 9708; FIN 9770; IBS 9600; MGT 9300; MGT 9702 or MGT 9700; MKT 9703; STA 9708; either BUS 9100 or LAW 9000.
AV.10.8b. Change in Description and Prerequisites
- CIS 9467: Business Modeling with Spreadsheets
- **From: Description:** This course is designed for students who want to learn how to construct and use powerful spreadsheets. Its main purpose is to develop advanced proficiency in spreadsheet modeling to support effective managerial decision-making. This course is mostly project-oriented with a dual focus on spreadsheet engineering and the quantitative modeling of classic financial and other business problems. The course will also cover the application of spreadsheets to fundamental quantitative tools such as forecasting, sensitivity analysis, and data analysis using pivot tables. **Prerequisites:** CIS 9000 or CIS9001; pre- or co-requisite: FIN 9770.

- **To: Description:** This course is designed for students who want to learn how to construct and use powerful spreadsheets. Its main purpose is to develop proficiency in quantitative modeling to support effective managerial decision making. This course is mostly project-oriented with a dual focus on spreadsheet engineering and quantitative modeling of financial applications. The student will develop spreadsheet models to solve financial and other business problems and to aid the user in reaching reasonable and justifiable decisions. Several classic quantitative models will be developed and discussed. The course will introduce and review the fundamental quantitative tools including forecasting, sensitivity analysis, and data analysis using pivot tables. **Prerequisites:** STA 9708 or ACC9 110 or ACC 9112, or the equivalent.

AV.10.9b. Change in Prerequisites
- ECO 9707: Economic Fluctuations and Forecasting
- **From: Prerequisites:** ECO 9709, STA 9708
- **To: Prerequisites:** ECO 9709 or ECO 9740 and STA 9708

AV.10.10b. Change in Prerequisites
- ECO 9714: Public Finance I
- **From: Prerequisites:** ECO 9708, ECO 9709
- **To: Prerequisites:** ECO 9708 or ECO 9730; ECO 9709 or ECO 9740

AV.10.11b. Change in Prerequisites
- ECO 9723: Econometrics – Theory and Applications I
- **From: Prerequisites:** ECO 9708, ECO 9709, and STA 9708 or equivalent
- **To: Prerequisites:** ECO 9708 or ECO 9730; ECO 9709 or ECO 9740; STA 9708 or equivalent

AV.10.12b. Change in Prerequisite
- ECO 9741: International Economics I
- **From: Prerequisites:** ECO 9708
- **To: Prerequisites:** ECO 9708 or ECO 9730

AV.10.13b. Change in Prerequisite
- ECO 9760 (ILR 9760): Labor Economics
- **From: Prerequisites:** ECO 9708
- **To:** Prerequisites: ECO 9708 or ECO 9730

**AV.10.14b. Change in Prerequisites**
- FIN 9783: Investment Analysis
- **From:** Prerequisites: FIN 9770; ECO 9709 or equivalent (ECO 8000)
- **To:** Prerequisites: FIN 9770

**AV.10.15b. Change in Prerequisite**
- MGT 9560: Management Information Systems
- **From:** Prerequisites: CIS 9000
- **To:** Prerequisites: CIS 9000 or CIS 9001

**AV.10.16b. Change in Prerequisites**
- MGT 9610: Dynamics of Competition, Industry Structure, and Corporate Strategy
- **From:** Prerequisites: ECO 9708, ECO 9709, FIN 9770, MGT 9300, and MKT 9703.
- **To:** Prerequisites: ECO 9708 or ECO 9730; FIN 9770; MGT 9300; MKT 9703. ECO 9709 or ECO 9740 is recommended, but not required.

**AV.10.17b. Change in Prerequisites**
- MGT 9615: Strategy Formulation and Implementation
- **From:** Prerequisites: ECO 9708, ECO 9709, FIN 9770, MGT 9300, and MKT 9703
- **To:** Prerequisites: Any three required core courses.

**AV.10.18b. Change in Prerequisites**
- MGT 9680: Technology Strategy
- **From:** Prerequisites: CIS 9000, ECO 9708, ECO 9709, FIN 9770, MGT 9300, and MKT 9703
- **To:** Prerequisites: CIS 9000 or CIS 9001; ECO 9708 or ECO 9730; FIN 9770; MGT 9300; MKT 9703. ECO 9709 or ECO 9740 is recommended, but not required.

**AV.10.19b. Change in Prerequisites**
- MGT 9720: Service Management Strategies
- **From:** Prerequisites: MGT 9700
- **To:** Prerequisites: MGT 9700 or MGT 9702 and MGT 9704

**AV.10.20b. Change in Prerequisite**
- MGT 9730: Project Management: Strategic Design and Implementation
- **From:** Prerequisites: MGT 9700
- **To:** Prerequisites: MGT 9700 or MGT 9702

**AV.10.21b. Change in Description and Prerequisite**
- MGT 9975 (RES 9980): Real Estate Entrepreneurship
- **From:** Description: This course builds upon the core issues introduced in the fall semester’s real estate development course. It is based upon the core assumptions, and theory that since large parts of real estate are necessarily entrepreneurial, that more
complex aspects of real estate entrepreneurship will engage the student in issues of risk evaluation at the 'opportunistic' segments of investment choices and financing. Such higher-risk higher-return acquisition and development options require a clear foundation in key dimensions of due diligence from both debt and equity lenders perspectives, as well as a clear appreciation of the ways in which deal structuring can affect the value of and stability of joint ventures engaged in high yield investing and development. **Prerequisite:** RES 9776, FIN 9776, RES 9860, MGT 9960 Credit is given for MGT 9975 or RES 9980, not both. Not open to students who have completed MGT 9875.

-To: Description: This course derives from the premise that since large parts of real estate are necessarily entrepreneurial, more complex aspects of real estate entrepreneurship will involve risk evaluation at “opportunistic” segments. Such higher-risk higher-return acquisition and development options require a clear foundation in due diligence from both debt and equity lenders’ perspectives. This course also addresses how deal structuring can affect the value of and stability of joint ventures engaged in high yield investing and development. **Prerequisite:** RES 9776 or FIN 9776 or RES 9860 or MGT 9960 (formerly MGT 9860) or departmental permission. Credit is given for MGT 9975 or RES 9980, not both. Not open to students who have completed MGT 9875.

**AV.10.22b. Change in Pre- or Co-requisite**
- MKT 9780: Digital Marketing
- From: **Pre- or co-requisites:** MKT 9703 and CIS 9000
- To: **Pre- or co-requisites:** MKT 9703

**AV.10.23b. Change in Pre- and Co-requisites**
- OPR 9730: Simulation Modeling and Analysis
- From: **Pre- and co-requisites:** Prerequisite: STA 9708 or equivalent; co-requisite: OPR/STA 9750 or permission of instructor
- To: **Pre- and co-requisites:** STA 9708 or equivalent

**AV.10.24b. Change in Prerequisite**
- RES 9960: Real Estate and Urban Economics
- From: **Prerequisites:** ECO 9708 or departmental permission. Credit is given for RES 9960 or ECO 9774, not both.
- To: **Prerequisites:** ECO 9708 or ECO 9730, or departmental permission. Credit is given for RES 9960 or ECO 9774, not both.

**AV.10.25b. Change in Prerequisite and Description**
- RES 9980 (MGT 9975): Real Estate Entrepreneurship
- From: **Description:** This course is based upon the core assumptions, and theory that since large parts of real estate are necessarily entrepreneurial, that more complex aspects of real estate entrepreneurship will engage the student in issues of risk evaluation at the 'opportunistic' segments of investment choices and financing. Such higher-risk higher-return acquisition and development options require a clear
foundation in key dimensions of due diligence from both debt and equity lenders' perspectives, as well as a clear appreciation of the ways in which deal structuring can affect the value of and stability of joint ventures engaged in high yield investing and development. **Prerequisites:** RES 9776, FIN 9776, RES 9860 or MGT 9860, or departmental permission.

- **To:** **Description:** This course derives from the premise that since large parts of real estate are necessarily entrepreneurial, more complex aspects of real estate entrepreneurship will involve risk evaluation at “opportunistic” segments. Such higher-risk higher-return acquisition and development options require a clear foundation in due diligence from both debt and equity lenders’ perspectives. This course also addresses how deal structuring can affect the value of and stability of joint ventures engaged in high yield investing and development. **Prerequisites:** RES 9776 or FIN 9776 or RES 9860 or MGT 9960 (formerly MGT 9860) or departmental permission. Credit is given for MGT 9975 or RES 9980, not both. Not open to students who have completed MGT 9875.

**AV.10.26b. Change in Pre- or Co-requisite**
- **TAX 9866:** Corporate Taxation I
- **From:** **Pre- and co-requisites:** TAX 9862 or TAX 9863
- **To:** **Pre- and co-requisites:** TAX 9861 or TAX 9862 or TAX 9863

**AV.10.27b. Change in Pre- or Co-requisite**
- **TAX 9868:** Partnership Taxation
- **From:** **Pre- and co-requisites:** TAX 9862 or TAX 9863
- **To:** **Pre- and co-requisites:** TAX 9861 or TAX 9862 or TAX 9863

**AV.10.28b. Change in Pre- or Co-requisite**
- **TAX 9869:** International Taxation
- **From:** **Pre- and co-requisites:** TAX 9862 or TAX 9863
- **To:** **Pre- and co-requisites:** TAX 9861 or TAX 9862 or TAX 9863

**AV.10.29b. Change in Pre- or Co-requisite**
- **TAX 9870:** Estates, Trusts, and Planning
- **From:** **Pre- and co-requisites:** TAX 9862 or TAX 9863
- **To:** **Pre- and co-requisites:** TAX 9861 or TAX 9862 or TAX 9863

**AV.10.30b. Change in Pre- or Co-requisite**
- **TAX 9873:** Deferred Compensation
- **From:** **Pre- and co-requisites:** TAX 9862 or TAX 9863
- **To:** **Pre- and co-requisites:** TAX 9861 or TAX 9862 or TAX 9863

**AV.10.31b. Change in Pre- or Co-requisite**
- **TAX 9877:** State and Local Taxes
- **From:** **Pre- and co-requisites:** TAX 9862 or TAX 9863
- **To:** **Pre- and co-requisites:** TAX 9861 or TAX 9862 or TAX 9863
AV.10.32b. Change in Pre- or co-requisite
- TAX 9878: Taxation of Business Entities
  - From: Pre- and co-requisites: TAX 9862 or TAX 9863
  - To: Pre- and co-requisites: TAX 9861 or TAX 9862 or TAX 9863

AV.10.33b. Change in Pre- or Co-requisite
- TAX 9889: Current Problems in Taxation
  - From: Pre- and co-requisites: TAX 9862 or TAX 9863
  - To: Pre- and co-requisites: TAX 9861 or TAX 9862 or TAX 9863

AV.10.34b. Change in Pre- or Co-requisite
- TAX 9900: Tax Procedure and Professional Responsibility in Tax Practice
  - From: Pre- and co-requisites: TAX 9862 or TAX 9863
  - To: Pre- and co-requisites: TAX 9861 or TAX 9862 or TAX 9863

Section AVI: Courses Withdrawn

- PSY 3065: The Psychology of Motivation.
  PSY 3065 will be replaced by PSY3067 “Psychology of Motivation and Learning,” a new course.

  PSY 3070, PSY 3072, and PSY 3183 have not been offered for several years. There is no current member of the department who is prepared to teach these classes.

- PSY 3074: Psychological Aspects of Disabling Conditions; PSY 4054: Psycho-Educational Diagnosis and Appraisal of Special Groups.
  PSY 3074 and PSY 4054 were designed for the long-defunct program in Special Education.

- PSY 3180: Vocational Psychology.
  The PSY 3180 title, bulletin description, and content are antiquated. The department is in the process of developing a more suitable course for our industrial/Organizational Psychology majors.

- PSY 4015: Emotions in the Workplace.
  The member of the Psychology Department who designed and has taught PSY 4015 has indicated that she does not plan to offer it going forward. There is no other member of the department who is prepared to teach it.

April 2014
Chancellor’s University Report – Part A: Academic Matters
Table of Contents
PART A: ACADEMIC MATTERS

Section AIII: Changes in Degree Programs

AIII: 10.1b. The following revisions are proposed for the MBA in International Business in the Zicklin School of Business
- Program: MBA in International Business
- HEGIS Code: 0513.00
- Program Code: 01929
- Effective: Spring 2015
- IBS 9760 is replaced with IBS 9761, which is a highly relevant course given the growing importance of emerging markets in today’s global economy
- MKT 9737 is changed to MKT 9739 “Global Advertising and Marketing Communications”, which was necessary because MKT 9737 was assigned to another course

AIII: 10.2b. The following revisions are proposed for the MS in Finance in the Zicklin School of Business
- Program: MS in Finance
- HEGIS Code: 0504.00
- Program Code: 20786
- Effective: Fall 2014
- The curriculum was updated to reflect new courses developed at the Zicklin School of Business and would give the School the flexibility to offer the 30-credit program leading to a degree of Master of Science in Finance in cohort-based executive as well as flex-time formats

AIII: 10.3b. The following revisions are proposed for the MS in Quantitative Methods and Modeling in the Zicklin School of Business
- Program: MS in Quantitative Methods and Modeling
- HEGIS Code: 0507.00
- Program Code: 79230
- Effective: Spring 2015
- MTH 8001 and STA 9000 are no longer offered for our students. STA 9000 is the current substitute for STA 9000.

Section AIV: New Courses

AIV: 10.1b. Bert W. Wasserman Department of Economics and Finance
- Course Number: FIN 9762
- Title: Introduction to Quantitative Tools for Finance
- Hours: 3
- Credits: 3
- Prerequisites: Departmental permission required.
AIV: 10.2b. Allen G. Aaronson Department of Marketing and International Business
- Course Number: MKT 9718
- Title: Communicating with Consumers
- Hours: 1.5
- Credits: 1.5
- Prerequisites: None

AIV: 10.3b. Allen G. Aaronson Department of Marketing and International Business
- Course Number: MKT 9782
- Title: Search Engine Marketing
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: MKT 9703

AIV: 10.4b. Allen G. Aaronson Department of Marketing and International Business
- Course Number: MKT 9783
- Title: Social Media Marketing
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: MKT 9703

Section AV: Change of Course Number, Title, Description, Credits, Hours, Pre- or Co-requisites

AV.10.1b. Change in Course Title and Description
- From: MKT 9728 – Title: Media Planning and Analysis. Description: Advanced managerial and analytical treatment of the media planning and decision process. The course includes the role of media considerations in advertising, marketing, and business planning; media strategy (planning, buying, and research); and media effectiveness evaluation, information systems, computer models, and control systems. Recent developments and problems in media research are given special attention.

