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**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****1 & 2 Rate your level of optimism...**

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	Mean	SD	Median	Minimum	Maximum	Total
2. Rate your optimism about the financial prospects for your company on a scale from 0-100, with 0 being the least optimistic and 100 being the most optimistic.	73.62	17.72	80	5	100	241
1. Rate your optimism about the US economy on a scale from 0-100, with 0 being the least optimistic and 100 being the most optimistic.	69.29	13.98	72	30	99	242

## FEI-Baruch CFO Outlook Survey - First Quarter, 2007

### **3. For each of the following, please provide the percentage changes that you expect at your own company for the NEXT 12 months (e.g., +3, -2, etc.).**

(N=244)

	Mean & SD	Negative -1	No Change 0	Positive 1	Total
Health care costs	0.9 0.4	9 3.7%	4 1.6%	230 94.7%	243 100.0%
Technology spending	0.7 0.6	20 8.3%	35 14.5%	187 77.3%	242 100.0%
Capital spending	0.6 0.7	31 13.0%	45 18.8%	163 68.2%	239 100.0%
Hiring	0.6 0.6	20 8.3%	54 22.5%	166 69.2%	240 100.0%
Prices of your products	0.6 0.7	27 11.5%	51 21.8%	156 66.7%	234 100.0%

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**3. For each of the following, please provide the percentage changes that you expect at your own company for the NEXT 12 months (e.g., +3, -2, etc.).**

	Mean	SD	Median	Minimum	Maximum	95% CI	Total
Technology spending	15.52	54.19	5	-75	500	8.70 - 22.35	242
Capital spending	13.67	42.00	5	-80	300	8.35 - 19.00	239
Health care costs	8.84	9.32	8	-20	100	7.67 - 10.01	243
Hiring	7.16	23.33	3	-50	300	4.21 - 10.11	240
Prices of your products	2.60	5.08	3	-20	30	1.95 - 3.25	234

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****4..Which best describes your company's capital spending now?**

	Number	Percent	95% CI
Holding off on all or nearly all capital investments	17	7.0 %	± 3.7 %
Spending cautiously	87	35.7 %	± 6.3 %
Spending at normal rate	93	38.1 %	± 6.4 %
Making ambitious investments in capital expenditures	47	19.3 %	± 5.3 %
Total	244	100.0 %	

Missing Cases = 0

Response Percent = 100.0 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**5a. On a scale of 1 to 5, with 1 being not concerned and 5 being very concerned, rank your concern about inflation over the next 12 months**

	Number	Percent	95% CI
1=Not Concerned	14	5.7 %	± 3.4 %
2=	117	48.0 %	± 6.6 %
3=	88	36.1 %	± 6.3 %
4=	23	9.4 %	± 4.1 %
5=Very Concerned	2	0.8 %	
Total	244	100.0 %	

Mean = 2.5

SD = 0.8

Missing Cases = 0

Response Percent = 100.0 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****5b. How has this concern [about inflation] changed since last quarter?**

	Number	Percent	95% CI
1=More concerned	29	11.9 %	± 4.5 %
0=Same	199	81.9 %	± 5.1 %
-1=Less concerned	15	6.2 %	± 3.5 %
Total	243	100.0 %	

Mean = 0.1

SD = 0.4

Missing Cases = 1

Response Percent = 99.6 %



**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**6a. On a scale of 1 to 5, with 1 being not concerned and 5 being very concerned, rank your concern about recession over the next 12 months.**

	Number	Percent	95% CI
1=Not Concerned	21	8.6 %	± 4.0 %
2=	76	31.1 %	± 6.1 %
3=	88	36.1 %	± 6.3 %
4=	56	23.0 %	± 5.6 %
5=Very Concerned	3	1.2 %	± 3.2 %
Total	244	100.0 %	

Mean = 2.8

SD = 0.9

Missing Cases = 0

Response Percent = 100.0 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****6b. How has this concern [about recession] changed since last quarter?**

	Number	Percent	95% CI
1=More concerned	92	37.7 %	± 6.4 %
0=Same	143	58.6 %	± 6.5 %
-1=Less concerned	9	3.7 %	± 3.0 %
Total	244	100.0 %	

Mean = 0.3

SD = 0.5

Missing Cases = 0

Response Percent = 100.0 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**7. Ben Bernanke has now served as U.S. Federal Reserve Chairman for more than a year. Please rank your overall opinion of his performance as Chairman.**