- To: MKT 9728 – Title: Media Planning in the Digital Age. Description: The course covers advanced managerial and analytical treatment of the media planning and decision process, including an introduction to the use of digital marketing communications channels. The course includes the role of media considerations in advertising, marketing, and business planning; media strategy (planning, buying, and research); and media effectiveness evaluation, information systems, computer models, and control systems. Recent developments and problems in digital media research are given special attention.

AV.10.2b. Change in Pre- or Co-requisite
- MKT 9766: Previous Pre- or Co-requisite requirements: IBS 9600. New Pre- or Co-requisite requirements: None.
SECTION AIV.10. Item AIV: 10.4b. Allen G. Aaronson Department of Marketing and International Business: The course number MKT 9737 assigned to “Global Advertising and Marketing Communications” was used for another course. The correct number is MKT 9739.

Section AIV: New Courses

AIV: 10.1p. MPA Program in the School of Public Affairs
- PAF 9184
- International Institutions and Global Governance

AIV: 10.2p. HEA Program in the School of Public Affairs
- PAF 9325
- Institutional Research
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: None

AIV: 10.3p. HEA Program in the School of Public Affairs
- PAF 9390
- Capstone Seminar in Higher Education Administration
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: PAF 9120, PAF 9308, PAF 9317, or PAF 9170, PAF 9330, and PAF 9336
Section AV: Changes in Existing Courses

AV: 10.5p. Changes in Course Number, Title, Description and Prerequisite
- From: PUB 3100 - Program Administration in Public Agencies
  To: PAF 3100 - Nonprofit Administration

AV: 10.6p. Change in Course Description
- Course number: PAF 9139 – Communication Strategy

AV: 10.7p. Change in Course Number
- From PAF 9102 to PAF 9177 – Advanced Analytical Methods

AV: 10.8p. Change in Course Number and Description
- From PAF 9171 to PAF 9126 – Human Services Administration

AV: 10.9p. Change in Course Number
- From PAF 9175 to PAF 9125 – Human Resources Policy

AV: 10.10p. Changes in Title, Description and Prerequisite
- Course number: PAF 9190
  - From: Capstone Seminar
  - To: Public Affairs Capstone Seminar

AV: 10.11p. Changes in Title, Description and Prerequisite
- Course number: PAF 9195
  - From: Internship in Public Affairs
  - To: Public Affairs Internship

AV: 10.12p. Change in Title and Description
- Course number: PAF 9301
  - From: School Leadership and Organizational Management
  - To: Introduction to School Leadership

AV: 10.13p. Change in Description
- Course number: PAF 9302 – Organization Behavior in Colleges and Universities

AV: 10.14p. Change in Title and Description
- Course number: PAF 9306
  - From: Human Capital Management for the Educational Leader
  - To: Human Resource Management in Education

AV: 10.15p. Change in Title and Description
AV: 10.16p. **Change in Title and Description**  
- Course number: PAF 9307  
- From: Data Analysis for School Improvement  
- To: School Performance Measurement

AV: 10.17p. **Change in Title and Description**  
- Course number: PAF 9309  
- From: Instructional Leadership in Educational Organizations  
- To: Instructional Leadership in Schools

AV: 10.18p. **Change in Title and Description and Prerequisite**  
- Course number: PAF 9310  
- From: School Leadership and Organizational  
- To: School Leadership and Organizational Management

AV: 10.19p. **Change in Title and Description**  
- Course number: PAF 9311  
- From: School-Community Relations  
- To: Community Relations in Education

AV: 10.20p. **Change in Title and Description and Prerequisite**  
- Course number: PAF 9312  
- From: Legal and Policy Issues for the Educational Leader  
- To: Legal and Policy Issues in Education

AV: 10.21p. **Change in Title and Description**  
- Course number: PAF 9313  
- From: Practicum in Supervision  
- To: Capstone Seminar for the School Building Leader

AV: 10.22p. **Change in Title and Description and Prerequisite**  
- Course number: PAF 9314  
- From: Instructional Leadership  
- To: Strategies in Classroom Management

AV: 10.23p. **Change in Title and Description and Prerequisite**  
- Course number: PAF 9315  
- From: Seminar on Problems of Administration of the Urban School  
- To: Charter School Administration

AV: 10.24p. **Change in Description and Prerequisite**  
- Course number: PAF 9319 – School Finance and Budgeting
AV: 10.25p. **Change in Title and Description and Prerequisite and Hours**
- Course number: PAF 9320
- From: Internship and Seminar I
- To: Educational Leadership Internship I

AV: 10.26p. **Change in Title and Description and Prerequisite and Hours**
- Course number: PAF 9321
- From: Internship and Seminar II
- To: Educational Leadership Internship II

AV: 10.27p. **Change in Title and Description and Prerequisite**
- Course number: PAF 9341
- From: Advanced Topics in Special Education Administration and Supervision
- To: Special Education Administration

AV: 10.28p. **Change in Title and Description and Prerequisite**
- Course number: PAF 9323
- From: Practicum for School District Leaders, Part I
- To: Practicum I for School District Leaders

AV: 10.29p. **Change in Title and Description and Prerequisite**
- Course number: PAF 9324
- From: Practicum for School District Leaders, Part II
- To: Practicum II for School District Leaders

AV: 10.30p. **Change in Description and Prerequisite**
- Course number: PAF 9308 – Administrative Services in Colleges and Universities

AV: 10.31p. **Change in Description**
- Course number: PAF 9317
- From: Seminar on Research for the Educational Administrator
- To: Research for the Educational Administrator

AV: 10.32p. **Change in Title and Description and Prerequisite**
- Course number: PAF 9322
- From: Internship in Higher Education
- To: Internship in Higher Education Administration

AV: 10.33p. **Change in Title and Description**
- Course number: PAF 9330
- From: The Organization and Administration of U.S. Higher Education
- To: Introduction to Higher Education Administration

AV: 10.34p. **Change in Description**
- Course number: PAF 9332 – Information Systems in Higher Education Administration

AV: 10.35p. Change in Description and Prerequisite
- Course number: PAF 9333 – Curriculum and Instruction in Higher Education

AV: 10.36p. Change in Description
- Course number: PAF 9334 – Collective Bargaining in Higher Education

AV: 10.37p. Change in Description and Prerequisite
- Course number: PAF 9335 – The Community College

AV: 10.38p. Change in Description
- Course number: PAF 9336 – Student Services in Higher Education

AV: 10.39p. Change in Description
- Course number: PAF 9337 – Issues in Urban Higher Education

AV: 10.40p. Change in Description
- Course number: PAF 9338 – Higher Education, Politics, and Public Policy

AV: 10.41p. Change in Prerequisite
- Course number: PAF 9339 – The Financing of Higher Education

AV: 10.42p. Change in Description and Prerequisite
- Course number: PAF 9342 – Political Policy Analysis in Education

AV: 10.43p. Change in Description and Prerequisite
- Course number: PAF 9399 – Selected Topics in Educational Administration

Section AVI: Courses Withdrawn

AVI: 10.1p. The following is a course deletion in the BSPA Program in the School of Public Affairs.
- Course number: PAF 3701 – Building Cities: Markets and Government

January 2014
Baruch College
Chancellor’s University Report – Part A: Academic Matters

PART A: ACADEMIC MATTERS

Section AI: Special Actions
AI: 10.1b. **Change in Credit Requirements for Graduate Full-Time Status in The Zicklin School of Business effective the Fall 2014 semester**
- Three 9000-level courses (9 credits) is considered the minimum full-time graduate course load for all MBA majors, Executive MBA and MS in Accountancy

Section AIII: Changes in Degree Programs

AIII: 10.1a. **The following revisions are proposed for the Major in Mathematics Program: BA in Mathematics**
- Take three required courses and four 4000-level or 5000-level elective courses

AIII: 10.2a. **The following revisions are proposed for the Major in Political Science Program: BA in Political Science**
- Students are to select 21 credits from among all the courses offered by the department

Section AIII: Changes in Degree Programs

AIII: 10.1b. **The following revisions are proposed for the BBA in Marketing Track in the Zicklin School of Business**
- Program: BBA in Marketing Management- Marketing track
- Students may take up to two non-marketing courses as part of their track

AIII: 10.2b. **The following revisions are proposed for the BBA in Industrial Organizational Psychology in the Zicklin School of Business**
- Program: BBA in Industrial/Organizational Psychology
- Required Courses have been changed (PSY 3001, PSY 3181, PSY 4012)

AIII: 10.3b. **The following revisions are proposed for the BBA in International Business in the Zicklin School of Business**
- Program: BBA in International Business
- MKT 4700 is replaced with MKT 5750
- The course list for special topics classes has been updated
- The language requirement has been updated to reflect the new Pathways curriculum

AIII: 10.4b. **The following revisions are proposed for the MBA in Information Systems in the Zicklin School of Business**
- Program: MBA in Information Systems
- The list of MBA electives has been updated to include new courses and changes to existing courses

AIII: 10.5b. **The following revisions are proposed for the MBA in Operations Research in the Zicklin School of Business**
- Program: MBA Operations Research (pending title change to MBA Decision Sciences)
- The list of MBA electives has been updated to include additional courses
- OPR 9724 is no longer offered by the department
AIII: 10.6b. The following revisions are proposed for the MS in Information Systems in the Zicklin School of Business
   - Program: MS in Information Systems
   - The list of MS electives has been updated to include new courses

AIII: 10.7b. The following revisions are proposed for the MS in Marketing in the Zicklin School of Business
   - Program: MS in Marketing
   - Several elective courses from outside the department have been added to satisfy the demand from students interested in careers in marketing research

Section AIV: New Courses

AIV: 10.1a. Department of Communication Studies
   - COM 3057
   - Introduction to Digital Communication and Culture
   - Hours: 3.0
   - Credits: 3.0
   - Pre- or Co-requisite: COM 1010

AIV: 10.2a. Department of Mathematics
   - MTH 3050
   - Multi-variable and Vector Calculus
   - Hours: 4.0
   - Credits: 4.0
   - Pre- or Co-requisite: MTH 3010 with B+ or higher, or Calculus BC with a grade 4 or 5

AIV: 10.3a. Department of Mathematics
   - MTH 4000
   - Bridge to Higher Mathematics
   - Hours: 4.0
   - Credits: 3.0
   - Pre- or Co-requisite: MTH 3010

AIV: 10.4a. Department of Mathematics
   - MTH 4115
   - Numerical Methods for Differential Equations in Finance
   - Hours: 4.0
   - Credits: 4.0
   - Pre- or Co-requisite: MTH 3030 or MTH 3050, MTH 4100

AIV: 10.5a. Department of Mathematics
   - MTH 4600
   - Data Analysis and Simulation for Financial Engineers
- Hours: 4.0
- Credits: 4.0
- Pre- or Co-requisite: MTH 4125, MTH 4130, MTH 4500

AIV: 10.6a. **Department of Mathematics**
- MTH 5500
- Stochastic Calculus for Finance
- Hours: 4.0
- Credits: 4.0
- Pre- or Co-requisite: MTH 4120, MTH 4125, MTH 4500

AIV: 10.7a. **Department of Modern Languages and Comparative Literature**
- CMP/JWS/LACS/LTS 3051
- Latin American Jewish Women Writers
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: ENG/CMP 2800 or 2850

AIV: 10.8a. **Department of Modern Languages and Comparative Literature**
- CHI 4224
- The Contemporary Chinese Short Story
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: CHI 3001, or CHI 3002, or departmental permission

AIV: 10.9a. **Department of Mathematics**
- MTH 9864
- Model Review for Quantitative Models in Finance
- Hours: 1.5
- Credits: 1.5 (7 weeks; 3 hours per week)
- Pre- or Co-requisite: MTH 9814

AIV: 10.10a. **Department of Psychology**
- PSY 9827
- Child and Adolescent Psychopathology: Assessment and Treatment
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: None

AIV: 10.11a. **Department of Psychology**
- PSY 9828
- Theories of Counseling
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: None
AIV: 10.1b. Aaronson Department of Marketing and International Business
   - Bus 1010
   - Digital Marketing Bootcamp
   - Hours: 1.0
   - Credits: 1.0
   - Pre- or Co-requisite: BUS 1000

AIV: 10.2b. Aaronson Department of Marketing and International Business
   - MKT 5200
   - Marketing and Consulting Practicum
   - Hours: 3.0
   - Credits: 3.0
   - Pre- or Co-requisite: MKT 3000 and departmental permission

AIV: 10.3b. Department of Management
   - MGT 4491
   - Special Topics in Human Resource Management
   - Hours: 1.0
   - Credits: 1.0
   - Pre- or Co-requisite: To be determined by the syllabus

AIV: 10.4b. Department of Management
   - MGT 4492
   - Special Topics in Human Resource Management
   - Hours: 2.0
   - Credits: 2.0
   - Pre- or Co-requisite: To be determined by the syllabus

AIV: 10.5b. Department of Management
   - MGT 4493
   - Special Topics in Human Resource Management
   - Hours: 3.0
   - Credits: 3.0
   - Pre- or Co-requisite: To be determined by the syllabus

AIV: 10.6b. Department of Management
   - MGT 4494
   - Special Topics in Human Resource Management
   - Hours: 1.5
   - Credits: 1.5
   - Pre- or Co-requisite: To be determined by the syllabus

AIV: 10.7b. Department of Management
   - MGT 4591
   - Special Topics in Operations Management
   - Hours: 1.0
- Credits: 1.0
- Pre- or Co-requisite: To be determined by the syllabus

AIV: 10.8b. **Department of Management**
- MGT 4592
- Special Topics in Operations Management
- Hours: 2.0
- Credits: 2.0
- Pre- or Co-requisite: To be determined by the syllabus

AIV: 10.9b. **Department of Management**
- MGT 4593
- Special Topics in Operations Management
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: To be determined by the syllabus

AIV: 10.10b. **Department of Management**
- MGT 4594
- Special Topics in Operations Management
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: To be determined by the syllabus

AIV: 10.11b. **Department of Management**
- MGT 4991
- Special Topics in Entrepreneurship
- Hours: 1.0
- Credits: 1.0
- Pre- or Co-requisite: To be determined by the syllabus

AIV: 10.12b. **Department of Management**
- MGT 4992
- Special Topics in Entrepreneurship
- Hours: 2.0
- Credits: 2.0
- Pre- or Co-requisite: To be determined by the syllabus

AIV: 10.13b. **Department of Management**
- MGT 4993
- Special Topics in Entrepreneurship
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: To be determined by the syllabus

AIV: 10.14b. **Department of Management**
Section AV: Changes in Existing Courses

AV: 10.1a. **Change in Course Designation**
- MTH 2160 was approved by the Pathways Common Core Course Review Committee
- Required Core: Mathematical and Quantitative Reasoning

AV: 10.2a. **Change in Course Description**
- POL 4900 may be repeated once for credit as an area elective within the major, provided the two courses cover different topics

AV: 10.3a. **Change in Hours and Credits**
- PSY 9812 (Hours 1.5, credits 1.5)

AV: 10.4a. **Change in Hours and Credits**
- PSY 9823 (Hours 1.5, credits 1.5)

AV: 10.5a. **Change in Hours and Credits**
- PSY 9824 (Hours 1.5, credits 1.5)

AV: 10.6a. **Change in Hours and Credits**
- PSY 9826 (Hours 1.5, credits 1.5)

AV: 10.1b. **Changes in title**
- MKT 4131 (New Title: Advertising Creative Strategy and Tactics)
AV: 10.1a. **Change in Prerequisites**  
- Change in Prerequisites for AAS 3085

AV: 10.2a. **Change in Course Description and Prerequisites**  
- Change in Course Description and Prerequisites for PHY 2003

AV: 10.3a. **Change in Description**  
- Change in Description for MTH 2140

AV: 10.4a. **Change in Credits, Hours, and Course Description**  
- Change in Credits, Hours, and Course Description for MTH 2160

Section AVII: **International Agreements**  
AVII: 10.1b. *International Program Agreement with Bilkent University in Ankara, Turkey*

AVII: 10.2b. *International Program Agreement with Koc University in Istanbul, Turkey*

AVII: 10.3b. *International Agreement with Sungkyunkwan University (SKKU) Business School, Seoul, Korea*

**September 2013**  
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**PART A: ACADEMIC MATTERS**

Section AIII: **Changes in Degree Programs**

AIII: 10.1b. *The following revisions are proposed for the MBA in Health Care Administration in the Zicklin School of Business*  
- Revisions are proposed in MBA in Health Care Administration

AIII: 10.2b. *The following revisions are proposed for the MS in Statistics in the Zicklin School of Business*  
- Revisions are proposed in MBA in MS in Statistics

Section AIV: **New Courses**

AIV: 10.1b. **Department of Management**  
- MGT 9661  
- Negotiation Strategy  
- Hours: 1.5  
- Credits: 1.5  
- Pre- or Co-requisite: None

AIV: 10.2b. **Department of Management**
- MGT 9611
  - Managing a Business Analytics Practice
  - Hours: 3.0
  - Credits: 3.0
  - Pre- or Co-requisite: None

AIV: 10.3b. Department of Statistics and Computer Information Systems
- CIS 9445
  - Digital Media Management
  - Hours: 3.0
  - Credits: 3.0
  - Pre- or Co-requisite: CIS 9000 or CIS 9001

AIV: 10.4b. Department of Statistics and Computer Information Systems
- CIS 9660 (STA 9660)
  - Data Mining for Business Analytics
  - Hours: 3.0
  - Credits: 3.0
  - Pre- or Co-requisite: CIS 9000 or CIS 9001 and STA 9708

AIV: 10.5b. Department of Statistics and Computer Information Systems
- CIS 9791
  - Special Topics in Information Systems Technologies
  - Hours: 1.5
  - Credits: 1.5
  - Pre- or Co-requisite: The prerequisite will change per topic and will be listed and enforced through the online registration system.

AIV: 10.6b. Department of Statistics and Computer Information Systems
- CIS 9795
  - Special Topics in Information Systems Strategy
  - Hours: 1.5
  - Credits: 1.5
  - Pre- or Co-requisite: The prerequisite will change per topic and will be listed and enforced through the online registration system.

AIV: 10.7b. Department of Statistics and Computer Information Systems
- STA 9660 (CIS 9660)
  - Data Mining for Business Analytics
  - Hours: 3.0
  - Credits: 3.0
  - Pre- or Co-requisite: CIS 9000 or CIS 9001 and STA 9708

AIV: 10.8b. Department of Statistics and Computer Information Systems
- STA 9791
- Special Topics in Statistics
- Hours: 1.0
- Credits: 1.0
- Pre- or Co-requisite: The prerequisite will change per topic and will be listed and enforced though the online registration system

AIV: 10.9b. **Department of Statistics and Computer Information Systems**
- STA 9792
- Special Topics in Statistics
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: Prerequisites will change per topic and will be listed and enforced though the online registration system

AIV: 10.10b. **Department of Statistics and Computer Information Systems**
- STA 9793
- Special Topics in Statistics
- Hours: 2.0
- Credits: 2.0
- Pre- or Co-requisite: Prerequisites will change per topic and will be listed and enforced though the online registration system

Section AV: Change of Course Number, Title, Description, Credits, Hours, Co- or Prerequisites

AV.10.1b. **Change in Course Number, Description and Prerequisite**
- Change in Course Number, Description and Prerequisite for CIS 9771 Special Topics in Information

AV.10.2b. **Change in Course Number, Description and Prerequisite**
- Change in Course Number, Description and Prerequisite for CIS 9775

AV.10.3b. **Change in Course Number, Description and Prerequisite**
- Change in Course Number, Description and Prerequisite for OPR 9773

AV.10.4b. **Change in Prerequisite**
- Change in Prerequisite for STA 9715 Applied Probability

AV.10.5b. **Change in Course Number, Description and Prerequisite**
- Change in Course Number, Description and Prerequisite for STA 9772

**June 2013**
PART A: ACADEMIC MATTERS

Section AIII: Changes in Degree Programs

AIII: 10.1a. The following revisions are proposed for the Minor in Jewish Studies
- From: MINOR IN JEWISH STUDIES. The Jewish Studies Program offers an interdisciplinary approach to the academic study of the American, and more specifically, the New York Jewish experience. Courses offered through the program and cross-listed with a range of departments are open to all students, and address the historical, social, cultural, religious and political life of American Jewry from the turn of the 19th-Century through recent times.

- To: MINOR IN JEWISH STUDIES. The Jewish Studies Program offers an interdisciplinary approach to the academic study of Jewish culture, history, sociology, literature, art, film and religion. While the focus of Baruch’s Jewish Studies program highlights the American, and more specifically, the New York Jewish experience, all courses that center on Jewish-related subjects fulfill the requirements for the minor. These courses are offered often cross-listed with other departments and are open to all students; they address the historical, social, cultural, religious and political life of American and world Jewry.

AIII: 10.1b. The following revisions are proposed for Requirements for Entering Zicklin students
- From: Students who wish to major in a program in the Zicklin School of Business must complete the following courses with an overall GPA of at least 2.25 in these courses: ACC 2101, CIS 2200, ECO1001, ECO 1002, ENG 2100, LAW 1101, MTH 2205 (or equivalent), and STA 2000 (or equivalent).

- To: Students who wish to major in a program in the Zicklin School of Business must complete the following courses with an overall GPA of at least 2.25 in these courses: ACC 2101, CIS 2200, ECO 1001, ECO 1002, ENG 2100, LAW 1101, MTH 2205 (or equivalent), and STA 2000 (or equivalent).

AIII: 10.2b. The following revisions are proposed for the Business Law Minor
- From: Business Law Minor (9 credits). Choose any three of the following (9 credits).

- To: Business Law Minor (9 credits). Choose any three courses (9 credits) from the 3000-level courses offered by the Law Department offerings (subject to satisfaction of prerequisites).

AIII: 10.3b. The following revisions are proposed for the Business Law Minor for Non-Business Majors
- From: Minor in Law and Business for Non-Business Majors (9 credits). Choose any three of the following (9 credits).

- To: Minor in Law and Business for Non-Business Majors (9 credits). Choose any three courses (9 credits) from the 3000-level courses offered by the Law Department offerings.

AIII: 10.4b. The following revisions are proposed for the Bachelor of Business in Marketing
Management-deletion of Business to Business track as a major track for the Bachelor of Business in Marketing Management

- From: Advertising and Marketing Communication, Business to Business, Digital Marketing, International Marketing, General Marketing
- To: Advertising and Marketing Communication, Digital Marketing, International Marketing, General Marketing

AIII: 10.1p. The following changes the General Education requirements in Business for the BSPA Program in the School of Public Affairs
- Changes in General Education requirements for BSPA

Section AIV: New Courses

AIV: 10.1a. Department of English
- ENG 3685
- Lyrics as Literature
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: ENG 2150, or ENG/CMP/LTT 2800 or 2850 or departmental permission

AIV: 10.2a. Jewish Studies Program
- JWS 3950
- Special Topics in Jewish Studies
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: ENG/CMP/LTT 2800/2850 or permission from the Director of Jewish Studies

AIV: 10.3a. Department of Journalism and the Writing Professions
- JRN 3520
- Advanced Multimedia Reporting
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: JRN 3510

AIV: 10.4a. Department of Modern Languages and Comparative Literature – Cross-listed with the Jewish Studies Program
- CMP/JWS 4001
- Laughter Through Tears: Classic Yiddish Fiction in Translation
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: ENG/CMP/LTT 2800 or 2850

AIV: 10.5a. Department of Modern Languages and Comparative Literature – Cross-listed with the Asian and Asian American Studies Program
- CMP/AAS 4906
  - Critical Approaches to Japanese Popular Culture
  - Hours: 3.0
  - Credits: 3.0
  - Pre- or Co-requisite: ENG/CMP/LTT 2800 or 2850

AIV: 10.6a. Department of Political Science
- POL 3318
  - Immigration and Integration in the United States
  - Hours: 3.0
  - Credits: 3.0
  - Pre- or Co-requisite: POL 1101

AIV: 10.7a. Department of Communication Studies – cross-listed in the School of Public Affairs
- COM/PAF 9627
  - Work-Life Communication
  - Hours: 3.0
  - Credits: 3.0
  - Pre- or Co-requisite: None

AIV: 10.8a. Department of Communication Studies
- COM 9636
  - Corporate Representation in Film, TV, Advertising, & New Media
  - Hours: 3.0
  - Credits: 3.0
  - Pre- or Co-requisite: None

AIV: 10.9a. Department of Communication Studies
- COM 9661
  - Selected Topics in Corporate Communication (1)
  - Hours: 2/7 (15 hours over 7 weeks)
  - Credits: 1.0
  - Pre- or Co-requisite: None

AIV: 10.10a. Department of Communication Studies
- COM 9662
  - Selected Topics in Corporate Communication (2)
  - Hours: 4/7 or 2/14 (30 hours over 7 or 14 weeks)
  - Credits: 2.0
  - Pre- or Co-requisite: None

AIV: 10.11a. Department of Communication Studies
- COM 9663
  - Selected Topics in Corporate Communication (1.5)
- Hours: 3/7 or 1.5/14 (22.5 hours over 7 or 14 weeks)
- Credits: 1.5
- Pre- or Co-requisite: None

AIV: 10.1b. **Department of Law**
- LAW 3411
- Sports Law
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: LAW 1101

AIV: 10.2b. **Zicklin School of Business**
- BUS 4093H
- Special Honors Topics in Business
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: Completion of 61 credits or more and a 3.6 overall GPA

AIV: 10.3b. **Bert W. Wasserman Department of Economics and Finance**
- FIN 9880
- International Financial Markets
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: FIN 9771 and FIN 9773, or equivalents.

AIV: 10.4b. **Bert W. Wasserman Department of Economics and Finance**
- FIN 9881
- Debt Securities
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: FIN 9771 and FIN 9773, or equivalents.

AIV: 10.5b. **Bert W. Wasserman Department of Economics and Finance**
- FIN 9882
- Futures and Forwards
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: FIN 9771 and FIN 9773, or equivalents.

AIV: 10.6b. **Bert W. Wasserman Department of Economics and Finance**
- FIN 9883
- Options
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: FIN 9771 and FIN 9773, or equivalents.
AIV: 10.7b. **Bert W. Wasserman Department of Economics and Finance**
- FIN 9884
- Venture Capital
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: FIN 9771 and FIN 9773, or equivalents

AIV: 10.8b. **Department of Law**
- LAW 9001
- Legal Environment of Business
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: None

AIV: 10.9b. **Allen G. Aaronson Department of Marketing and International Business**
- MKT 9737
- Analytic Approaches to Marketing Strategy
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: MKT 9703

AIV: 10.10b. **Allen G. Aaronson Department of Marketing and International Business**
- MKT 9738
- Web Analytics and Intelligence
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: MKT 9703

AIV: 10.11b. **Department of Statistics and Computer Information Systems**
- CIS 9557
- Business Intelligence
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: CIS 9000 or CIS 9001

AIV: 10.1p. **The following is a new course in the MPA Program in the School of Public Affairs**
- PAF 9104
- Media, Politics, and Public Culture
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: None

**Section AV: Changes in Existing Courses**
AV: 10.1a. **Change in Course Title, Description, and Prerequisites; New Cross-listing with New Media Arts**
- From: ART 3059 Principles of New Media Design
- To: ART/NMA 3059 Animation and Motion Graphics

AV: 10.2a. **Change in Course Hours**
- From: COM 3067 American Television Programming. Hours: 3.0
- To: COM 3067 American Television Programming. Hours: 4.0

AV: 10.3a. **Change in Course Title and Description**
- From: JWS 4900 Topics in Jewish Studies: Capstone Course: New York and the Jewish Experience
- To: JWS 4900 Mapping the Jewish Experience

AV: 10.4a. **Change in Prerequisites**
- From: LIB/JRN 3065 Electronic Research Methods and Resources for Writers. Prerequisites: ENG 2150. Pre/corequisites: JRN/ENG 2500
- To: LIB/JRN 3065 Electronic Research Methods and Resources for Writers. Prerequisites: ENG 2150. Pre/corequisites: none.

AV: 10.5a. **Change in Course Description and Prerequisites**
- Change in description and prerequisite requirements for MTH 4300 Algorithms, Computers and Programming II.