(N=244)

	Mean & SD	Poor 1	2	3	4	Excellent 5	Total
Overall	3.6 0.7	0 0.0%	10 4.1%	97 40.1%	117 48.3%	18 7.4%	242 100.0%
In controlling inflation	3.6 0.7	0 0.0%	11 4.5%	89 36.6%	119 49.0%	24 9.9%	243 100.0%
In creating economic growth	3.1 0.8	2 0.8%	49 20.1%	127 52.0%	59 24.2%	7 2.9%	244 100.0%
In managing interest rates	3.4 0.8	2 0.8%	29 11.9%	99 40.7%	95 39.1%	18 7.4%	243 100.0%

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**8. Short term interest rates are now 5.25%. What do you think the Federal Reserve will do over the next year?**

	Number	Percent	95% CI
-1=Lower interest rates	84	34.6 %	± 6.3 %
0=Leave where they are	121	49.8 %	± 6.6 %
1=Raise interest rates	38	15.6 %	± 4.9 %
Total	243	100.0 %	

Mean = -0.2

SD = 0.7

Missing Cases = 1

Response Percent = 99.6 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****8. Indicated the Federal Reserve will ...**

	Mean	SD	Median	Minimum	Maximum	95% CI	Total
lower interest rates by this percent:	1.97	7.74	0.50	0	50	0.31 - 3.62	84
raise interest rates by this percent:	0.65	0.40	0.50	0.25	1.70	0.52 - 0.78	37

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**9. Interest rates are still low by historical standards, but, there are concerns about tightening credit. What has your company's experience been regarding accessing credit markets?**

	Number	Percent	95% CI
1=Credit availability has eased	33	13.5 %	± 4.7 %
0=Credit availability is about the same as it has been during the past 6 months to a year	198	81.1 %	± 5.2 %
-1=Credit availability has tightened	13	5.3 %	± 3.3 %
Total	244	100.0 %	

Mean = 0.1

SD = 0.4

Missing Cases = 0

Response Percent = 100.0 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**Credit availability has tightened. >>> In what way?**

Less willingness of creditors to extend credit

Credit Spreads are larger

Performance and liquidity are down for us, so our credit is much tighter

Tightening real estate markets impact our business significantly

More restrictive with the borrowing terms and conditions.

Implementing new credit policies.

Primarily see bank generally tightening lending with our customers, some of whom are highly leveraged.

Additional reporting requirements and overall concern for company

spreads widening, rather than lack of availability

Convenants , tightening

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****10a. What is your expectation regarding the value of the dollar in comparison to the Euro through the end of 2007?**

	Number	Percent	95% CI
-1=Continued decline	101	42.6 %	± 6.5 %
0=Stabilization	117	49.4 %	± 6.6 %
1=Improvement	19	8.0 %	± 3.8 %
Total	237	100.0 %	

Mean = -0.3

SD = 0.6

Missing Cases = 7

Response Percent = 97.1 %



**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****10b. Expectation was "Continued decline" >>> How might this change affect your business?**

Sell in US Currency only, no operations in Europe

None

this will increase our costs and reduce our profitability

not sure. we are in medical area so think impact should be low

No significant impact.

Increased travel costs

We sell petroleum. As dollar weakens cost of imported oil increases, causing increased value of our inventory and A/R, causing us to pay more interest on our higher line of credit borrowings.

It will make it more difficult to acquire companies in the European Union.

No affect

Increases some costs, but makes our product extremely competitive overseas.

Not much changes as our International activities are financed internationally.

No impact - 100% domestic revenue for US based companies with operations mainly in the US.

Products we source from Europe will become more expensive, reducing our margins and volume.

somewhat

No real effect as not much European business at all.

Minimal - we primarily serve domestic customers

No impact

not much

Fewer imports

No impact as the vast majority of our revenues and expenses are dollar based (in spite of our being an international company)

None

No impact

New opportunities for international expansion countered by higher labor/import costs in future

From a product supply standpoint no significant change anticipated.

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**10b. Expectation was "Stabilization" >>> How might this change affect your business?**

None

very little

no affect

None of substance.

Minimal impact since our foreign operations are in India.

None

We do not do business outside the US

We need improvement; we import our major raw mateial fromEurope & most of our production equipment is manufactured in Europe.

n/a

machinery and equipment purchased overseas more affordable

No major impact.