AV: 10.6a. **Change in Course Prerequisites**
- From: PHI 3250 Philosophy of Science. Prerequisites: PHI 1010
- To: PHI 3250 Philosophy of Science. Prerequisites: one course in philosophy

AV: 10.7a. **Change in Course Title, Number, Description, and Prerequisites**
- From: PSY 5020 Experimental Psychology. Changes in description and prerequisites

AV: 10.8a. **Change in Course Description and Grading Policy**
- Change in Course Description and Grading Policy for PSY 9813 Clinical Instructions

AV: 10.9a. **Change in Course Description and Grading Policy**
- Change in Course Description and Grading Policy for PSY 9818 Practicum

AV: 10.10a. **Change in Course Description and Grading Policy**
- Change in Course Description and Grading Policy for PSY 9830 Internship I

AV: 10.11a. **Change in Course Description and Grading Policy**
- Change in Course Description and Grading Policy for PSY 9831 Internship II

AV: 10.1b. **Change in Course Prerequisite**
- From: STA 3155. Title: Regression and Forecasting Models for Business Applications. Prerequisites: STA 2000 or ECO 4000. Not open to Economics and Finance Majors.
- To: STA 3155. Title: Regression and Forecasting Models for Business Applications. Prerequisites: STA 3154 or ECO 4000. Not open to Economics and Finance Majors

AV: 10.2b. **Change in Course Title and Pre-or Co requisites**
- Change in Course Title and Pre-or Co requisites for ECO 3160

AV: 10.3b. **Change in Course Title and Description**
- Change in Course Title and Description for CIS 9440

April 2013
Baruch College
Chancellor’s University Report – Part A: Academic Matters

**PART A: ACADEMIC MATTERS**

AIII: Changes in Degree Programs

AIII: 10.1b. **The following revisions are proposed for the MBA in Accountancy (CPA Program) in the Zicklin School of Business**
- Program: MBA in Accountancy (CPA Program)
- HEGIS Code: 0502.00
- Program Code: 01912
- Effective: Spring 2014

AIII: 10.2b. **The following revisions are proposed for the MS in Accountancy (CPA Program) in the Zicklin School of Business**
- Program: MS in Accountancy (CPA Program)
- HEGIS Code: 0502.00
- Program Code: 19218
- Effective: Spring 2014

AIII: 10.3b. **The following revisions are proposed for the MBA in Finance in the Zicklin School of Business**
- Program: MBA in Finance
- HEGIS Code: 0505.00
- Program Code: 01919
- Effective: Summer 2013

AIII.10.1p. **The following proposal is to add an Urban Development and Sustainability specialization in the MPA program in the School of Public Affairs**

Section AIV: New Courses

AIV: 10.1a. **Department of English**
- ENG 3005
- Introduction to Literary Studies
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: ENG 2150, or ENG/CMP/LTT 2800 or 2850 or departmental permission

AIV: 10.2a. **Department of History**
- HIS/BLS/LTS 3055
- The Sixties in America
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: ENG 2100 and one of the following courses: HIS 1000; HIS 1001; HIS 1003; HIS 1005; HIS 2050; HIS 2053.

AIV: 10.3a. **Department of Journalism and the Writing Professions**
- JRN 3810
- Sportswriting
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: JRN 3050 or permission of the instructor.

AIV: 10.1b. **Stan Ross Department of Accountancy**
- ACC 9810
- Current Topics in Financial Accounting
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: ACC 9805

AIV: 10.2b. **Stan Ross Department of Accountancy**
- ACC 9818
- Auditing and Accounting Information Systems
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: ACC 9112 or equivalents.

AIV: 10.3b. **Stan Ross Department of Accountancy**
- TAX 9861
- Federal Income Taxation: Theory and Practice
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: None

AIV: 10.4b. **Business (BUS) Interdisciplinary Course**
- BUS 9556
- Communication for Accounting Managers
- Hours: 2.0
- Credits: 0.0
- Pre- or Co-requisite: None
AIV: 10.5b. **Stan Ross Department of Accountancy**
- BUS 9557
- Managerial Skills for Accountancy Professionals
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: BUS 9556

AIV: 10.6b. **Bert W. Wasserman Department of Economics and Finance**
- FIN 9851
- The Classical Foundations of Risk Management
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: Departmental permission.

AIV: 10.7b. **Stan Ross Department of Accountancy**
- FIN 9852
- The Measurement and Management of Market Risk I
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: FIN 9851, MTH 9841, and FIN 9795, and a minimum GPA of 3.0 (B average) in FIN 9851, MTH 9841, and FIN 9795.

AIV: 10.8b. **Stan Ross Department of Accountancy**
- FIN 9853
- The Measurement and Management of Market Risk II
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: FIN 9852

AIV: 10.9b. **Stan Ross Department of Accountancy**
- FIN 9854
- The Measurement and Management of Credit Risk I
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: FIN 9895, FIN 9891, FIN 9784, and FIN 9852, and a minimum GPA of 3.0 in FIN 989, FIN9891, FIN 9784, and FIN 9852.

AIV: 10.10b. **Stan Ross Department of Accountancy**
- FIN 9855
- The Measurement and Management of Credit Risk II
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: FIN 9854

AIV: 10.11b. **Stan Ross Department of Accountancy**
- FIN 9856
- The Measurement and Management of Risks in Operations and Information Technology
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: FIN 9895, FIN 9891, FIN 9784, and FIN 9852, and a minimum GPA of 3.0 in FIN 9895, FIN 9891, FIN 9784, and FIN 9852

AIV: 10.12b. Stan Ross Department of Accountancy
- FIN 9857
- The Measurement and Management of Risks in Investments
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: FIN 9895, FIN 9891, FIN 9784, and FIN 9852, and a minimum GPA of 3.0 in FIN 9895, FIN 9891, FIN 9784, and FIN 9852

AIV: 10.13b. Stan Ross Department of Accountancy
- FIN 9858
- Implications of Corporate Governance, Regulation, and Ethics for Risk Management
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: FIN 9770 or departmental permission.

AIV: 10.14b. Department of Statistics and Computer Information Systems
- CIS 9334
- E-Business Strategy and Technology
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: CIS 9001

Section AV: Changes in Existing Courses

AV: 10.1a. Change in Course Title and Description
- From: POL/AAS/HIS 3346 East Asia in World Affairs
- To: POL/AAS/HIS 3346 The Rise of Asia in World Affairs

AV:10.2a. Change in Course Number
- From: PSY 9704 Applied Statistical Analysis
- To: PSY 9705 Applied Statistical Analysis

AV.10.1b. Change in Course Title
- From: BUS 9100 Title: The Societal and Governmental Environment of Business
- To: BUS 9100 Title: Business and Society
AV.10.2b. **Change in Course Description and Prerequisite**
- From: RES 9980 Title: Object-Oriented Programming I
- To: RES 9980 Title: Object-Oriented Programming I

**February 2013**
Baruch College
Chancellor’s University Report – Part A: Academic Matters

**PART A: ACADEMIC MATTERS**

**Section AIV: New Courses**

AIV:10.1b. **Business (BUS) Interdisciplinary Course**
- BUS 9555
- Managerial Communication
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: None

AIV:10.2b. **Bert W. Wasserman Department of Economics and Finance**
- FIN 9758
- Mergers
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: FIN 9770

BIV:10.3b. **Department of Management**
- MGT 9331
- Leadership Development
- Hours: 1.5
- Credits: 1.5
- Pre- or Co-requisite: MGT 9300

AIV:10.4b. **Allen G. Aaronson Department of Marketing and International Business**
- MKT 9737
- Global Advertising and Marketing Communications
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: MKT 9703

**January 2013**
Chancellor’s University Report – Part A: Academic Matters
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Part A: ACADEMIC MATTERS

Section AIII: Changes in Degree Programs

AIII:10.1a. The following revisions are proposed for the Tier III Minor in Law and Policy
- From: Tier III Minor in Law and Policy
- To: Liberal Arts Minor in Law and Policy

AIII:10.2a. The following revisions are proposed for the BA degree in Biological Sciences
- Program: BA in Biological Sciences
- HEGIS Code: 0499.00
- Program Code: 35195
- Effective: Fall 2013

AIII:10.3a. The following revisions are proposed for the Master of Science in Industrial/Organizational Psychology Program: MS in Industrial/Organizational Psychology
- HEGIS Code: 0516.00
- Program Code: 78027
- Effective: Fall 2013

AIII.10.3p. The following revision is proposed for the Specialization in Nonprofit Administration in the MPA program in the School of Public Affairs.

AIII.10.4p. The following revision is proposed for the Specialization in Public Management in the MPA program in the School of Public Affairs.

AIII.10.5p. The following revision is proposed for the Specialization in Health Care Policy in the MPA program in the School of Public Affairs.

Section AIV: New Courses

AIV: 10.1a. Department of Journalism and the Writing Professions
- JRN 5052
- Summer Media Internship
- Hours: 4.0
- Credits: 4.0
- Pre- or Co-requisite: JRN 2500, JRN 3050, an additional 3000-level course in Journalism or Creative Writing, and permission of the journalism faculty.

AIV: 10.2a. Department of Mathematics
- MTH 2120
- Mathematics Appreciation
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: Placement into CSTM 0120 and departmental permission.

AIV: 10.3a. **Department of Modern Languages and Comparative Literature**
- ITL 4005
- Advanced Oral Communication I
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: ITL 3002 or departmental permission.

AIV: 10.4a. **Department of Modern Languages and Comparative Literature**
- SPA 3999
- Advanced Intermediate Spanish for Business
- Hours: 3.0
- Credits: 3.0
- Pre- or Co-requisite: SPA 3002 or departmental permission.

AIV: 10.5a. **Department of Natural Sciences**
- BIO 1011L
- Fundamentals of Biology: Human Biology Lecture
- Hours: 2 lecture, 1 recitation
- Credits: 3.0
- Pre- or Co-requisite: None

AIV: 10.6a. **Department of Natural Sciences**
- BIO 1012
- Fundamentals of Biology: Human Biology Laboratory
- Hours: 3.0
- Credits: 3.0
- Prerequisite: None
- Co-requisite: BIO 1011L

AIV: 10.7a. **Department of Natural Sciences**
- BIO 1015L
- Fundamentals of Biology – Genetics, Evolution, and Ecology
- Hours: 2 lecture, 1 recitation
- Credits: 3.0
- Prerequisite: none
- Co-requisite: BIO 1016

AIV: 10.8a. **Department of Natural Sciences**
- BIO 1016
- Fundamentals of Biology—Laboratory Research in Genetics, Evolution, and Ecology
- Hours: 3.0
- Credits: 3.0
- Prerequisite: none
- Co-requisite: BIO 1015L

AIV: 10.9a. **Department of Natural Sciences**
- CHM 1003L
- Fundamentals of Chemistry
- Hours: 2 lecture, 1 recitation
- Credits: 3.0
- Prerequisite: none
- Co-requisite: CHM 1004

AIV: 10.10a. **Department of Natural Sciences**
- CHM 1004
- Fundamentals of Chemical Laboratory Techniques
- Hours: 3.0
- Credits: 3.0
- Prerequisite: none
- Co-requisite: CHM 1003L

AIV: 10.11a. **Department of Natural Sciences**
- CHM 1005
- Select Topics in Chemistry
- Hours: 1.0
- Credits: 1.0
- Prerequisite: CHM 1003L and CHM 1004

AIV: 10.12a. **Department of Natural Sciences**
- ENV 1003L
- Fundamentals of Ecology
- Hours: 2 lecture, 1 recitation
- Credits: 3.0
- Prerequisite: none
- Co-requisite: ENV 1004

AIV: 10.13a. **Department of Natural Sciences**
- ENV 1004
- Fundamentals of Ecological Research
- Hours: 3.0
- Credits: 3.0
- Prerequisite: none
- Co-requisite: ENV 1003L

AIV: 10.14a. **Department of Natural Sciences**
- PHY 2001
  - Fundamentals of Experimental Physics
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: none
  - Co-requisite: PHY 2002L

AIV: 10.15a. **Department of Natural Sciences**
- PHY 2002L
  - Fundamentals of Physics: Theory and Practice
  - Hours: 2 lecture, 1 recitation
  - Credits: 3.0
  - Prerequisite: none
  - Co-requisite: PHY 2001

AIV: 10.16a. **Department of Mathematics**
- MTH 9863
  - Volatility Filtering and Estimation
  - Hours: 1.5 (7 weeks; 3 hours per week)
  - Credits: 1.5
  - Prerequisite: MTH 9814, MTH 9831
  - Co-requisite: MTH 9862

AIV: 10.17a. **Department of Mathematics**
- MTH 9895
  - Big Data in Finance
  - Hours: 1.5 (7 weeks; 3 hours per week)
  - Credits: 1.5
  - Prerequisite: MTH 9815

AIV: 10.18a. **Department of Psychology**
- PSY 9704
  - Applied Statistical Analysis
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: none

**Section AV: Changes in Existing Courses**

AV: 10.1a. **Change in Course Description**
- Course Number: MTH 3010
AV: 10.2a. Change in Course Description
   - Course Number: MTH 3020

AV: 10.1p. The following changes the course number, and prerequisite of the course in the MPA Program.
   - HEGIS Code: 2102.00
   - Program Code: 01966
   - Effective: Fall 2013
   - From: PAF 9010 Ethics and Public Decision Making
   - To: PAF 9110 Ethics and Public Decision Making

AV: 10.2p. The following changes the prerequisite of the course in the MPA Program.
   - Course number: PAF 9100

AV: 10.3p. The following changes the course number, title, hours and prerequisite of the course in the MPA.
   - From PAF 9102 to PAF 9175

AV: 10.4p. The following changes the prerequisite of the course in the MPA Program.
   - Course number: PAF 9103

AV: 10.5p. The following changes the hours and prerequisite of the course in the MPA Program.
   - Course number: PAF 9109

AV: 10.6p. The following changes the hours and prerequisite of the course in the MPA Program.
   - Course number: PAF 9111

AV: 10.7p. The following changes the course number, hours, and prerequisite of the course in the MPA Program.
   - From PAF 9116 to PAF 9115

AV: 10.8p. The following changes the hours and prerequisite of the course in the MPA Program.
   - Course number: PAF 9117

AV: 10.9p. The following changes the hours and prerequisite of the course in the MPA Program.
   - Course number: PAF 9118

AV: 10.10p. The following changes the hours and prerequisite of the course in the MPA Program.
   - Course number: PAF 9119
AV: 10.11p. **The following changes the description and prerequisite of the course in the MPA Program.**
- Course number: PAF 9120

AV: 10.12p. **The following changes the course number, and hours of the course in the MPA Program.**
- From PAF 9123 to PAF 9174

AV: 10.13p. **The following changes the description and prerequisites of the course in the MPA Program.**
- Course number: PAF 9130

AV: 10.14p. **The following changes the hours and prerequisite of the course in the MPA Program.**
- Course number: PAF 9132

AV: 10.15p. **The following changes the prerequisite of the course in the MPA Program.**
- Course number: PAF 9133

AV: 10.16p. **The following changes the prerequisite of the course in the MPA Program.**
- Course number: PAF 9136

AV: 10.17p. **The following changes the prerequisite of the course in the MPA Program.**
- Course number: PAF 9137

AV: 10.18p. **The following changes the hours and prerequisite of the course in the MPA Program.**
- Course number: PAF 9138

AV: 10.19p. **The following changes the prerequisite of the course in the MPA Program.**
- Course number: PAF 9140

AV: 10.20p. **The following changes the prerequisite of the course in the MPA Program.**
- Course number: PAF 9145

AV: 10.21p. **The following changes the prerequisite of the course in the MPA Program.**
- Course number: PAF 9150

AV: 10.22p. **The following changes the title, hours, and prerequisite of the course in the MPA Program.**
- Course number: PAF 9151

AV: 10.23p. **The following changes the title and prerequisite of the course in the MPA Program.**
- Course number: PAF 9152
AV: 10.24p. **The following changes the prerequisite of the course in the MPA Program.**
   - Course number: PAF 9158

AV: 10.25p. **The following changes the prerequisite of the course in the MPA Program.**
   - Course number: PAF 9159

AV: 10.26p. **The following changes the prerequisite of the course in the MPA Program.**
   - Course number: PAF 9160

AV: 10.27p. **The following changes the prerequisite of the course in the MPA Program.**
   - Course number: PAF 9161

AV: 10.28p. **The following changes the prerequisite of the course in the MPA Program.**
   - Course number: PAF 9163

AV: 10.29p. **The following changes the description and prerequisite of the course in the MPA Program.**
   - Course number: PAF 9170

AV: 10.30p. **The following changes the prerequisite of the course in the MPA Program.**
   - Course number: PAF 9171

AV: 10.31p. **The following changes the prerequisite of the course in the MPA Program.**
   - Course number: PAF 9172

AV: 10.32p. **The following changes the course number, hours, and prerequisite of the course in the MPA.**
   - From PAF 9175 to PAF 9116

AV: 10.33p. **The following changes the hours and prerequisite of the course in the MPA Program.**
   - Course number: PAF 9180

AV: 10.34p. **The following changes the prerequisite of the course in the MPA Program.**
   - Course number: PAF 9181

AV: 10.35p. **The following changes the hours and prerequisite of the course in the MPA Program.**
   - Course number: PAF 9182

AV: 10.36p. **The following changes the prerequisite of the course in the MPA Program.**
   - Course number: PAF 9190

AV: 10.37p. **The following changes the title, description, and prerequisite of the course in the MPA Program.**
   - Course number: PAF 9191
AV: 10.38p. **The following changes the description and prerequisite of the course in the MPA Program.**  
- Course number: PAF 9192

AV: 10.39p. **The following changes the description, hours, and prerequisite of the course in the MPA Program.**  
- Course number: PAF 9195

AV: 10.40p. **The following changes the title, hours, and prerequisite of the course in the MPA Program.**  
- Course number: PAF 9199

AV: 10.41p. **The following changes the course number of the course in the MPA Program.**  
- From PAF 9215 to PAF 9176

AV: 10.42p. **The following changes the title and prerequisite of the course in the MPA Program.**  
- Course number: PAF 9318

AV: 10.43p. **The following changes the course number of the course in the MPA Program.**  
- From PAF 9600 to PAF 9186

AV: 10.44p. **The following changes the course number and prerequisite of the course in the MPA Program.**  
- From PAF 9610 to PAF 9185

AV: 10.45p. **The following changes the prerequisite of the course in the MPA Program.**  
- Course number: PAF 9710

AV: 10.46p. **The following changes the prerequisite of the course in the MPA Program.**  
- Course number: PAF 9720

AV: 10.47p. **The following changes the prerequisite of the course in the MPA Program.**  
- Course number: PAF 9725

AV: 10.48p. **The following changes the prerequisite of the course in the MPA Program.**  
- Course number: PAF 9730

AV: 10.49p. **The following changes the prerequisite of the course in the MPA Program.**  
- Course number: PAF 9735

AV: 10.50p. **The following changes the description and prerequisite of the course in the MPA Program.**  
- Course number: PAF 9999
AV: 10.51p. The following changes the prerequisite of the course in the BSPA Program.
   - HEGIS Code: 2102.00
   - Program Code: 20526
   - Effective: Spring 2013

Section AVI: Courses Withdrawn

AVI: 10.1p. The following is a course deletion in the MPA Program in the School of Public Affairs.
   - Course number: PAF 8000

AVI: 10.2p. The following is a course deletion in the MPA Program in the School of Public Affairs.
   - Course number: PAF 9050

AVI: 10.3p. The following is a course deletion in the MPA Program in the School of Public Affairs.
   - Course number: PAF 9105

AVI: 10.4p. The following is a course deletion in the MPA Program in the School of Public Affairs.
   - Course number: PAF 9106

AVI: 10.5p. The following is a course deletion in the MPA Program in the School of Public Affairs.
   - Course number: PAF 9108

AVI: 10.6p. The following is a course deletion in the MPA Program in the School of Public Affairs.
   - Course number: PAF 9112

AVI: 10.7p. The following is a course deletion in the MPA Program in the School of Public Affairs.
   - Course number: PAF 9114

AVI: 10.8p. The following is a course deletion in the MPA Program in the School of Public Affairs.
   - Course number: PAF 9121

AVI: 10.9p. The following is a course deletion in the MPA Program in the School of Public Affairs.
   - Course number: PAF 9122

AVI: 10.10p. The following is a course deletion in the MPA Program in the School of Public Affairs.
   - Course number: PAF 9154
AVI: 10.11p. The following is a course deletion in the MPA Program in the School of Public Affairs.
  - Course number: PAF 9162

AVI: 10.12p. The following is a course deletion in the MPA Program in the School of Public Affairs.
  - Course number: PAF 9167

AVI: 10.13p. The following is a course deletion in the MPA Program in the School of Public Affairs.
  - Course number: PAF 9168

AVI: 10.14p. The following is a course deletion in the MPA Program in the School of Public Affairs.
  - Course number: PAF 9510

AVI: 10.15p. The following is a course deletion in the MPA Program in the School of Public Affairs.
  - Course number: PAF 9520

AVI: 10.16p. The following is a course deletion in the MPA Program in the School of Public Affairs.
  - Course number: PAF 9590

November 2012
Chancellor’s University Report – Part A: Academic Matters
Printed as 11/01/2012

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Part A: ACADEMIC MATTERS

Section AIII: Changes in Degree Programs

AIII: 10.1b. The following revision are proposed for the BBA degree in Marketing Management (General Marketing track) in the Zicklin School of Business
  - BBA in Marketing Management (General Marketing track)
  - HEGIS Code: 0509.00
  - Program Code: 01927
  - Effective: Fall 2013

AIII: 10.2b. The following revisions are proposed for the BBA degree in Marketing Management (Digital Marketing Track) in the Zicklin School of Business
Section AIV: New Courses

AIV: 10.1b. **Department of Economics and Finance**
- ECO 3160
- Field Study of the Economics of the Environment, Business, Culture, and Global Sustainability
- Hours: 3.0
- Credits: 3.0
- Prerequisite: ECO 1001 and/or ECO 1002, Interview and permission of the instructor and Application to Study Abroad and acceptance and interview by Director of Study Abroad

AIV: 10.2b. **Department of Law**
- LAW 4091
- Special Topics in Law
- Hours: 1.0
- Credits: 1.0
- Prerequisite: To be determined by the syllabus

AIV: 10.3b. **Department of Law**
- LAW 4092
- Special Topics in Law
- Hours: 2.0
- Credits: 2.0
- Prerequisite: To be determined by the syllabus

AIV: 10.4b. **Department of Law**
- LAW 4093
- Special Topics in Law
- Hours: 3.0
- Credits: 3.0
- Prerequisite: To be determined by the syllabus.

AIV: 10.5b. **Department of Law**
- LAW 4094
- Special Topics in Law
- Hours: 1.5
- Credits: 1.5
- Prerequisite: To be determined by the syllabus
AIV: 10.6b. **Department of Law**
- LAW 4906
- Women, Law, and Policy
- Hours: 3.0
- Credits: 3.0
- Prerequisite: This is a capstone course for the Interdisciplinary Law and Policy liberal arts minor. Students must have satisfied the 3000-level course requirements for this liberal arts minor prior to enrollment in this course. This course is deemed an Arts and Sciences course for purposes of satisfying a student’s general education requirements

AIV: 10.7b. **Department of Marketing and International Business**
- MKT 3140
- Interaction Design: Designing Innovative Digital Products and Services
- Hours: 3.0
- Credits: 3.0
- Prerequisite: MKT 3000

**Section AV: Changes in Existing Courses**
- HEGIS Code: 2102.00
- Program Code: 20526.
- Effective: Fall 2013

AV: 10.1p. **The following changes the title of the course in the BSPA Program**
- Course Number: PAF 3106

September 2012
Chancellor’s University Report – Part A: Academic Matters
Printed as 9/01/2012

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**Part A: ACADEMIC MATTERS**

**Section AIV: New Courses**

AIV: 10.1b. **Bert W. Wasserman Department of Economics and Finance**
- FIN 9985
- Risk Management in Financial Institutions
- Hours: 3.0
- Credits: 3.0
- Prerequisites: FIN 9770
Section AV: Changes in Existing Courses

AV: 10.1b. Changes in Course Prerequisites
   - Course Number: CIS 9771

AV: 10.2b. Changes in Course Prerequisites
   - Course Number: CIS 9775

June 2012
Chancellor’s University Report – Part A: Academic Matters
Printed as 6/01/2012

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Part A: ACADEMIC MATTERS

Section AIII: Changes in Degree Programs

AIII: 10.1a. The following revisions are proposed for the Tier III Interdisciplinary Minor in Environmental Sustainability

AIII: 10.1b. New Minor: Honors Minor in Advanced Business Analysis

AIII: 10.1b. New Minor: Honors Minor in Advanced Business Analysis
   - HEGIS Code: 2102.00
   - Program Code: 20526
   - Effective: Spring 2013

AIII: 10.1p. Changes in the GPA and the Mathematics pre-requirements to the BSPA Program in the School of Public Affairs

Section AIV: New Courses

AIV: 10.1a. Department of Communication Studies
   - COM 2000
   - Introduction to Communication Studies
   - Hours: 3.0
   - Credits: 3.0
   - Prerequisites: None

AIV: 10.2a. Department of Modern Languages and Comparative Literature – cross-listed in the Department of Sociology and Anthropology
   - CMP/ANT 4020
- Translating Between Worlds: Literature and Anthropology
- Hours: 3.0
- Credits: 3.0
- Prerequisites: CMP (LTT)/ENG 2800 or 2850 or departmental permission.

AIV: 10.3a. Department of Modern Languages and Comparative Literature – cross-listed in the Department of English
- CMP/ENG 4535
- African Diasporas: U.S., Latin America, and the Caribbean
- Hours: 3.0
- Credits: 3.0
- Prerequisites: CMP (LTT)/ENG 2800 or 2850 or departmental permission.

AIV: 10.1b. Bert W. Wasserman Department of Economics and Finance
- ECO 9791
- Special Topics in Economics
- Hours: 1.0
- Credits: 1.0
- Prerequisites: ECO 9730 and ECO 9740

AIV: 10.2b. Bert W. Wasserman Department of Economics and Finance
- ECO 9792
- Special Topics in Economics
- Hours: 1.5
- Credits: 1.5
- Prerequisites: ECO 9730 and ECO 9740

AIV: 10.3b. Bert W. Wasserman Department of Economics and Finance
- ECO 9793
- Special Topics in Economics
- Hours: 2.0
- Credits: 2.0
- Prerequisites: ECO 9730 and ECO 9740

AIV: 10.4b. Bert W. Wasserman Department of Economics and Finance
- ECO 9794
- Special Topics in Economics
- Hours: 3.0
- Credits: 3.0
- Prerequisites: ECO 9730 and ECO 9740

AIV: 10.5b. Bert W. Wasserman Department of Economics and Finance
- FIN 9890
- Special Topics in Investments
- Hours: 1.0
- Credits: 1.0
- Prerequisites: FIN 9770

AIV: 10.6b. Bert W. Wasserman Department of Economics and Finance
- FIN 9891
- Special Topics in Investments
- Hours: 1.5
- Credits: 1.5
- Prerequisites: FIN 9770.

AIV: 10.7b. Bert W. Wasserman Department of Economics and Finance
- FIN 9892
- Special Topics in Investments
- Hours: 2.0
- Credits: 2.0
- Prerequisites: FIN 9770

AIV: 10.8b. Bert W. Wasserman Department of Economics and Finance
- FIN 9893
- Special Topics in Investments
- Hours: 3.0
- Credits: 3.0
- Prerequisites: FIN 9770

AIV: 10.9b. Bert W. Wasserman Department of Economics and Finance
- FIN 9894
- Special Topics in Corporate Finance
- Hours: 1.0
- Credits: 1.0
- Prerequisites: FIN 9770

AIV: 10.10b. Bert W. Wasserman Department of Economics and Finance
- FIN 9895
- Special Topics in Corporate Finance
- Hours: 1.5
- Credits: 1.5
- Prerequisites: FIN 9770

- FIN 9896
- Special Topics in Corporate Finance
- Hours: 2.0
- Credits: 2.0
- Prerequisites: FIN 9770

AIV: 10.12b. Bert W. Wasserman Department of Economics and Finance
- FIN 9897
- Special Topics in Corporate Finance
- Hours: 3.0
- Credits: 3.0
- Prerequisites: FIN 9770

AIV: 10.13b. Bert W. Wasserman Department of Economics and Finance
- FIN 9985
- Management in Financial Institutions
- Hours: 3.0
- Credits: 3.0
- Prerequisites: FIN 9770

AIV: 10.14b. Graduate Programs Office
- BUS 9790
- Special Topics in Sustainable Business
- Hours: 1.0
- Credits: 1.0
- Pre- or corequisite: BUS 9700

AIV: 10.15b. Graduate Programs Office
- BUS 9791
- Special Topics in Sustainable Business
- Hours: 1.5
- Credits: 1.5
- Pre- or corequisite: BUS 9700

AIV: 10.16b. Graduate Programs Office
- BUS 9792
- Special Topics in Sustainable Business
- Hours: 2.0
- Credits: 2.0
- Pre- or corequisite: BUS 9700

AIV: 10.17b. Graduate Programs Office
- BUS 9793
- Special Topics in Sustainable Business
- Hours: 3.0
- Credits: 3.0
- Prerequisites: BUS 9700

AIV: 10.18b. Department of Law
- LAW 9890
- Special Topics in Law
- Hours: 1.0
- Credits: 1.0
- Prerequisites: None

AIV: 10.19b. **Department of Law**
- LAW 9891
- Special Topics in Law
- Hours: 1.5
- Credits: 1.5
- Prerequisites: None

AIV: 10.20b. **Department of Law**
- LAW 9892
- Special Topics in Law
- Hours: 2.0
- Credits: 2.0
- Prerequisite: None

AIV: 10.21b. **Department of Law**
- LAW 9893
- Special Topics in Law
- Hours: 3.0
- Credits: 3.0
- Prerequisite: None

AIV: 10.22b. **Department of Management**
- MGT 9391
- Special Topics in Organizational Behavior and Human Resource Management
- Hours: 1.0
- Credits: 1.0
- Pre- or corequisite: MGT 9300

AIV: 10.23b. **Department of Management**
- MGT 9392
- Special Topics in Organizational Behavior and Human Resource Management
- Hours: 1.5
- Credits: 1.5
- Pre- or requisite: MGT 9300

AIV: 10.24b. **Department of Management**
- MGT 9393
- Special Topics in Organizational Behavior and Human Resource Management
- Hours: 2.0
- Credits: 2.0
- Pre- or corequisite: MGT 9300

AIV: 10.25b. **Department of Management**
- MGT 9394
- Special Topics in Organizational Behavior and Human Resource Management
  - Hours: 3.0
  - Credits: 3.0
  - Pre-requisite: MGT 9300

AIV: 10.26b. **Department of Management**
- MGT 9791
- Special Topics in Operations Management
- Hours: 1.0
- Credits: 1.0
- Prerequisite: MGT 9702; pre-or corequisite: MGT 9704

AIV: 10.27b. **Department of Management**
- MGT 9792
- Special Topics in Operations Management
- Hours: 1.5
- Credits: 1.5
- Prerequisite: MGT 9702; pre- or corequisite: MGT 9704

AIV: 10.28b. **Department of Management**
- MGT 9793
- Special Topics in Operations Management
- Hours: 2.0
- Credits: 2.0
- Prerequisite: MGT 9702; pre- or corequisite: MGT 9704

AIV: 10.29b. **Department of Management**
- MGT 9794
- Special Topics in Operations Management
- Hours: 3.0
- Credits: 3.0
- Prerequisite: MGT 9702; pre- or corequisite: MGT 9704

AIV: 10.30b. **Department of Management**
- MGT 9991
- Special Topics in Entrepreneurship
- Hours: 1.0
- Credits: 1.0
- Prerequisite: Departmental permission required.