No significant impact

Little impact -- Distributor of imported products -- commodity pricing, avaolable domestic production capacity.

No impact.

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**10b. Expectation was "Improvement" >>> How might this change affect your business?**

None

no change

Very little

Weak dollar hurts. I am being optimistic. I fundamentally believe the \$ to be under valued and near all-time lows. This is not likely to be sustained. The key question is timing.

no significant change

Expect a range of no affect to slightly negative

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**11. What are your company's top two economic worries over the next 12 months?**

<u>No major worry</u>	<u>Number</u>	<u>Percent</u>	<u>95% CI</u>
Indicated economic worries	238	97.9 %	± 2.0 %
<u>No major worries</u>	<u>5</u>	<u>2.1 %</u>	<u>± 2.7 %</u>
Total	243	100.0 %	

Missing Cases = 0

Response Percent = 100.0 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**11. What are your company's top two economic worries over the next 12 months? Label your choices 1 and 2:**

	Mean	SD	Total
Other	1.38	0.49	29
Wage increases	1.41	0.50	39
Consumer spending/demand	1.42	0.50	52
Global unrest	1.44	0.51	18
An increase in interest rates	1.45	0.51	20
U.S. economic growth	1.47	0.50	77
Oil costs	1.49	0.51	39
Global competition	1.50	0.51	44
Terrorist attack on U.S. soil	1.50	0.53	10
Health care costs	1.52	0.50	62
Inflation	1.61	0.50	18
Cost of regulatory compliance	1.67	0.48	54
Value of the dollar	1.75	0.45	12
Iraq war	2.00	0.00	2

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**
**11. What are your company's top two economic worries over the next 12 months? Label your choices 1 and 2: REVERSED SCALE & WEIGHTED BY NUMBER OF RESPONDENTS (Higher number = greater weighted importance)**

	Mean	SD	Total
U.S. economic growth	0.50	0.77	238
Health care costs	0.39	0.70	238
Consumer spending/demand	0.34	0.69	238
Cost of regulatory compliance	0.30	0.60	238
Global competition	0.28	0.62	238
Wage increases	0.26	0.62	238
Oil costs	0.25	0.60	238
Other	0.20	0.56	238
An increase in interest rates	0.13	0.45	238
Global unrest	0.12	0.43	238
Inflation	0.11	0.39	238
Terrorist attack on U.S. soil	0.06	0.32	238
Value of the dollar	0.06	0.29	238
Iraq war	0.01	0.09	238

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****11. What are your company's top two economic worries over the next 12 months? OTHER SPECIFIED**

attracting funding

available craft labor

China/India Economic Growth

commodity cost (corn)

competition

Cost of Distribution

Democrats increase taxes

Down turn in home sales

email blocks

Federal Spending

Furtther deterioration in housing market

global warming

Int'l economic growth

job creation in the Midwest

Labor shortage

lower interest rates

Price competition

Pricing pressure

Raw Material Costs

Raw Material Costs surging

Raw Material Increase

Raw material costs

reduction of workforce

sales

shortage of skilled workers

Trade Deficit.

unemployment

US GOVERNMENT

Yield curve

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**11. What are your company's top two economic worries over the next 12 months? COMMENTS**

#1: Because it affects our raw material prices.

Cost of SOX

Global warming has the potential to exceede all risk you have listed above. It has the potential to not only destroy the world economy but to create unstable political environment

I'm concerned that the federal reserve does not see the tightening of the credit markets, and will not act to lower interest rates soon enough to avoid a recession.

Most concerned about new homebuilding.

The mismanagement of the Iraq war and deterioration in peace prospects have sapped the US economy and wil have long term negative impacts that will remain for at least the next generation.

US growth is critical to support our domestic asset base. Equally important is growth in utilization of our Low Cost Region asset base.

We can be materialy impacted, tangentially, from regulation impacting our customers.

We serve the retail industry with capital goods. When consumers are not spending, retailers are not expanding, which is bad for our business.



## FEI-Baruch CFO Outlook Survey - First Quarter, 2007

**12. This month, Treasury Secretary Henry M. Paulson, Jr. hosted a conference in Washington to examine issues affecting the competitiveness of U.S. capital markets in the global capital markets. Do current U.S. financial reporting regulations hinder the ability of U.S. capital markets to attract new listings vs. other major financial centers around the globe, e.g., London, Hong Kong, Tokyo?**

	Number	Percent	95% CI
2=Yes, hinder significantly	65	27.1 %	± 5.9 %
1=Yes, hinder somewhat	134	55.8 %	± 6.5 %
0=No impact	41	17.1 %	± 5.1 %
Total	240	100.0 %	

Mean = 1.1

SD = 0.7

Missing Cases = 4

Response Percent = 98.4 %

## FEI-Baruch CFO Outlook Survey - First Quarter, 2007

### **13. If the stock market were to trade at significantly lower levels throughout the year, how would your company be affected? (Check all that apply)**

	Number	Percent	95% CI
Little effect	114	46.7 %	± 6.5 %
Consumer spending could decline, impacting our sales	73	29.9 %	± 6.1 %
We might consider acquisitions of companies whose stock prices have significantly dropped	39	16.0 %	± 5.0 %
We might become an acquisition target	33	13.5 %	± 4.7 %
We might increase use of stock repurchases	29	11.9 %	± 4.5 %
Defined benefit plan would be impacted, leading to potential earnings impact	28	11.5 %	± 4.4 %
Other	10	4.1 %	± 3.1 %
<b>We might consider an MBO</b>	7	2.9 %	± 2.8 %
Total	333		

Number of Cases =244

Number of Responses =333

Average Number Of Responses Per Case = 1.4

Number Of Cases With At Least One Response =243

Response Percent = 99.6 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**13. If the stock market were to trade at significantly lower levels throughout the year, how would your company be affected? OTHER SPECIFIED**

Clients have less funds

company investment portfolio decline/losses

lower earnings on variable insurance products

not do our IPO

Performance of our fund would decrease (we are money mgt organization)

Presumably we would have wider credit spreads which is good for issuing new business for us

Private

privately held

reduced client spend could impact client spending with us

We are a bank and borrowing demand may decrease.

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****14a. Does your business rent office or other business-use space?**

	Number	Percent	95% CI
Yes	195	81.9 %	± 5.3 %
No	43	18.1 %	± 5.1 %
Total	238	100.0 %	

Missing Cases = 6

Response Percent = 97.5 %

## FEI-Baruch CFO Outlook Survey - First Quarter, 2007

### 14b. If yes, what is your experience in the rental markets?

	Number	Percent	95% CI
-2=Rent declining significantly	1	0.5 %	
-1=Rent declining modestly	10	5.2 %	± 3.8 %
0=Rent staying about the same.	86	44.3 %	± 7.3 %
1=Rent increasing modestly	79	40.7 %	± 7.3 %
2=Rent increasing significantly	18	9.3 %	± 4.6 %
Total	194	100.0 %	

Mean = 0.5

SD = 0.8

Missing Cases = 1

Response Percent = 99.5 %

FEI-Baruch CFO Outlook Survey - First Quarter, 2007

**15. The SEC is currently determining how to deal with the 140 companies that are being investigated about possible options backdating improprieties. They are looking at how much companies benefited and/or their shareholders were hurt. In general, which type of penalty do think is most appropriate for those companies that fraudulently backdated options?**

	Number	Percent	95% CI
Companies should be fined.	167	68.7 %	± 6.1 %
Companies should not be fined.	19	7.8 %	± 3.8 %
No opinion	30	12.3 %	± 4.5 %
Other	27	11.1 %	± 4.3 %
Total	243	100.0 %	

Missing Cases = 1

Response Percent = 99.6 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

**15. The SEC is currently determining how to deal with the 140 companies that are being investigated about possible options backdating improprieties. They are looking at how much companies benefited and/or their shareholders were hurt. In general, which type of penalty do think is most appropriate for those companies that fraudulently backdated options? OTHER SPECIFIED**

assess each incident separately

Board and Officers should be personally fined.

Companies should be fined and amounts paid back.

Companies should be fined and officers fined and possible jail time depending on extent of fraud.

Criminal penalties

finer and jail

Fines for companies and recipients.