AIV: 10.31b. **Department of Management**
- MGT 9992
- Special Topics in Entrepreneurship
- Hours: 1.5
- Credits: 1.5
- Prerequisite: Departmental permission required.

AIV: 10.32b. **Department of Management**
- MGT 9993
- Special Topics in Entrepreneurship
- Hours: 2.0
- Credits: 2.0
- Prerequisite: Departmental permission required.

AIV: 10.33b. **Department of Management**
- MGT 9994
- Special Topics in Entrepreneurship
- Hours: 3.0
- Credits: 3.0
- Prerequisite: Departmental permission required.

AIV: 10.34b. **Allen G. Aaronson Department of Marketing and International Business**
- IBS 9790
- Special Topics in International Business
- Hours: 1.0
- Credits: 1.0
- Pre- or corequisite: IBS 9600

AIV: 10.35b. **Allen G. Aaronson Department of Marketing and International Business**
- IBS 9791
- Special Topics in International Business
- Hours: 1.5
- Credits: 1.5
- Pre-Requisite: IBS 9600

AIV: 10.36b. **Allen G. Aaronson Department of Marketing and International Business**
- IBS 9792
- Special Topics in International Business
- Hours: 2.0
- Credits: 2.0
- Pre- or corequisite: IBS 9600

AIV: 10.37b. **Allen G. Aaronson Department of Marketing and International Business**
- MKT 9790
- Special Topics in Marketing
- Hours: 1.0
- Credits: 1.0
- Pre- or corequisite: MKT 9703

AIV: 10.38b. **Allen G. Aaronson Department of Marketing and International Business**
- MKT 9791
- Special Topics in Marketing  
- Hours: 1.5  
- Credits: 1.5  
- Pre- or corequisite: MKT 9703

AIV: 10.39b. **Allen G. Aaronson Department of Marketing and International Business**  
- MKT 9792  
- Special Topics in Marketing  
- Hours: 2.0  
- Credits: 2.0  
- Pre- or corequisite: MKT 9703

AIV: 10.1p. **The following is a new course in the BSPA Program in the School of Public Affairs.**  
- PAF 3710  
- Reforming Education  
- Hours: 3.0  
- Credits: 3.0  
- Prerequisites or Co-requisite: ENG 2150

AIV: 10.2p. **The following is a new course in the BSPA Program in the School of Public Affairs.**  
- PAF 3810  
- Arts and Public Life  
- Hours: 3.0  
- Credits: 3.0  
- Prerequisite or Co-requisite: ENG 2150

**Section AV: Changes in Existing Courses**

AV: 10.1a. **Change in Discipline Code – HSP**  
- From: HSP 1000x, 3000x, 4000x  
- To: LTS 1000x, 3000x, 4000x

AV: 10.2a. **Change in Discipline Code and Course Title – HSP**  
- From: HSP 5000-5001, 7000, 7050, 7100  
- To: LTS HSP 5000-5001, 7000, 7050, 7100

AV: 10.3a. **Change in Title and Description**  
- From: MTH 9815 Object Oriented Programming for Financial Applications  
- To: MTH 9815 Software Engineering in Finance

**Section AV: Changes in Existing Courses**

AV: 10.1b. **Changes in Course Description**
- Course number: RES 3550

AV: 10.2b. Changes in Course Description and Prerequisites
  - Course number: RES 3800

AV: 10.3b. Changes in Course Description and Pre-requisites
  - Course number: RES 3900

AV: 10.4b. Changes in Course Description and Prerequisites
  - Course number: RES 4900

AV: 10.5b. Changes in Course Description and Prerequisites
  - Course number: BUS 6100H

AV: 10.6b. Changes in Course Description and Prerequisites
  - Course number: BUS 6300H

AV: 10.7b. Change in Title and Course Description
  - Course number: BUS 4121H

AV: 10.8b. Changes in Course Prerequisites
  - Course number: BUS 6901H-6902H

AV: 10.9b. Change in Course Number, Description and Prerequisites
  - From BUS 3333 to BUS 4444H

AV: 10.10b. Changes in Course Number, Title, Credits, Hours and Pre or Corequisites
  - From BUS 9801-9803 to BUS 9801-9804

AV: 10.11b. Changes in Course Number, Title, Description and Pre- or Corequisites
  - From IBS 9768 to IBS 9793 (formerly IBS 9768)

AV: 10.12b. Changes in Course Number, Title and Description
  - From MKT 9715 to MKT 9793 (formerly MKT 9715)

AV: 10.1p. Changes in the Discipline, Title, and Description of the course in the BSPA Program.
  - From PUB 1250 to PAF 1250

AV: 10.2p. Changes in the Title, Description and Prerequisite of the course in the BSPA Program.
  - Course Number: PAF 3005

AV: 10.3p. Changes in the Description and Prerequisite of the course in the BSPA Program.
  - Course Number: PAF 3010
AV: 10.4p. **Changes in the Description and Prerequisite of the course in the BSPA Program.**
- Course Number: PAF 3015

AV: 10.5p. **Changes in the Description and Prerequisite of the course in the BSPA Program**
- Course Number: PAF 3020

AV: 10.6p. **Changes in the Title, Description, and Prerequisite of the course in the BSPA Program**
- Course Number: PAF 3102

AV: 10.7p. **Changes in the Title, Description, and Prerequisite of the course in the BSPA Program**
- Course Number: PAF 3103

AV: 10.8p. **Changes in the Description and Prerequisite of the course in the BSPA Program**
- Course Number: PAF 3105

AV: 10.9p. **Changes in the Title, Description, and Prerequisite of the course in the BSPA Program**
- Course Number: PAF 3106

AV: 10.10p. **Change in the description of the course in the BSPA Program**
- Course Number: PAF 3108

AV: 10.11p. **Changes in the description and prerequisite of the course in the BSPA Program**
- Course Number: PAF 3201

AV: 10.12p. **Changes in the Title, Description, and Prerequisite of the course in the BSPA Program**
- Course Number: PAF 3301

AV: 10.13p. **Change in the Prerequisite of the course in the BSPA Program**
- Course Number: PAF 3375

AV: 10.14p. **Changes in the Description and Prerequisite of the course in the BSPA Program**
- Course Number: PAF 3401

AV: 10.15p. **Changes in the Description and Prerequisite of the course in the BSPA Program**
- Course Number: PAF 3402
AV: 10.16p. Changes in the Title, Description, and Prerequisite of the course in the BSPA Program
   - Course Number: PAF 3342

AV: 10.17p. Changes in the Number, Title, Description, and Prerequisite of the course in the BSPA Program
   - From PAF 3501 to PAF 3403

AV: 10.18p. Changes in the Number, Description, and Prerequisite of the course in the BSPA Program
   - From PAF 3701 to PAF 3343

AV: 10.19p. Changes in the Title, Description, and Prerequisite of the course in the BSPA Program
   - Course Number: PAF 4199

April 2012
Chancellor’s University Report – Part A: Academic Matters
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Part A: ACADEMIC MATTERS

Section AI: Special Actions
   AI: 10.1a Change in the name of the Department of Black and Hispanic Studies

Section AIII: Changes in Degree Programs
   AIII: 10.1a. New Minor: Tier III Minor in New Media Arts
   AIII: 10.1p. The following is a Change in Description of the BSPA Program in the School of Public Affairs.
      - HEGIS Code: 2102.00
      - Program Code: 20526
      - Effective: Spring 2013

   AIII: 10.2p. The following revision is proposed for the BSPA program in the School of Public Affairs.
      - HEGIS Code: 2102.00
      - Program Code: 20526
      - Effective: Spring 2013
Section AIV: New Courses

AIV: 10.1a. Department of Philosophy
- PHI 1200
- Ethics and Critical Thinking
- Hours: 3.0
- Credits: 3.0
- Prerequisite: ENG 2100 or equivalent

Section AV: Changes in Existing Courses

AV: 10.1a. Change in Description and New Cross-listing with the Department of Sociology and Anthropology
- From HSP 3015 to ANT/SOC/HSP 3015

AV: 10.2a. Change in Title and Description
- From JRN 2500 Perspectives on the News
to JRN 2500 The Individual and the News in the Information Age

AV: 10.3a. Change in Description and New Cross-listing with Environmental Studies (ENV)
- From BIO 3020 to BIO/ENV 3020

January 2012
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- Approved on December 14, 2011 – effective Fall 2012

AIII: 10.1a. New Minor: Tier III Minor in New Media Arts
- Concentration in New Media Arts

AIII: 10.2a. Proposed revisions for the Master of Science in Financial Engineering

AIII: 10.1b. Proposed revisions for the BBA degree in Entrepreneurship
- in the Zicklin School of Business

AIII: 10.2b. Proposed revisions for the BBA degree in International Business
- in the Zicklin School of Business
AIII: 10.3b. Proposed revisions for the BBA degree in Marketing Management  
   - (concentration in Advertising & Marketing Communication)  
   - in the Zicklin School of Business

AIII: 10.4b. Proposed revisions for the BBA degree in Marketing Management  
   - (concentration in General Marketing)  
   - in the Zicklin School of Business

AIII: 10.5b. Proposed revisions for the BBA degree  
   - in Statistic & Computer Information Systems  
   - in the Zicklin School of Business

AIII: 10.6b. Proposed revisions for the BBA degree Tier I requirement  
   - in the Zicklin School of Business

AIII: 10.7b. Proposed revisions for the MBA in International Business  
   - in the Zicklin School of Business

AIII: 10.8b. Proposed revisions for the MBA in Management  
   - (Concentration in Entrepreneurship)  
   - in the Zicklin School of Business

AIII: 10.9b. Proposed revisions for the MS in Entrepreneurship  
   - in the Zicklin School of Business

AIII: 10.10b. Proposed revisions for the MS in Information Systems  
   - in the Zicklin School of Business

AIII: 10.11b. Proposed revisions for the MS in Quantitative Methods & Modeling  
   - in the Zicklin School of Business

AIII: 10.1p. Proposed revisions for the MPA program for the  
   - Specialization in Nonprofit Administration  
   - in the School of Public Affairs

Section AIV: New Courses

AIV: 10.1a. Department of Fine and Performing Arts  
   - Introduction to New Media Arts  
   - Course Number: NMA 2050  
   - Hours: 4.0  
   - Credits: 3.0  
   - Prerequisite: None

AIV: 10.2a. Department of Fine and Performing Arts  
   - Video I
- Course Number: NMA 3010
- Hours: 4.0
- Credits: 3.0
- Prerequisite: NMA 2050 or departmental permission.

AIV: 10.3a. **Department of Fine and Performing Arts**
- New Media Arts in Theory and Practice
  - Course Number: NMA 4900
  - Hours: 4.0
  - Credits: 3.0
  - Prerequisite: NMA 2050 and two courses at the 3000 level from the minor list for new media [NMA(FPA) 3041, NMA 3010, ART 3057, ART 3059, MSC 3025, ART 3061, THE 3044].

AIV: 10.4a. **Department of Mathematics**
- Mathematics and Quantitative Reasoning
  - Course Number: MTH 2140
    Hours: 3.0
    Credits: 3.0
    Prerequisite: Placement in CSTM 0120 or higher

AIV: 10.5a. **Department of Modern Languages and Comparative Literature**
- cross-listed in the Film Studies Program
- Latin American Cinema
  - Course Number: CMP/FLM 3160
    Hours: 3.0
    Credits: 3.0
    Prerequisite: CMP(LTT)/ ENG 2800 or 2850

AIV: 10.6a. **Department of Modern Languages and Comparative Literature**
- Italian American Experience in the U.S.: Culture & Literature
  - Course Number: CMP 3074
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: CMP (LTT)/ENG 2800 or 2850

AIV: 10.7a. **Department of Philosophy**
- Great Works of Philosophy I
  - Course Number: PHI 2800
    - Hours: 4.0
    - Credits: 3.0
    - Prerequisite: ENG 2150 or equivalent

AIV: 10.8a. **Department of Philosophy**
- Great Works of Philosophy II
  - Course Number: PHI 2850
    - Hours: 4.0
    - Credits: 3.0
-Prerequisite: ENG 2150 or equivalent

AIV: 10.9a. Department of Political Science
- The Great Political Debates: The Individual and Society
- Course Number: POL 2280
- Hours: 3.0
- Credits: 3.0
- Prerequisite: ENG 2100 or equivalent

AIV: 10.10a. Department of Communication Studies
- Counseling the Corporation
- Course Number: COM 9626
- Hours: 3.0
- Credits: 3.0
- Prerequisite: enrollment in the MA in Corporate Communication Program.