Forfeiture of option plans

illegal benefits should be returned to the company

IMPRISONMENT

Improve Disclosure

Individual penalties

Individuals should be fined

Jail

Officers should be penalized and fined

Prison and Fines

Provide special dividend to shareholders

Responsible execs should be held to account

Responsible officers/directors should be penalized

See Comments

See comment

See comments

those who benefit should give back amount

## FEI-Baruch CFO Outlook Survey - First Quarter, 2007

### PUBLIC COMPANIES ONLY

(N=73)

	Yes	No	Not sure	Total
1. Do you agree that all public companies should no longer issue quarterly earnings guidance, as recently proposed by the Commission on the Regulation of U.S. Capital Markets in the 21st Century sponsored by the U. S. Chamber of Commerce?	47 64.4%	18 24.7%	8 11.0%	73 100.0%
2. Alternatively, short of eliminating guidance altogether, the Commission suggests companies provide guidance annually with a range of earnings per share numbers. Would you support this idea?	46 63.0%	23 31.5%	4 5.5%	73 100.0%



**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****Industry**

	Number	Percent	95% CI
Manufacturing	54	22.4 %	± 5.5 %
Other	34	14.1 %	± 4.7 %
Banking/Finance/Insurance	33	13.7 %	± 4.7 %
Retail/Wholesale	30	12.4 %	± 4.5 %
Service/Consulting	28	11.6 %	± 4.4 %
Tech [Software/Biotech]	20	8.3 %	± 3.9 %
Healthcare/Pharmaceutical	17	7.1 %	± 3.7 %
Transportation/Energy	10	4.1 %	± 3.1 %
Mining/Construction	8	3.3 %	± 2.9 %
Communications/Media	7	2.9 %	± 2.8 %
Total	241	100.0 %	

Missing Cases = 3

Response Percent = 98.8 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****Industry (Other specified)**

501(c)(6)  
Aeospace  
Business Information  
Distribution  
Distribution  
Education  
Education  
Education  
Fabless Semiconductor  
Higher Education  
hospitality  
Life Sciences  
medical devices  
Non Profit Foundation  
Non profit Health & Human Services  
Nonprofit  
Not-For-Profit  
Pulp and Paper  
Real Estate  
Real Estate  
Real Estate development, ownership  
real estate  
real estate development  
real estate development  
Restaurants  
restaurant  
Telecommunication  
tourism  
Trade Assoc  
Trade Association  
Travel  
University  
Utility

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****Sales Revenue**

	Number	Percent	95% CI
Less than \$25 million	40	16.6 %	± 5.0 %
\$25-\$99 million	62	25.7 %	± 5.8 %
\$100-\$499 million	76	31.5 %	± 6.1 %
\$500-\$999 million	23	9.5 %	± 4.1 %
\$1-\$4.9 billion	31	12.9 %	± 4.6 %
Over \$5 billion	9	3.7 %	± 3.0 %
Total	241	100.0 %	

Missing Cases = 3

Response Percent = 98.8 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****Weighted Sales Revenue (Millions)**

Minimum = 25

Maximum = 6000

Mean = 796.24

Median = 300

Variance (Unbiased) = 1959362.59

Standard Deviation (Unbiased) = 1399.77

Standard Error Of The Mean = 90.17

95 Percent Confidence Interval Around The Mean = 619.51 - 972.97

99 Percent Confidence Interval Around The Mean = 564.06 - 1028.42

Skewness = 2.36

Kolmogorov-Smirnov Statistic For Normality = 5.88

**Quartiles**

1 = 62

2 = 300

3 = 750

Valid Cases = 241

Missing Cases = 3

Response Percent = 98.8%

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****Number of Employees**

	Number	Percent	95% CI
Fewer than 100	36	17.1 %	± 4.8 %
100-499	80	37.9 %	± 6.2 %
500-999	27	12.8 %	± 4.3 %
1,000-2,499	24	11.4 %	± 4.2 %
2,500-4,999	13	6.2 %	± 3.3 %
5,000-9,999	18	8.5 %	± 3.7 %
Over 10,000	13	6.2 %	± 3.3 %
Total	211	100.0 %	

Missing Cases = 33

Response Percent = 86.5 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****Weighted Number of Employees**