AIV: 10.11a. Department of Mathematics
- Fixed Income Risk Management
  - Course Number: MTH 9882
  - Hours: 1.5
  - Credits: 1.5 (7 weeks; 3 hours per week)
  - Prerequisite: MTH 9814

AIV: 10.12a. Department of Mathematics
- Structured Security Valuation in the Primary Market
  - Course Number: MTH 9883
  - Hours: 1.5
  - Credits: 1.5 (7 weeks; 3 hours per week)
  - Prerequisite: MTH 9848

AIV: 10.13a. Department of Mathematics
- Machine Learning
  - Course Number: MTH 9884
  - Hours: 1.5
  - Credits: 1.5 (7 weeks; 3 hours per week)
  - Prerequisite: MTH 9814; MTH 9893

AIV: 10.14a. Department of Mathematics
- Introduction to Applied Financial Econometrics
  - Course Number: MTH 9891
  - Hours: 1.5
  - Credits: 1.5 (7 weeks; 3 hours per week)
  - Prerequisite: MTH 9814; MTH 9831
AIV: 10.15a. **Department of Mathematics**
- Time Series Analysis
  - Course Number: MTH 9893
  - Hours: 1.5
  - Credits: 1.5 (7 weeks; 3 hours per week)
  - Prerequisite: MTH 9814, MTH 9815, MTH 9831

AIV: 10.16a. **Department of Mathematics**
- Algorithmic Trading
  - Course Number: MTH 9894
  - Hours: 1.5
  - Credits: 1.5 (7 weeks; 3 hours per week)
  - Prerequisite: MTH 9814, MTH 9815, MTH 9831

AIV: 10.17a. **Department of Mathematics**
- Behavioral Finance
  - Course Number: MTH 9896
  - Hours: 1.5
  - Credits: 1.5 (7 weeks; 3 hours per week)
  - Prerequisite: MTH 9814

AIV: 10.1b. **Department of Marketing and International Business**
- Persuasion and Customer Making
  - Course Number: MKT 3420
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: MKT 3000

AIV: 10.2b. **Department of Marketing and International Business**
- International Business Honors
  - Course Number: IBS 6001H-6002H
  - Hours: 6.0
  - Credits: 6.0
  - Prerequisite: Seniors, International Business Major, an overall GPA of 3.5 or better, and a written permission.

AIV: 10.3b. **Honors Courses to be offered by the Zicklin School of Business**
- Financial Reporting and Analysis
  - Course Number: BUS 4111H
  - Hours: 3.0
  - Credits: 3.0
- Prerequisite: ACC 2101, FIN 3000 and either ACC 2203 or ACC 3000, completion of 61 credits or more, and a 3.6 overall GPA.

AIV: 10.4b. Honors Course to be offered by the Zicklin School of Business
- Financial Reporting and Analysis
  - Course Number: BUS 4112H
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: Completion of 61 credits or more and a 3.6 overall GPA

AIV: 10.5b. Honors Course to be offered by the Zicklin School of Business
- Advanced Organizational Behavior
  - Course Number: BUS 4113H
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: MGT 3120, completion of 61 credits or more and a 3.6 overall GPA

AIV: 10.6b. Honors Course to be offered by the Zicklin School of Business
- Perspectives on Global Business and Economic Development
  - Course Number: BUS 4114H
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: Completion of 61 credits or more and a 3.6 overall GPA

AIV: 10.7b. Honors Course to be offered by the Zicklin School of Business
- Business Counseling
  - Course Number: BUS 6100H
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: BUS 4113H, completion of nine credits of 4000 level Zicklin Honors courses; a minimum of 61 credits, completion of at least 60% of the major, and an overall GPA of 3.6

AIV: 10.8b. Honors Course to be offered by the Zicklin School of Business
- Honors Thesis in Business
  - Course Number: BUS 6901H-6902H
  - Hours: 6.0
  - Credits: 6.0
  - Prerequisite: Open only to seniors who are majoring in business, who have completed 60% of the major, nine credits of Zicklin Honors courses and an overall GPA of 3.6 or better

AIV: 10.9b. Honors Course to be offered by the Zicklin School of Business
- Entrepreneurial Venture Creation
  - Course Number: BUS 6300H
- Hours: 3.0
- Credits: 3.0
- Prerequisite: This course is available only to students not majoring in Entrepreneurship. Completion of nine credits of 4000 level Zicklin Honors courses, a minimum of 61 credits, completion of at least 60% in the major, and an overall GPA of 3.6

AIV: 10.1p. Program in the School of Public Affairs
- Public Policy and the Culture of Science
- HEGIS Code: 2102.00 – Program Code: 01966
- Course Number: PAF 9215

Section AV: Changes in Existing Courses

10.1a. Change in Prerequisites
- Course Number: COM 4005

10.2a. Change in Prerequisites
- Course Number: COM 4010

10.3a. Change in Discipline Code, Description, and Prerequisites
- From FPA 3041 to NMA 3041

10.4a. Change in the Title and Description
- Course Number: MTH 4135

10.5a. Change in Title
- Course Number: PHI 1700

10.6a. Change in Number, Description, and Prerequisite
- From PHI/AAS/REL 3155 to PHI/AAS/REL 2155

10.7a. Change in Number, Description, and Prerequisite
- PHI/AAS/HIS/REL 3165 to PHI/AAS/HIS/REL 2155

10.8a. Change in Number, Description, and Prerequisite
- PHI/AAS/HIS 3170 to PHI/AAS/HIS 2170

10.9a. Change in Hours and Credits
- Course Number: MTH 9842

10.10a. Change in Hours and Credits
- MTH 9865

10.1b. Changes in Pre or Co-requisite
- Course Number: MKT 4120

10.2b. Changes in Pre or Co-requisite
Course Number: MKT 4131
10.3b. **Changes in Pre or Co-requisite**  
- Course Number: MKT 4151

10.4b. **Changes in Pre or Co-requisite**  
- Course Number: MKT 4152

10.5b. **Changes in Pre or Co-requisite**  
- Course Number: MKT 4171

10.6b. **Changes in Pre or Co-requisite**  
- Course Number: MKT 4557

10.7b. **Changes in Pre or Co-requisite**  
- Course Number: MKT 5150

10.8b. **Changes in Pre or Co-requisite**  
- Course Number: MKT 5750

10.9b. **Changes in Prefix, Description and Pre or Co-requisite**  
- Course Number: MGT/MKT 4966

10.10b. **Changes in Prefix, Title, Description, Pre or Co-requisite**  
- Course Number: MGT 4966/MKT 4966

10.11b. **Change in Course Description**  
- Course Number: CIS 2200

10.12b. **Change in Course Prerequisite**  
- Course Number: STA 2000

10.13b. **Change in Course Description and Prerequisite**  
- Course Number STA 2100

10.14b. **Change in Course Title**  
- Course Number: CIS 4350

10.15b. **Change in Course Prerequisite**  
- Course Number: CIS 9240

10.16b. **Change in Course Prerequisite**  
- Course Number: CIS 9310

10.17b. **Change in Course Pre- or Corequisite**  
- Course Number: CIS 9350
10.18b. **Change in Course Pre – or Corequisite**  
- Course Number: CIS 9365

10.19b. **Change in Course Prerequisite**  
- Course Number: CIS 9444

10.20b. **Change in Course Pre – and Corequisite**  
- Course Number: CIS 9467

10.21b. **Change in Course Prerequisite**  
- Course Number: CIS 9480

10.22b. **Change in Course Prerequisite**  
- Course Number: CIS 9490

10.23b. **Change in Course Prerequisite**  
- Course Number: CIS 9550

10.24b. **Change in Course Prerequisites**  
- Course Number: CIS 9555

10.25b. **Change in Course Prerequisite**  
- Course Number: CIS 9610

10.26b. **Change in Course Prerequisites**  
- Course Number: CIS 9700

10.27b. **Change in Course Prerequisites**  
- Course Number: CIS 9760

10.28b. **Change in Course Pre – or Corequisite**  
- Course Number: IBS 9768

10.29b. **Change in Course Prerequisite**  
- Course Number: IBS 9769 (MGT 9880)

10.30b. **Changes in Course Cross-listing, Title, Description and Prerequisite**  
- From MGT 9966 (formerly MGT 9866)/MKT 9781  
  to MGT 9966 (formerly MGT 9866)

10.31b. **Change in Course Prerequisite**  
- Course Number: MKT 9763

10.32b. **Change in Course Pre- or Corequisite**  
- Course Number: MKT 9765
10.33b. Change in Course Pre- or Corequisite
- Course Number: MKT 9766

10.34b. Change in Course Cross-listing and Prerequisite
- From MKT 9781 (MGT 9966; formerly MGT 9866)
  - to MKT 9781

10.1p. Change in Title & Description in the MPA Program in the SPA
- in the School of Public Affairs
  - From PAF 9192 National Urban Fellowship
  - to PAF 9192 Public Affairs Fellowship

November 2011
Chancellor’s University Report – Part A: Academic Matters
Printed as 11/21/2011

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Part A: ACADEMIC MATTERS

AIV: 10.1a. Department of Journalism and the Writing Professions

- Journalistic Blogging
  - Course Number: JRN 3450
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: ENG 2150 and JRN 3050

AIV: 10.2a. Department of Natural Sciences

- Introduction to Molecular Biotechnology
  - Course Number: BIO 3035
  - Hours: 6.0 (2 lecture hours; 4 lab hours)
  - Credits: 4.0
  - Prerequisite: BIO 2010, CHM 2003, and permission of the instructor.

Section AV: Changes in Existing Courses

- Approved on May 10, 2011 – effective Spring 2012
AV: 10.1a. Change in Course Title, Description, and Prerequisites

- Selected Topics in Discrete Mathematics
  - Course Number: MTH 3100

September 2011
Chancellor's University Report – Part A: Academic Matters
Printed as 11/21/2011

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Part A: ACADEMIC MATTERS

Section AIII: Changes in Degree Programs
  - Approved on April 14, 2011 - effective Spring 2012

  AIII: 10.1b Proposed revisions for the MBA in Management –
    - Concentration in Sustainable Business

Section AIV: New Courses

AIV: 10.2b. Allen G. Aaronson Department of Marketing and International Business

  - International Business Fundamentals
    - Course Number: IBS 9600
    - Hours: 1.5
    - Credits: 1.5
    - Prerequisite: None

June 2011
Chancellor's University Report – Part A: Academic Matters
Printed as July 20, 2011

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Part A: ACADEMIC MATTERS

Section AI: Special Actions

AI: 1.1p Discontinuation of the Baruch School Administrator & Supervisor M.S. in Ed. Program
1.2p Discontinuation of the School Administrator & Supervisor Advanced Certificate Post Master’s program
1.3p Discontinuation of the Baruch Elementary & Early Childhood Education M.S. in Ed. Program
1.4p Discontinuation of the Baruch Elementary & Childhood Education B.A. program

Section AIII: Changes in Degree Programs
- Approved on February 18, 2009 – effective Fall 2011 semester

AIII: 10.1a. Proposed Revisions for the Tier III Interdisciplinary Minor in Environmental Sustainability
10.2a. Proposed revisions for the Tier III Minor in Information Technology and Social Responsibility
10.3a. New Minor: Tier III Minor in Global Studies
10.4a. New Minor: Tier III Minor in Spanish-English Translation

AIII: Changes in Degree Programs – Approved on May 19, 2011- effective Spring 2012

10.1b. Proposed revisions for the MBA in Information Systems in the ZSB
10.2b. Proposed revisions for the MBA in Management
- (Concentration in Operations Management) in the Zicklin School of Business

Section AIV: New Courses

Section AIV: New Courses
- (cross-listed in the Department of Sociology and Anthropology)
  - Passing, Covering, & Social Stigma in Race, Ethnicity, Gender & Sexuality
    - Course Number: BLS/HSP/ANT/SOC 3120
    - Hours: 3.0
    - Credits: 3.0
    - Prerequisite: HSP 1003, HSP 1004, BLS 1019, SOC 1005, or ANT 1001

10.2a. Department of Black & Hispanic Studies
- (cross-listed in the Department of Sociology and Anthropology)
- The City That Care Forgot: The Roots, Ruin & Rebirth of New Orleans
  - Course Number: BLS/HSP/ANT/SOC 3130H
    - Hours: 3.0
    - Credits: 3.0
    - Prerequisite: HSP 1003, HSP 1004, BLS 1019, SOC 1005, or ANT 1001, and permission of the instructor.

10.3a. **Department of Communication Studies**
- Interpersonal Communication
  - Course Number: COM 3077
    - Hours: 3.0
    - Credits: 3.0
    - Prerequisite: COM 1010

10.4a. **Department of Communication Studies**
- Group Communication
  - Course Number: COM 3078
    - Hours: 3.0
    - Credits: 3.0
    - Prerequisite: COM 1010

10.5a. **Department of Communication Studies**
- Principles of Public Relations
  - Course Number: COM 3800
    - Hours: 3.0
    - Credits: 3.0
    - Prerequisite: COM 1010

10.6a. **Department of Communication Studies**
- Public Relations Writing
  - Course Number: COM 4005
    - Hours: 3.0
    - Credits: 3.0
    - Prerequisite: COM 3800

10.7a. **Department of Communication Studies**
- Public Relations Campaigns
- Course Number: COM 4010
- Hours: 3.0
- Credits: 3.0
- Prerequisite: COM 3800

10.8a. **Department of English**
- (cross-listed in the Department of Journalism & the Writing Professions)
  - Sudden Fiction – Crafting Short Stories
    - Course Number: ENG 3615
    - Hours: 3.0
    - Credits: 3.0
    - Prerequisite: ENG 2150 or permission of the instructor

10.9a. **Department of English**
- (cross-listed in the Department of Journalism & the Writing Professions)
  - Narrative Writing
    - Course Number: ENG 4920
    - Hours: 3.0
    - Credits: 3.0
    - Prerequisite: ENG 2150 and JRN/ENG 3050

10.10a. **Department of History**
- Topics in the History of Globalization
  - Course Number: HIS 3009
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: CMP/ENG/LTT 2800 or 2850 and one Tier II History course; or permission of the instructor.

10.11a. **Library**
- Economics of Information
  - Course Number: LIB 3032
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: ENG 2100

10.12a. **Department of Mathematics**
10.13a. **Department of Modern Languages and Comparative Literature**

- Seminar in Translation: Spanish-English
  
  - Course Number: SPA 4004
  
  - Hours: 3.0
  
  - Credits: 3.0
  
  - Prerequisite: CMP/ENG/LTT 2800 or 2850, and any 4000-level course in Literature or Culture and Civilization offered by the MLCL Department's Spanish program.