Minimum = 100

Maximum = 12000

Mean = 2036.02

Median = 300

Variance (Unbiased) = 10899458.36

Standard Deviation (Unbiased) = 3301.43

Standard Error Of The Mean = 227.28

95 Percent Confidence Interval Around The Mean = 1590.55 - 2481.49

99 Percent Confidence Interval Around The Mean = 1450.77 - 2621.26

Skewness = 2.01

Kolmogorov-Smirnov Statistic For Normality = 4.80

**Quartiles**

1 = 300

2 = 300

3 = 1750

Valid Cases = 211

Missing Cases = 33

Response Percent = 86.5%

## FEI-Baruch CFO Outlook Survey - First Quarter, 2007

### Headquarters

	Number	Percent	95% CI
Alabama	3	1.2 %	± 3.2 %
Alaska	1	0.4 %	
Arizona	1	0.4 %	
Arkansas	0	0.0 %	
California	26	10.8 %	± 4.3 %
Colorado	4	1.7 %	± 2.8 %
Connecticut	6	2.5 %	± 2.8 %
D.C.	1	0.4 %	
Delaware	2	0.8 %	
Florida	2	0.8 %	
Georgia	9	3.7 %	± 3.0 %
Hawaii	2	0.8 %	
Idaho	0	0.0 %	
Illinois	11	4.6 %	± 3.2 %
Indiana	2	0.8 %	
Iowa	2	0.8 %	
Kansas	5	2.1 %	± 2.7 %
Kentucky	4	1.7 %	± 2.8 %
Louisiana	1	0.4 %	
Maine	1	0.4 %	
Maryland	3	1.2 %	± 3.2 %
Massachusetts	17	7.1 %	± 3.7 %
Michigan	4	1.7 %	± 2.8 %
Minnesota	10	4.1 %	± 3.1 %
Mississippi	1	0.4 %	
Missouri	5	2.1 %	± 2.7 %
Montana	0	0.0 %	
Nebraska	0	0.0 %	
Nevada	1	0.4 %	
New Hampshire	1	0.4 %	
New Jersey	12	5.0 %	± 3.3 %
New Mexico	0	0.0 %	
New York	14	5.8 %	± 3.4 %
North Carolina	5	2.1 %	± 2.7 %
North Dakota	0	0.0 %	
Ohio	18	7.5 %	± 3.7 %
Oklahoma	1	0.4 %	
Oregon	5	2.1 %	± 2.7 %
Pennsylvania	8	3.3 %	± 2.9 %
Rhode Island	1	0.4 %	
South Carolina	1	0.4 %	
South Dakota	0	0.0 %	
Tennessee	9	3.7 %	± 3.0 %
Texas	18	7.5 %	± 3.7 %
Utah	1	0.4 %	
Vermont	0	0.0 %	
Virginia	5	2.1 %	± 2.7 %
Washington	5	2.1 %	± 2.7 %
West Virginia	1	0.4 %	
Wisconsin	8	3.3 %	± 2.9 %
Wyoming	1	0.4 %	
Canada	0	0.0 %	
Outside U.S. or Canada	3	1.2 %	± 3.2 %
Total	241	100.0 %	

Missing Cases = 3

Response Percent = 98.8 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

<u>Headquarters</u>	<u>Number</u>	<u>Percent</u>	<u>95% CI</u>
Midwest	65	27.0 %	± 5.9 %
Northeast	60	24.9 %	± 5.7 %
Pacific	39	16.2 %	± 5.0 %
South Central	37	15.4 %	± 4.9 %
South Atlantic	29	12.0 %	± 4.5 %
Mountain	8	3.3 %	± 2.9 %
<u>Outside U.S.</u>	<u>3</u>	<u>1.2 %</u>	<u>± 3.2 %</u>
Total	241	100.0 %	

Missing Cases = 3

Response Percent = 98.8 %



**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****Ownership**

	Number	Percent	95% CI
Private	161	68.8 %	± 6.2 %
Public, NYSE	39	16.7 %	± 5.0 %
Public, Nasdaq/AMEX	34	14.5 %	± 4.7 %
Total	234	100.0 %	

Missing Cases = 10

Response Percent = 95.9 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****Foreign Sales**

	Number	Percent	95% CI
0%	87	35.8 %	± 6.3 %
1-24%	113	46.5 %	± 6.5 %
25-50%	29	11.9 %	± 4.5 %
Over 50%	14	5.8 %	± 3.4 %
Total	243	100.0 %	

Missing Cases = 1

Response Percent = 99.6 %

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****Would you be willing to speak to the press about the results of this survey or related topics?**

	Number	Percent	95% CI
Yes.	20	8.4 %	± 3.9 %
No thanks.	219	91.6 %	± 4.0 %
Total	239	100.0 %	

Missing Cases = 5

Response Percent = 98.0 %

## FEI-Baruch CFO Outlook Survey - First Quarter, 2007

### Headquarters

N=244

	Total	Would you be willing to speak to the press about the results of this survey or related topics?	
		Yes.	No thanks.
Total	239 100.0%	20 8.4%	219 91.6%
Alabama	3 1.2%	0 0.0%	3 1.4%
Alaska	1 0.4%	0 0.0%	1 0.5%
Arizona	1 0.4%	0 0.0%	1 0.5%
California	26 10.8%	3 15.0%	22 10.2%
Colorado	4 1.7%	0 0.0%	4 1.9%
Connecticut	6 2.5%	2 10.0%	3 1.4%
D.C.	1 0.4%	0 0.0%	1 0.5%
Delaware	2 0.8%	0 0.0%	2 0.9%
Florida	2 0.8%	1 5.0%	1 0.5%
Georgia	9 3.7%	1 5.0%	8 3.7%
Hawaii	2 0.8%	0 0.0%	2 0.9%
Illinois	11 4.6%	2 10.0%	8 3.7%
Indiana	2 0.8%	0 0.0%	2 0.9%
Iowa	2 0.8%	0 0.0%	2 0.9%
Kansas	5 2.1%	0 0.0%	4 1.9%
Kentucky	4 1.7%	1 5.0%	3 1.4%
Louisiana	1 0.4%	0 0.0%	1 0.5%

## FEI-Baruch CFO Outlook Survey - First Quarter, 2007

### Headquarters

N=244

	Total	Would you be willing to speak to the press about the results of this survey or related topics?	
		Yes.	No thanks.
Maine	1 0.4%	0 0.0%	1 0.5%
Maryland	3 1.2%	0 0.0%	3 1.4%
Massachusetts	17 7.1%	4 20.0%	13 6.0%
Michigan	4 1.7%	0 0.0%	4 1.9%
Minnesota	10 4.1%	2 10.0%	8 3.7%
Mississippi	1 0.4%	0 0.0%	1 0.5%
Missouri	5 2.1%	0 0.0%	5 2.3%
Nevada	1 0.4%	0 0.0%	1 0.5%
New Hampshire	1 0.4%	0 0.0%	1 0.5%
New Jersey	12 5.0%	0 0.0%	12 5.6%
New York	14 5.8%	0 0.0%	13 6.0%
North Carolina	5 2.1%	0 0.0%	5 2.3%
Ohio	18 7.5%	1 5.0%	17 7.9%
Oklahoma	1 0.4%	0 0.0%	1 0.5%
Oregon	5 2.1%	0 0.0%	5 2.3%
Pennsylvania	8 3.3%	1 5.0%	7 3.2%
Rhode Island	1 0.4%	0 0.0%	1 0.5%
South Carolina	1 0.4%	0 0.0%	1 0.5%
Tennessee	9 3.7%	0 0.0%	9 4.2%

## FEI-Baruch CFO Outlook Survey - First Quarter, 2007

### Headquarters

N=244

	<u>Total</u>	<u>Would you be willing to speak to the press about the results of this survey or related topics?</u>	
		<u>Yes.</u>	<u>No thanks.</u>
Texas	18 7.5%	0 0.0%	18 8.3%
Utah	1 0.4%	0 0.0%	1 0.5%
Virginia	5 2.1%	1 5.0%	4 1.9%
Washington	5 2.1%	1 5.0%	4 1.9%
West Virginia	1 0.4%	0 0.0%	1 0.5%
Wisconsin	8 3.3%	0 0.0%	8 3.7%
Wyoming	1 0.4%	0 0.0%	1 0.5%
Outside U.S. or Canada	3 1.2%	0 0.0%	3 1.4%

**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****Would you be willing to speak to the press about the results of this survey or related topics? YES - CONTACT INFORMATION**

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**FEI-Baruch CFO Outlook Survey - First Quarter, 2007****Would you be willing to speak to the press about the results of this survey or related topics? YES - CONTACT INFORMATION**

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**FEI-Baruch CFO Outlook Survey - First Quarter, 2007**

<u>Today</u>	<u>Number</u>	<u>Percent</u>
20070313	193	79.1 %
20070314	29	11.9 %
20070315	16	6.6 %
20070316	6	2.5 %
Total	244	100.0 %

Missing Cases = 0

Response Percent = 100.0 %