10.14a **Department of Natural Sciences**

- Biological applications of Physics
  
  - Course Number: PHY 3500
  
  - Hours: 6.0 (3 lecture; 3 lab)
  
  - Credits: 4.0
  
  - Prerequisite: PHY 2003 and PHY 3001 or PHY 3010 and PHY 3020

10.15a. **Department of Political Science**

- Seminar on Political Globalization
  
  - Course Number: POL 3347
  
  - Hours: 3.0
  
  - Credits: 3.0
  
  - Prerequisite: ENG 2150

10.16a. **Department of Psychology**
- (cross-listed in the Department of Philosophy)
  - Experimental Philosophy
    - Course Number: PSY 3220
    - Hours: 3.0
    - Credits: 3.0
    - Prerequisite: PSY 1001

10.17a. **Department of Communication Studies**
- Business Issues for Corporate Communications
  - Course Number: COM 9659
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: Corporate Communication major, or permission of the instructor

**Section AIV:**

10.1b. **Department Stan Ross Department of Accountancy**
- Fundamentals of Managerial Accounting
  - Course Number: ACC 9125
  - Hours: 1.5
  - Credits: 1.5
  - Prerequisite: ACC 9110 or ACC 9112. Not open to students who have completed ACC9115 or ACC 9811.

10.2b. **Department of Economics and Finance**
- Fundamentals of Microeconomics
  - Course Number: ECO 9730
  - Hours: 1.5
  - Credits: 1.5
  - Prerequisite: None. Students are expected to have basic mathematics skills including algebra and geometry. Not open to students who have completed ECO 9708

10.3b. **Department of Economics and Finance**
- Fundamentals of Macroeconomics
  - Course Number: ECO 9740
  - Hours: 1.5
  - Credits: 1.5
  - Prerequisite: None. Students are expected to have basic mathematics skills including algebra and geometry. Not open to students who have completed ECO 9709

10.4b. **Department of Management**
  - Service Operations
  - Course Number: MGT 9702
  - Hours: 1.5
  - Credits: 1.5
  - Prerequisite: STA 9708. Not open to students who have completed MGT 9700

10.5b. **Department of Management**
  - Service Operations II
  - Course Number: MGT 9704
  - Hours: 1.5
  - Credits: 1.5
  - Prerequisite: MGT 9702. Not open to students who have completed MGT 9700

10.6b. **Department of Statistics and Computer Information Systems**
  - Information Systems for Managers I
  - Course Number: CIS 9001
  - Hours: 1.5
  - Credits: 1.5
  - Prerequisite: None. Not open to students who have completed CIS 9000.

10.7b. **Department of Statistics and Computer Information Systems**
  - Information Systems for Managers II – Managing & Harnessing Technology
  - Course Number: CIS 9002
- Hours: 1.5
- Credits: 1.5
- Prerequisite: CIS 9001. Not open to students who have completed CIS 9000

10.8b. Department of Statistics and Computer Information Systems
- Sustainability and IT
  - Course Number: CIS 9240
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: None

Section AIV: New Courses in the MPA Program in the School of Public Affairs

10.1p. School of Public Affairs
- Public Campaigns and Advocacy
  - Course Number: PAF 3108
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisites or Co-requisite: ENG 2150

Section AV: Changes in Existing Courses

10.1a. Change in Course Number and Status
- Course Number: From IDC 3010 to IDC 4900

10.2a. Change in Description
- Course Number: JRN 3615

10.3a. Change in Description
- Course Number: JRN 4920

10.4a. Change in Prerequisite
- Course Number: LACS 4900

10.5a. Change in Prerequisite
- Course Number: LACS 4901

10.6a. Change in Description
- Course Number: PHI 3220

10.1b. Change in Course Description, Credits, Hours, Co or Pre-requisites
10.2b. Change in Course Prerequisite
- Course Number: MGT 9710

10.3b. Changes in Course Prerequisite
- Course Number: MGT 9740

10.1p. Changes in description in the MPA Program in the School of Public Affairs.
- MPA Program – effective Spring 2012 Semester
- Course Number: PAF 9322

Section AVII: International Program Agreements

10.1. International Program Agreement with University College Ghent & Ghent University
10.2. International Program Agreement with University College Ghent and Ghent University
10.3. Resolution for Baruch College to Enter Into a Non-Binding MOU to Initiate Discussion of a Joint Executive Degree Program with the College Of Management Academic Studies in Israel

April 2011
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Section AIII: 10.1a. Proposed Revisions for the Tier III Interdisciplinary Minor in Environmental Sustainability
AIII: 10.2a. Proposed revisions for the Tier III Minor in Law and Policy
AIII: 10.1b. Proposed revisions for the MBA in Management
- (Concentration in Entrepreneurship) in the Zicklin School of Business
Section AIV: New Courses

AIV: 10.1a. Department of Fine and Performing Arts
- Special Topics in New Media and Interdisciplinary Art
  - Course Number: FPA 3041
  - Hours: 4.0
  - Credits: 3.0
  - Prerequisite: Departmental permission

AIV: 10.2a. Department of Journalism and the Writing Professions
- Sudden Fiction – Crafting Short Storyed
  - Course Number: JRN 3615
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: ENG 2150 or permission of the instructor

AIV: 10.1b. Department of Law
- Legal and Ethical Environment of Business
  - Course Number: LAW 9000
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: None

AIV: 10.2b. Department of Management
- Environmentally Sustainable Behavior on Organizations
  - Course Number: MGT 9380
  - Hours: 3.0
  - Credits: 3.0
  - Prerequisite: None

AIV: 10.3b. Department of Management
- Boards, Governance, & Leadership within Entrepreneurial & Family Firms
Section AV: Changes in Existing Courses

AV: 10.1a. Change in Title, Description, and Prerequisite
    -Course Number – JRN 4920

AV: 10.1b. Change in Course Pre-/Corequisite
    -Course Number – MGT 9970

Section AVII: International Agreements

AVII: 10.1. International Program Agreement with Colegio De Espana
AVII: 10.2. International Program Agreement with Jean Moulin University-Lyon 3
AVII: 10.3. International Program Agreement with Copenhagen Business School
AVII: 10.4. International Program Agreement with Chulalongkorn University
AVII: 10.5. International Program Agreement with the Berlin School of Economics & Law
AVII: 10.6. International Program Agreement with Amsterdam University of Applied Sciences in Amsterdam
AVII: 10.7. International Program Agreement with Stockholm University School of Bus
AVII: 10.8. International Program Agreement with University of Paris-Dauphine

February 2011
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Printed as of 03/02/11

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Section AIII: 10.1b. Revision proposed for the MBA in Management
    - (Concentration in Operations Management) in the Zicklin School of Business
AIII: 10.2b. Revision proposed for the MBA in Management
    - (Concentration in Sustainable Business) in the Zicklin School of Business
Section AIV: New Courses

AIV: 10.1b. Bert W. Wasserman Department of Economics and Finance
    - Environmental Economics and Sustainable Development
      - Course Number: ECO 9711
      - Hours: 3.0
      - Credits: 3.0
      - Prerequisite: ECO 9708, ECO 9709

AIV: 10.2b. Department of Management
    - Sustainability in Supply Chains and Operations
      - Course Number: MGT 9740
      - Hours: 3.0
      - Credits: 3.0
      - Prerequisite: MGT 9700 (or the 1.5 credits core course being
developed to replace MGT 9700)

AIV: 10.3b. Department of Real Estate
    - Real Estate Principles for Managers
      - Course Number: RES 9000
      - Hours: 1.5
      - Credits: 1.5
      - Prerequisite: FIN 9770

Section AV: Change in Title, Course Description, Prerequisites and Co-requisites

AV: 10.1b. Microcomputers: Contemporary and Emerging Applications
    - Course Number: CIS 9467

January 2011
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Printed as of 03/02/2011

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AIII: 10.1a. Proposed revisions for the Ad Hoc Liberal Arts Major
    – Graphic Concentration
AIII: 10.2a. Proposed revisions for the Tier III Minor
    - Disciplinary and Interdisciplinary Concentrations
AIII: 10.3a. New Minor: Tier III Minor in Jewish Studies
AIII: 10.4a. Proposed revisions for the MA in Corporate Communication
AIII: 10.1b. Proposed revisions for the BBA in CIS in the Zicklin School of Business
Section AIV: New Courses

AIV: 10.1a. Department of Black and Hispanic Studies
- Race and Global Inequality
  - Course Number: BLS/HSP 3050
  - Hours: 3.0  Credits: 3.0
  - Prerequisite: ENG 2150 and one of the following courses: BLS 1019, HSP 1000, HSP 1004, HIS 1005, or SOC 1005

AIV: 10.2a. Department of English – Experimental Course
- Naked English: Baring the Bones of the English Sentence
  - Course Number: ENG 3001
  - Hours: 3.0  Credits: 3.0
  - ENG 2100 and 2150 or equivalent

AIV: 10.3a. Department of English
- Topics in Language
  - Course Number: Eng 3960
  - Hours: 3.0  Credits: 3.0
  - Prerequisite: ENG 2150, or ENG/CMP/LTT 2800 or 2850 or departmental permission

AIV: 10.4a. Department of English
- Literary Theory
  - Course Number: Eng 4011
  - Hours: 3.0  Credits: 3.0
  - Prerequisite: One 3000-level literature course (CMP, LTT, or ENG) or one 4000-level literature course in a foreign language (CHI, FRE, HEB, ITL, or SPA) or departmental permission

AIV: 10.5a. Jewish Studies Program
- Topics in Jewish Studies: Capstone Course: New York & the Jewish Studies
  - Course Number: JWS 4900
  - Hours: 3.0  Credits: 3.0
  - Prerequisite: ENG/CMP/LTT 2800 or 2850

AIV: 10.6a. Department of Mathematics
- Topology
  - Course Number: MTH 4030
  - Hours: 3.0  Credits: 3.0
  - Prerequisite: MTH 3020 or 3030

AIV: 10.7a. Department of Modern Languages and Comparative Literature
- Contemporary Japanese Literature, Film and Culture
  - JPN 4003
  - Hours: 3.0  Credits: 3.0
  - Prerequisite: JPN 3002 or departmental permission
AIV: 10.1b. Stan Ross Department of Accountancy
   - Special Topics in Accountancy
   - Course Number: ACC 4091
   - Hours: 1.0     Credits: 1.0
   - Prerequisite: To be determined by the syllabus

AIV: 10.2b. Stan Ross Department of Accountancy
   - Special Topics in Accountancy
   - Course Number: ACC 4093
   - Hours: 3.0     Credits: 3.0
   - Prerequisite: To be determined by the syllabus

AIV: 10.3b. Stan Ross Department of Accountancy
   - Special Topics in Accountancy
   - Course Number: ACC 4094
   - Hours: 1.5     Credits: 1.5
   - Prerequisite: To be determined by the syllabus

AIV: 10.4b. Department of Economics and Finance
   - Special Topics in Economics
   - Course Number: ECO 4091
   - Hours: 1.0     Credits: 1.0
   - Prerequisite: To be determined by the syllabus

AIV: 10.5b. Department of Economics and Finance
   - Special Topics in Economics
   - Course Number: ECO 4092
   - Hours: 3.0     Credits: 3.0
   - Prerequisite: To be determined by the syllabus

AIV: 10.6b. Department of Economics and Finance
   - Special Topics in Economics
   - Course Number: ECO 4093
   - Hours: 3.0     Credits: 3.0
   - Prerequisite: To be determined by the syllabus

AIV: 10.7b. Department of Economics and Finance
   - Special Topics in Economics
   - Course Number: ECO 4094
   - Hours: 1.5     Credits: 1.5
   - Prerequisite: To be determined by the syllabus.
AIV: 10.8b. Department of Economics and Finance
   -Special Topics in Economics and Finance
     -Course Number: FIN 4091
     -Hours: 1.0
     -Credits: 1.0
     -Prerequisite: To be determined by the syllabus

AIV: 10.9b. Department of Economics and Finance
   -Special Topics in Finance
     -Course Number: FIN 4092
     -Hours: 2.0
     -Credits: 2.0
     -Prerequisite: To be determined by the syllabus

AIV: 10.10b. Department of Economics and Finance
   -Special Topics in Finance
     -Course Number: FIN 4094
     -Hours: 1.5
     -Credits: 1.5
     -Prerequisite: To be determined by the syllabus

AIV: 10.11b. Department of Law
   -Case Studies in Business
     -Course Number: Bus 3333
     -Hours: 2.0
     -Credits: 2.0
     -Prerequisite: ZK major code

AIV: 10.12b. Department of Management
   -Special Topics in Management
     -Course Number: MGT 4091
     -Hours: 1.0
     -Credits: 1.0
     -Prerequisite: To be determined by the syllabus

AIV: 10.13b Department of Management
   -Special Topics in Management
     -Course Number: MGT 4092
     -Hours: 2.0
     -Credits: 2.0
     -Prerequisite: To be determined by the syllabus

AIV: 10.14b. Department of Management
   -Special Topics in Management
     -Course Number: MGT 4093
     -Hours: 3.0
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-Course Number: MGT 4094
-Hours: 1.5
-Credits: 1.5
-Prerequisite: To be determined by the syllabus

AIV: 10.16b. Department of Marketing and International Business
-Special Topics in Marketing
-Course Number: 4091
-Hours: 1.0
-Credits: 1.0
-Prerequisite: Pre or co-requisite MKT 3000 and to be determined by the syllabus.

AIV: 10.17b. Department of Marketing and International Business
-Special Topics in Marketing
-Course Number: MKT 4092
-Hours: 2.0
-Credits: 2.0
-Prerequisite: Pre or co-requisite MKT 3000 and to be determined by the syllabus.

AIV: 10.18b. Department of Marketing and International Business
-Special Topics in Marketing
-Course Number: MKT 4094
-Hours: 1.5
-Credits: 1.5
-Prerequisites: Pre or co-requisite MKT 3000 and to be determined by the syllabus.

AIV: 10.19b. Department of Marketing and International Business
-Special Topics in International Business
-Course Number: IBS 4091
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     - Prerequisite: To be determined by the syllabus

AIV: 10.22b. Department of Real Estate
   - Special Topics in Real Estate
     - Course Number: RES 4091
     - Hours: 1.0
     - Credits: 1.0
     - Prerequisite: To be determined by the syllabus

AIV: 10.23b. Department of Real Estate
   - Special Topics in Real Estate
     - Course Number: RES 4092
     - Hours: 2.0
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     - Prerequisite: To be determined by the syllabus

AIV: 10.24b. Department of Real Estate
   - Special Topics in Real Estate
     - Course Number: 4093
     - Hours: 3.0
     - Credits: 3.0
     - Prerequisite: To be determined by the syllabus

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AIV: 10.26b. Department of Statistics & Computer Information Systems
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AIV: 10.27b. Department of Statistics & Computer Information Systems
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AIV: 10.28b. Department of Statistics & Computer Information Systems
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AIV: 10.29b. Department of Statistics & Computer Information Systems
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    -Credits: 1.5
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